



Request for Proposals for a Licensed Occupational Therapist

SCHEDULE

Issued: [Wednesday, May 31, 2023](#)

Deadline for Questions: [Wednesday, June 7, 2023 at 5:00 p.m. ET](#)

**Deadline for Submitting Proposals: [Friday, June 23, 2023
at 5:00 p.m. ET](#)**

MaineHousing Contact for this Request For Proposals:

[Kim Ferenc, Manager of Housing](#)

E-mail: EHSRFP@mainehousing.org

Maine State Housing Authority ("MaineHousing") does not discriminate on the basis of race, color, religion, sex, sexual orientation, gender identity or expression, national origin, ancestry, age, physical or mental disability, familial status, or receipt of public assistance in the admission or access to, or treatment in, its programs and activities. In employment, MaineHousing does not discriminate on the basis of race, color, religion, sex, sexual orientation, gender identity or expression, national origin, ancestry, age, physical or mental disability, or genetic information. MaineHousing will provide appropriate communication auxiliary aids and services upon sufficient notice. MaineHousing will also provide this document in alternative formats upon sufficient notice. MaineHousing has designated the following person responsible for coordinating compliance with applicable federal and state nondiscrimination requirements and addressing grievances: Lauren Bustard, Maine State Housing Authority, 26 Edison Drive, Augusta, Maine 04330-4633, Telephone Number 1-800-452-4668 (voice in state only), (207) 626-4600 (voice), or Maine Relay 711.

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Request for Proposals for a Licensed Occupational Therapist

I. INTRODUCTION

Overview

In this **Request for Proposals for a Licensed Occupational Therapist** (the “RFP”), Maine State Housing Authority (“MaineHousing”) is requesting proposals from experienced, qualified, and professional licensed Occupational Therapist (“Organization”) who can provide services to low-income residences participating in MaineHousing’s Older Adult Home Modification Program (the “Program”).

About MaineHousing

MaineHousing’s mission is to assist Maine people in obtaining and maintaining quality affordable housing and services suitable to their housing needs. MaineHousing is an independent quasi-state agency that, at its core, couples the efficiencies of the private financial markets with public purpose goals to provide affordable home ownership and rental housing opportunities for Maine people. In addition, it administers a number of federal housing-related programs including the Low Income Housing Tax Credit Program, the Section 8 Rental Assistance programs, the Emergency Solutions Grant Program, the Weatherization Program, and the Home Energy Assistance Program on behalf of the State of Maine. These federal programs, as well as others, reduce costs associated with housing for Maine people.

For more information about MaineHousing, please go to www.mainehousing.org.

II. GENERAL TERMS AND CONDITIONS

Review and Compliance

It is the responsibility of each Organization to review this entire document, including its attachments, and comply with all requirements of this RFP. "Organization" refers to any person or entity who may, or does, submit a proposal in response to this RFP.

Questions and Answers

All Organization questions deemed relevant and material to this RFP along with the response answers will be posted by MaineHousing at <http://www.mainehousing.org/>, no later than Monday, June 9, 2023.

Any responses or answers provided by MaineHousing to Organization questions will automatically become a part of this RFP.

Proposal Terms

All proposals submitted by Organizations and received by MaineHousing will be treated as contract offers. Alterations, modifications or variations of a proposal after the submission deadline will not be considered by MaineHousing, unless authorized by an amendment or addendum to this RFP issued by MaineHousing.

In the case of any award pursuant to this RFP, the awarded Organization must keep in effect all proposal terms, including pricing, throughout any contract negotiations.

Proposal Costs

MaineHousing is not liable for any expenses incurred by the Organization in the preparation, delivery, or presentation of their proposals.

Costs of developing and delivering proposals and demonstrations pursuant to this RFP are solely at the expense of the Organization.

Proposal Materials

All proposals submitted, including all items and materials submitted as part of the proposals, become the property of MaineHousing, whether or not selected. Proposal materials may be appended by MaineHousing to any contract between MaineHousing and the Organization providing such materials.

Contract Term

The initial term of the contract awarded, pursuant to this RFP, will be for 200 hours over a 15 months period from the date the contract is executed between the Organization and MaineHousing. MaineHousing reserves the sole right and option to extend the contract in incremental terms of one (1) year each which, including the initial contract term, will not exceed a total of 27 months.

III. REQUIREMENTS

General Requirements/Scope of Work

The purpose of the Program is to make safety and functional home modifications and limited repairs to meet the needs of low-income older adult homeowners. The goal of the Program is to enable low-income older adults to remain in their homes through low-cost, low barrier, high impact home modifications to reduce risk of falling. A licensed Occupational Therapist will review and approve the Initial Client Assessment and Scope of Work created by a Certified Aging-in-Place Specialist (CAPS) professional, and will work with MaineHousing's CAPS professional to conduct virtual final inspections, in-person inspections is permitted if necessary but will not exceed five (5) in-person inspections.

Proposals must demonstrate the Organization's understanding of MaineHousing's needs and expectations as prescribed in this RFP, and must demonstrate the Organization's capability to meet those needs and requirements.

Specific Requirements

Describe Organization's ability to meet the **following requirements**:

- Licensed OT will review the Program client's Initial Assessment and Scope of Work to determine if the suggested home repair measures meet the client's goals.
- Licensed OT will work with MaineHousing's staff and subgrantees to approve the Scope of Work.
- Licensed OT will work with MaineHousing's staff and subgrantees to schedule a virtual final inspections or in-person inspection if necessary of the home repair measures installed to ensure measures were completed in a manner that meets the needs of the client.
- Licensed OT will be responsible for the final approval and sign-off of all home repair measures completed in the home.

IV. PROPOSAL PRICING

Cost Items

The Organization must provide detailed, **itemized firm pricing** for all costs associated with this RFP.

The basis of the price and any underlying assumptions must be included in the Organization's cost proposal.

Payment

Generally, payment by MaineHousing will be tied to specific milestones, which may include satisfactory acceptance testing, and/or deliverables.

Payment terms are net 30 days after receipt of correct invoice containing information required by MaineHousing and acceptance of deliverable (after testing).

V. PROPOSAL SUBMISSION REQUIREMENTS

This section of the RFP deals with the requirements for the contents and submission of proposals.

Demonstration of Qualifications

Submit the following:

- a. Qualifications and Experience
 - i. List qualifications and experience
- b. Copy of current Occupational Therapist license
- c. Equal employment opportunity and affirmative policy
- d. Copies of both Certificate of General Liability Insurance and Certificate of Workers Compensation Insurance (if applicable)
- e. Commitment to provide services in the best interest of MaineHousing

Business References

Organization must provide a minimum of three (3) business references from clients who reference details. MaineHousing reserves the right to contact and verify any or all references provided.

Using the following table format, Organizations must provide up-to-date, accurate, and complete contact information for each of the three (3) business references:

RFP: MaineHousing RFP for a Licensed Occupational Therapist	
Business Name:	
Business Reference Contact Information	
Name:	
Street Address:	
City, State, Zip:	
Phone, including area code:	
Email address:	
Alternate Contact Information	
Name:	
Street Address:	
City, State, Zip:	
Phone, including area code:	
Email address:	
Project Information	
Brief description of managed detection and response services performed for this reference.	
How long have you worked with this reference?	
Have you supported this reference with an incident response? If so, describe summary of incident and resolution.	

Deadlines & Delivery

It is the responsibility of each Organization to ensure a timely submission of their proposal to MaineHousing at EHSRFP@mainehousing.org. See Appendix C for all proposal deadlines.

All proposals **must be submitted by e-mail in PDF format.**

MaineHousing is not responsible for late delivery of a proposal for any reason.

Late proposals **will not be accepted or considered.**

Hard copy, facsimile or telephone proposals **will not be accepted or considered.**

When submitting your proposal to EHSRFP@mainehousing.org, the email subject line must state:

"RESPONSE TO Licensed Occupational Therapist RFP"

Organization/Formatting

Proposals must be presented following the prescribed instructions within this RFP. The proposal, along with all supplemental documentation required under this RFP must be:

Submitted in electronic .PDF format

Pages numbered consecutively

Provided in the sequential order listed below:

1. Organization Information Sheet (see Appendix A)
2. Organization Certification Form (see Appendix B)
3. Organization Proposal Response
4. Company W-9
5. Current Certificate of General Liability Insurance and Bonding
6. Current Certificate of Workers Compensation Insurance
7. Business References
8. Total Monthly Cost
9. Organization W-9

Content

All information requested by this RFP must be submitted as part of Organization's proposal. **Only information that is received in response to this RFP will be evaluated.**

References to information submitted to MaineHousing outside this RFP process or references to Internet website addresses will be deemed non-responsive and will not be considered by MaineHousing.

Cross-references to other portions of an Organization's proposal submitted in response to this RFP are acceptable, but must reference the specific section number and heading for identification.

All proposals must include completed and signed Organization Information Sheet (Appendix A) included in this RFP. The Organization Information Sheet must be placed at the front of the proposal.

All proposals must include a completed and signed Organization Certification form attached to this RFP under Appendix B.

RFP Point of Contact/Submission

To ensure clear communications, the following individual has been designated the point contact for this RFP. All requests, questions, proposal documents and/or correspondence must be communicated through this designated RFP contact:

Name:	Kim Ferenc
Title/Dept:	Manager of Housing
Address:	MaineHousing, 26 Edison Drive, Augusta, ME 04330
Email:	EHSRFP@mainehousing.org
Tele#:	207-626-4684

Organization contact with any MaineHousing employee, consultant, or other MaineHousing representative concerning this RFP other than the MaineHousing contact person given above will be grounds for proposal rejection.

Questions

All questions must be in writing and submitted only to the designated RFP contact email address previously given. Attempting to ask questions in person, or by telephone, will not be allowed and can disqualify an Organization.

Organizations will only rely on written statements issued from MaineHousing's designated RFP point of contact.

VI. PROPOSAL EVALUATION

An evaluation committee consisting of MaineHousing staff will review all proposals. The evaluation committee may also include external partners. The evaluation committee may contact the Organization to clarify any response, and obtain information from any available source concerning any aspect of the proposal.

Organization is cautioned that the evaluation committee is not required to ask for clarifications or information that is essential for a complete and thorough evaluation of Organization proposals. Therefore, all proposals should be complete when submitted.

MaineHousing intends to select the proposal or proposals that provide the best value in meeting MaineHousing's business objectives identified in this RFP. MaineHousing will also take into account the detail and completeness of proposals.

Subject to the reservation of rights and the other terms and conditions of this RFP, MaineHousing will select the Organization or Organizations whose proposal is most advantageous to MaineHousing. Any award is contingent on successful negotiation of the final contract terms. In no event will any claimed obligations of any kind be enforceable against MaineHousing unless and until MaineHousing and the selected Organization enter into a written contract. This RFP and any successful Organization's proposal, as may be modified pursuant to this RFP will be incorporated by reference into and be part of any contract between MaineHousing and the Organization, MaineHousing will determine a detailed work plan with any

selected Organization prior to initiating product and/or services to help maximize efficiency for the Organization and MaineHousing.

VII. TERMS AND CONDITIONS

Rights Reserved by MaineHousing

In addition to the rights reserved by MaineHousing elsewhere in this RFP, MaineHousing reserves the right to:

Adjust the timetable for this RFP as deemed necessary.

Waive informalities and minor irregularities in proposals received.

Reject and not consider any or all Organizations who do not meet the requirements of this RFP, including but not limited to incomplete responses and/or non-responsive proposals.

Reject any or all proposals received and not to award a contract pursuant to this RFP, or to cancel or terminate this RFP process at any time, whether before or after any proposals have been submitted or received, if deemed by MaineHousing to be in its best interest.

Negotiate price or other factors included in any proposal submitted to MaineHousing, and in the event MaineHousing is unable to negotiate a mutually satisfactory contract with the successful Organization under this RFP, MaineHousing may, in its sole discretion, negotiate with another Organization or cancel this RFP and not award a contract to any Organization.

Reject the Organization selected pursuant to this RFP and to offer a contract to another Organization in the event the selected Organization does not enter into the required contract to provide related services described in this RFP.

Negotiate directly with one Organization if the responses to this RFP demonstrate a lack of competition.

Correct or amend this RFP. In no case will this RFP be amended within seven (7) days of the proposal submission deadline unless the amendment includes an extension of time. MaineHousing will not be liable for any costs incurred as a result of changes to this RFP.

Other Terms and Conditions

Conflict of Interest. The Organization, any principal or affiliate of the Organization, or anyone who will be paid for work on the Contract, that has business ties, familial relations, or other close personal relations with a current MaineHousing employee or a commissioner, or anyone who was a MaineHousing employee or a commissioner within the past year must disclose this information under **Appendix A - Organization Information Sheet**.

Organization Certification Form. As a mandatory requirement of this proposal, all Organizations must complete and submit the Organization Certification Form attached to this RFP as **Appendix B**, along with their proposal submission.

Confidentiality and Nondisclosure. Organization shall maintain in trust and confidence and shall not disclose to any third party, except as such disclosure may be authorized in writing in advance by MaineHousing, and shall not use for any unauthorized purpose, any and all information, documents and data received or obtained from or on behalf of MaineHousing. Organization may use such information, documents and data only to the extent required for the purposes described in this RFP. Organization shall adhere to all security, confidentiality and nondisclosure policies and procedures required by MaineHousing for the protection of such information and data from unauthorized use and disclosure and from loss.

Maine Freedom of Access Act. Information submitted by an Organization in any proposal becomes public information, and is subject to disclosure in accordance with the requirements of law, including without limitation the Maine Freedom of Access Act, 1 M.R.S.A. Section 401 et seq. ("FOAA"), except as provided therein. Organization acknowledges that MaineHousing is required to comply with FOAA.

Protest Procedures. Protests of any award made pursuant to this RFP must be submitted in writing to MaineHousing at the address given on the cover page of this RFP, to the attention of: Director. To be considered, protests must be received by MaineHousing within fifteen (15) calendar days from the date of notification of the contract award and provide specific reasons and any supporting documentation for the protest.

Women and Minority Owned Businesses. Women and minority owned businesses are encouraged to apply. To subcontract any of the work, Vendor must follow the steps outlined in 2 CFR 200.321.

APPENDIX A
ORGANIZATION INFORMATION SHEET

for

MaineHousing Request for Proposals for a Licensed Occupational Therapist

Please provide the following information, completed and signed, and place this form at the front of the proposal:

General Information	
Company Name:	
Federal Tax ID:	
Street Address:	
City, State, Zip:	
Telephone#:	
Contact Person for Questions	
Name:	
Title:	
E-mail Address:	
Telephone#:	
Business Description	
# Years in Business:	
# Years providing products/services as described in this RFP:	
Current Company Size:	
Current # Workers and Current # of Customers:	
Evidence of Workforce expertise, experience, qualifications, and knowledge	

	<i>Please be sure to include all supplemental qualification documents.</i>
Summarized Narrative of Organization's ability to provide the services, materials, and labor required under this RFP:	
List of planned resources to be assigned to meet the obligations of this RFP:	
Conflict of Interest. Does the Organization, any principal or affiliate of the Organization, or anyone who will be paid for work on the contract have business ties, familial relations, or other close personal relations with a current MaineHousing employee or commissioner, or anyone who was a MaineHousing employee or commissioner within the past year? If yes, please describe here:	

APPENDIX B
ORGANIZATION CERTIFICATION FORM

for

MaineHousing Request for Proposals for a Licensed Occupational Therapist

Organization Name	
Organization Address	

The undersigned Organization represents and certifies as follows:

1. The prices in this proposal have been arrived at independently and without consultation, communication, agreement or disclosure with or to any other Organization or potential Organization.
2. No attempt has been made at any time to induce any firm or person to submit any intentionally high or noncompetitive proposal or to otherwise submit or refrain from submitting a proposal for the purpose of restricting competition.
3. Organization has not given, and will not give at any time hereafter, any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to any employee or representative of MaineHousing in connection with this RFP.
4. Organization acknowledges that MaineHousing will determine whether a conflict of interest exists and that MaineHousing reserves the right to disqualify any Organization on the grounds of actual or apparent conflict of interest.
5. Organization has not employed or retained any person or entity to solicit or obtain any contract resulting from this RFP and has not paid or agreed to pay to any person or entity any commission, percentage, brokerage, or other fee contingent upon or resulting from the award of any such contract.
6. Organization understands and acknowledges that the representations in its proposal are material and important and will be relied on by MaineHousing in evaluating the proposal. Organization certifies that, to the best of its knowledge, all of the information contained in its proposal is true, correct and complete and acknowledges that any intentional misrepresentation by Organization will disqualify Organization from further consideration in connection with this RFP.
7. The undersigned individual is legally authorized to sign this Organization Certification Form for and on behalf of Organization and to bind Organization to the statements made herein.

Name, Title and Signature of Individual with Authority to Bind Organization	
Name	
Title	
Signature	
Date	

APPENDIX C
KEY PROPOSAL DATES

for

MaineHousing Request for Proposals for a Licensed Occupational Therapist

All dates are subject to change at MaineHousing's discretion.

All proposal documents, correspondence, and/or questions must be emailed to: EHSRFP@mainehousing.org

RFP Issuance:	
Date Issued:	Wednesday, May 31, 2023
Questions & Answers:	
Questions:	Questions will be received by Wednesday, June 7, 2023 no later than 5 p.m. ET Questions must be emailed directly to: EHSRFP@mainehousing.org
Answers:	All questions, and their subsequent answers, will be posted on the MaineHousing website for public viewing. Questions will be answered no later than Friday, June 9, 2023 <i>To locate these postings, go to the MaineHousing website located at:</i> https://www.mainehousing.org/rfp
Pertinent Proposal Dates:	
Deadline for Proposal Submission:	Friday, June 23, 2023, no later than 5:00 p.m. ET <i>**Please be sure emailed proposal is in PDF format, as well as all supplemental documentation.</i>
Proposal Evaluation Review:	From: June 24, 2023 through June 30, 2023
Contract Offering:	Thursday, July 5, 2023