

Printing, Copying and Managed Print Services RFP

Vendor Questions and MSHA Answers

(1) On page 16: explore integration with existing badge system (Salto) for swipe to release.

Question: To accurately provide pricing to integrate with existing badge system, can you please provide technical specifications for Salto cards? From the specifications we will match the cards to a compatible reader.

Response:

To integrate with our Salto ID badges, the printer/copier would need a Mifare capable card reader and a system to read and manage the card serial numbers.

(2) Question: Is it possible to provide a separate volume breakdown differentiating the monthly B/W and Color volumes for each device?

Response:

Location	Device	Current Model	Date in Service	Monthly Volume	B&W/Color
Room 128	Color Multifunction	Kyocera TASKalfa 7052ci	Jan 2018	23,000	BW: 21000 Color: 2000
Room 208	Color Multifunction	Kyocera TASKalfa 7052ci	Sep 2017	12,500	BW: 9000 Color: 3500

(3) Question: A few of the specs regarding multifunction units (copiers) appear to be manufacturer specific. If they do not meet specs regarding speed, will the bid/RFP be void? The current bid specs require 75+ page per minute black and white output on large and small multifunction devices. The majority of copier manufactures have black and white output speeds capped at 70 pages per minute. Would it be acceptable for us to make our professional recommendation based on your outlined needs, while taking into account location specific volumes? We will provide the fastest output speeds available to us based on your criteria.

Response:

Submissions should include the best comparable recommendation for copiers closest to the requested specifications. Proposals will not be voided on this basis.