# May 23, 2023 Board Packet

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Board of Commissioners Meeting - May 23, 2023 9:00 a.m. to 12:00 p.m.

MEMBERS OF THE BOARD: Frank O'Hara (Chair), Daniel Brennan, Henry Beck, Laura Buxbaum (Vice Chair), Nancy Harrison, Elizabeth Dietz (Secretary), Renee Lewis, Noël Bonam, Paul Shepherd, and Deborah Ibonwa

Remote Commissioners	Frank O'Hara
- Reason remote	
- Any other persons at their location	
Approve minutes of April 18, 2023 meeting (VOTE)	All
Communications and Conflicts	All
Chair of the Board Updates	Frank O'Hara
Director Updates	Dan Brennan
Public Hearing – HEAP Rule and State Plan	James Puckette/Troy Fullmer
Legislative Report	Erik Jorgensen
2022 Mortgage Purchase Program Financial Review	Tom Cary
Department Reports:	All
Asset Management	
Adjourn (VOTE)	All
	Approve minutes of April 18, 2023 meeting (VOTE)  Communications and Conflicts  Chair of the Board Updates  Director Updates  Public Hearing – HEAP Rule and State Plan  Legislative Report  2022 Mortgage Purchase Program Financial Review  Department Reports: Asset Management  Communications and Planning  Development  Energy and Housing Services Finance Monthly Report  Financial & Budget Report  Finance Delinquency Report & Charts  Homeless Initiatives  Homeownership  Housing Choice Vouchers  Human Resources & Facilities  Information Technology  2023 Board Calendar

virtually and in person at 26 Edison Drive, Augusta, Maine



Minutes of the Board of Commissioners Meeting April 18, 2023

## **MEETING CONVENED**

A meeting of the Board of Commissioners for MaineHousing convened on April 18, 2023 at the offices of MaineHousing, 26 Edison Drive, Augusta, Maine and virtually. Notice of the meeting was published on April 8, 2023 in Central Maine newspapers. Notice of Board of Commissioners meetings is also on MaineHousing's website at <a href="https://www.mainehousing.org">www.mainehousing.org</a>.

Chair Frank O'Hara called the meeting to order at 9:00 a.m. Director Dan Brennan, Commissioners Paul Shepherd, Elizabeth Dietz, Noël Bonam, Nancy Harrison, and State Treasurer Henry Beck all attended in person. Commissioner Renee Lewis attended remotely due to scheduling conflicts. She was alone at her location. Commissioners Laura Buxbaum and Deb Ibonwa were absent. There was a quorum present.

#### PUBLIC ATTENDANCE

Guests and staff present for all or part of the meeting included: Ashley Janotta, Chief Counsel; Adam Krea, Senior Director of Finance and Lending; Craig Reynolds, Director of Homeownership, Lauren Bustard, Senior Director of Homeless Initiatives; Genevieve Soucy, Director of Energy & Housing Services; Scott Thistle, Communications Director; Erik Jorgensen, Senior Director of Government Relations & Communications; Allison Gallagher, Director of Housing Choice Vouchers; Troy Fullmer, Manager of HEAP; Jane Whitley, Director of Human Resources and Facilities; Josh Pinkerton, Data Analyst; Karen Lawlor, Executive Administrator; Linda Grotton, Director or Audit and Compliance; Vicky Dute, Asset Manager; Tom Cary, Treasurer; Bob Conroy, Director of Asset Management; Darren Brown, Director of Finance; Andrew Thomas, Help Desk Analyst II; Jason Emery, Managing Director at Baker Newman & Noyes; and Gerrylynn Ricker, Paralegal and Note taker.

#### ADOPT AGENDA

Commissioner Dietz, made a motion seconded by Commissioner Bonam to adopt the April 18, 2023 agenda. The vote carried unanimously.

## APPROVE MINUTES OF MARCH 21, 2023 MEETING

Commissioner Dietz made a motion seconded by Commissioner Bonam to accept the March 21, 2023 minutes as written. The vote carried unanimously.

## **COMMUNICATIONS AND CONFLICTS**

None

#### CHAIR OF THE BOARD UPDATES

Chair O'Hara reported he went to Washington D.C. with Director Brennan, Adam Krea and Erik Jorgensen for the legislative conference. The congregational delegation think highly of Dan, Erik and Adam. Chair O'Hara also reported there is going to be an open forum for the homeless population in Augusta at the Lithgow Library. Lastly, Chair O'Hara told the Commissioners about an article in the New York Times reporting that in Japan roughly 20% of the housing stock is abandoned.

## **DIRECTOR UPDATES**

Director Brennan reported issues, his activities and upcoming matters as follows:

- Congratulations to Victoria Dute-Martinez who after forty-four years (our longest employee to date) will be retiring.
- Update on our Home Energy Assistance Program ("HEAP"). We have exhausted the HEAP grant during this program year. MaineHousing is using some of its own money to get the last payments out the door. We are also allowing people who applied but we couldn't serve to be eligible for the \$800 winter energy emergency relief fund from LD 2.
- Great visit to Washington, D.C. as Chair O'Hara mentioned. We met with both Senators and Representative Pingree and we met with the staff of Representative Golden. Also met with Joaquin Altoro, Rural Housing Administrator. He heads up the multi-family side of the USDA Rural Development. We discussed Rural Development projects in Maine.
- Over the past month there have been a lot of worries/concerns from the asylum seekers and homeless communities particularly in Portland as we head to the end of April. LD 2 was passed in January and it was intended to provide short term rental assistance and sheltering for people through the winter months with the idea that money would expire April 30<sup>th</sup>. We've also invested about \$16 million for longer term solutions. We still have one hotel that we are involved with, the Days Inn but that will also expire on April 30<sup>th</sup>. The Federal money that supports that is expiring.
- The First Generation Program has been launched. Director Brennan has done some media spots promoting it. This is a mortgage program for borrowers who have never lived in a home owned by their biological parents or legal guardians. The program is also available to borrowers who have been in foster care at some point in their childhood. This program makes it easier and more affordable to buy a home by providing a low fixed interest rate mortgage, down payment and closing costs assistance, and education classes that offer valuable information to help borrowers become successful long-term homeowners.
- We have started to get the money out the door on our Homeowner Assistance Fund. The State of Maine received \$50 million from the U.S. Treasury's Homeowner Assistance Fund, established by the American Rescue Plan Act of 2021, to provide relief to homeowners who suffered a financial hardship due to the coronavirus pandemic. The Homeowner Assistance Fund can provide eligible homeowners up to \$50,000 in benefits. These benefits can be used for a variety of expenses or past due bills including mortgage payments for Maine homeowners. We were able to prevent a family from losing their home because of a municipal tax lien foreclosure by paying all the back taxes due the town and brought the family current on their home related bills (utilities, homeowners insurance).
- Attended a ribbon cutting in Farmington. Representative Golden also attended.
- Hosted the Maine Affordable Housing Coalition and Maine Association of Public Housing Directors meetings, two separate meetings. A great opportunity to host events here in our building.
- Erik Jorgenson and Director Brennan stopped by the Realtor Rally at the State House. Our Homeownership department is very active in that event.
- MaineHousing will hold its annual conference on October 4<sup>th</sup> in Portland. We've invited Governor Mills to kick off the day. Stockton Williams, head of the National Council of State Housing Agencies has accepted our invitation. Solomon Green who heads up the zoning and land use planning efforts at HUD in Washington will be presenting and Professor Habib Dagher from the University of Maine, who has been instrumental in the advanced composite lab and the 3-D house will also attend and present.
- We are finalizing our work with the consultant Community Solutions who we hired to create the homeless system redesign and the Built for Zero initiative.

- Attended a workforce cabinet meeting at DHHS. There were several of the Governor's
  cabinet officials there also. Talked with Mike Zimmer from Michigan who has been
  instrumental in creating Office of New Americans (ONA's) around the country in various
  levels of state government.
- Director Brennan reported he will be traveling to Connecticut on May 4<sup>th</sup> to attend the New England Resident Services Coordinators 25<sup>th</sup> anniversary celebration.
- The water assistance program is moving along. We knew when we got the grant that we probably wouldn't be able to exhaust all the funds by September 2023. We will be returning a little over \$1 million.

## LEGISLATIVE UPDATES

Senior Director of Government Relations & Communications, Erik Jorgensen reported to the Commissioners that our broad approach is that we are trying to focus on bills that directly affect us. We're not weighing in on tenant / landlord laws or now that DECD is up and running with its new housing advisory program, we're not doing a whole lot around the zoning stuff or planning related bills that are coming up. There are a lot of straight housing bills. One bill that was a little bit troublesome was a bill called LD 462, requesting us to apply for waivers to HUD for increasing HAP payment standards in areas where payment standards are too far below market. It's a bill that seeks to address a very real problem. It's the disparity between federal section 8 assistance payment standards and actual rental rates. But HUD doesn't just do waivers in that sense. There is a very specific and expensive localized process we are required to do in order to get HUD to do a reevaluation of the payments standards. There is also the fact that we do not have jurisdiction over about two-thirds of the vouchers in Maine. It wasn't a workable bill. Other bills Erik reported on: LD 470 - Representative Cloutier's bill proposes to give us \$1 million annually to continue our state based lead abatement program. LD 1422 - Representative Mike Brennan's bill which puts MaineHousing into the role of providing state funded rental assistance for students who are homeless. There is a bill to mandate that all affordable housing units allow pets. MaineHousing didn't go for nor against this bill because we do not own any affordable housing units. This is already heavily regulated by HUD. There are also bills that propose to give us funding and those bills we are clearly in support of. One bill from Senator Reny adds \$10 million to the rural affordable rental housing program; another from Representative Millett provides \$200 million for affordable housing production which is unspecified. There is also a bill that proposes to create a new office of housing coordinators. This will assist with the New Mainers and New Americans.

## COMMENCE RULEMAKING – CHAPTER 24, HOME ENERGY ASSISTANCE PROGRAM (HEAP)

Manager of HEAP, Troy Fullmer highlighted for the Commissioners his memorandum of changes that were included in the Board packet dated April 11, 2023. He discussed changes to definitions, changing the last day of taking applications from July 15 to the last working day of May of the program year or upon the exhaustion of HEAP funds. He discussed eligibility, benefit determination, payment of benefits, the Energy Crisis Intervention Program; the Central Heating Improvement Program; weatherization; and the heat pump program.

Chief Counsel Ashley Janotta read the proposed motion, to authorize MaineHousing to commence the rulemaking process to repeal Chapter 24 of MaineHousing's rules and replace it with the proposed Chapter 24 provided to the Commissioners in the Board packet and described in the memorandum from Director of EHS, Genevieve Soucy, and Manager of HEAP, Troy Fullmer, to the Commissioners dated April 11, 2023. Commissioner Bonam said "so moved" and it was seconded by Commissioner Dietz. The vote carried unanimously.

## 2022 YEAR-END BUDGET AND AUDIT REPORT

Darren Brown, Director of the Finance Department, welcomed and introduced Jason Emery, Managing Director, with the public accounting firm Baker Newman & Noyes and began the annual financial and audit report. It was noted that this year's report was being done in two parts. The budget results as well as the audit work and results are being presented today and the financial results and specific information from the 2022 audited financial statements will be reviewed at the May meeting.

MaineHousing has two primary business segments, which consist of mortgage lending activities and the administration of federal and state funded programs. All operating and program administrative costs are paid by either the net interest income from mortgage lending activities or the fee income received for the administration of programs. Each budget schedule was reviewed and explanations were provided for the larger variances. Revenues exceeded the budget by 9% due primarily to higher interest income from non-mortgage investments. Expenses were under budget by 1%. The underage is due to lower operating and program administrative expenses. Operating revenues exceeded expenses for the year by approximately \$11.5 million, which was \$7.5 million above the budget amount.

Mr. Emery reviewed the work performed for and the results of the audits. Mr. Emery reported that two audits are performed each year – an audit of the financial statements that are prepared by MaineHousing staff and a federal compliance audit. Mr. Emery reported that the financial statements were presented fairly in all material respects and MaineHousing was given a "clean opinion" consistent with last year. No material weaknesses were noted and no noncompliance that would have a direct and material effect on the financial statements were noted.

Mr. Emery next reviewed the results for the 2021 federal compliance audit. The audit had one finding related to the Emergency Rental Assistance Program (subrecipient monitoring). MaineHousing drafted and implemented a corrective action plan related to the finding. Mr. Emery noted that the 2022 federal compliance audit is currently in process. Mr. Emery said that the audits went smoothly and thanked all of the MaineHousing staff.

## **EXECUTIVE SESSION**

Chief Counsel Ashley Janotta read the proposed motion, to enter into an Executive Session to discuss the Director's annual review pursuant to Title 1 Maine Revised Statutes Section 405(6)(E). She called on each Commissioner to vote to enter into Executive Session: Commissioners Nancy Harrison, yes; Renee Lewis, yes; Betty Dietz, yes; Noël Bonam, yes; and Paul Shepherd, yes. State Treasurer Henry Beck was absent for the vote.

The Board of Commissioners entered into Executive Session at 11:07 a.m.

The Board of Commissioners came out of Executive Session at 11:56 a.m. and resumed the meeting. Chair O'Hara spoke for the Board in telling Director Brennan that he is doing a terrific job. He provided Director Brennan with three areas that the Board wanted him to be thinking about in the coming year: (1) Human Resources - thinking about succession planning; creating an attractive environment for young people to work; diversity; the structure of the organization; career paths that people see; work experience at the organization; and recruitment; (2) planning capacity - looking at what's going on in other states and thinking about new programs and looking at things from non-program perspectives; and (3) innovation in programs – taking a look at existing programs such as the heating program and the single family program and determining how do we introduce innovation into these and introduce wider use of these programs.

State Treasurer Beck made a motion seconded by Commissioner Bonam that in light of the review and based on performance over the past year the Board would like to vote for a 3% merit increase to apply to Director Brennan's baseline retroactively. Commissioner Beck voted in favor; Commissioner Shepherd voted in favor; Commissioner Dietz voted in favor; Commissioner Harrison voted in favor; and Commissioner Bonam voted in favor.

Director Brennan thanked the Commissioners and advised them that today was his 30<sup>th</sup> anniversary.

## **ADJOURN**

Commissioner Dietz made a motion seconded by Commissioner Harrison to adjourn the meeting. The meeting was adjourned at 12:15 p.m. by unanimous vote of the Board.

Respectfully submitted,

Elizabeth Dietz



## Energy & Housing Services Department Memorandum

**To:** MaineHousing Board of Commissioners

From: Troy Fullmer, Manager of HEAP 33.

**Date:** May 23, 2023

**Subject:** HEAP Rule and State Plan Public Hearing: Public Participation and Proposed Changes

In preparation of the Public Hearing for the Home Energy Assistance Program (HEAP) Rule – Chapter 24 and the Low Income Home Energy Assistance Program State Model Plan for PY2024, MaineHousing provided opportunities for engagement with stakeholders and partners. These opportunities provided interested parties a venue in which to comment on and recommend changes to the aforementioned Rule and Plan in preparation for HEAP PY2024, which will commence on October 1, 2023.

<u>Major Changes to the HEAP Rule and Model Plan</u>: In addition to minor changes relating to definitions, clarifications and corrections, MaineHousing is recommending the following substantive changes to the HEAP Rule and Model Plan:

- Proposing to remove the "Consumption Based" method for determining HEAP Benefit
  amounts and exclusively using the Design Heat Load Calculation (DHLC) method for
  determining HEAP Benefits;
- Proposing to have Benefit amounts determined using the Home Energy type requested by the Primary Applicant instead of the Home Energy type of the Applicant's primary heating system;
- Proposing to allow HEAP benefits and TANF Supplemental benefits to pay for delivery fees and restart fees; and
- Proposing to issue Benefits as direct checks to Applicants who use firewood as their Home Energy type.

<u>Public Participation</u>: Below is a list of events and key dates related to stakeholders and partners providing comments and recommendations on the Rule and State Model Plan:

1/6/2023 MaineHousing and the Maine Community Action Partnership's Energy and Housing Councils had initial discussions regarding the PY2024 rulemaking and HEAP State

Plan process and recommendations.

1/26/2023 MaineHousing sent an invitation to HEAP stakeholders and partners announcing the HEAP Stakeholder Meeting scheduled for February 23, 2023. The invitation included the solicitation of comments and recommendations for the Rule and State Plan due to MaineHousing on or before February 10, 2023 in order for

MaineHousing to compile the input and share it at the Stakeholder Meeting.

- 2/23/2023 The HEAP Stakeholder Meeting was conducted virtually via an online meeting platform and was attended by representatives from Maine Community Action Agencies, HEAP fuel vendors, MaineHousing personnel, Maine Community Action Partnership, and other interested parties including Maine Equal Justice Partners. Comments and recommendations received by February 10, 2023 were compiled and distributed to participants at the meeting. The discussion and input at the Stakeholder Meeting was coordinated by MaineHousing's Energy and Housing Department and all comments and recommendations were compiled by MaineHousing staff.
- 4/18/2023 MaineHousing sought and received MaineHousing Board of Commissioners' approval to commence the rulemaking process. A draft of the proposed Chapter 24-HEAP Rule was provided to the Board of Commissioners. The Public Hearing for the HEAP Rule and State Model Plan was scheduled for May 23, 2023.
- Pursuant to Maine statutory requirements and provisions of HEAP regulations, legal notification for the Public Hearing was published on MaineHousing's website, sent to Maine newspapers for publication, and a Notice to Interested Parties was distributed via email and the USPS. Copies of the proposed HEAP Rule and HEAP State Model Plan were made available on MaineHousing's website. The public notification announced the date and time of the Public Hearing and informed interested parties that comments and recommendations would be received until 5:00 p.m., Friday, June 2, 2023.

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#### INDEPENDENT AGENCIES

#### MAINE STATE HOUSING AUTHORITY

**CHAPTER 24** 

Home Energy Assistance Program Rule

<u>Summary</u>: The Rule establishes standards for the Home Energy Assistance Program for the State of Maine as administered by the Maine State Housing Authority. The Home Energy Assistance Program provides Fuel Assistance and Energy Crisis Intervention Programs to income Eligible Households. The Rule also establishes standards for the HEAP Weatherization, Central Heating Improvement Program, Heat Pump Program, and Supplemental Benefits funded by TANF funds.

## 1. Definitions.

- A. "Act" means the Maine Housing Authorities Act, <u>30-A M.R.S.A. § 4701</u> et seq., as it may be amended from time to time.
- B. "Annual Consumption Report" means the annual report Vendors must submit to MaineHousing to report their HEAP customers' Home Energy deliveries from May 1st through April 30th.
- C. "Apartment" means a Dwelling Unit within a multi-unit building.
- D. "Applicant" means a person listed as a Household member on a Primary Applicant's Application.
- E. "Applicant Household" means the Household members listed on the Application whose Countable Assets will be considered when determining eligibility for CHIP services. A Household member will be considered to be part of the Applicant Household if they have a familial relationship with or a joint financial account with an occupying owner of the Dwelling Unit. Full time high school students would not be considered Applicant Household members unless they are Primary Applicants.
- F. "Application" means forms and documents completed, signed, and provided by Primary Applicant to determine eligibility for a Benefit and ECIP.
- G. "Application Create Date- Non Online" means the date an application is taken with the Primary Applicant by Subgrantee personnel for applications not submitted online.
- H. "Application Create Date- Online" means the date the Primary Applicant starts their application online.
- I. "Application Intake Date" means the date an online application is taken with the Primary Applicant by Subgrantee personnel.
- J. "Arrearage Management Program (AMP)" means the program to assist eligible low-income residential customers who are in arrears on their electricity bills as defined by <u>35-A MRSA</u> <u>\$3214</u>, <u>sub-\$2-A</u>, as may be amended from time to time.
- K. "Benefit" means the dollar amount of Fuel Assistance an Eligible Household receives.
- L. "Benefit Return" means a Benefit, partial or whole, returned to MaineHousing.

- M. "Boarder" means a Roomer who is provided meals and is not related by birth, marriage or adoption to the household.
- N. "BTU" means British Thermal Unit.
- O. "Camper" means a trailer, semitrailer, truck camper, or motor home primarily designed and originally constructed to provide temporary living quarters for recreational, camping, or travel use regardless of modification(s) or length.
- P. "Categorical Income Eligibility" means an Applicant has a Household member who receives either TANF or SNAP assistance. The Household is considered income eligible for HEAP, as the Household income has already been vetted by Maine Department of Health and Human Services, and it is permissible under the HEAP Act for Households receiving TANF or SNAP assistance to be considered income eligible for HEAP.
- Q. "CHIP" means the Central Heating Improvement Program component of HEAP.
- R. "Contractor" means a provider of materials or services to Eligible Households.
- S. "Countable Asset" means a resource that is available to meet the immediate and urgent needs of a Household, and includes: cash and funds on prepaid debit cards, money in a checking or savings account (health savings accounts, educational funds, and burial accounts are excluded), stocks or bonds, U.S. Treasury bills, money market funds, and retirement accounts provided there are no penalties or fees for withdrawals.
- T. "Close-out" means the reconciliation of receipts and use of all Fuel Assistance and ECIP funds by Vendor. It is Vendor's responsibility to keep this information by Eligible Household and provide it to MaineHousing upon request.
- U. "Credit Notification Report" means the document sent to the Vendor guaranteeing payment post-delivery for Eligible Households. The Credit Notification Report lists each Primary Applicant's name, address, Home Energy type, account information, and, as applicable, Benefit or TANF Supplemental Benefit.
- V. "CTE" means to clean, tune, and evaluate a Heating System to ensure safe and efficient operation.
- W. "Date of Application" means the date an Application is received by the Subgrantee.
- X. "Date of Discovery" means the date MaineHousing receives information relating to suspected fraud.
- Y. "DHLC" means the design heat load calculation method for estimating Home Energy consumption.
- Z. "Direct Energy Cost" means an Energy Cost that is directly paid by the Household.
- AA. "Dwelling Unit" means an occupied residential housing structure with one or more rooms that is used customarily as a domicile for one or more persons, when permanently connected to the required utilities (including plumbing, electricity and Heating Systems) and contains bathroom and kitchen facilities specific to that unit. A Dwelling Unit has its own private entrance from the outside or off an enclosed hallway leading from the outside that does not pass through or offer an open access to any other unit within the structure. A Dwelling Unit does not include a Camper, boat, railroad car, bus, yurt or other structure designed and constructed to provide temporary

- living quarters.
- BB. "ECIP" means the Energy Crisis Intervention Program component of HEAP.
- CC. "Eligible Household" means a Household that satisfies all eligibility and income requirements of the HEAP Act and requirements of this Rule.
- DD. "Energy Cost" means cost of energy used for heating a Dwelling Unit, Apartment, or Rental Unit.
- EE. "Energy Crisis" shall have the same meaning as set forth in <u>42 U.S.C.A. §8622(3)</u>, as same may be amended from time to time. The term "energy crisis" means weather-related and supply shortage emergencies and other household energy-related emergencies.
- FF. "Errors and Program Abuse" means the act of obtaining assistance to which one is not entitled by means of submitting false statements or withholding information pertinent to the determination of eligibility or benefits. Also applies to Vendors who retain Benefits that should be returned or use Benefits for something other than intended purpose.
- GG. "Fuel Assistance" means the component of HEAP that assists Eligible Households with their Home Energy costs.
- HH. "HEAP" means the Home Energy Assistance Program established pursuant to the HEAP Act and the Act.
- II. "HEAP Act" means 42 U.S.C.A. §8621 et seq., and the regulations promulgated there under, including 45 C.F.R. § 96.1 through 96.68 and 45 C.F.R. § 96.80 et seq., all as may be amended from time to time.
- JJ. "HEAP Handbook" means the handbook in effect for a Program Year that is used as a resource and guide for the administration of HEAP.
- KK. "HEAP Weatherization" means the weatherization component of HEAP that provides Low- cost/no-cost Weatherization Activities and other cost-effective energy-related home repairs or installations.
- LL. "Heating Season" means the period of time beginning October 1 and ending April 30.
- MM. "Heating Source" means any device used to provide heat to a Dwelling Unit.
- NN. "Heating System" means a permanently installed system that is used to heat the Dwelling Unit. A portable space heater is not considered to be a Heating System.
- OO. "Heat Pump" means a ductless heating system that provides heat by extracting heat from outside air and delivering it indoors as needed.
- PP. "Home Energy" means a source of heating or cooling in residential dwellings as set forth in 42 U.S.C.A. §8622(6), as same may be amended from time to time.
- QQ. "Household" means any individual or group of individuals who are living together as one economic unit for whom residential energy is customarily purchased in common or who make undesignated payments for energy in the form of rent as set forth in 42 U.S.C.A. §8622(5), as same may be amended from time to time.

- RR. "Household Income" means the total income from all sources before taxes and deductions as further defined in this Rule.
- SS. "Incidental Costs" means costs of services billed to a Household by a Vendor related to the use or delivery of Home Energy including, but not limited to: surcharges, penalty charges, reconnection charges, clean and repair service charges, security deposits, , and insurance.
- TT. "Incidental Repairs" means those repairs necessary for the effective performance or preservation of weatherization materials.
- UU. "Indirect Determinable Energy Cost" means a cost for Home Energy used by the Household that is not directly paid for by the Household. For example, heat included as part of the rent for a Rental Unit.
- VV. "Invitation to Bid" or "Request for Proposals" means the process to solicit bids or proposals to satisfy the requirements of this Rule.
- WW. "Live-in Care Attendant" means a person, not considered part of the household, who; (i) provides needed health/supportive services to a member of the households as documented by a qualified professional; (ii) would not be living in the unit except to provide the necessary supportive services; and (iii) does not contribute financially to the household.
- XX. "Life Threatening Crisis" means the household is currently without heat or utility service to operate a Heating Source or a Heating System.
- YY. "Low-cost/no-cost Weatherization Activities" means those activities authorized pursuant to 10 C.F.R. §440.20, as may be amended from time to time.
- ZZ. "MaineHousing" means the Maine State Housing Authority.
- AAA. "Manufactured/Mobile Home" means a residence that is constructed at a manufacturing facility on a permanent chassis (i.e. the wheel assembly necessary to transport the residence is removable, but the steel undercarriage remains intact as a necessary structural component) and is transportable in one or more sections, which in traveling mode is 12 body feet or more in width and as erected on site is 600 or more square feet.
- BBB. "Modular" means a residence that is constructed at a manufacturing facility, but not constructed on a permanent chassis, and is transportable in one or more sections on an independent chassis such as a truck or train.
- CCC. "Native American Tribal Organization" means the Penobscot Indian Nation, the Passamaquoddy Indian Tribe, and the Houlton Band of Maliseet Indians as defined in the Maine Indian Claims Settlement Act, 30 M.R.S.A. §6201 et seq., and the Aroostook Band of Micmacs as defined in the Micmac Settlement Act, 30 M.R.S.A. §7201 et seq.
- DDD. "Non-occupying Co-owner" means a person who shares a legal ownership interest in the Dwelling Unit occupied by the Applicant Household. The Non-occupying Co-owner does not reside in the Dwelling Unit being considered for CHIP services.
- EEE. "Notice of Termination of Subgrantee" means a written statement notifying the Subgrantee of the cause and effective date of its termination.
- FFF. "Open Enrollment" means period of time a vendor can request and/or file an application

to participate as a contracted Vendor.

- GGG. "Overpayment" means any HEAP benefits paid to, or on behalf of, any Applicant or Household that exceeds the amount the Applicant or Household was eligible to receive.
- HHH. "Person with a Disability" means a person who (1) has a physical or mental impairment that substantially limits one or more of a person's major life activities; (2) has a physical or mental impairment that significantly impairs physical or mental health, which means having an actual or expected duration of more than 6 months and impairing health to a significant extent as compared to what is ordinarily experienced in the general population; (3) has a physical or mental impairment that requires special education, vocational rehabilitation or related services; (4) has without regard to severity unless otherwise indicated, absent, artificial or replacement limbs, hands, feet or vital organs; alcoholism; amyotrophic lateral sclerosis; autism, bipolar disorder; blindness or abnormal vision loss; cancer; cerebral palsy; chronic obstructive pulmonary disease; Crohn's disease; cystic fibrosis; deafness or abnormal hearing loss; diabetes; substantial disfigurement; drug addiction; emotional illness; epilepsy; heart disease; HIV or AIDS; kidney or renal diseases; lupus; major depressive disorder; mastectomy; mental retardation; multiple sclerosis; muscular dystrophy; paralysis; Parkinson's disease; pervasive development disorders; rheumatoid arthritis; schizophrenia; speech impairment, and acquired brain injury; (5) has a record of any of the physical or mental impairments described in the foregoing clauses (1) through (4); or (6) is regarded as having or is likely to develop any of the physical or mental impairments described in the foregoing clauses (1) through (4). The existence of a physical or mental disability is determined without regard to the ameliorative effects of mitigating measures such as medication, auxiliary aids or prosthetic devices.

A physical or mental disability or impairment does not include pedophilia, exhibitionism, voyeurism, sexual behavior disorders, compulsive gambling, kleptomania, pyromania, tobacco smoking, or any condition covered under 5 M.R.S.A. §4553, sub-§9-C. It does not include psychoactive substance use disorders resulting from current illegal use of drugs, although this may not be construed to exclude a person who has successfully completed a supervised drug rehabilitation program and is no longer engaging in the illegal use of drugs or has otherwise been rehabilitated successfully and is no longer engaging in such use; is participating in a supervised rehabilitation program and is no longer engaging in such use; is erroneously regarded as engaging in such use, but is not engaging in such use; or in the context of a reasonable accommodation in employment is seeking treatment or has successfully completed treatment.

- III. "Price Protection Plan" means an agreement between Vendor and a customer to purchase Home Energy at an agreed upon price.
- JJJ. "Primary Applicant" means a person who signs the completed Application.
- KKK. "Priority Applicant" means a Household with a direct energy cost as well as a member in a household who is (i) 60 years of age or older, or (ii) has a disability, or (iii) 72 months (6 years) or younger.
- LLL. "Programs" means Fuel Assistance, ECIP, CHIP, and HEAPWeatherization.
- MMM. "Program Year" means the period of time beginning October 1 and ending September 30.
- NNN. "Rental Unit" means a Dwelling Unit that is rented.
- OOO. "Reporting Vendor" means a Vendor who is contractually obligated to report the Home Energy deliveries the Vendor has made on behalf of an Eligible Household.

- PPP. "Retail Cash Price" means the posted price a Vendor charges for Home Energy per gallon.
- QQQ. "Roomer" means a person who qualifies as a separate Household and pursuant to a rental agreement rents no more than two rooms in a Dwelling Unit occupied as separate living quarters and who may, depending upon the rental agreement, be granted privileges to use, but not reside in, other rooms located in the same Dwelling Unit. A Roomer cannot be related by birth, marriage or adoption to any member of the lessor's Household.
- RRR. "Service Area" means the geographic area, as defined by MaineHousing, within which the Subgrantee operates and administers the Programs.
- SSS. "Social Security Benefits" means social security income benefits pursuant to Title II of the United States Social Security Act of 1935 and supplemental security income benefits pursuant Title XVI of the United States Social Security Act of 1935, as amended, 42 U.S.C. §1381 et seq., and State supplemental income benefits provided pursuant to 22 M.R.S.A. §3201 et seq., all as may be amended from time to time.
- TTT. "State" means the State of Maine.
- UUU. "Subgrantee" means a public or private nonprofit agency, or municipality, selected by MaineHousing to administer the Programs.
- VVV. "Subsidized Housing" means Households whose rent is based on their income or the subsidy pays for any portion of their mortgage. Housing in which a tax credit or federal/state loan is applied to reduce debt burden on the property is not considered Subsidized Housing. A resident of a residential housing facility including without limitation group homes, homeless shelters, and residential care facilities or a Tenant who pays below market rent or no rent due to the landlord receiving a federal or state subsidy for rent is living in Subsidized Housing.
- WWW. "Supplemental Benefits" means the benefits that are funded with supplemental HEAP funds (beyond the original grant award).
- XXX. "Supplemental Nutrition Assistance Program (SNAP)" means the nutrition assistance program administered by the United States Department of Agriculture. The goals of SNAP are to improve participants' food security and their access to a healthy diet.
- YYY. "TANF" means payments under the Temporary Assistance for Needy Families program as defined in <u>22 M.R.S.A.</u>, <u>Chapter 1053-B</u>, § <u>3762 et seq</u>, as same be amended from time to time.
- ZZZ. "TANF Supplemental Benefits" means the benefits that are funded with TANF funds pursuant to 22 M.R.S.A., Chapter 1053-B, § 3769-E.
- AAAA. "Tenant" means an Applicant who resides in a Rental Unit or Apartment.
- BBBB. "Vendor" means an energy supplier that has entered into a Vendor Agreement with MaineHousing to provide Home Energy to Eligible Households.
- CCCC. "Vendor Agreement" means a signed agreement between MaineHousing and a Vendor that contains terms and conditions by which the Vendor will provide Home Energy to Eligible Households.

- DDDD. "Vendor Voucher Report" means the document sent to the Vendor that lists Eligible Households' Benefits, including each Primary Applicant's name, address, phone number, Benefit amount, Home Energy type, account information, and Subgrantee.
- EEEE. "Watch List" means the MaineHousing list of Vendors that will not receive payment in advance for Eligible Households' Benefits. In the event MaineHousing determines, in its sole judgment, based on Vendor's actions or omissions or other information obtained by MaineHousing directly or from any third party, that such actions, omissions or other information raise issues concerning Vendor's continued ability to make Home Energy deliveries or otherwise comply with the terms of the Vendor Agreement, or that Vendor's performance is out of compliance with the requirements of the Vendor Agreement, MaineHousing may, in its sole discretion, place Vendor on this list.
- FFFF. "Weatherization Assistance Program (WAP)" means the program enabled and funded by the federal Energy Conservation in Existing Buildings Act of 1976, as same may be amended from time to time. Its purpose is to increase the energy efficiency of dwellings owned or occupied by low-income persons, reduce their total residential energy expenditures, and improve their health and safety.
- GGGG. "Weatherization Materials" shall have the same meaning as set forth in Part A of the Energy Conservation in Existing Buildings Act of 1976, 42 U.S.C. §§6861, 6862(9), as same may be amended from time to time.

### 2. Application.

- A. An Applicant may have only one certified eligible Application per Program Year.
- B. An Applicant may resubmit a new Application if the Household's Application has either been denied or withdrawn any time prior to the issuance of a Benefit.
- C. The Application will be processed in accordance with the requirements of this Section:
  - 1. The Subgrantee will begin taking Applications as prescribed by MaineHousing each Program Year.
  - 2. A Subgrantee will continue taking Applications until the last working day of May of the Program Year or upon the exhaustion of HEAP funds, whichever occurs sooner.
  - 3. The Subgrantee must use forms provided or approved by MaineHousing to administer the Programs. Additional forms may be used by the Subgrantee provided the forms have been reviewed and approved by MaineHousing. Forms will be submitted for review and approval annually prior to the commencement of taking applications each Program Year.
  - 4. The Subgrantee will make a reasonable and good-faith effort during the first ninety (90) days it takes Applications to interview, process, and serve new and returning Priority Applicants who have a Direct Energy Cost.
  - 5. The Subgrantee will make a reasonable and good-faith effort to conduct outreach activities and process applications for any Household that has wood as its primary Home Energy source within the first ninety (90) days of taking Applications for the Program Year.

- 6. At Applicant's request, and as otherwise appropriate, the Subgrantee must make reasonable accommodations for a Person with a Disability.
- 7. Any Applicant may apply via telephone. The telephone Application process includes completing the Application over the telephone with the Subgrantee administering the Programs in the Service Area in which the Household resides; the Subgrantee sends the completed Application and other appropriate documents to the Primary Applicant for review, signature, and date.
- 8. Limited English Proficiency (LEP) can be a barrier to accessing important benefits or services, understanding and exercising important rights, complying with applicable responsibilities, or understanding other information provided by the HEAP program. In order to address this concern Subgrantees must comply with MaineHousing's Language Assistance Plan.
- 9. Application must be made with the Subgrantee administering the Programs in the Service Area in which the Household resides. In the event an Application is received by a Subgrantee for a Household residing in a Service Area other than the Subgrantee's designated Service Area, the Subgrantee shall notify the Primary Applicant of the error and forward the Application and supporting documentation to the applicable Subgrantee.
- 10. Primary Applicant is responsible for providing all information necessary to establish the eligibility of a Household. The Subgrantee must verify the income and identity of the Applicant(s) as prescribed by HEAP Handbook.

The Subgrantee shall verify Primary Applicant's identity by requesting a government-issued, photo identification card. One of the following is acceptable to establish the identity of the Primary Applicant:

- a. Driver's license;
- b. State issued ID card;
- c. Passport or passport card;
- d. U.S. Military ID; or
- e. SNAP electronic benefit transfer (EBT) card with photo.
- 11. All Applicant(s) two years of age or older must provide proof of their Social Security Number (SSN). One of the following documents is acceptable provided it contains all nine digits of the Applicant's SSN and the Applicant's full name:
  - a. Social Security Card issued by the Social Security Administration;
  - b. SSA 1099 tax form;
  - c. Non SSA-1099 tax form;
  - d. Medicare card with number ending with the suffix "A";
  - e. Valid unexpired U.S. Military documents such as DD Form 214 Certificate of

Release or Discharge from Active Duty issued by the U.S. Department of Defense;

- f. Bank tax form; or
- g. W-2 (wage and tax statement).

If the Household includes a child under the age of 24 months old who has not received a SSN, the Application is processed. However, the Primary Applicant must provide the child's SSN for subsequent Program Year Applications, after the child reaches the age of 24 months old.

If a Household member is not a U.S. citizen, Applicant must provide a Social Security card issued by the Social Security Administration or an unexpired foreign passport with a valid unexpired U.S. Visa affixed accompanied by the approved I-94 form documenting the Applicant's most recent admittance into the United States, and documentation of Applicant's status as a qualified alien pursuant to the Personal Responsibility and Work Opportunity Reconciliation Act of 1996, <u>8 USC §1641</u>, such as a legal permanent resident, a refugee, an asylee, an individual paroled into the U.S. for a period of at least one (1) year, an individual whose deportation has been withheld, or an individual granted conditional entry.

- 12. As part of the application process all Applicants 18 years of age or older must sign a release to grant permission to share their personal information, as follows:
  - a. Maine Department of Health and Human Services, the Maine Department of Labor, and the Social Security Administration to share information with the Subgrantee or MaineHousing regarding information relevant to the Application about the Applicant at each of those agencies, including the benefits received from each of those agencies.
  - b. Subgrantee and MaineHousing to provide information to and obtain information from the agencies listed above or others as needed to determine and confirm eligibility for MaineHousing programs and other programs administered by the Subgrantee.
  - c. Subgrantee and MaineHousing to disclose Applicant information for the determination of eligibility for programs administered by State, federal, and local agencies.
- D. The information on an Application may be considered conflicting if it is inconsistent with verbal information provided by an Applicant, with other information on the Application, with prior Program Year Applications, or with information received from a third party.
  - 1. No information received from a third party, other than a government agency, will be used to determine eligibility, unless it is verified by an independent, reliable source.
  - 2. In the case where an Applicant's eligibility is in question because of conflicting information received from a third party, the Subgrantee or MaineHousing shall allow the Primary Applicant an opportunity to amend the current Application or reaffirm the information on it. Primary Applicant may also withdraw Application at any time (prior to payment of Benefit). A new Application (rather than amended) would be required should an Applicant pursue assistance after withdrawal.

- 3. If the Primary Applicant elects not to amend the Application, eligibility shall be based on information contained in the Application and documentation provided by the Primary Applicant, documentation provided by a government agency, or information verified by other sources.
- 4. If verified information results in the Household being ineligible or determines the existence of Errors and Program Abuse or willful misrepresentation, the Application may be subject to denial or termination of Benefits.
- E. The Subgrantee must certify or deny an Application within thirty (30) business days from the Date of Application.
  - 1. Written notification of eligibility will be sent to the Primary Applicant within (10) ten calendar days of the decision or when funding is available, whichever is later. The benefit notification shall:
    - a. State the Benefit amount;
    - b. State the date the Benefit or a Credit Notification was sent to the Vendor;
    - c. State the approved Home Energy type;
    - d. State the manner by which the Primary Applicant can request an appeal, if applicable.
  - 2. Written notification of denial must be sent to the Primary Applicant within (3) three business days whether funding is available or not. The denial notification shall:
    - a. State the facts surrounding the decision;
    - b. State the reason(s) for the decision;
    - c. State the manner by which the Applicant can request an appeal.

A denial for missing information will be rescinded if the required information is received by the Subgrantee within (15) fifteen business days from the date of the denial notification.

## 3. Eligibility.

- A. Except as may be expressly provided for elsewhere in this Rule, eligibility shall be determined on the basis of information submitted by the Primary Applicant as of the Date of Application. MaineHousing and Subgrantees reserve the right to ask for additional or clarifying information from Primary Applicant, Applicant(s), or third parties to determine eligibility.
- B. A Household may be eligible for Supplemental Benefits or TANF Supplemental Benefits if available.
- C. MaineHousing uses the federal Poverty Income Guidelines and State Median Income Guidelines as reported annually by the United States Department of Health and Human Services. MaineHousing reserves the right to manage the Programs within those guidelines when determining benefits. MaineHousing will determine eligibility criteria based on the availability of

federal funding for the Programs during each Program Year.

D. Households in which at least one member receives TANF or SNAP assistance will have Categorical Income Eligibility for HEAP. Households providing documentation of receiving TANF or SNAP assistance on Application Create Date- Non Online or Application Intake Date may have their HEAP Benefit determined at a pre-established percentage of the federal poverty level, or using actual vetted income if provided by Maine DHHS. If documentation of receiving TANF or SNAP assistance is not provided by the Applicant, the Applicant must provide income documentation as outlined in Section G.

## E. Dwelling Unit Eligibility.

- 1. The Dwelling Unit must have a functioning Heating System. If the dwelling does not have a functioning Heating System, the Subgrantee may certify the Application for CHIP only provided the Application is complete and all applicable documentation has been provided.
- 2. If the dwelling is not permanently connected to or serviced by standard utilities such as electricity and water, the Subgrantee will obtain additional documentation to substantiate the Household occupies the dwelling as its primary residence on a full-time/year-round basis.
- 3. Applicants residing in Subsidized Housing with heat included in their rent may be eligible for Fuel Assistance if the Household pays a portion of their rent or utility costs. MaineHousing will issue a Benefit in an amount to maximize benefits under SNAP.
- 4. An Applicant who is self-employed and uses part of their Dwelling Unit for business may apply for the Programs. Benefits will be determined based on the rooms occupied and used by the Applicants as a residence; that part of the Dwelling Unit designated for business use will not be included.
- 5. Applicants who reside in hotels and motels may be eligible for Fuel Assistance if the Household provides documentation that the hotel/motel has been their permanent residence for at least sixty (60) days prior to the Date of Application.
- 6. If a Household's Application has been certified eligible, but all Applicants move to Subsidized Housing with heat included or an ineligible Dwelling Unit prior to the Benefit being paid, Household may not be eligible for the entire Benefit depending on Date of Application and Home Energy use during current Program Year.
- 7. A Household is not eligible for Programs when the Household resides in a Camper, regardless of any and all modification(s) or length, boat, railroad car, bus, yurt or other structure designed and constructed to provide temporary living quarters.

#### F. Household Eligibility.

- 1. A Household is eligible for a Benefit if, on the Date of Application:
  - a. it is a full-time resident of the State and resides, intends to reside, or has resided in a Dwelling full-time for at least four (4) months during a Heating Season and;

- b. it has a Direct Energy Cost or Indirect Determinable Energy Cost.
- 2. Pursuant to definition of Household, Eligible Household Members may also include:
  - aliens who have obtained the status of an alien lawfully admitted for temporary residence under Section 210 of the Immigration and Nationality Act by approval of an application and are categorized as Special Agricultural Workers (SAW) who perform seasonal agricultural work during a specified period of time;
  - b. an alien who has obtained the status of an alien lawfully admitted for temporary residence under Section 245A of the Immigration and Nationality Act by approval of an application and who is aged, blind and/or disabled as defined in Section 1605 of the Social Security Act (Public Law 74-271) or Cuban or Haitian aliens as defined in Public Law 96-422, Section 501 (e). Applicants are considered eligible if they have a Social Security card issued by the Social Security Administration, Green Card or show permanent Residents (I-551 Alien Registration Card, Passport, I-688B Employment authorization card, I-766 Employment Authorization Document, I-94 with R-1 or R-2 status designation). I-94 documents with no status designated only show permission to enter the U.S. but do not establish residency;
  - c. Eligible minor children residing with ineligible non-citizens;
  - d. a member of the Household who is away from the home part of the time is included as a Household member and their income must be included on the Application;
  - e. a live-in care attendant will be considered part of the Household if the livein care attendant does not meet the definition of a Live-in Care Attendant in Section 1 of this Rule.
- 3. A full-time college student, up to age 23 years old, or more than 23 years of age if permanently and totally disabled, who is a dependent of the Household may be excluded from the Household if the Primary Applicant chooses, as long as the college student is not the Primary Applicant. If excluded from the Household, his or her income would not be counted. The Applicant must provide proof of student status and enrollment at a university, vocational college, business college, or other accredited institution for twelve (12) credit hours or more per semester.
- 4. If otherwise eligible, Roomers and Boarders are eligible for a Benefit to the extent such Applicants prove that the rental arrangement giving rise to their Roomer or Boarder status was in existence for at least sixty (60) days prior to the Date of Application. At a minimum, such proof shall include verification that a reasonable market rate rent amount was paid by the Roomer or Boarder pursuant to the terms and conditions of the rental agreement for the entire sixty (60) day period. Roomers and Boarders cannot comingle funds or share expenses with lessor's Household.
- G. Income Eligibility is based on documented Household Income or Categorical Income Eligibility. Household Income is determined and verified in accordance with the information provided on the Application and verified as part of eligibility determination process.

- 1. Household Income received during the one (1) month or 30-day period preceding the Application Create Date- Non Online or Application Intake Date. Primary Applicants must provide pay stubs, or a statement from all current or former employer(s), documenting Household Income received during the one (1) month or 30-day income period prior to the Application Create Date- Non Online or Application Intake Date.
- 2. Household Income includes, but is not limited to, the following:
  - a. Wages, salaries, and bonuses before any taxes or deductions;
  - b. Self-employment income. Households with self-employment income must use a current year's tax return if filed. If the Household has not filed a current year's tax return then the tax return for the previous year may be used. When supported by a tax return, self-employment income is defined as the total of net income (including net rental income) plus the total net gain from sales of capital goods or equipment plus depreciation. If the Applicant has not filed a tax return for the current or previous year, the Applicant may complete a self-employed income statement/worksheet accounting for the last twelve (12) months of income. Supporting documentation must be provided to substantiate the information on the statement/worksheet. Deductions or expenses related to self-employment income shall not be factored in to the amounts counted as income unless the Applicant provided the complete tax return from the current or prior year;
  - c. Social Security Retirement (SS), Social Security Disability Insurance (SSDI) and Supplemental Security Income (SSI) Benefits;
  - d. Unemployment and worker's compensation and/or strike benefits from union funds;
  - Spousal support or alimony received by an Applicant, or mortgage/rent payments in lieu of or in addition to payments;
  - f. Court ordered or voluntary child support payments received by an Applicant, or mortgage/rent payments in lieu of or in addition to support payments;
  - g. Military allotments (pay);
  - h. Veteran's Benefits;
  - Other support from an absent family member or someone not living in the Household excluding loans;
  - j. Income of person living in the Household who is a non-qualified alien and 18 years of age or older;
  - k. Government employee pensions, private pensions, and regular annuity payments;
  - l. Income from dividends, rents, royalties, estates, trusts, and interest. Interest income under \$200.00 must be included as income, but does not need to be supported by documentation;

- m. Net rental income, including funds received from Roomers and Boarders;
- n. Winnings from any source of gambling or gaming is considered income including, but not limited to private gambling, lottery, horse racing, bingo, etc.;
- o. Jury duty fees.
- 3. Exemptions from Household Income include:
  - a. Assets drawn down from financial institutions;
  - b. Foster care payments;
  - c. Adoption assistance;
  - d. In-kind payments to an Applicant in lieu of payment for work, including the imputed value of rent received in lieu of wages or items received in barter for rent;
  - e. Capital gains (except for business purposes);
  - f. Income from the sale of a primary residence, personal car, or other personal property;
  - g. Tax refunds;
  - h. One-time insurance payments;
  - i. One-time compensation for injury;
  - j. Non-cash income such as General Assistance voucher payments, the bonus value of food and fuel produced and consumed on farms, and the imputed value of rent from owner-occupied farm housing;
  - k. Bank loans, reverse mortgages, and home equity loans;
  - 1. Reimbursement for expenses incurred in connection with employment;
  - m. Reimbursement for medical expenses;
  - n. Any funds received for education from grants, loans and scholarships, and work study;
  - Retroactive payments and overpayment adjustments from an entitlement program for a time period outside of the period being considered for HEAP eligibility (i.e. worker's comp, Social Security Benefits, etc.);
  - p. Income earned by an Applicant who is a full time high schoolstudent, unless they are the Primary Applicant;
  - q. Income earned by a full-time college student who is not counted as a Household member pursuant to Section E.3 of this Rule;
  - r. Combat zone pay to the military;

- s. Credit card loans/advances;
- t. All income used to fulfill a Social Security Administration Program to Achieve Self-Sufficiency (PASS);
- u. Federal payments or benefits excluded by law as set forth below:
  - Payments received under Title II of the Uniform Relocation Assistance and Real Property Acquisition Policies Act of 1970 (84 Stat. 1902, 42 U.S.C. 4636).
  - 2. Payments of land settlement judgments distributed to or held in trust for members of certain Indian Tribes under Public Laws 92-254, 93-134, 93-531, 94-114; 94-540, 97-458, 98-64, 98-123 and 98-124.
  - Funds available or distributed pursuant to <u>Public Law 96-420</u>, the Maine Indian Claims Settlement Act of 1980 (<u>25 U.S.C. 1721 et. seq.</u>) to members of the Passamaquoddy Tribe, the Penobscot Nation and the Houlton Band of Maliseet Indians.
  - 4. The value of the allotment provided a household under the Supplemental Nutrition Assistance Program (7 U.S.C.A. 51).
  - 5. The value of assistance to children as excluded under the National School Lunch Act (42 U.S.C. 1760(e)) and under the Child Nutrition Act of 1966 (42 U.S.C. 1780(b)).
  - The value of commodities distributed under the Temporary Emergency Food Assistance Act of 1983 (<u>Public Law. 98-8</u>, <u>7U.S.C.</u> 612c).
  - Allowances, earnings and payments to individuals participating in programs under the Workforce Innovation and Opportunity Act https://www.congress.gov/113/bills/hr803/BILLS-113hr803enr.pdf
  - 8. Program benefits received under the Older Americans Act of 1965 (42 U.S.C. sub-section 3020(a)[b]) as wages under the Senior Community Service Employment Program (SCSEP).
  - 9. Payments to volunteers under the Domestic Volunteer Service Act of 1973 (Public Law 93-113, 42 U.S.C. 5044).
  - 10. The value of any assistance paid with respect to a dwelling unit under the United States Housing Act of 1937, the National Housing Act, Section 101 of the Housing and Urban Development Act of 1965, or Title V of the Housing Act of 1949.
  - 11. The tax-exempt portions of payments made pursuant to the provisions of the Alaska Native Claims Settlement Act (<u>Public Law 92-203</u>, <u>43 U.S.C. 1620(a)</u>).

- 12. Payments for supportive services or reimbursement of out-of-pocket expenses made to individual volunteers serving as foster grandparents, senior health aides, or senior companions, and to persons serving in the Service Corps of Retired Executives (SCORE) and Active Corps of Executives (ACE) and any other programs under Titles II and III, pursuant to Section 418 of Public Law 93-113.
- 13. Any wages, allowances or reimbursement for transportation and attendant care costs, unless accepted on a case-by-case basis, when received by an eligible handicapped individual employed in a project under Title VI of the Rehabilitation Act of 1973 as amended by Title II of Public Law No. 95-602.
- 14. All student financial assistance including the following programs funded under Title IV of the Higher Education Act as amended:
  - a. Pell Grants;
  - b. Supplemental Educational Opportunity Grants;
  - c. Grants to States for State Student Incentives;
  - d. Special Programs for Students from Disadvantaged Backgrounds;
  - e. Special Programs for Students Whose Families are Engaged in Migrant and Seasonal Farm work;
  - f. Robert C. Byrd Honors Scholarship Program;
  - g. Assistance to Institutions of Higher Education;
  - h. Veterans Education Outreach Program;
  - i. Special Child Care Services for Disadvantaged College Students.
  - j. Payments to veterans for Aid and Attendance benefits.
- 4. For any Applicant who pays court ordered child support, the Subgrantee will deduct paid and documented child support payments made during the income period from the Applicant's gross income.
- H. For any Household found ineligible due to being over income, the Subgrantee will deduct paid and documented medical expenses not reimbursed for the 12-month period prior to the HEAP Application Create Date- Non Online or Application Intake Date from the gross income in an amount only enough to make Household eligible. Medical expenses may include medical and dental insurance premiums and transportation to medical appointments. Subgrantees will use Internal Revenue Service Publication 502, as same may be amended from time to time, to identify eligible medical and dental expenses.
- I. Primary Applicants may be required to refund any Overpayment. A Household's Eligibility to receive benefits from Programs is contingent on the resolution of any Overpayment.

- MaineHousing will recoup all outstanding Overpayments from any current or future Benefits until the Overpayment is paid in full. MaineHousing will recoup 50% of a Household's current Program Year's Benefit and 50% of a Household's future Program Years' Benefits until the Overpayment has been paid in full.
- 2. The Household will be eligible for ECIP if they have entered into and are in compliance with the terms of a repayment agreement with MaineHousing to resolve the Overpayment or the Overpayment has been paid in full.
- 3. The Household will not be eligible to receive benefits under the Weatherization Assistance Program, CHIP, or Heat Pump Program until the Overpayment is paid in full.

#### 4. Benefit Determination.

- A. Benefits are determined to ensure that Eligible Households with the lowest income and the highest Energy Cost in relation to income, taking into account family size, will receive a higher Benefit.
- B. The availability of a Benefit will be based on HEAP funding availability.
- C. Tenants residing in Subsidized Housing with heat included in their rent, who pay a portion of their rent or utility costs, are only eligible to receive a Benefit in an amount to maximize benefits under SNAP.
- D. MaineHousing, or the Subgrantee as allowed by MaineHousing, will assign a number of points to an Eligible Household that correlates to their Energy Costs. The number of points will be adjusted by an assigned percentage that correlates to the Eligible Household's poverty level. The adjusted number of points will then be multiplied by a dollar value based on the amount of the federal HEAP grant received and the number of Eligible Households served in the previous Program Year, the average Energy Cost for an Eligible Household in the previous Program Year, any anticipated increase or decrease in the federal HEAP grant to be received in the current Program Year, and any anticipated increase or decrease in average Benefits or the number of Eligible Households.

MaineHousing will announce the actual dollar value of DHLC points no later than the fifteen (15) calendar days following receipt of the federal HEAP grant award.

1. The number of points assigned to an Eligible Household will be determined pursuant to the following:

Calculated or Reported Energy Cost	Points
\$.01-\$400	5
\$401-\$800	10
\$801-\$1200	15
\$1201-\$1600	20
\$1601-\$2000	25
\$2001-\$2500	30
\$2501 and over	35

Calculated or Reported Energy Cost falling between brackets will be rounded to the next higher or lower dollar amount, as appropriate. For example: \$400.01-\$400.49 will be rounded to \$400; \$400.50-\$400.99 will be rounded to \$401.

Poverty Level as Calculated under the Federal Poverty Income Guidelines (FPIG)	Percentage of Points
0%-25%	130%
26%-50%	120%
51%-75%	110%
76%-100%	100%
101%-125%	90%
126%-150%	80%
>than 150% FPIG but not exceeding the maximum of the greater of 150% FPIG or 60% state median income	70%

Calculated poverty level amounts falling between brackets will be rounded to the next higher or lower amount. For example: income at 75.1% will be rounded to 75%; income at 100.6% will be rounded to 101%.

All final point results that are fractional will be rounded up to the nearest whole number.

- 2. Calculating Energy Costs. Energy Costs are calculated by the DHLC method.
  - a. Design Heat Load Calculation. DHLC shall be used to estimate the Energy Costs for Eligible Households. Under the DHLC, the number of rooms occupied by the Eligible Household shall be multiplied by the number of BTUs needed to heat an average sized room in a Dwelling Unit. That product will then be multiplied by the number of square feet of an average sized room in a Dwelling Unit. Next, that second product will be multiplied by the number of heating degree days of the Service Area in which the Eligible Household's Dwelling Unit is located. That third product is then divided by one million BTUs. The quotient is then multiplied by the cost of the Eligible Household's requested Home Energy type per one million BTUs. That fourth product is then divided by the efficiency rate of the requested Home Energy type to arrive at the Eligible Household's estimated amount of energy consumption. The cost per one million BTUs and efficiency rate of the Applicant's Home Energy type will be periodically established by MaineHousing.

The DHLC is based on the following factors:

- 1. The total number of rooms in the Dwelling Unit as listed on the Application. Hallways, bathrooms, and closets are not counted in the total number of rooms;
- 2. An assumed standard room size for the Dwelling Unit type. Standard room sizes and BTUs required to heat a Dwelling Unit vary by Dwelling Unit type because average room size and surface area exposure to the elements vary by Dwelling Unit type. The standard room sizes and BTUs used for each Dwelling Unit type are as follows:

Dwelling Unit Type	Standard Room Size	BTUs
Stick-built/Modular	144 square feet	14.3
Manufactured Home/mobile home	100 square feet	13
Apartment	120 square feet	8.3

- 3. The heating degree days for the Service Area. Heating degree days are updated annually using data reported by National Weather Stations in Maine.
- 4. The estimated BTUs required to heat the Dwelling Unit;
- 5. Average cost per one million BTU. MaineHousing determines the average costs per one million BTU annually. Oil, kerosene, and propane costs are obtained by averaging the costs reported by the Governor's Energy Office (GEO). Average costs for all other fuel types are based on a representative survey of Vendors' pricing.
- 6. The efficiency rate for the requested Home Energy type listed on the Application. The Energy Cost per one million BTU and efficiency rate are based on the requested Home Energy type specified on the Eligible Household's Application.

Home Energy Type	Efficiency Rate
Oil	65%
Kerosene	65%
Propane	65%
Natural Gas	65%
Biodiesel	65%
Electric	100%
Firewood	50%
Corn	60%
Wood Pellets	80%
Bio-bricks	80%

- 7. For Tenants in Subsidized Housing with a Direct Energy Cost, the annual utility allowance for heating, as provided by property manager on the Subsidized Housing form, must be deducted from the estimated Energy Cost in order to determine the Eligible Household's heat burden.
- 8. If after annual utility allowances for heating are deducted from annual Household Energy Cost reported by the Vendor on the Annual Consumption report, the Household has a calculated energy cost of less than or equal to zero (0), the Household is only eligible to receive a Benefit in an amount to maximize benefits under the Supplemental Nutrition Assistance Program (SNAP).

## 5. Payment of Benefits.

- A. A Primary Applicant shall select a Vendor that will deliver Home Energy to the Eligible Household. Payment of Benefits will be made directly to the Vendor by a method prescribed by MaineHousing.
  - 1. For payment prior to delivery, MaineHousing, or a Subgrantee as allowed by MaineHousing, will pay a Benefit to the Vendor or within ten (10) business days of the

date the Application is certified eligible or when HEAP grant funds are available, whichever is later.

2. For payment post-delivery, MaineHousing, or a Subgrantee as allowed by MaineHousing, will provide a Credit Notification Report within ten (10) business days of the date the Application is certified eligible or when HEAP grant funds are available, whichever is later. MaineHousing will make payment for HEAP Benefits after the Vendor makes delivery as authorized by MaineHousing.

In the case of wood Vendors, MaineHousing, or a Subgrantee as allowed by MaineHousing, will make payment for a Benefit by direct check to the Primary Applicant.

- B. If there is no Vendor that serves the area in which the Eligible Household resides then MaineHousing, or the Subgrantee as allowed by MaineHousing, may pay Benefits directly to the Primary Applicant. The Primary Applicant will be required to sign an Attestation as part of their Application, attesting that the Benefit they receive will be used for its intended purpose.
- C. Payment of Benefits will be made directly to Primary Applicants who receive their Benefit for firewood. Payment of Benefits may be made directly to Tenants with an Indirect Determinable Energy Cost.

## 6. TANF Supplemental Benefits.

- A. Except as may be expressly provided for elsewhere in this Rule, the use and administration of TANF Supplemental Benefits is subject to the standards for HEAP Benefits set forth in this Rule.
- B. Eligibility. A Household may be eligible for a TANF Supplemental Benefit if its Application for HEAP has been certified eligible in the current Program Year and if on the Date of Application:
  - 1. it included at least one member who was under the age of eighteen (18); and
  - 2. it did not reside in Subsidized Housing with heat included.
- C. Benefit Determination. The TANF Supplemental Benefit per Eligible Household per Program Year shall be determined each Program Year by MaineHousing based on the projected number of Households eligible for TANF Supplemental Benefits and available funding.
- D. Payment of Benefits. TANF Supplemental Benefits will be sent directly to Vendors in the same manner as regular HEAP Benefits as outlined in Section 5 above.

#### 7. Benefit Returns and Transfer:

- A. Program benefits may not be sold, released or otherwise conveyed, with or without consideration, by the Eligible Household or the Vendor without written authorization from MaineHousing. MaineHousing will only authorize such conveyances when circumstances arise that prevent the Eligible Household from using the Benefit and MaineHousing determines such conveyance is in the best interest of the Eligible Household and is consistent with the intent of the HEAP Act.
- B. Program benefits may be available for reissue or transfer during the Program Year of issue and up until April 30th of the Program Year immediately following when:
  - 1. All Applicant(s) move in State but continue with same Vendor.

- 2. All Applicant(s) move in State and change Home Energy vendors.
- 3. Household changes Vendor.
- 4. All Applicant(s) move in State from a Dwelling Unit with Direct Energy Cost to a Dwelling Unit with heat included in their rent (not including Subsidized Housing).
- 5. All Applicant(s) move in State to Subsidized Housing with Direct Energy Cost.
- 6. Household changes Home Energy type.
- 7. Primary Applicant has deceased and there are surviving Applicants remaining in the Household (unless surviving Applicant moves in State to a Household that has received a Benefit in the current Program Year).
- C. Household may be required to provide in writing the following in order to receive a Benefit reissue or transfer:
  - 1. Primary Applicant's name.
  - 2. Previous address.
  - 3. Current address.
  - 4. Current phone number.
  - 5. Current rental agreement or current property tax bill, whichever is relevant.
  - 6. Current electric/utility company name and account number.
  - 7. Name on the electric/utility company account.
  - 8. Primary Heating System and Home Energy type.
  - 9. Fuel tank location.
  - 10. Current Home Energy Vendor name, address, and account number.
  - 11. Primary Applicant's signature and date submitted.

If for any reason the requested documentation is not provided, the reissuance or transfer of Benefits may be delayed and/or Benefits may be forfeited.

- D. Benefits may not be eligible for reissue or transfer when:
  - 1. It is determined that Primary Applicant committed Errors and Program Abuse when completing the Application.
  - 2. It is determined that there was an Overpayment.
  - 3. Primary Applicant's permanent residence changes to a nursing home or long term care facility and there are no surviving Applicants remaining in the Household.

- 4. All Applicant(s) move to Subsidized Housing with heat included.
- 5. Primary Applicant moves in State into a Household that has been determined eligible for a Benefit in the current Program Year.
- 6. The Benefit was issued before the previous or current Program Year.
- 7. The Benefit was issued the previous Program Year and was not used on or before April 30th of the Program Year immediately following.
- 8. All Applicant(s) move to an ineligible Dwelling Unit.
- 9. Primary Applicant has deceased and there are no surviving Applicants remaining in the Household.
- 10. All Applicants move out of State.

If the Household subsequently moves to an eligible Dwelling Unit, the Benefit may be eligible for reissue provided the Benefit was for the previous or current Program Year.

- E. In the event Vendor receives a Benefit return form requesting the return of Benefits paid to Vendor on behalf of Eligible Households, Vendor shall return such Benefits to MaineHousing within fifteen (15) business days of date of Benefit return form. Once the funds are received, MaineHousing will process the reissue or transfer as appropriate within fifteen (15) calendar days.
- 8. Energy Crisis Intervention Program (ECIP).
  - A. A Household may be eligible for ECIP if a Household member's health and safety is threatened by an Energy Crisis situation and the Household does not have the financial means to avert the Energy Crisis. The Subgrantee will determine whether the Household is experiencing an Energy Crisis on the Date of Application. An Eligible Household is income eligible for ECIP.
    - 1. To determine if Household is in Energy Crisis:
      - a. Reading of 1/4 tank or less on a standard 275 gallon heating oil tank;
      - b. Reading of 25% or less on a propane tank;
      - c. 7-day or less supply for other delivered Home Energy types.
    - 2. To determine an Energy Crisis with respect to utility terminations:
      - a. Household has received a disconnection notice; and
      - b. Household has exhausted its ability to negotiate and pay the terms of a reasonable payment arrangement.
  - B. Allowable expenditures must be related to averting an Energy Crisis and mayinclude:
    - 1. Home Energy deliveries provided the Eligible Household has exhausted any

- remaining Benefits previously issued to a Vendor on behalf of the Eligible Household;
- 2. Delivery charges associated with fuel deliveries made against an ECIP benefit to avert an energy crisis situation.
- 3. Surcharges, reconnection charges, or penalties related to a final utility disconnect notice. Utility costs must be directly related to the operation of the Heating System;
- 4. Heating System repair, including restart fees;
- 5. Purchase of space heaters;
- 6. Temporary relocation provided the Eligible Household is experiencing a Life Threatening Crisis that cannot be averted within 18 hours by one of the above measures;

## C. Unallowable Expenditures:

- 1. ECIP funds cannot be used if the Household has any other Heating System that is safe, operable and is capable of heating the dwelling adequately during severe cold weather, and has a supply of product for that Heating System.
- 2. ECIP funds cannot be used to pay for surcharges, reconnection charges, or penalties related to a final utility disconnect when that utility is not required for the operation of the primary Heating System.
- 3. ECIP funds cannot be used to pay for Home Energy deliveries or Heating System repairs if the Applicant resides in Subsidized Housing with heat included or a Rental Unit with heat included.
- 4. An Applicant with an Overpayment balance is not eligible for ECIP benefits unless they have entered into and are in compliance with the terms of a repayment agreement with MaineHousing to resolve the Overpayment.
- D. The maximum ECIP benefit per Eligible Household per Program Year shall be determined each Program Year by MaineHousing based on Home Energy costs, economic conditions, and available funding.
- E. ECIP will be administered pursuant to HEAP:
  - 1. ECIP timeframe is November 1 through the following April 30 or upon the exhaustion of funds, whichever occurs sooner;
  - 2. Conditioned on the availability of ECIP funds, some form of assistance that will resolve the Energy Crisis, if Household is eligible to receive such benefits, will be provided within 48 hours after Household has been certified eligible for ECIP;
  - 3. Conditioned on the availability of ECIP funds, some form of assistance that will resolve the Energy Crisis, if Household is eligible to receive such benefits and is in a Life Threatening Crisis situation, will be provided within 18 hours after a Household has been certified eligible for ECIP.

- F. The Subgrantee will provide the Primary Applicant written notice of ECIP denial within three (3) business days.
- G. ECIP Payment to Vendors.
  - 1. Except in the case of wood Vendors, MaineHousing, or a Subgrantee as allowed by MaineHousing, will make payment for ECIP after the Vendor makes delivery as authorized by MaineHousing/Subgrantee. The Vendor must return a completed purchase order and a delivery ticket to MaineHousing/Subgrantee. The Vendor must also submit an invoice if the total amount on the delivery ticket is greater than the ECIP purchase order amount or the delivery ticket does not account for all the charges that were approved on the purchase order. Receipt of the purchase order must be entered into the MaineHousing database. Contingent on database entry, MaineHousing will make payment within ten (10) business days of the receipt of the completed purchase order, a delivery ticket, and invoice (if applicable).
  - 2. In the case of wood Vendors, MaineHousing, or a Subgrantee as allowed by MaineHousing, will make payment for ECIP after the Vendor makes delivery as authorized by MaineHousing/Subgrantee. The Vendor must return a completed purchase order, including Applicant and Vendor signatures, to MaineHousing/Subgrantee. Receipt of the purchase order must be entered into the MaineHousing database. Contingent on database entry, MaineHousing/Subgrantee will make payment within ten (10) business days of the signed purchase order receipt date.
- 9. Central Heating Improvement Program (CHIP).
  - A. Eligibility. A Household may be eligible for CHIP if the Household:
    - 1. is eligible for HEAP Fuel Assistance benefits;
    - has an eligible Application that was certified within the preceding twelve (12) months;
    - 3. does not have a more recent Application that has been certified-denied.
  - B. Subgrantees shall provide CHIP services based on the following priority order:
    - 1. Eligible Households experiencing an Energy Crisis caused by Heating System malfunction or failure.
    - 2. Non-wood Heating Systems that cannot achieve a minimum steady state efficiency of 70% (as determined by a CTE).
    - 3. Preventative CTE and minor repairs on a non-emergency basis (owner-occupied dwelling units only). Date of the last CTE by a licensed technician must be more than twelve (12) months prior to the initiation of services date.

Eligible Households shall be served on a first-come, first-served basis with respect to each level of priority except when the Subgrantee is providing weatherization services to a Dwelling Unit. In this case, CHIP activities to Eligible Households that enable the

Subgrantee to leverage funds may be served first.

- C. Subgrantees shall administer and operate CHIP in their Service Areas unless otherwise determined by MaineHousing. Administration of CHIP will be conditioned on the availability of HEAP funds.
- D. Heating System Replacement. Household may be eligible for assistance to replace a Heating System if the Household is eligible for Benefits pursuant to this Rule. The amount of assistance shall take into account the Applicant Household's and Non-occupying Co-owner's Countable Assets.
  - The Applicant Household will be required to contribute toward the cost of replacing
    the Heating System if the Applicant Household has Countable Assets in excess of
    \$5,000, or \$50,000 if a member of the Applicant Household is 60 years of age or older.
    The same guidelines apply to Non-occupying Co-owner's Countable Assets.
    - The overall purpose of these asset limitations is to encourage a Household's contribution to meeting their needs, when possible, and at the same time recognize that household assets represent needed income and insurance against financial calamities, and that it is prudent to retain these assets to some extent.
  - 2. An Applicant Household's contribution shall be determined by subtracting \$5,000 or \$50,000 (whichever is applicable) from its total Countable Assets. That difference will then be multiplied by the Applicant Household's percentage of ownership. A Non-occupying Co-owner's contribution shall be similarly calculated. The maximum CHIP benefit amount shall be determined by subtracting the sum of the Applicant Household's and Non-occupying Co-owner's contributions from the total replacement costs.
- E. Rental Units Occupied By An Eligible Household: A life-time maximum benefit of \$600 for an Eligible Household. The maximum allowed in a non-owner occupied multi-family building is the lesser of \$600 times the number of Heating Systems that provide heat to Eligible Households or \$2,400.
- F. Life Estates and Life Leases: If an Eligible Household member holds a life estate or life lease interest in and occupies the Dwelling Unit, the Dwelling Unit may be eligible if:
  - 1. the document conferring the Applicant's rights of the life estate or life lease states that the Eligible Household member is responsible for maintaining the Dwelling Unit, or is silent as to who is responsible for maintenance; or
  - 2. the Dwelling Unit is owned by an Eligible Household.
- G. Proof of Ownership. The Subgrantee shall verify ownership of all Dwelling Units and Rental Units prior to performing any work. Proof of ownership may include current property tax bill, statement from the local tax assessor, town clerk or similar municipal official, or documentation from electronic registry.

Life estates and life leases require a copy of the document conferring the Applicant's rights.

The Subgrantee must obtain the written permission of the owner of the Rental Unit prior to performing any work on the Heating System unless the Tenant has exercised his or her right under 14 M.R.S.A. Section 6026 to make certain repairs.

## H. A Dwelling Unit will not be eligible under CHIP if:

- 1. Dwelling Unit is a Rental Unit that has received prior CHIP services to the lifetime maximum benefit;
- 2. Dwelling Unit has been designated for acquisition or clearance by a federal, state, or local program or order;
- 3. Dwelling Unit has been designated for foreclosure;
- 4. Dwelling Unit is for sale;
- 5. Dwelling Unit is vacant;
- 6. Dwelling Unit is uninhabitable as determined by a local municipality, State Agency, MaineHousing, or a Community Action Agency;
- 7. Dwelling Unit is in poor structural condition making the installation of CHIP services impractical, impossible, or ineffective;
- 8. Dwelling Unit is in such poor structural condition that the proposed CHIP services would have a longer life expectancy than the Dwelling Unit;
- 9. Dwelling Unit has been damaged by fire, flood or an act of God and repair of the damage is covered by insurance;
- 10. There are obvious discrepancies found between the information supplied on the Application and observed conditions during the CHIP process. The Subgrantee must resolve any discrepancies before work can continue;
- 11. Subgrantee determines the Applicant failed to properly maintain a Heating System that was previously replaced under CHIP.
- 12. Eligible Households who apply for CHIP services for more than one Dwelling Unit will be subject to additional review to ensure the requested services are consistent with the intent of the program.

## I. CHIP Allowable Uses:

- 1. Cleaning, tuning, and evaluating oil or gas systems;
- 2. Cleaning, evaluating, and servicing solid fuel systems;
- 3. Replacing oil or gas burners;
- 4. Replacing cracked heat exchangers;
- 5. Replacing oil, gas, electric or solid fuel Heating Systems;

- 6. Sealing and insulating Heating System pipes or ducts in unconditioned spaces;
- 7. Installing electrical or mechanical Heating System ignition systems;
- 8. Replacing or relocating thermostats and anticipator adjustment;
- 9. Baffling of the combustion chamber;
- 10. Optimizing the firing rate;
- 11. Cleaning of the chimney;
- 12. Smoke Alarms;
- 13. Fire extinguishers;
- 14. Carbon Monoxide detectors;
- 15. Gas detectors;
- 16. Oil tanks;
- 17. Oil tank gauges;
- 18. Temporary relocation provided the Eligible Household is experiencing a Life Threatening Crisis that cannot be adequately addressed through ECIP measures;
- 19. Other measures necessary to bring Heating Systems into compliance with applicable State and local codes and Maine Fuel Board requirements; and
- 20. Other measures necessary to correct any Heating System problems that pose an immediate threat to the health and safety of the Eligible Household.
- J. CHIP Unallowable Uses:
  - 1. Reimbursement or payment for purchases made by or costs incurred by an Applicant.
  - 2. Replacement of a Heating System if the Dwelling Unit received a prior Heating System replacement funded by CHIP unless the Heating System is near the end of or beyond its estimated useful life as defined by <a href="https://www.hud.gov/sites/documents/EUL">https://www.hud.gov/sites/documents/EUL</a> FOR CNA E TOOL.PDF
- K. Fuel Switching. As a general guideline, the practice of fuel switching is not allowed. However, if the Subgrantee determines that the switching of a fuel source is warranted, then a written waiver request must be submitted to MaineHousing for review and consideration (on a case-by-case basis) prior to the installation.
- L. Subgrantee must perform a final inspection on all CHIP services for heating system replacement jobs. Inspections will include an evaluation to determine:
  - 1. Compliance with applicable codes;

- 2. That all work performed was authorized by the Subgrantee; and
- 3. The combustion efficiency level of the Heating System where technically feasible.
- M. Specific Procurement Requirements. Prior to the performance of CHIP services, the Subgrantee shall follow the procedures below:
  - 1. Procurement less than or equal to \$10,000. Procurement of services, including materials, equipment and services from specialized trades, such as electricians, plumbers, masons and oil burner repair people shall be performed in accordance with the following procedures.
    - a. Solicit by phone, email, vendor website, catalog, or price list, or similar means one price quote for the required materials, equipment and services.
    - b. Determine if the quoted price is reasonable based on one or more factors identified by Subgrantee, such as recent purchases of, or research on, goods or services of the same kind or related knowledge or expertise; otherwise, solicit two price quotes by similar means.
    - c. Copies of all procurement records, including basis for the contractor selection and factors used to determine if the quoted price is reasonable, must be retained in the Subgrantee files.
  - 2. Procurement over \$10,000. Procurement of services, including materials, equipment and services from specialized trades, such as electricians, plumbers, masons and oil burner repair people shall be performed in accordance with the following procedures.
    - a. Perform a price survey for the required materials, equipment and services.
    - b. Make every reasonable attempt to receive price quotations or bids from at least three (3) reputable Contractors and fully document the bid process and all bids received on a survey sheet.
    - c. Purchase the materials, equipment or services from the Contractor whose bid or proposal is the lowest, taking into consideration the Contractor's performance record and other relevant factors. Fully document the selection process.
    - d. Copies of all procurement records, including basis for contractor selection must be retained in the Subgrantee files.
  - 3. The Subgrantee must prepare an Invitation to Bid or a Request for Proposal, which:
    - Identifies all requirements which prospective bidders must fulfill, including the due dates for bids; and
    - b. Identifies all factors which the Subgrantees will consider in evaluating and awarding bids.
  - 4. The Invitation to Bid or Request for Proposal must be mailed, faxed or emailed to no less than three (3) prospective contractors who may reasonably be expected to submit a bid.
  - 5. All bids must be received by the Subgrantee contact person via mail, fax or e-mail prior to

- a specified time for a bid opening at a specified time and location. All bids received must be kept in a secure location prior to all bids being received and tabulated. In addition, all correspondence relating to the procurement action must be retained in the bid files.
- 6. Sole Source Procurement. Subgrantee may solicit a proposal from only one source for one of the following reasons.
  - a. Sole source procurement may be used in the following instances:
    - 1. Emergency or Urgent Need. An emergency situation or other urgent need exists and only one known source can provide the required goods or services within the time needed. Emergency or urgent situations include, but are not limited to, natural disasters or a Life Threatening Crisis.
    - 2. Uniqueness. The item or service is available from only one source, based on a reasonable, good faith review of the market for the type of item or service needed.
    - 3. Inadequate Competitive Proposals. After evaluation of all proposals submitted in a competitive procurement, all proposals are determined to be inadequate.
  - b. Subgrantee shall submit a written statement justifying the use and approval of all sole source procurements, in excess of \$10,000 to MaineHousing for its consideration prior to the installation of services.
  - c. Subgrantee will retain a copy of the solicitation and the proposal received in response, a record of the approval by MaineHousing in Subgrantee's records.

#### 10. HEAP Weatherization.

- A. The purpose of HEAP Weatherization is to reduce Eligible Households' need for Fuel Assistance, particularly those with the lowest Household Incomes that pay a high proportion of Household Income for Home Energy and those that include Priority Applicants.
- B. Using HEAP Weatherization in conjunction with U.S Department of Energy (DOE) funds: If the requirements in this Rule conflict with those required by 10 CFR Part 440, DOE requirements shall have precedence, with the exception to variations listed and approved in the LIHEAP State Model Plan Weatherization Assistance Section. HEAP Weatherization funds may only be used to weatherize Dwelling Units occupied by Eligible Households.
- C. Weatherization measures must be installed in accordance with the Maine Weatherization Standards, as may be amended from time to time.
- D. Eligibility. A Household may be eligible for HEAP Weatherization if the Household:
  - 1. is eligible for Benefits pursuant to this Rule;
  - 2. has an Application certified-eligible within the twelve (12) months preceding the date of the Subgrantee's energy audit of the Dwelling Unit; and
  - 3. does not have a more recent Application that has been certified-denied.

E. Proof of Ownership. The Subgrantee shall verify ownership of all Dwelling Units and Rental Units prior to performing any work. Proof of ownership may include current property tax bill, statement from the local tax assessor, town clerk or similar municipal official, or documentation from electronic registry.

Life estates and leases require a copy of the document conferring the Applicant's rights.

The Subgrantee must obtain the written permission of the owner of the Rental Unit prior to performing any work.

- F. A Dwelling Unit will not be eligible under HEAP Weatherization if:
  - 1. Dwelling Unit received weatherization services under HEAP Weatherization or another MaineHousing program within fifteen (15) years of the date of Application.
  - 2. Dwelling Unit has been designated for acquisition or clearance by a federal, state, or local program or order;
  - 3. Dwelling Unit has been designated for foreclosure;
  - 4. Dwelling Unit is for sale;
  - 5. Dwelling Unit is vacant;
  - 6. Dwelling Unit is uninhabitable as determined by a local municipality, State Agency, MaineHousing, or a Community Action Agency;
  - 7. Dwelling Unit is in poor structural condition making the installation of HEAP Weatherization services impractical, impossible, or ineffective;
  - 8. Dwelling Unit is in such poor structural condition that the proposed HEAP Weatherization services would have a longer life expectancy than the Dwelling Unit;
  - 9. Dwelling Unit has been damaged by fire, flood or an act of God and repair of the damage is covered by insurance;
  - 10. There are obvious discrepancies found between the information supplied on the Application and observed conditions during the HEAP Weatherization process. The Subgrantee must resolve any discrepancies beforework can continue.

#### G. Allowable Uses:

- 1. Weatherization needs assessments/audits;
- 2. Air sealing and insulation;
- 3. Storm windows;
- 4. Heating System modifications/repairs;

- 5. Heating System replacements;
- 6. Heating System cleaning, tuning, and evaluating;
- 7. Compact fluorescent light bulbs and LED light bulbs;
- 8. Energy related roof repairs;
- 9. Major appliance repairs/replacements, including water heaters, up to two appliances, with one being a water heater;
- 10. Incidental Repairs;
- 11. Health and safety measures;
- 12. Replacement windows and doors are allowable only under exceptional circumstances and only after all other reasonable repair options have been considered and rejected.
- H. Fuel Switching: As a general guideline, the practice of fuel switching when replacing Heating Systems is not allowed. However, if the Subgrantee determines that the switching of a fuel source is warranted, then a written waiver request should be submitted to MaineHousing for review and consideration (on a case-by-case basis) prior to the installation.
- I. Work on an eligible Dwelling Unit previously weatherized under a MaineHousing program may be reopened if:
  - 1. the reopening occurs within six (6) months of completion of the original weatherization service; and
  - 2. The reopening is required because the previous service is the proximate cause of an immediate threat to the health and safety of the occupants; or
  - 3. The quality of weatherization material or its installation is deemed deficient by MaineHousing.
- J. Subgrantees shall administer and operate HEAP Weatherization in their Service Areas, unless otherwise authorized by MaineHousing. Administration of HEAP Weatherization will be conditioned on the availability of HEAP funds.
- K. For the purposes of HEAP Weatherization, Subgrantees must conduct a public bid process to secure weatherization contractors at least annually as prescribed by MaineHousing.

#### 11. Heat Pump Program.

- A. Subgrantees shall administer and operate HEAP Heat Pump Program in their Service Areas, unless otherwise authorized by MaineHousing. Administration of HEAP Heat Pump Program will be conditioned on the availability of HEAP funds.
- B. The purpose of the Heat Pump Program is to help reduce Eligible Households' overall home energy costs.
- C. Eligibility. A Household may be eligible for the Heat Pump Program if the Household:

- 1. is eligible for Benefits pursuant to this Rule;
- 2. has an Application certified-eligible within the twelve (12) months preceding the date of the Subgrantee's energy audit of the Dwelling Unit;
- 3. does not have a more recent Application that has been certified-denied; and
- 4. has a working primary heating system.
- D. Proof of Ownership. Ownership of all Dwelling Units shall be verified prior to any work being performed. Proof of ownership may include current property tax bill, statement from the local tax assessor, town clerk or similar municipal official, or documentation from electronic registry.

Life estates and leases require a copy of the document conferring the Applicant's rights.

- E. A Dwelling Unit will not be eligible under the Heat Pump Program if:
  - 1. Dwelling Unit already is equipped with a heat pump;
  - 2. Dwelling Unit has been designated for acquisition or clearance by a federal, state, or local program or order;
  - 3. Dwelling Unit has been designated for foreclosure;
  - 4. Dwelling Unit is for sale;
  - 5. Dwelling Unit is vacant;
  - 6. Dwelling Unit is uninhabitable as determined by a local municipality, State Agency, MaineHousing, or a Community Action Agency;
  - 7. Dwelling Unit is in poor structural condition making the installation of a heat pump impractical, impossible, or ineffective;
  - 8. Dwelling Unit is in such poor structural condition that the proposed Heat Pump Program services would have a longer life expectancy than the Dwelling Unit;
  - There are obvious discrepancies found between the information supplied on the Application and observed conditions during the HEAP Weatherization process. The Subgrantee must resolve any discrepancies before work can continue.
- F. Allowable Uses:
  - 1. Installation of a Heat Pump; and
  - 2. Installation of electric subpanel for heat pump if needed.
- 12. Administration of the Program.
  - A. MaineHousing will prepare and submit to the Secretary of the United States Department of Health and Human Services an annual State Plan for HEAP in conformity with the provisions of the HEAP Act. MaineHousing will notice a public hearing for the purpose of taking comments on the State

Plan and will also prepare a transcript of such comments.

- B. HEAP Handbook. The HEAP Handbook is an operations manual for the administration of the Programs. This Ruleshall control in the event of any inconsistency between the HEAP Handbook and this Rule.
- C. General. To the extent practicable, MaineHousing will contract with Subgrantees for the purpose of administering the Programs and may require the Subgrantee to provide benefits in connection therewith, including Supplemental Benefits if such benefits become available during the Program Year, to Eligible Households. MaineHousing may, in its discretion, provide benefits in connection with the Programs and make prepayments, installment payments and advances with or without interest in connection therewith, including without limitation, payment of direct benefits to Eligible Households or Vendors, or may contract with other entities, such as municipalities, to administer the Programs and provide benefits.
- D. Conflict of Interest. No employee, officer, board member, agent, consultant or other representative of Subgrantee, Vendor, or Contractor who exercises or has exercised any function or responsibility with respect to Programs' activities or who is in a position to participate in a decision-making process or gain inside information with regard to these activities, may obtain a financial interest or benefit from Programs' activities or have an interest in any contract, subcontract or agreement regarding the Programs' activities, or the proceeds there under, which benefits him or her or any person with whom he or she has business or family ties. Subgrantees, Vendors, and Contractors shall notify MaineHousing of any potential conflict of interest.
- E. Confidentiality. Subgrantees, Vendors, Contractors, and their employees and agents shall keep confidential:

Applicant or beneficiary information obtained in the administration of the Programs, including without limitation, an individual's name, address and phone number, household income, assets or other financial information, and benefits received ("Confidential Information").

Subgrantees, Vendors, Contractors, and their employees and agents shall safeguard and protect from disclosure at all times Confidential Information including, without limitation, taking the following steps:

- 1. Put measures in place to prevent the loss, theft, misappropriation or inadvertent disclosure of Confidential Information.
- 2. Encrypt all Confidential Information contained on computers, laptops, and other electronic devices and media used in whole or in part, in the operation or administration of the Programs.
- 3. Send e-mail or e-mail attachments containing Confidential Information only if encrypted or only through a secure e-mail server.
- 4. Make their employees, officers, agents, contractors, sub-contractors and other representatives who operate or administer any of the Programs or otherwise provide services under the Programs aware that the responsibility to safeguard and protect Confidential Information applies at all times, whether or not they are at a work location during normal business hours.
- 5. Limit disclosure to persons with a direct need to know.

F. MaineHousing will conduct program and fiscal monitoring of Subgrantees and Vendors to ensure compliance with Federal, State, and MaineHousing rules and regulations in a manner consistent with applicable State law, as may be amended from time to time, and the HEAP Act.

## 13. Subgrantees.

- A. Service Areas. MaineHousing will select at least one Subgrantee to administer the Programs in each Service Area.
- B. Selection of Subgrantees. Subgrantees will be selected annually based on the following criteria:
  - 1. Experience with providing Fuel Assistance or similar programs to low-income persons;
  - 2. Current capacity to administer a timely and effective Fuel Assistance program for the intended Service Area;
  - 3. Demonstrated capacity to adequately serve low-income persons residing in their Service Areas;
  - 4. The availability of other qualified entities to service a particular area;
  - 5. The geographic area customarily serviced by the potential Subgrantee;
  - 6. Cost efficiency in administering a Fuel Assistance program;
  - 7. The ability to enhance accessibility to other low-income programs administered by the Subgrantee;
  - 8. Acceptable schedule for taking Applications; and
  - 9. The ability to perform outreach activities and serve homebound recipients.

Subgrantees shall make annual, written applications to MaineHousing that address each of the criteria listed above. Subgrantee applications must be received no later than June 1 of each year.

- C. Allocation to Each Subgrantee. MaineHousing will determine the annual allocation of HEAP funds to each Subgrantee, the amount of which annual allocation shall not include any amount of HEAP funds allocated to MaineHousing to pay Benefits in the event MaineHousing elects to provide Benefits directly. MaineHousing may base any allocation determination on the number of Applications certified eligible in the Service Areas in the previous Program Year.
- D. Subgrantee Administrative and Program Expenses. Subgrantees shall be permitted administrative and program expenses necessary to carry out their responsibilities under this Rule and the Programs. Such expenses will be allowed in a manner consistent with the provisions of the HEAP Act and must be reasonable in amount as determined by MaineHousing following its review of the Subgrantee work plans and budgets. Allowable administrative and program expenses for each of the Programs are listed below. Other expenses may be allowed if authorized by MaineHousing before the expenses are incurred.

Fuel Assistance and ECIP	<b>Expense Category</b>
Salary and fringe benefit costs for the actual time an individual performs intake, processing, or eligibility determination functions associated with an active Application	Program
Salary and fringe benefit costs for the actual time an individual participates in administering Fuel Assistance or ECIP and is not performing functions associated with an active Application	Program
Salary and fringe benefits and other related and reasonable costs for specific HEAP and ECIP training and professional development of individuals performing intake, application processing, eligibility determination, and administration of HEAP fuel assistance and ECIP	Program
Space costs/rent, telephone, copier/printing, office supplies, postage, transportation/travel, data processing/computer costs, equipment repairs and maintenance, equipment purchase/lease, and consultants/professional services associated with the above referenced activities.	Program
Indirect costs	Administrative
Salary and fringe benefits and other related and reasonable costs for specific HEAP and ECIP training and professional development for individuals whose salary and fringe benefits are budgeted directly to Administrative Costs or for whom salary and fringe are included in the agency's Indirect Rate	Administrative
Salary and fringe costs, space costs, rent, telephone, copying, printing, office supplies, postage, transportation, travel, data processing, computer costs, equipment repairs and maintenance, equipment purchase or lease, consultant fees and professional services associated with the administration of HEAP not included in the agency's Indirect Rate or allowable from program funding	Administrative
HEAP Weatherization, CHIP, and Heat Pump Program	Expense Category
Material/labor costs for Heating system repairs/replacements and measures installed as part ofweatherization	Program
Either salary and fringe benefit costs for the actual time staff participates in administering HEAP Weatherization, CHIP, Heat Pump Program or a program management fee established by MaineHousing.	Program

Space costs/rent, telephone, copier/printing, office supplies, postage, transportation/travel, equipment purchase/lease, liability insurance, pollution occurrence insurance, and consultants/professional services.	Program
Indirect costs	Administrative
Assurance 16 Services	Expense Category
Salary and fringe benefit costs for staff providing direct services and the direct administrative costs associated with providing the services, such as the costs for supplies, equipment, travel, postage, utilities, rental and maintenance of office space	Program
Indirect costs	Administrative

- E. Assurance 16 Activities. Subgrantees may submit annual proposals, for MaineHousing's consideration, describing their planned activities and expenses associated with providing services to Applicants pursuant to Assurance 16 of the HEAP Act. Administration of Assurance 16 Activities will be conditioned on the availability of HEAP funds.
- F. Subgrantee's Responsibilities. The responsibilities of the Subgrantee include, but are not limited to, the following and as further defined in the annual Subgrant Agreement:
  - 1. To conduct client outreach in a manner consistent with the HEAP Act and as prescribed in this Rule.
  - 2. To accept and verify Applications from Primary Applicants in a manner consistent with provisions of the HEAP Act and as prescribed in this Rule.
  - 3. To determine Household eligibility in a manner consistent with provisions of the HEAP Act and as prescribed in this Rule.
  - 4. To pay benefits, if required by MaineHousing, to or on behalf of Eligible Households in a manner consistent with provisions of the HEAP Act and as prescribed in this Rule.
  - 5. To provide documentation and assistance as needed for MaineHousing to conduct informal reviews and fair hearings.
  - 6. To pay Supplemental Benefits, if required by MaineHousing, if such benefits become available during the Program Year.
  - 7. To use MaineHousing database software and equipment.
  - 8. To address no-heat emergencies.
  - 9. To cost effectively administer and operate the Programs.
  - 10. To prioritize Eligible Households for HEAP Weatherization services in accordance with the HEAT Enterprise software.

- 11. To coordinate services between Programs.
- 12. To submit to MaineHousing production schedules for the Programs.
- 13. To submit to MaineHousing work plans and budgets, monthly status reports and any other such reports or information required in connection with the Programs.
- 14. To submit to MaineHousing billing information, including zero billings, for open contracts by 20th of each month.
- 15. To use forms provided or approved by MaineHousing to administer the Programs.
- 16. To protect personally identifiable information.
- 17. At Applicant's request, to make reasonable accommodations for a Person with a Disability.
- 18. To ensure that procurement of materials and services is conducted in a manner to provide open and free competition and to avoid any appearance of impropriety, the Subgrantee shall be bound by general federal procurement principles at 45 CFR §§ 75.327 to 75.335 and property management principles at 45 CFR §§ 75.316 to 75.323...
- G. Recordkeeping, Reporting and Accounting. Subgrantee shall comply with the following requirements:
  - 1. Subgrantee shall maintain comprehensive and accurate documentation, payroll reports, financial statements, and other records in connection with its administration of the Programs, including at a minimum, the amount and disposition of the Programs' funds received by the Subgrantee and the total cost necessary to administer the Programs. Subgrantee shall keep such records separate and identifiable from the records of Subgrantee's other business and activities. MaineHousing and its representatives shall have the right to examine such records at reasonable times upon reasonable notice by MaineHousing. Subgrantee shall furnish copies of any such records requested by MaineHousing. All records must be retained by the Subgrantee for a minimum of three (3) years from the end of relevant contract period. In cases of litigation, other claims, audits, or other disputes the Subgrantee will retain all relevant records for at least one (1) year after the final disposition thereof.
  - 2. Subgrantee shall comply with all reporting requirements of MaineHousing. Subgrantee shall submit to MaineHousing an annual budget prior to each Program Year. Within ninety (90) calendar days after the close of the Subgrantee's fiscal year, Subgrantee shall furnish to MaineHousing an annual financial statement of Subgrantee, prepared by an independent certified public accountant in accordance with audit requirements at 45 CFR Part 75, Subpart F.
- H. Funds for administrative expenses for the Program Year and supplemental funding received, if any, may be spent only between October 1 and the following September 30 of the applicable Program Year, unless otherwise authorized by MaineHousing.

#### I. Noncompliance.

- 1. MaineHousing shall have the right to terminate the Subgrantee Agreement in its sole discretion if it determines the Subgrantee has failed to perform one or more of its obligations to include malfeasance or misappropriation of funds. A written Notice of Termination of Subgrantee will set forth the specific violation.
- 2. For non-compliance other than those which MaineHousing determines are subject to immediate termination, a deficiency notice will be sent to the Subgrantee in the event it fails to comply with any provision of this Rule, the Subgrantee Agreement, the Program Handbook, and the provisions of other applicable law. The Notice will set forth the specific violation and allow a reasonable time period for response by the Subgrantee. Upon review and consideration of any responses, MaineHousing will notify the Subgrantee in writing of any action to be taken and may establish a reasonable time period within which remedial action must be taken. Failure of Subgrantee to comply will result in a Notice of Termination of Subgrantee stating the cause and effective date of its termination.
- 3. MaineHousing shall have the right to suspend in whole or in part the Subgrantee's performance of one or more services provided under the Agreement whenever MaineHousing determines such suspension is in MaineHousing's best interest.
- 4. MaineHousing may bar a Subgrantee's participation in programs administered by MaineHousing for its malfeasance or misfeasance with respect to the administration or operation of any of the Programs.

#### 14. Native American Tribal Organizations.

- A. Direct Allocation to Native American Tribal Organizations. Native American Tribal Organizations may receive a direct allocation of HEAP funds from the Secretary of the United States Department of Health and Human Services pursuant to the HEAP Act. The amount of the direct allocation is determined by the percentage of Maine's total annual LIHEAP award that MaineHousing indicates will be awarded to Maine's Native American Tribal Organizations. In its determination MaineHousing will consider the number of Eligible Households during the previous Program Year that include an Applicant who is a member of the Native American Tribal Organization, when that information is available.
- B. Agreements with Native American Tribal Organizations. When a Native American Tribal Organization receives a direct allocation of Fuel Assistance and ECIP, MaineHousing will enter into an agreement with the Native American Tribal Organization that, at a minimum, provides for the coordination of services and administration of the Fuel Assistance and ECIP by the Native American Tribal Organization and Subgrantees to prevent duplication of services.

#### 15. Vendors.

A. Vendor Eligibility. A vendor interested in becoming a Vendor must demonstrate the capacity and stability of its business to MaineHousing's satisfaction. The vendor must supply a credit report and a business plan. The vendor must be in business for one year prior to becoming a Vendor.

MaineHousing reserves the right to exclude a vendor for the following, not limited to:

- 1. Any bankruptcies or judgments;
- 2. Owners and/or officers of vendor were previously owner/officer of terminated Vendor;
- 3. Failure to comply with Close-Out requirements.

#### B. Enrollment.

- 1. Open Enrollment for new vendors: vendors may enter into a Vendor Agreement during the time period as prescribed by MaineHousing. If the vendor does not submit accurate and complete documentation the vendor may not be allowed to participate in the current Program Year.
- 2. Re-Enrollment for Vendors: Vendors who have a current Program Year contractmay enroll as prescribed by MaineHousing. Continued participation is contingent upon performance and compliance with terms of Vendor Agreement.
- C. MaineHousing, at its discretion, may terminate any Vendor:
  - 1. That does not comply with the terms and conditions of the Vendor Agreement;
  - 2. That fails to provide documentation and cooperate with any audit/investigation and/or the return of unused Benefits as determined by any audit/investigation. In addition, MaineHousing may undertake any of the following:
    - a. Bar the Vendor from future participation;
    - Refer the case to State or federal officials for criminal prosecution or civil action;
       and
    - c. Pursue other remedies as determined by MaineHousing.
- D. Vendors must comply with State law concerning consumer home heating rights, which is described in Office of the Maine Attorney General Consumer Law Guide Chapter 19.
- E. Vendor may not consider an Eligible Household's outstanding indebtedness to Vendor in calculating the Retail Cash Price applicable to a delivery of Home Energy to that Eligible Household.
- F. Return of Payments.
  - 1. In the event Vendor receives a Benefit Return form requesting the return of Benefits paid to Vendor on behalf of Eligible Households, Vendor shall return such Benefits to MaineHousing, or Subgrantee as allowed by MaineHousing, within fifteen (15) business days of date of Benefit Return form.
  - 2. In the event Vendor becomes aware of any of the events listed below affecting an Eligible Household, Vendor shall within fifteen (15) business days of the date that Vendor becomes aware of any such event, submit to MaineHousing a completed Benefit Return form and return any remaining Benefits paid to Vendor on behalf of the affected Eligible Household, unless the remaining Benefits are less than \$25.

Vendor may aggregate any remaining Benefits with a balance less than \$25 and return the balance to MaineHousing when the Annual Consumption Report is submitted. All related recordkeeping must clearly show all remaining benefit balances.

- a. The death of an individual who was the sole member of an Eligible Household;
- b. The institutionalization of an individual who was the sole member of an Eligible Household;
- c. Vendor's receipt of a written notice from an Eligible Household that it no longer desires to receive Home Energy deliveries from Vendor;
- d. An Eligible Household has not received deliveries of Home Energy for twelve (12) consecutive months;
- e. An Eligible Household has moved out of Vendor's Service Area;
- f. An Eligible Household has moved out of State;
- g. Vendor has been paid an excessive Benefit on behalf of the Eligible Household.
- 3. Vendor shall return to MaineHousing all unused Benefits in its possession or custody, whether directly or indirectly, within fifteen (15) business days of the termination of the Vendor Agreement.
- 4. With respect to each return of Benefits, the Vendor agrees to provide in writing: thename and address of the Vendor; the name and address of the Eligible Household; the Eligible Household's account number; the Benefit amount being returned; and a concise explanation for the return of funds. In addition Vendor must include a detailed account history showing delivery activity and payment activity from twelve (12) months prior to the date the Benefit was received by Vendor to the current date. Vendor must also provide any other information required by MaineHousing related thereto.
- Vendors may refund credit balances to Eligible Households only to the extent that such
  credit balances can be documented and demonstrated to be the Eligible Household's
  funds and not Fuel Assistance funds.
- G. As part of the Annual Consumption Report process, Vendors must review Eligible Household accounts and identify any remaining Benefits that were issued in or prior to the preceding Program Year. All such unused Benefits must be returned to MaineHousing no later than June 30.

#### H. Use of Benefits.

- 1. Program benefits may not be sold, released or otherwise conveyed, with or without consideration, by the Eligible Household or the Vendor without written authorization from MaineHousing. MaineHousing will only authorize such conveyances when circumstances arise that prevent the Eligible Household from using the benefit and MaineHousing determines such conveyance is in the best interest of the Eligible Household and is consistent with the intent of the HEAP Act.
- 2. Benefits cannot be used to pay Incidental Costs.
- 3. Unless otherwise authorized by MaineHousing, the Vendor may only deliver the product

stated on the Vendor Voucher Report, the Credit Notification Report, or the purchase order for wood or ECIP.

- 4. Vendor may deliver the entire Benefit if the Household has placed an order (for partial Benefit) or if the Household is on automatic deliveryunless:
  - a. The Household advises the Vendor all Applicants are moving;
  - b. The Household advises the Vendor that Household's Heating System has mechanical difficulties;
  - c. The Household's Home Energy storage tanks are either being replaced or do not meet code.
- I. In the case of electricity and natural gas Vendors, the Vendor may apply HEAP Benefit funds received for the account of the Eligible Household to past due charges for Home Energy deliveries to the Eligible Household, with the oldest charges being paid first. HEAP Benefits cannot be applied to Incidental Costs.
- J. Vendor Watch List. In the event MaineHousing determines, in its sole judgment based on Vendor's actions or omissions or other information obtained by MaineHousing directly or from any third party, that such actions, omissions or other information raises issues concerning Vendor's continued ability to make Home Energy deliveries or otherwise comply with the terms of the Vendor Agreement, or that Vendor's performance is out of compliance with the requirements of the Vendor Agreement, MaineHousing may place, in its sole discretion, Vendor on a Watch List.
- K. Prohibited Discrimination. The Vendor is prohibited from discriminating against any Eligible Household regarding the extension of credit to purchase Home Energy or other services, the price of Home Energy or other services, or the terms or conditions of the delivery of Home Energy or other services solely on the basis of its being an Eligible Household.
- 16. Errors and Program Abuse.
  - A. Reports of Errors and Program Abuse:
    - 1. Subgrantees must report in writing to MaineHousing suspected Errors and Program Abuse related to Programs.
    - 2. Any individual may report to MaineHousing suspected Errors and Program Abuse related to Programs:
      - a. By telephone at 1-800-452-4668 or (207) 626-4600
      - In writing to MaineHousing, ATTN: HEAP Errors and Program Abuse,
         26 Edison Drive, Augusta, Maine 04330
      - c. By e-mail to <u>LIHEAPcompliance@mainehousing.org</u>;

The report must include the name of the person being reported, their county of residence, and details of the suspected Errors and Program Abuse.

B. MaineHousing will investigate all reported Errors and Program Abuse. If there is documented information to indicate Errors and Program Abuse, MaineHousing may notify the Applicant

- and provide them an opportunity to respond. Based on the response, MaineHousing will determine what, if any, appropriate action should be taken.
- C. Once Errors and Program Abuse is confirmed or if an Applicant fails to respond to inquiries regarding suspected Errors and Program Abuse, an Overpayment will be calculated and communicated to the Applicant. In addition to the Overpayment, the communication will include: 1) the facts surrounding the decision, 2) the reason for the decision, and 3) the manner by which the Applicant can request an appeal. MaineHousing may investigate the previous three (3) Program Years from the Date of Discovery. The Overpayment may include any or all of those three (3) years.
- D. When calculating an Overpayment MaineHousing will use the HEAP Handbook in effect for the applicable years the Overpayment occurred.
- E. An Applicant may request a fair hearing to dispute an Overpayment. The Applicant must submit to MaineHousing a written request for a fair hearing no later than thirty (30) calendar days from the postmark date of the first notification from MaineHousing of suspected Errors and Program Abuse. All requests for fair hearing shall follow the Rule as set forth in Section 15.
- F. MaineHousing will pursue recouping of Overpayments by any and all of the following:
  - 1. Applicant may pay MaineHousing the full amount an Overpayment.
  - 2. Applicant may enter into a payment arrangement. Minimum monthly payment allowed will be set at \$5.00 a month.
  - 3. Despite the existence of a repayment agreement, MaineHousing will recoup any current and future Benefits to offset against an Overpayment balance. MaineHousing will recoup 50% of a Household's current Program Year's Benefit and 50% of a Household's future Program Years' Benefits until the Overpayment has been paid in full.
  - 4. MaineHousing will recoup Benefits on account with the Applicant's Vendor to offset against an Overpayment balance.
- G. When Applicant fails to repay Overpayment, the case may be referred to other parties for additional action.
- H. MaineHousing may close an Overpayment for any of the following reasons:
  - 1. Overpayment has been paid in full.
  - 2. The overpayment is determined to be invalid based on a fair hearing decision or a court decision.
  - 3. All adult persons(s) responsible for Overpayment are deceased.

#### 17. Appeal.

- A. The benefit notification shall:
  - 1. State the Benefit amount;
  - 2. State the date the Benefit was sent to the Vendor;
  - 3. State the approved Home Energy type;
  - 4. State the manner by which the Applicant can request an informal review, if applicable;
  - 5. State the manner by which the Applicant can request an appeal, if applicable.
- B. The denial notification shall:
  - 1. State the facts surrounding the decision;
  - 2. State the reason(s) for the decision;
  - 3. State the manner by which the Applicant can request an appeal, if applicable.
- C. The Applicant must submit a written appeal request for an informal review no later than:
  - 1. Thirty (30) calendar days from the postmarked date of the denial notification;
  - 2. Thirty (30) calendar days from the postmarked date of the benefit notification;
  - 3. Ninety (90) calendar days from the Date of Application, if the Application has not been approved or denied; or
  - 4. Ninety (90) calendar days from the postmarked date of the request for refund of an Overpayment.
- D. Written requests for appeal may be mailed to MaineHousing, 26 Edison Drive, Augusta, Maine 04330; or emailed to <a href="mailed-to-LIHEAPcompliance@mainehousing.org">LIHEAPcompliance@mainehousing.org</a>.
- E. Informal Review. Informal reviews are intended to provide a minimum hearing requirement and need not be as elaborate as the fair hearing. An Applicant may request, in writing, an informal review for any dispute other than a dispute regarding TANF Supplemental Benefits.

The informal review will be conducted by a person other than the one who made or approved the decision under review or a subordinate of this person. MaineHousing will review the file, conduct necessary research, and give the Applicant an opportunity to present written or oral objections to the decision under review. In rendering a decision MaineHousing will evaluate the accuracy of the calculations, the level of documentation provided by the Applicant, and the accuracy of the decision. MaineHousing will communicate the results of the research/review to the Applicant.

#### F. Fair Hearing.

Pursuant to the HEAP Act, 42 USC §8624(b)(13), MaineHousing will provide an Applicant an opportunity for a fair administrative hearing if the Applicant's claim for assistance has been denied or not acted upon with reasonable promptness. MaineHousing will also provide an

Applicant an opportunity for a fair administrative hearing if the Applicant disputes the amount of their Benefit or if the Applicant is required to refund an Overpayment.

- 1. Fair hearings shall be conducted in accordance with the Maine Administrative Procedures Act, Title 5, Chapter 375 by the Director of Maine Housing (or his/her designee) or such other contractor selected by Maine Housing. The parties may receive a transcript of the hearing upon payment of the reasonable cost for the production thereof.
- 2. Within thirty (30) calendar days of the hearing's conclusion the hearing officer will prepare a recommended hearing decision. Copies of the recommended decision will be provided to the appellant.
- 3. A final decision and order will be made by the Director of MaineHousing in writing within sixty (60) calendar days of receipt of the hearing officer's recommendation. In the event the Director of MaineHousing presides over a hearing, she/he shall render his/her decision and order within sixty (60) calendar days of the hearing's conclusion or sixty (60) calendar days of the recommended decision. The Director's decision and order shall include findings of fact sufficient to apprise the parties of its basis. A copy of the decision and order will be provided promptly to each party to the proceeding or his representative of record. Written notice of the party's right to appeal the decision and other relevant information will be provided to the parties at the time of the decision and order. The decision and order will be implemented by the Subgrantee no later than ten (10) calendar days after receipt if it is in the Appellant's favor and otherwise forty-five (45) calendar days unless stayed on appeal.
- G. TANF Supplemental Benefits are not subject to appeal.

#### 18. Additional Provisions.

- A. Other Laws. If this Rule conflicts with any provision of applicable federal or State law, including without limitation the Act and the HEAP Act, such federal or State law shall control.
- B. Additional Requirements. This Rule does not preclude such additional or alternative requirements as may be necessary to comply with the Act and the HEAPAct.
- C. Pool of Eligible Households. This Rule establishes a pool of eligible applicants but does not preclude additional reasonable criteria and does not confer any automatic right or entitlement on any person or entity eligible hereunder.
- D. Availability of Funds. Assistance provided under the Programs described in this Rule is conditioned on the availability of HEAP funds.
- E. Waivers. Upon determination for good cause, the Director of MaineHousing, or the Director's designee, may, subject to statutory limitations, waive any provision of this Rule. Each waiver shall be in writing and shall be supported by documentation of the pertinent facts and grounds for the waiver.
- F. Final Action. The Director of MaineHousing, individually or by exercise of the delegation powers contained in the Act, shall make all decisions and take all action necessary to implement this Rule. Such action of the Director shall constitute final agency action.

STATUTORY AUTHORITY: 30-A MRSA §§4722(1)(W), 4741(1) and (15), and 4991 et seq.; 42 U.S.C.A. §§8621, et seq.

BASIS STATEMENT: This replacement rule repeals and replaces in its entirety the current Home Energy Assistance Program Rule. The rule establishes standards for administering fuel assistance, emergency fuel assistance, TANF Supplemental Benefits, weatherization, heat pumps, and heating system repair and replacement funds to income eligible households in the State of Maine. This replacement rule: establishes new annual end date for taking HEAP applications; provides clarity that providing Program services is contingent upon availability of HEAP funding; establishes the Design Heat Load Calculation as the sole method of determining a Benefit; allows Benefit levels to be determined using the Home Energy type requested by the Primary Applicant; and provides Payments of Benefits directly to Primary Applicants who receive their Benefit for firewood. Other changes correct errors or provide clarification to the previous version of the rule.

#### PUBLIC COMMENT:

Process:

Summary of Comments and Responses to Comments:

FISCAL IMPACT NOTE: The replacement HEAP Rule will not impose any cost on municipalities or counties for implementation or compliance.

EFFECTIVE DATE:

# **DETAILED MODEL PLAN (LIHEAP)**

Program Name: Low Income Home Energy Assistance Grantee Name: ME ST HOUSING AUTHORITY Report Name: DETAILED MODEL PLAN (LIHEAP)

Report Period: 10/01/2023 to 09/30/2024

Report Status: Proposed

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# **Mandatory Grant Application SF-424**

U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES ADMINISTRATION FOR CHILDREN AND FAMILIES

August 1987, revised 05/92,02/95,03/96,12/98,11/01

OMB Clearance No.: 0970-0075

Expiration Date: 09/30/2024

# LOW INCOME HOME ENERGY ASSISTANCE PROGRAM(LIHEAP) **MODEL PLAN**

		SF - 424 - N	IANDA	TORY		
		* 1.b. Frequency:  • Annual		* 1.c. Consolidated Application/Plan/Funding Request? Explanation:		* 1.d. Version:      Initial     Resubmission     Revision     Update
			2. Date I	Received:		State Use Only:
			3. Applic	ant Identifie	r:	
			4a. Fede	ral Entity Ide	ntifier:	5. Date Received By State:
			4b. Fede	ral Award Id	entifier:	6. State Application Identifier:
7. APPLICANT INFO	ORMATION					
* a. Legal Name: Ma	ine State Housir	ng Authority				
* b. Employer/Taxpa 01-0312916	yer Identificati	on Number (EIN/TIN):	* c. Orga	anizational D	UNS: 0	086877115
* d. Address:						
* Street 1:	ENERGY AN	ND HOUSING SERVICES	Street	t <b>2</b> :	26 Edis	son Drive
* City:	AUGUSTA		Coun	ty:	Kennel	bec
* State:	ME		Provi	nce:		
* Country:	United States		* Zip	Code:	04330	- 6046
e. Organizational Uni	it:					
<b>Department Name:</b> Energy and Housing	Services		<b>Division</b> Energy	Name: and Housing S	Services	
f. Name and contact i	nformation of r	person to be contacted on matters in	volving thi	s application:		
Prefix: Mr.		* First Name: Michael		Middle Nan Troy	ne:	* Last Name: Fullmer
Suffix:		Title: Manager of HEAP		Organizatio	nal Affili	liation:

Fax Number: (207) 624-5780 \* Email: tfullmer@mainehousing.org **Phone Number:** (207) 624-5720

624-5720

* 8a. TYPE OF APPLICANT: A: State Government							
b. Additional Description:							
* 9. Name of Federal Agency:							
	Catalog of Federal Domes Assistance Number:	stic	CFDA Title:				
10. CFDA Numbers and Titles	93.568		Low-Income Home Energy Assistance				
11. Descriptive Title of Applicant's Project LIHEAP Administration							
12. Areas Affected by Funding: Statewide							
13. CONGRESSIONAL DISTRICTS OF:							

* a. Applicant 1		b. Program/Project: Statewide		
Attach an additional list of Program	/Project Congressional Districts if ne	eded.		
14. FUNDING PERIOD:		15. ESTIMATED FUNDING:		
<b>a. Start Date:</b> 10/1/2023 <b>b. End Date:</b> 09/30/2024  * a. Federal (\$): 09/30/2024  * b. Ma				
* 16. IS SUBMISSION SUBJECT T	O REVIEW BY STATE UNDER EX	ECUTIVE ORDER 12372 PROCESS?		
a. This submission was made ava	ilable to the State under the Executiv	e Order 12372		
Process for Review on :				
b. Program is subject to E.O. 123	72 but has not been selected by State	for review.		
c. Program is not covered by E.O	. 12372.			
* 17. Is The Applicant Delinquent O  YES NO  Explanation:	·	the list of certifications** and (2) that t	he statements herein are true	
complete and accurate to the best of	my knowledge. I also provide the rec y false, fictitious, or fraudulent state	uired assurances** and agree to comply ments or claims may subject me to crim	y with any resulting terms if I	
** The list of certifications and assurinstructions.	rances, or an internet site where you	may obtain this list, is contained in the a	announcement or agency specific	
18a. Typed or Printed Name and Ti Daniel Brennan, Director	tle of Authorized Certifying Official	<b>18c. Telephone (area code</b> (207) 626-4611	, number and extension)	
		18d. Email Address dbrennan@mainehousi	ing.org	
18b. Signature of Authorized Certify	ying Official	18e. Date Report Submitte TBD	ed (Month, Day, Year)	

#### **Section 1 - Program Components**

U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES ADMINISTRATION FOR CHILDREN AND FAMILIES

August 1987, revised 05/92,02/95,03/96,12/98,11/01

OMB Clearance No.: 0970-0075

Expiration Date: 09/30/2024

# LOW INCOME HOME ENERGY ASSISTANCE PROGRAM(LIHEAP) MODEL PLAN SF - 424 - MANDATORY

Department of Health and Human Services Administration for Children and Families Office of Community Services Washington, DC 20201

August 1987, revised 05/92, 02/95, 03/96, 12/98, 11/01 OMB Approval No. 0970-0075

Expiration Date: 09/30/2023

THE PAPERWORK REDUCTION ACT OF 1995 (Pub. L. 104-13) Use of this model plan is optional. However, the information requested is required in order to receive a Low Income Home Energy Assistance Program (LIHEAP) grant in years in which the grantee is not permitted to file an abbreviated plan. Public reporting burden for this collection of information is estimated to average 1 hour per response, including the time for reviewing instructions, gathering and maintaining the data needed, and reviewing the collection of information. An agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a currently valid OMB control number.

## Section 1 Program Components

Program Components, 2605(a), 2605(b)(1) - Assurance 1, 2605(c)(1)(C) 1.1 Check which components you will operate under the LIHEAP program. **Dates of Operation** (Note: You must provide information for each component designated here as requested elsewhere in this plan.) **End Date Start Date** 09/30/2024 10/01/2023 Heating assistance V Cooling assistance 11/01/2023 04/30/2024 Crisis assistance ~ Weatherization assistance 10/01/2023 09/30/2024 ~ Provide further explanation for the dates of operation, if necessary

**Heating Assistance**: For FFY 2024, Subgrantees will begin taking applications on/around July 10, 2023 and will continue taking applications through May 31, 2024.

Weatherization Assistance Component: End date 09/30/2025.

Estimated Funding Allocation, 2604(C), 2605(k)(1), 2605(b)(9), 2605(b)(16) - Assurances 9 and 16

1.2 Estimate what amount of available LIHEAP funds will be used for each component that you will operate: The total of all percentages must add up to 100%.	Percentage ( % )
Heating assistance	58.00%
Cooling assistance	0.00%
Crisis assistance	5.00%
Weatherization assistance	15.00%

Carryover to the fo	llowing federal fiscal year						7.00%
Administrative and	planning costs						10.00%
Services to reduce home energy needs including needs assessment (Assurance 16)							5.00%
Used to develop and	d implement leveraging activities						0.00%
TOTAL							100.00%
Alternate Use of Cris	sis Assistance Funds, 2605(c)(1)(C)						
1.3 The funds reserv	ved for winter crisis assistance tha	t have not been exper	nded by	March 15 will b	e reprogrammed to:		
✓ Hea	ating assistance				Cooling assistance		
We	atherization assistance			~	Other (specify:) Hon	ne Energ	gy Crisis Assistance
Categorical Fligibili	ity, 2605(b)(2)(A) - Assurance 2, 20	605(c)(1)(A) 2605(b)(	(8A) - A	ssurance 8			
	households categorically eligible i				following categories of	f benefit	ts in the left
column below? ©Y	Yes CNo						
If you answered "Yo	es" to question 1.4, you must comp	plete the table below :	and ans	wer questions 1.	5 and 1.6.		
		Heating	T	Cooling	Crisis		Weatherization
TANF			-			_	
		● Yes ○ No	<b>●</b> Y	es O No	€ Yes C No	<b>©</b> Ye	es O No
SSI		OYes ONo	Oy	es 💽 No	○Yes •No	O Ye	es 💽 No
SNAP		€Yes ○No	<b>⊙</b> Y	es 🖸 No	€ Yes € No	€ Ye	es 🖸 No
Means-tested Veteran	s Programs	C Yes O No	CY	es © No	C Yes O No	CYe	es 🖲 No
	Program Name	Heating		Cooling	Crisis		Weatherization
Other(Specify) 1		OYes ONo	(	O Yes O No	C Yes C No	(	O Yes O No
				165			
1.5 Do you outomati	ically enroll households without a	dinast annual annlias	tion 2	Vas (C) No			
If Yes, explain:	icany enron nousenoids without a	ангест аппиат арриса	mon : s_	res 12/10			
, . <sub>I</sub>							
1.6 How do you ensu	ure there is no difference in the tro	eatment of categorica	ally eligil	ble households f	rom those not receivin	g other	public assistance
when determining e	ligibility and benefit amounts?	_					_
Income used for	r LIHEAP eligibility purpos	ses is either actua	al hous	sehold incom	e vetted by Main	e DHF	IS for TANF
	ility if available from LIHE						
	on't have documentation of				•		
	using an income banding n						
documentation of service receipt from Maine DHHS, but not actual vetted income; or income documentation from the established income verification period.							
r r r r							
SNAP Nominal P	ayments						
1.7a Do you allocate LIHEAP funds toward a nominal payment for SNAP households? © Yes O No							
If you answered "Yes" to question 1.7a, you must provide a response to questions 1.7b, 1.7c, and 1.7d.							
1.7b Amount of Nominal Assistance: \$21.00							
1.7c Frequency of A	·						
Once Per V							

		Once every five years					
	/	Other - Describe:					
1.	7d How do you confirm that the household receiving a nominal payment has an energy cost or need?						
	pplicants residing in subsidized housing with heat included must provide the following to verify that the applicant as an indirect energy cost:						
		1. One of the following documents is required to verify the applicant's/tenant's responsibilities for monthly rent and/or utilities: a) MaineHousing's <i>HEAP Subsidized Housing</i> form; b) housing subsidy recertification worksheet; or c) recertification form (HUD 50058/50059 or RD 3560-8).					
		2. Copy of a current electric utility bill (if applicant is responsible for electricity).					
		rmination of Eligibility - Countable Income					
-	_	n determining a household's income eligibility for LIHEAP, do you use gross income or net income?					
٧	4	Gross Income					
	4	Net Income					
1.9	9. S	elect all the applicable forms of countable income used to determine a household's income eligibility for LIHEAP					
٧		Wages					
٧		Self - Employment Income					
٧	7	Contract Income					
٧	7	Payments from mortgage or Sales Contracts					
٧	7	Unemployment insurance					
٧	7	Strike Pay					
٧		Social Security Administration (SSA ) benefits					
		✓ Including MediCare deduction Excluding MediCare deduction					
٧	7	Supplemental Security Income (SSI )					
٧		Retirement / pension benefits					
		General Assistance benefits					
	4	Temporary Assistance for Needy Families (TANF) benefits					
		Supplemental Nutrition Assistance Program (SNAP) benefits					
	3	Women, Infants, and Children Supplemental Nutrition Program (WIC) benefits					
	4	Loans that need to be repaid					
٧	7	Cash gifts					
		Savings account balance					
٧		One-time lump-sum payments, such as rebates/credits, winnings from lotteries, refund deposits, etc.					
٧	1	Jury duty compensation					

<b>~</b>	Rental income
	Income from employment through Workforce Investment Act (WIA)
	Income from work study programs
~	Alimony
~	Child support
~	Interest, dividends, or royalties
~	Commissions
	Legal settlements
	Insurance payments made directly to the insured
	Insurance payments made specifically for the repayment of a bill, debt, or estimate
~	Veterans Administration (VA) benefits
	Earned income of a child under the age of 18
	Balance of retirement, pension, or annuity accounts where funds cannot be withdrawn without a penalty.
	Income tax refunds
	Stipends from senior companion programs, such as VISTA
	Ameri-Corp Program payments for living allowances, earnings, and in-kind aid
	Reimbursements (for mileage, gas, lodging, meals, etc.)
7	Other:
	ny of the above questions require further explanation or clarification that could not be made in the

#### **Section 2 - HEATING ASSISTANCE**

U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES ADMINISTRATION FOR CHILDREN AND FAMILIES

August 1987, revised 05/92,02/95,03/96,12/98,11/01

OMB Clearance No.: 0970-0075

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### LOW INCOME HOME ENERGY ASSISTANCE PROGRAM(LIHEAP) **MODEL PLAN** SF - 424 - MANDATORY

#### Section 2 - Heating Assistance Eligibility, 2605(b)(2) - Assurance 2 2.1 Designate the income eligibility threshold used for the heating component: Add Household size **Eligibility Guideline Eligibility Threshold** 1 All Household Sizes HHS Poverty Guidelines The greater of 150% of Federal Poverty Level or 60% State Median Income 2.2 Do you have additional eligibility requirements for O Yes O No **Heating Assistance?** 2.3 Check the appropriate boxes below and describe the policies for each. Do you require an Assets test? O Yes O No Do you have additional/differing eligibility policies for: Renters? O Yes O No Renters Living in subsidized housing? O Yes O No Renters with utilities included in the rent? O Yes O No Do you give priority in eligibility to: Elderly? € Yes € No Disabled? Yes □ No Young children? Yes □ No Households with high energy burdens? O Yes O No Other? O Yes O No Explanations of policies for each "yes" checked above: Subgrantee will make reasonable and good-faith effort during the first ninety (90) days it takes applications to interview, process, and serve households with direct energy costs and members who are: At least 60 years of age

- Young Children- 72 months (6 years of age) or younger
- Disabled

Determination of Benefits 2605(b)(5) - Assurance 5, 2605(c)(1)(B)

2.4 Describe how you prioritize the provision of heating assistance to vulnerable populations, e.g., benefit amounts, early application periods, etc.

Intake/Application Process: Subgrantee will make reasonable and good-faith effort during the first ninety (90) days it takes applications to interview, process, and serve households with direct energy costs and members who are most susceptible to hypothermia (60 years of age or older, disabled, and families with children 72 months of age (6 years) or under).

Maine uses a tiered benefit calculation that assures the highest benefits go to households with the highest heating energy costs and the lowest income. Household applications are entered into MaineHousing's centralized LIHEAP database, which automatically calculates household benefit amounts. As set forth in Chapter 24 of MaineHousing's Rules, the benefit calculation takes into account the following factors: i) Household's estimated annual heating costs calculated by using the Design Heat Load formula; ii) Household income; and iii) Household size.

2.5 Check the variables you use to determine your l	2.5 Check the variables you use to determine your benefit levels. (Check all that apply):					
Income						
Family (household) size						
<b>✓</b> Home energy cost or need:						
<b>✓</b> Fuel type						
✓ Climate/region						
Individual bill						
<b>✓</b> Dwelling type						
Energy burden (% of income spent on	home energy)					
Energy need						
Other - Describe:						
Other (description): Benefit levels are ba requested home energy type calculated b	sed on the hous y the Design Ho	sehold's percent of poverty and estimated c eat Load formula.	onsumption of			
Benefit Levels, 2605(b)(5) - Assurance 5, 2605(c)(1)(B)						
2.6 Describe estimated benefit levels for FY 2024:	2.6 Describe estimated benefit levels for FY 2024:					
Minimum Benefit \$176 Maximum Benefit \$2,530						
2.7 Do you provide in-kind (e.g., blankets, space heaters) and/or other forms of benefits? Yes X No						

If yes, describe.

Subgrantees provide a number of in-kind and/or other benefits including:

• Private contributions for fuel assistance

If any of the above questions require further explanation or clarification that could not be made in the fields provided, attach a document with said explanation here.

#### Section 3 - COOLING ASSISTANCE

U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES ADMINISTRATION FOR CHILDREN AND FAMILIES

August 1987, revised 05/92,02/95,03/96,12/98,11/01 OMB Clearance No.: 0970-

0075 Expiration Date: 09/30/2024

# LOW INCOME HOME ENERGY ASSISTANCE PROGRAM(LIHEAP) **MODEL PLAN**

# SF - 424 - MANDATORY Section 3 - Cooling Assistance Eligibility, 2605(c)(1)(A), 2605 (b)(2) - Assurance 2 3.1 Designate The income eligibility threshold used for the Cooling component: N/A Maine does not provide Cooling Assistance. Household size Eligibility Threshold Eligibility Guideline 0.00% 3.2 Do you have additional eligibility requirements for O Yes O No Cooling Assistance? 3.3 Check the appropriate boxes below and describe the policies for each. Do you require an Assets test? O Yes O No Do you have additional/differing eligibility policies for: Renters? O Yes O No Renters Living in subsidized housing? O Yes O No Renters with utilities included in the rent? O Yes O No Do you give priority in eligibility to: Elderly? O Yes O No Disabled? O Yes O No Young children? O Yes O No Households with high energy burdens? O Yes O No Other? O Yes O No Explanations of policies for each "yes" checked above: 3.4 Describe how you prioritize the provision of cooling assistance to vulnerable populations, e.g., benefit amounts, early application periods, etc. Determination of Benefits 2605(b)(5) - Assurance 5, 2605(c)(1)(B) 3.5 Check the variables you use to determine your benefit levels. (Check all that apply): Income Family (household) size Home energy cost or need: Fuel type Climate/region Individual bill Dwelling type Energy burden (% of income spent on home energy) Energy need Other - Describe:

Benefit Levels, 2605(b)(5) - Assurance 5, 2605(c)(1)(B)						
3.6 Describe estimated benefit levels for FY 2024: N/A Ma	ine does not p	rovide Cooling Assistance				
Minimum Benefit	\$0	Maximum Benefit	\$0			
3.7 Do you provide in-kind (e.g., fans, air conditioners) an	d/or other form	ns of benefits? O Yes O No				
If yes, describe.	If yes, describe.					
If any of the above questions require further explanation or clarification that could not be made in the fields provided, attach a document with said explanation here.						

#### **Section 4 - CRISIS ASSISTANCE**

U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES ADMINISTRATION FOR CHILDREN AND FAMILIES

August 1987, revised 05/92,02/95,03/96,12/98,11/01

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### LOW INCOME HOME ENERGY ASSISTANCE PROGRAM(LIHEAP) **MODEL PLAN** SF - 424 - MANDATORY

# Section 4: CRISIS ASSISTANCE 4.1 Designate the income eligibility threshold used for the crisis component Household size **Eligibility Guideline Eligibility Threshold**

All Household Sizes HHS Poverty Guidelines The greater of 150% Federal Poverty Level or 60% State Median Income

#### 4.2 Provide your LIHEAP program's definition for determining a crisis.

Eligibility - 2604(c), 2605(c)(1)(A)

Add

Energy Crisis shall have the same meaning as set forth in 42 U.S.C.A. §8622(3), as same may be amended from time to time. The term "energy crisis" means weather-related and supply shortage emergencies and other household energy-related emergencies.

A household may be eligible for crisis assistance if there is an imminent loss of heat due to: i) Less than 7-day supply of fuel (e.g. reading of 1/4 tank or less on a standard 275 gallon heating oil tank; reading of 25% or less on a propane tank; "7-day or less" supply standard applies to other delivered fuel types) ii.) Disconnection of service notice from natural gas or electric utility if the household's heating system requires electricity/natural gas, iii.) Dysfunctional or unsafe primary heating system and no other operable heating system capable of heating the dwelling adequately during severe cold weather.

A household is not considered to be in an energy crisis if: i.) Household has any other heating system that is safe, operable, and capable of heating the dwelling adequately during severe cold weather, and has a supply of product for that heating system; ii.) Household has financial means to purchase fuel.

4.3 What constitutes a <u>life-threatening crisis?</u>		
Household is currently without heat or utility	service to	o operate a heating source or heating system.
Crisis Requirement, 2604(c)		
4.4 Within how many hours do you provide an intervention that will reso	olve the ene	gy crisis for eligible households? 48 hours
4.5 Within how many hours do you provide an intervention that will reso 18 hours	olve the ener	gy crisis for eligible households in life-threatening situations?
Crisis Eligibility, 2605(c)(1)(A)		
4.6 Do you have additional eligibility requirements for CRISIS ASSISTANCE?	C Yes	<b>⊙</b> No
4.7 Check the appropriate boxes below and describe the policies for each		
Do you require an Assets test?	OYes	⊙ <sub>No</sub>
Do you give priority in eligibility to :		

Elderly?	C Yes	⊙ <sub>No</sub>
Disabled?	C Yes	⊙ <sub>No</sub>
Young Children?	C Yes	⊙ No
Households with high energy burdens?	C Yes	⊙ <sub>No</sub>
Other?	C Yes	⊙ No
In Order to receive crisis assistance:	_	
Must the household have received a shut-off notice or have a near empty tank?	<b>⊙</b> Yes	C No
Must the household have been shut off or have an empty tank?	C Yes	⊙ <sub>No</sub>
Must the household have exhausted their regular heating benefit?	<b>⊙</b> Yes	No
Must renters with heating costs included in their rent have received an eviction notice?	Yes	€No
Must heating/cooling be medically necessary?	C Yes	⊙ <sub>No</sub>
Must the household have non-working heating or cooling equipment?	C Yes	⊙ No
Other? see attached	C Yes	⊙ <sub>No</sub>
Do you have additional / differing eligibility policies for:	_	
Renters?	C Yes	⊙ <sub>No</sub>
Renters living in subsidized housing?	<b>⊙</b> Yes	No
Renters with utilities included in the rent?	<b>⊙</b> Yes	No
Explanations of policies for each "yes" checked above:		

Allowable expenditures must be related to averting an Energy/Life-Threatening Crisis and may include:

- 1. Home Energy deliveries provided the Eligible Household has exhausted any remaining Benefits previously paid to a Vendor on behalf of the Eligible Household;
- 2. Surcharges, reconnection charges, or penalties related to a final utility disconnection notice;
- 3. Crisis benefits may be paid to a natural gas or an electric utility to prevent disconnection of service if the household's Heating System requires electricity/natural gas;
- 4. Heating System repairs;
- 5. Purchasing space heaters;
- 6. Temporary relocation provided the household is experiencing a Life Threatening Crisis that cannot be averted within 18 hours by one of the above measures.

Crisis funds cannot be used to pay for Home Energy deliveries or Heating System repairs if the Applicant resides in Subsidized Housing with heat included or a Rental Unit with heat included.

Determination of Benefits			
4.8 How do you handle crisis situations?			
Separate component			
Fast Track			
Other - Describe:			
4.9 If you have a separate component, how do you determine crisis assistance benefits?			
Amount to resolve the crisis.			

#### Other - Describe:

The maximum (crisis) benefit amount is determined annually based on economic conditions, available funding, and the average cost of a minimum delivery of home energy.

Crisis Requirements, 2604(c)

4.10 Do you accept applications for energy crisis assistance at sites that are geographically accessible to all households in the area to be served?



Yes

No Explain.

Crisis applications are given priority at all intake and processing steps. Crisis procedures include home visits if necessary, referrals, or communication with vendors.

Subgrantees take crisis applications by one of the following methods:

- 1) If the household has previously completed an application and has been certified eligible for heating assistance in the current program year, they may apply for crisis assistance over the telephone. In such cases, Subgrantees complete a LIHEAP Emergency Worksheet to assess and document the crisis situation.
- 2) If the household does not have a current certified heating assistance application on file, they may apply for crisis assistance over the telephone. In such cases, the applicant will need to make arrangements to go into the Subgrantee's office or remote intake site to complete the application process - i.e. sign the application documents and provide any required documentation to verify the household's eligibility. Signing and submitting/verifying documents are accommodated remotely with technology as needed and available.
- 3) Applicants 60 years of age or older, or disabled applicants may apply over the telephone. If necessary, the Subgrantee will make arrangements for a home visit to secure the applicant's signature on the application documents and any required documentation to verify the household's income-eligibility. Signing and submitting/verifying documents are accommodated remotely with technology as needed and available.

Conditioned on the availability of crisis funds, some form of assistance that will resolve the Energy Crisis will be provided within 48 hours after household has been certified eligible for the Energy Crisis Intervention Program (ECIP). In Life Threatening Crisis situations some form of assistance that will resolve the crisis will be provided within 18 hours after a Household has been certified eligible for ECIP.

#### 4.11 Do you provide individuals who are physically disabled the means to:

Submit applications for crisis benefits without leaving their homes?

Tes O No If No, explain.

Travel to the sites at which applications for crisis assistance are accepted?

Yes No If No, explain.

If you answered "No" to both options in question 4.11, please explain alternative means of intake to those who are homebound or physically disabled?

At applicant's request, the Subgrantee must make reasonable accommodations for a person with a disability.

Individuals who are 60 years of age or older, or disabled individuals may apply over the telephone. If necessary, the Subgrantee will make arrangements for a home visit to secure the applicant's signature on the application documents and to obtain any required documentation to verify the household's income-eligibility. Signing and submitting/verifying documents are accommodated remotely with technology as needed and available.

#### Benefit Levels, 2605(c)(1)(B)

4.12 Indicate the maximum benefit for each type of crisis assistance offered.

Winter Crisis

\$800

**Summer Crisis** 

\$0.00 maximum benefit

**Year-round Crisis** \$0.00 maximum benefit

#### 4.13 Do you provide in-kind (e.g. blankets, space heaters, fans) and/or other forms of benefits?

• Yes O No If yes, Describe

If the crisis cannot be resolved within the required timeframe, space heaters may be provided for the household's use until such time as a fuel delivery can be made or the heating system is repaired.

4.14 Do you provide for equipment repair or replacement using crisis funds?

⊙Yes CNo						
If you answered "Yes" to question 4.14, you must c	complete que	estion 4.15.				
4.15 Check appropriate boxes below to indicate typ	pe(s) of assist	tance provid	ded.			
	Winter Crisis Crisis Year-round Crisis					
Heating system repair	~					
Heating system replacement						
Cooling system repair						
Cooling system replacement						
Wood stove purchase						
Pellet stove purchase						
Solar panel(s)						
Utility poles / gas line hook-ups						
Other (Specify): Gas line hook-ups	~					
4.16 Do any of the utility vendors you work with en	iforce a mor	atorium on	shut offs?			
• Yes • No						
If you responded "Yes" to question 4.16, you must	respond to o	question 4.17	7.			
4.17 Describe the terms of the moratorium and any special dispensation received by LIHEAP clients during or after the moratorium period.						

November 15 through April 15 - Disconnect not permitted if income-eligible customer agrees to a special payment arrangement. Requires Public Utilities Commission (PUC) approval. 30 day delay, with renewals up to 90 days, if physician certifies that disconnect would adversely affect the health of a household member. Cannot disconnect if an overdue amount is less than \$50, unless the overdue amount is more than 90 days old or the utility company bills four times a year or less.

If any of the above questions require further explanation or clarification that could not be made in the fields provided, attach a document with said explanation here.

## **Section 5 - WEATHERIZATION ASSISTANCE**

U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES ADMINISTRATION FOR CHILDREN AND FAMILIES

August 1987, revised 05/92,02/95,03/96,12/98,11/01

OMB Clearance No.: 0970-0075

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# LOW INCOME HOME ENERGY ASSISTANCE PROGRAM(LIHEAP) MODEL PLAN SE - 424 - MANDATORY

3F - 424 - MANDATORT				
Section 5: WEATHERIZATION ASSISTANCE				
Eligibility, 2605(	c)(1)(A), 2605(b)(2) - Assur	ance 2		
5.1 Designate the	income eligibility threshol	d used for the Weatheriz	zation component	
Add	Househo	old Size	Eligibility Guideline	Eligibility Threshold
1	All Household Sizes		HHS Poverty Guidelines	The greater of 150% Federal Poverty Level or 60% State Median Income
5.2 Do you enter into an interagency agreement to have another government agency administer a WEATHERIZATION component? © Yes No				
5.3 If yes, name t	he agency.			
5.4 Is there a sep	arate monitoring protocol	for weatherization? 💽 \	Yes O No	
WEATHERIZA	TION - Types of Rules			
	ules do you administer LII	HEAP weatherization? (	Check only one.)	
Entirely un	nder LIHEAP (not DOE) ru	ules		
Entirely un	nder DOE WAP (not LIHE	AP) rules		
<b>✓</b> Mostly unde	r LIHEAP rules with the fo	ollowing DOE WAP rule	(s) where LIHEAP and WAP rules differ (	Check all that apply):
Incor	me Threshold			
<b>✓</b> Weath	erization not subject to DC	DE WAP maximum state	wide average cost per dwelling unit.	
<b>✓</b> Weatl	herization measures are no	t subject to DOE Saving	s to Investment Ration (SIR) standards.	
are eligible		e within 180 days. Weathe	using structure is permitted if at least 66% of userize shelters temporarily housing primarily lo	
Eligibility, 2605(l	b)(5) - Assurance 5			
5.6 Do you requir	re an assets test?	• Yes O No		
5.7 Do you have additional/differing eligibility policies for :				
Renters		C Yes O No		
Renters living?	ing in subsidized	• Yes O No		
5.8 Do you give p	priority in eligibility to:			
Elderly?		€ Yes € No		
Disabled?		⊙ Yes ○ No		

Young Children?	€ Yes € No
Households with high energy burdens?	€ Yes C No
Other? Young children 72 months (6 years) of age or less	€ Yes C No

If you selected "Yes" for any of the options in questions 5.6, 5.7, or 5.8, you must provide further explanation of these policies in the text field below.

- **5.6 Asset test:** Applies to heating system replacement under the Central Heating Improvement Program activities (see attached Section 5.5 Weatherization)
- 5.7 Renters living in subsidized housing with heat included (see attached Section 5 Multifamily Weatherization)
- **5.8 Priority Applicant** means a Household with a Direct Energy Cost as well as a member in the Household who is (i) 60 years of age or older, or (ii) disabled, or (iii) 72 months (6 years) of age or under.

Subgrantees are required to prioritize their wait list of eligible households for weatherization services in accordance with the HEAT Enterprise software, which ranks an eligible household's priority by taking into account household income, home energy costs, and any household members considered to be Priority Applicants. Households on the Subgrantee's wait list are weatherized in order of priority. A Subgrantee may move up an eligible household's priority based on travel considerations (e.g. Subgrantee's next weatherization project is out of town; another dwelling with a lower priority number in the same area may also be weatherized during the program year to save on travel costs) or due to co-funding a project with other program resources.

Benefit Levels				
Benefit Levels				
5.9 Do you have a maximum LIHEAP weatherization benefit/expenditure per household? CYes No				
5.10 If yes, what is the maximum? N/A	5.10 If yes, what is the maximum? N/A			
Types of Assistance, 2605(c)(1), (B) & (D)				
5.11 What LIHEAP weatherization measures do you provide? (Check all categories that apply.)				
Weatherization needs assessments/audits	<b>☑</b> Energy related roof repair			
✓ Caulking and insulation	Major appliance Repairs			
Storm windows	Major appliance replacement			
<b>✓</b> Furnace/heating system modifications/ repairs	<b>₩</b> Windows/sliding glass doors			
<b>✓</b> Furnace replacement	<b>☑</b> Doors			
Cooling system modifications/ repairs	<b>✓</b> Water Heater			
Water conservation measures	Cooling system replacement			
Compact florescent light bulbs	Other - Describe: Heat pump installation			

If any of the above questions require further explanation or clarification that could not be made in the fields provided, attach a document with said explanation here.

# Section 6 - Outreach, 2605(b)(3) - Assurance 3, 2605(c)(3)(A)

U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES ADMINISTRATION FOR CHILDREN AND FAMILIES

August 1987, revised 05/92,02/95,03/96,12/98,11/01

OMB Clearance No.: 0970-0075

Expiration Date: 09/30/2024

# LOW INCOME HOME ENERGY ASSISTANCE PROGRAM(LIHEAP) MODEL PLAN SE - 424 - MANDATORY

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Section 6: Outreach, 2605(b)(3) - Assurance 3, 2605(c)(3)(A)
6.1 Select all outreach activities that you conduct that are designed to assure that eligible households are made aware of all LIHEAP assistance available:
Place posters/flyers in local and county social service offices, offices of aging, Social Security offices, VA, etc.
Publish articles in local newspapers or broadcast media announcements.
Include inserts in energy vendor billings to inform individuals of the availability of all types of LIHEAP assistance.
Mass mailing(s) to prior-year LIHEAP recipients.
Inform low income applicants of the availability of all types of LIHEAP assistance at application intake for other low-income programs.
Execute interagency agreements with other low-income program offices to perform outreach to target groups.
Other (specify):

If any of the above questions require further explanation or clarification that could not be made in the fields provided, attach a document with said explanation here.

# Section 7 - Coordination, 2605(b)(4) - Assurance 4

U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES ADMINISTRATION FOR CHILDREN AND FAMILIES

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# LOW INCOME HOME ENERGY ASSISTANCE PROGRAM(LIHEAP) MODEL PLAN SF - 424 - MANDATORY

# Section 7: Coordination, 2605(b)(4) - Assurance 4 7.1 Describe how you will ensure that the LIHEAP program is coordinated with other programs available to low-income households (TANF, SSI, WAP, etc.). Joint application for multiple programs Intake referrals to/from other programs One - stop intake centers Other - Describe:

# Section 8 - Agency Designation, 2605(b)(6) - Assurance 6

U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES ADMINISTRATION FOR CHILDREN AND FAMILIES

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# LOW INCOME HOME ENERGY ASSISTANCE PROGRAM(LIHEAP) MODEL PLAN SF - 424 - MANDATORY

OI - 424 - MANDATON I					
Sec	Section 8: Agency Designation, 2605(b)(6) - Assurance 6 (Required for state grantees and the Commonwealth of Puerto Rico)				
8.1 How	would you categorize the primary respons	ibility of your State age	ncy?		
	Administration Agency				
	Commerce Agency				
	Community Services Agency				
	Energy / Environment Agency				
~	Housing Agency				
	Welfare Agency				
	Other - Describe:				
Altannat	e Outreach and Intake, 2605(b)(15) - Assu	wan aa 15			
	lected "Welfare Agency" in question 8.1, y		ions 8.2, 8.3, and 8.4, as	applicable.	
8.2 How do you provide alternate outreach and intake for Heating Assistance?					
Subgrantees partner with community based programs including social service organizations and town offices to provide applicants with alternate venues to apply for heating assistance.					
8.3 How do you provide alternate outreach and intake for Cooling Assistance?					
Not app	blicable. Maine does not offer cooling	assistance.			
8.4 How	do you provide alternate outreach and inte	ake for Crisis Assistance	??		
Subgrantees have other funds (non-LIHEAP) funds available to provide crisis assistance. Additionally, Subgrantees keep community partners informed about the availability of crisis assistance funds.					
8.5 LIHEAP Component Administration. Heat		Heating	Cooling	Crisis	Weatherization
8.5a Who determines client eligibility?		Community Action Agencies	Non-Applicable	Community Action Agencies	Community Action Agencies
8.5b Who processes benefit payments to gas and electric vendors?  State Housing Agency Non-Applicable State Housing A		State Housing Agency			
	8.5c who processes benefit payments to bulk fuel vendors?  State Housing Agency Non-Applicable State Housing Agency				
8.5d Who performs installation of weatherization measures?					Community Action Agencies, Contractors
If any	of your LIHEAP component	ts are not central	lly-administered	by a state agenc	y, you must

If any of your LIHEAP components are not centrally-administered by a state agency, you must complete questions 8.6, 8.7, 8.8, and if applicable, 8.9.

### 8.6 What is your process for selecting local administering agencies?

Subgrantees will be selected annually based on the following criteria:

- 1. Experience with providing Fuel Assistance or similar programs to low-income persons;
- 2. Current capacity to administer a timely and effective Fuel Assistance program for the intended Service Area;
- 3. Demonstrated capacity to adequately serve low-income persons residing in their Service Areas;
- 4. The availability of other qualified entities to service a particular area;
- 5. The geographic area customarily serviced by the potential Subgrantee;
- 6. Cost efficiency in administering a Fuel Assistance program;
- 7. The ability to enhance accessibility to other low-income programs administered by the Subgrantee;
- 8. Acceptable schedule for taking Applications; and
- 9. The ability to perform outreach activities and serve homebound recipients.

8.7 How	many local administering agencies do you use? 10			
8.8 Have you changed any local administering agencies in the last year?  • Yes  No				
8.9 If so,	, why?			
	Agency was in noncompliance with grantee requirements for LIHEAP -			
	Agency is under criminal investigation			
~	Added agency			
	Agency closed			
	Other - describe			
	of the above questions require further explanation or clarification that could not be made in the provided, attach a document with said explanation here.			

### Section 9 - Energy Suppliers, 2605(b)(7) - Assurance 7

U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES ADMINISTRATION FOR CHILDREN AND FAMILIES

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# LOW INCOME HOME ENERGY ASSISTANCE PROGRAM(LIHEAP) MODEL PLAN SF - 424 - MANDATORY

### Section 9: Energy Suppliers, 2605(b)(7) - Assurance 7

9.1 Do you make payments directly to home energy suppliers?			
Heating	⊙ Yes C No		
Cooling	O Yes O No		
Crisis	• Yes C No		
Are there exceptions	s? • Yes • No		

If yes, Describe.

MaineHousing may issue direct checks to LIHEAP recipients who do not have a designated vendor in their area, who pay rent with heat included, or who receive their Benefit for firewood.

MaineHousing and Subgrantees encourage recipients to apply their benefits to their electric utility account if their benefit cannot be used for their primary heating system and the eligible household is responsible for their electric utility bill. Benefits are determined based on a household's selected fuel type.

### 9.2 How do you notify the client of the amount of assistance paid?

Once the client's application has been approved for payment, MaineHousing mails a benefit notification letter to the Primary Applicant. The benefit notification letter shall:

- State the Benefit amount;
- State the date the Benefit was sent to the Vendor;
- State the approved Home Energy type;
- State the time period for the Benefit; and
- State the manner by which the Primary Applicant can request an appeal.

# 9.3 How do you assure that the home energy supplier will charge the eligible household, in the normal billing process, the difference between the actual cost of the home energy and the amount of the payment?

Vendor performance is ensured through Vendor Agreements, annual reports provided by contracted vendors, and on-site or desk monitoring. Additionally, vendors must submit detailed transactions reports with benefit returns to show delivery and payment activity/history for the LIHEAP client's account.

# 9.4 How do you assure that no household receiving assistance under this title will be treated adversely because of their receipt of LIHEAP assistance?

The contract between MaineHousing and the vendor explicitly prohibits discrimination. Participating vendors must agree not to discriminate against any eligible household regarding the extension of credit to purchase Home Energy or other services, the price of Home Energy or other services, or the terms or conditions of the delivery of Home Energy or other services solely on the basis of its being an eligible household.

9.5. Do you make payments contingent on unregulated vendors taking appropriate measures to alleviate the energy burdens of eligible households?

C Yes O No

If so, describe the measures unregulated vendors may take.

### Section 10 - Program, Fiscal Monitoring, and Audit, 2605(b)(10) - Assurance 10

U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES ADMINISTRATION FOR CHILDREN AND FAMILIES

August 1987, revised 05/92,02/95,03/96,12/98,11/01

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# LOW INCOME HOME ENERGY ASSISTANCE PROGRAM(LIHEAP) MODEL PLAN SF - 424 - MANDATORY

### Section 10: Program, Fiscal Monitoring, and Audit, 2605(b)(10)

### 10.1. How do you ensure good fiscal accounting and tracking of LIHEAP funds?

In order to ensure good fiscal accounting and tracking around Heating Assistance, Crisis Assistance, Weatherization, Central Heating Improvement Program, and Heat Pump Program, MaineHousing performs onsite and/or desk reviews of each Subgrantee which include, a review of agency fiscal policies and procedures; a reconciliation of billings submitted to agency general ledger detail and supporting documentation; and an examination of each Subgrantee's Uniform Grant Guidance Audit (2CFR 200). Additionally, six-month Corrective Action Reviews are required in the event MaineHousing identifies significant compliance concerns with an individual Subgrantee.

Each onsite visit may include an entrance and exit interview. Onsite monitoring includes, but is not limited to: review of the previous audit report to identify focus areas for the review; analyzing the data used by each Subgrantee to determine client income eligibility and benefit determination; observation of the applicant intake process; and other monitoring steps to ensure overall program compliance. Additionally, desk reviews may be completed periodically and would include such things as checking application data residing in MaineHousing's centralized LIHEAP database for anomalies using pre-determined indicators or specific data points (i.e. duplicate addresses, certification outside the required 30 business day period, etc.).

The fair hearing process in place at MaineHousing provides an opportunity to conduct additional in-depth client file monitoring because a thorough analysis is completed by the MaineHousing Compliance Officer of each filed complaint to ensure that the Subgrantee followed program rules in determining client eligibility and benefit determination.

The monitoring of energy suppliers is conducted in a number of ways:

- Onsite visits to vendors (those deemed high risk as well as a sampling of others);
- Desk reviews of vendors: a random sample of client accounts are reviewed to assess the vendor practices and determine vendor risk rating;
- Review of submitted annual vendor reports using data points to identify anomalies;
- Review of transaction reports (delivery and payment activity) from May 1st forward for the benefit year(s) being returned.

After each conducted monitoring, MaineHousing issues a written report containing all findings to the Subgrantee/vendor. The report will establish a reasonable time period for comment and the required corrective action(s) by the Subgrantee/vendor.

Upon request from the Subgrantee/vendor, MaineHousing will provide technical assistance in all areas needing corrective action.

Depending upon the significance of the issue(s), failure to comply with the required corrective action plans could result in a notice of termination of the contract.

### Management of Vendor Refunds (Benefit Returns):

All benefit returns must be must be submitted to MaineHousing. Benefit returns are tracked and reconciled to the appropriate fiscal year. Any expired funds or any amounts exceeding the 10% carryover limit will be returned to DHHS.

Audit Process				
10.2. Is your I	• 0	ited annually under the Single Audit A	Act and OMB Circular A - 133?	
		ing to the level of material weakness o ws, or other government agency revie		
No Findings	2			
Finding	Туре	Brief Summary	Resolved?	Action Taken
10.4. Audits of	f Local Administering	Agencies		
What types of		nents do you have in place for local ac	dministering agencies/district	
✓ Loca	al agencies/district offic	ces are required to have an annual au	dit in compliance with Single Audit A	Act and OMB Circular A-133
Loca	l agencies/district offic	ces are required to have an annual au	dit (other than A-133)	
✓ Loca	al agencies/district offic	ces' A-133 or other independent audit	s are reviewed by Grantee as part of	compliance process.
✓ Grai	ntee conducts fiscal and	d program monitoring of local agenci	es/district offices	
Compliance M	Ionitoring			
10.5. Describe	the Grantee's strategi	es for monitoring compliance with the	e Grantee's and Federal LIHEAP pol	licies and procedures: Select all that
Grantee emple	ovees:			
	rnal program review			
	artmental oversight			
✓ Seco	ndary review of invoic	es and payments		
Other program review mechanisms are in place. Describe:				
Local Admini	stering Agencies / Distr	rict Offices:		
✓ On -	site evaluation			
✓ Ann	ual program review			
✓ Mon	itoring through centra	ıl database		
<b>✓</b> Desk	reviews			
Clie	nt File Testing / Sampl	ing		
Othe	er program review med	chanisms are in place. Describe:		
10.6 Explain,	or attach a copy of you	r local agency monitoring schedule ar	nd protocol.	
		mpliance Officers performs of program activity. Monitoring		s. These field audits allow
•		edures and client file documer		

- Confirming and evaluating use of LIHEAP statewide database
- Verifying Subgrantees are knowledgeable of regulations
- Confirming that quality of work meets minimum program standards

Additionally, each Subgrantee is audited by an independent public accountant who performs single audit test work. MaineHousing reviews each Subgrantee's independent audit, noting any findings and following up on all findings/questioned costs to ensure that they are addressed and corrected in a timely manner.

#### 10.7. Describe how you select local agencies for monitoring reviews.

#### **Site Visits:**

Onsite program and fiscal monitoring reviews are conducted annually at all local agencies. Additional reviews may be conducted if major issues are identified during the annual review.

#### Desk Reviews:

MaineHousing conducts desk reviews throughout the program year to ensure compliance with program requirements. MaineHousing's Program Compliance Officers conduct desk audits of the following application files:

- Fair Hearing Requests: applicants submit requests for fair hearings if their claim for assistance has been
  denied or not acted upon with reasonable promptness, or they dispute the amount of their benefit. The
  Program Compliance Officers will review the file for accuracy and completeness.
- Computer generated reports: MaineHousing generates periodic healthy data queries to identify and
  resolve potential compliance issues ex. duplicate social security numbers, Applicant/Landlord same
  address, and Medical Deduction for analysis. The Program Compliance Office or Program Officers
  review these reports and application files as necessary.
- Files involving reports of alleged fraud.
- Files where questions arise during billing reviews of Weatherization, Central Heating Improvement Program or Heat Pump Program jobs.

#### 10.8. How often is each local agency monitored?

MaineHousing conducts program and fiscal monitoring of Subgrantees at least once per year for compliance with Federal and State rules and regulations in a manner consistent with applicable state law and the HEAP Act.

- 10.9. What is the combined error rate for eligibility determinations? OPTIONAL
- 10.10. What is the combined error rate for benefit determinations? OPTIONAL
- 10.11. How many local agencies are currently on corrective action plans for eligibility and/or benefit determination issues? 0
- 10.12. How many local agencies are currently on corrective action plans for financial accounting or administrative issues? 0

# Section 11 - Timely and Meaningful Public Participation, 2605(b)(12) - Assurance 12, 2605(c)(2)

U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES ADMINISTRATION FOR CHILDREN AND FAMILIES

August 1987, revised 05/92,02/95,03/96,12/98,11/01 OMB Clearance No.: 0970-0075

Expiration Date: 09/30/2024

# LOW INCOME HOME ENERGY ASSISTANCE PROGRAM(LIHEAP) **MODEL PLAN** SF - 424 - MANDATORY

Section 11: Timely and Meaningful Public Participation, 2605(b)(12), 2605(C)(2)
11.1 How did you obtain input from the public in the development of your LIHEAP plan? Select all that apply.
Tribal Council meeting(s)
Public Hearing(s)
<b>✓</b> Draft Plan posted to website and available for comment
Hard copy of plan is available for public view and comment
Comments from applicants are recorded
Request for comments on draft Plan is advertised
Stakeholder consultation meeting(s)
Comments are solicited during outreach activities
Other - Describe:
11.2 What changes did you make to your LIHEAP plan as a result of this participation?
1. Use of Design Heat Load Calculation only for benefit determination.
2. Benefit levels determined using fuel type selected by applicants verses primary heating system fuel type.

Public Hearings, 2605(a)(2) - For	States and the Commonwealth of Puerto Rico Only	
11.3 List the date and location(s)	that you held public hearing(s) on the proposed use and	distribution of your LIHEAP funds?
	Date	Event Description
1	5/23/2023	Public Hearing to be held at MaineHousing 26 Edison

MaineHousing 26 Edison Dr., Augusta, ME 04330

11.4. How many parties commented on your plan at the hearing(s)? TBD
11.5 Summarize the comments you received at the hearing(s).
TBD
11.6 What changes did you make to your LIHEAP plan as a result of the comments received at the public hearing(s)?
1. TBD
If any of the above questions require further explanation or clarification that could not be made in the fields provided, attach a document with said explanation here.

### Section 12 - Fair Hearings, 2605(b)(13) - Assurance 13

U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES ADMINISTRATION FOR CHILDREN AND FAMILIES

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# LOW INCOME HOME ENERGY ASSISTANCE PROGRAM(LIHEAP) MODEL PLAN SF - 424 - MANDATORY

Section 12: Fair Hearings, 2605(b)(13) - Assurance 13

- 12.1 How many fair hearings did the grantee have in the prior Federal fiscal year? 0
- 12.2 How many of those fair hearings resulted in the initial decision being reversed?  $\,0\,$
- 12.3 Describe any policy and/or procedural changes made in the last Federal fiscal year as a result of fair hearings?

None

### 12.4 Describe your fair hearing procedures for households whose applications are denied.

Fair hearings will be conducted by MaineHousing, in accordance with the Maine Administrative Procedures Act, Title 5, Chapter 375, upon request of any applicant in accordance with the Maine State Housing Authority, Home Energy Assistance Program Rule, Chapter 24, as amended.

### 12.5 When and how are applicants informed of these rights?

Applicants are notified of their fair hearing rights at the time of application and through the benefit determination process. An Appeal Information sheet is provided to the applicant at the time of application. The benefit notification and denial notice provide the applicant information about their rights to an appeal/fair hearing.

### 12.6 Describe your fair hearing procedures for households whose applications are not acted on in a timely manner.

MaineHousing requires each applicant requesting a fair hearing be contacted by telephone and receive a letter. If an application is not acted on in a timely manner, MaineHousing works directly with the Subgrantee to help facilitate/expedite the application process.

#### 12.7 When and how are applicants informed of these rights?

Applicants are notified of their fair hearing rights at the time of application and through the benefit determination process. Fair hearing rights information is provided to the applicant at the time of application, the benefit notification, and the denial notice.

### Section 13 - Reduction of home energy needs, 2605(b)(16) - Assurance 16

U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES ADMINISTRATION FOR CHILDREN AND FAMILIES

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# LOW INCOME HOME ENERGY ASSISTANCE PROGRAM(LIHEAP) MODEL PLAN SF - 424 - MANDATORY

Section 13: Reduction of home energy needs, 2605(b)(16) - Assurance 16

13.1 Describe how you use LIHEAP funds to provide services that encourage and enable households to reduce their home energy needs and thereby the need for energy assistance?

Subgrantees may submit annual proposals for MaineHousing's consideration, describing their planned activities and expenses associated with providing services to applicants pursuant to Assurance 16 of the LIHEAP Act. Assurance 16 funds may only be used to fund activities that encourage and enable eligible households to reduce their home energy needs and thereby the need for energy assistance.

Only LIHEAP eligible households may receive Assurance 16 services. Services funded by Assurance 16 must be energy related and may include family development case management and educational activities. Subgrantees are required to have proper fiscal controls to ensure the LIHEAP funds are expended proportional to the overall funding sources using proper cost allocation methodology. There must be proper documentation of participation and a methodology to measure outcomes from the Assurance 16 activities.

#### Allowable Costs:

- Salaries and benefit costs for any staff directly providing services "that encourage and enable households to reduce their home energy needs and thereby the need for energy assistance is allowable".
- Additionally, direct costs associated with providing these services, including supplies, equipment, postage, utilities, rental office space, and travel costs incurred for official business are allowable.

Unallowable Costs: Services that are already provided as part of the delivery of other federal programs cannot be charged to Assurance 16. Examples:

- Working with an electric utility to forestall a shut-off as part of providing an Energy Crisis Intervention Program (ECIP) benefit cannot be charged to Assurance 16 because this activity is already required and funded under ECIP.
- Outreach/Intake services, regardless of where they are provided, or who (which staff
  member/position) provides them, cannot be charged to Assurance 16. These activities are already
  required under HEAP fuel assistance, and therefore, do not provide an additional benefit to eligible
  households.
- Mailed out applications are not allowed to be charged to Assurance 16.
- Indirect charges cannot be charged to Assurance 16.
- Client referrals to other programs or resources that are not related to clients' home energy needs or do not reflect an additional net benefit for the client.

#### 13.2 How do you ensure that you don't use more than 5% of your LIHEAP funds for these activities?

MaineHousing has established the following requirements to ensure compliance:

- Budget up to 5% of Maine's LIHEAP funds for Assurance 16 activities; Subgrant agreements specify the allocation amount for these activities.
- Subgrantees are required to submit budgets and work-plans that outline their processes for administering these activities.
- Monitor Subgrantees' expenditures monthly.
- Subgrantee's record-keeping must demonstrate a direct link between services provided to clients and costs charged to Assurance 16. Salary costs for providing Assurance 16 services must be supported by timesheet documentation.

### 13.3 Describe the impact of such activities on the number of households served in the previous Federal fiscal year.

MaineHousing provides its Subgrantees with an opportunity to develop/submit proposals and funding requests for Assurance 16 (A16) initiatives. Six (6) Subgrantees were awarded funds for Assurance 16 activities. Activities included short-term case management, comprehensive energy saving education/counseling, and providing participants with energy kits.

#### 13.4 Describe the level of direct benefits provided to those households in the previous Federal fiscal year.

Some subgrantees offer incentives to households that complete milestones/modules of financial literacy education and demonstrate a reduction in their home energy costs. Incentives range from \$50-\$425 (depending on the subgrantee's incentive model and the number of milestones achieved by a household) that are issued to the household's fuel or electricity vendor.

### 13.5 How many households applied for these services? To Be Determined

### 13.6 How many households received these services? To Be Determined

### Section 14 - Leveraging Incentive Program, 2607A

U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES ADMINISTRATION FOR CHILDREN AND FAMILIES

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# LOW INCOME HOME ENERGY ASSISTANCE PROGRAM(LIHEAP) MODEL PLAN SF - 424 - MANDATORY

### Section 14: Leveraging Incentive Program, 2607(A)

14.1 Do you plan to submit an application for the leveraging incentive program?

Tes O No

14.2 Describe instructions to any third parties and/or local agencies for submitting LIHEAP leveraging resource information and retaining records.

If leveraging awards become available, MaineHousing will collect leveraging information from Subgrantees. Subgrantees will maintain and provide the following information:

- 1. Identify and describe each resource/benefit;
- 2. Identify the source(s) of each resource; and
- 3. Describe the integration/coordination of each resource/benefit with the LIHEAP program, consistent with 1 or more of conditions A-H in 45 CFR 96.87(d)(2)(iii).

# 14.3 For each type of resource and/or benefit to be leveraged in the upcoming year that will meet the requirements of 45 C.F.R. § 96.87(d)(2)(iii), describe the following:

Resource	What is the type of resource or benefit?	What is the source(s) of the resource?	How will the resource be integrated and coordinated with LIHEAP?
1	Home Repair	State funds	Home Repair funds are administered by the Subgrantees operating the LIHEAP /Weatherization programs. MaineHousing's Home Repair Program funds may be used in conjunction with HEAP weatherization for repairs and weatherization measures.
2	Heating Assistance	Local organizations/ partnerships, including United Way, fuel vendors, and faith-based organizations	Subgrantees appropriate and distribute these funds to low-income households as supplements and/or alternatives to the LIHEAP program.
3	Discount rates and debt forgiveness for electricity	Maine's public utility companies	Coordinated through the utility company and Subgrantee. Outreach and intake are incorporated in the LIHEAP application process.
4	Winterization assistance	Donations from local faith- based groups and other organizations.	Donated materials or volunteer labor for the installation of winterization measures.
5	In-kind and other benefits, including blankets, sleepers, snow suits, and sweatshirts, which are intended to improve client comfort and reduce heating costs.	Fund-raising initiatives and drives; examples Project Santa and American Red Cross.	Subgrantees ensure LIHEAP clients are aware of and have access to these benefits.

# **Section 15 - Training**

U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES ADMINISTRATION FOR CHILDREN AND FAMILIES

August 1987, revised 05/92,02/95,03/96,12/98,11/01 OMB Clearance No.: 0970-0075

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LOW INCOME HOME ENERGY ASSISTANCE PROGRAM(LIHEAP)  MODEL PLAN  SF - 424 - MANDATORY
Section 15: Training
15.1 Describe the training you provide for each of the following groups:
a. Grantee Staff:
Formal training on grantee policies and procedures
How often?
✓ Annually
Biannually
✓ As needed
Other - Describe:
Employees are provided with policy manual
Other-Describe:  MaineHousing's participation in monthly Maine Community Action Partnership's Energy Council meetings provides venue for additional training and feedback throughout the program year.
b. Local Agencies:
Formal training conference  How often?
Biannually
As needed
Other - Describe:
✓ On-site training
How often?
Annually
Biannually
As needed
Other - Describe:
Employees are provided with policy manual
Other - Describe
MaineHousing provides annual LIHEAP training for Subgrantees. MaineHousing also provides training and technical assistance to all Subgrantees through regular monthly meetings and through monitoring visits.
Additionally, MaineHousing will, upon request from the Subgrantee or in response to needs identified by

MaineHousing, provide technical assistance.

c. Vendors
Formal training conference
How often?
Annually
Biannually
As needed
Other - Describe:
Policies communicated through vendor agreements
Policies are outlined in a vendor manual
✓ Other - Describe:
MaineHousing provides annual training for vendors. MaineHousing also provides training and technical
assistance to vendors through monitoring visits. Additionally, MaineHousing will, upon request from the vendor
or in response to needs identified by MaineHousing, provide technical assistance.

15.2 Does your training program address fraud reporting and prevention?  • Yes • No	
C No	

### Section 16 - Performance Goals and Measures, 2605(b)

U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES ADMINISTRATION FOR CHILDREN AND FAMILIES

August 1987, revised 05/92,02/95,03/96,12/98,11/01

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# LOW INCOME HOME ENERGY ASSISTANCE PROGRAM(LIHEAP) MODEL PLAN SF - 424 - MANDATORY

Section 16: Performance Goals and Measures, 2605(b) - Required for States Only

16.1 Describe your progress toward meeting the data collection and reporting requirements of the four required LIHEAP performance measures. Include timeframes and plans for meeting these requirements and what you believe will be accomplished in the coming federal fiscal year.

### **Energy Cost Data**:

MaineHousing's centralized LIHEAP database and application documents require the following information:

- Main fuel type and vendor account number;
- As part of the application process applicants age 18 years or older are required to sign a release permitting the Subgrantee and MaineHousing to provide information to and obtain information from other parties or agencies; and
- Electric utility account information.

**Home Energy Consumption**: Per the vendor agreement, vendors are contractually obligated to submit Annual Consumption Reports to MaineHousing to report deliveries for a household's main fuel, from May 1 through April 30. The consumption data is entered/imported into MaineHousing's centralized LIHEAP database.

Electricity vendors are required to provide non-heat usage data for clients. Household Income is entered into MaineHousing's centralized LIHEAP database. LIHEAP benefits are calculated by and stored in MaineHousing's centralized LIHEAP database.

### **Home Energy Status**

Crisis Assistance: MaineHousing's centralized LIHEAP database and Crisis application documents capture the number of households without home energy service (disconnected, out of fuel, inoperable equipment) and the number of households at risk of losing home energy (past due/disconnect notice, nearly out of fuel, at risk equipment).

**Heating Assistance**: MaineHousing's centralized LIHEAP database supports the collection and reporting of the LIHEAP Performance Measures Restoration and Prevention data requirements.

# Section 17 - Program Integrity, 2605(b)(10)

U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES ADMINISTRATION FOR CHILDREN AND FAMILIES

August 1987, revised 05/92,02/95,03/96,12/98,11/01

OMB Clearance No.: 0970-0075

Expiration Date: 09/30/2024

Expiration Date. 09/30/2024
LOW INCOME HOME ENERGY ASSISTANCE PROGRAM(LIHEAP)  MODEL PLAN  SF - 424 - MANDATORY
Section 17: Program Integrity, 2605(b)(10)
17.1 Fraud Reporting Mechanisms
a. Describe all mechanisms available to the public for reporting cases of suspected waste, fraud, and abuse. Select all that apply.
Online Fraud Reporting
Dedicated Fraud Reporting Hotline
Report directly to local agency/district office or Grantee office
Report to State Inspector General or Attorney General
Forms and procedures in place for local agencies/district offices and vendors to report fraud, waste, and abuse
Other - Describe:
MaineHousing has zero tolerance for fraud. MaineHousing's Compliance Program Officer and/or Fraud Prevention Specialist investigates any concerns reported by energy vendors, Subgrantees, or third-parties.
Suspected fraud and abuse may be reported to a dedicated email address: LIHEAPcompliance@mainehousing.org
b. Describe strategies in place for advertising the above-referenced resources. Select all that apply
Printed outreach materials
Addressed on LIHEAP application
Website
✓ Other - Describe:
The LIHEAP Handbook for Subgrantees and the Vendor guide, which are distributed annually and maintained on MaineHousing's website portal to accommodate real-time changes, include information about reporting suspected fraud, misuse, and abuse.

17.2. Identification Documentation Requirements											
a. Indicate which of the following forms of identification are required or requested to be collected from LIHEAP applicants or their household members.											
	Collected from Whom?										
Type of Identification Collected		Applicant Only				All Adults in Household			All Household Members		
Social Security Card is photocopied and retained			Required			Required			Required		
			Requested			Requested		<b>v</b>	Requested		
Social Security Number (Without actual Card)			Required			Required		<b>~</b>	Required		
			Requested			Requested			Requested		
Government-issued identification card (i.e.: driver's license, state ID, Tribal ID, passport, etc.)		~	Required			Required			Required		
			Requested			Requested			Requested		
	Other		Applicant Only Required Applicant On Requested		All Adults in Household Required  All Adults in Household Requested			All Household Members Required	All Household Members Requested		
1											
b. Describe any exceptions to the above policies.  See attachment - Section 17 Program Integrity											
See attachment - Section 17 Program Integrity  17.3 Identification Verification											
Des appl	cribe what methods are used to	ə veri	ify the authenticity	of identificati	on do	ocuments provide	ed by clients or l	ıouse	ehold members. S	Select all that	
	Verify SSNs with Social Se	curit <sub>:</sub>	y Administration								
	Match SSNs with death rec			ty Administra	tion	or state agency					
	Match SSNs with state elig	ibility	y/case management	system (e.g.,	SNAI	P, TANF)					
	Match with state Departme	ent of	Labor system								
	Match with state and/or fee	deral	corrections system								
Match with state child support system											
Verification using private software (e.g., The Work Number)											
In-person certification by staff (for tribal grantees only)											
Match SSN/Tribal ID number with tribal database or enrollment records (for tribal grantees only)											
Other - Describe: All Applicants two years of age or older must provide proof of Social Security Number (SSN). Any document used to prove SSN must contain all nine (9) digits and the Applicant's full name. SSN documentation is saved in MaineHousing's centralized LIHEAP database.											

17.4. Citizenship/Legal Residency Verification								
What are your procedures for ensuring that household members are U.S. citizens or aliens who are qualified to receive LIHEAP benefits? Select all that apply.								
Clients sign an attestation of citizenship or legal residency								
Client's submission of Social Security cards is accepted as proof of legal residency								
<b>✓</b> Noncitizens must provide documentation of immigration status								
Citizens must provide a copy of their birth certificate, naturalization papers, or passport								
Noncitizens are verified through the SAVE system								
Tribal members are verified through Tribal enrollment records/Tribal ID card								
Other - Describe:								
17.5. Income Verification								
What methods does your agency utilize to verify household income? Select all that apply.								
Require documentation of income for all adult household members								
Pay stubs								
Social Security award letters								
<b>☑</b> Bank statements								
<b>✓</b> Tax statements								
Zero-income statements								
<b>✓</b> Unemployment Insurance letters								
Other - Describe: Odd Job Income Worksheet and/or Self-Employment Worksheet are used for applicable situations. Department of Labor history report required for all applicants who self-declare receipt of unemployment benefits. Applicants who claim zero income or self-declare they are unemployed must sign an affidavit. Applicants who self-declare receipt of Social Security income and/or Supplemental Security Income are required to provide a copy of their Social Security award letter.								
Computer data matches:								
Income information matched against state computer system (e.g., SNAP, TANF)								
Proof of unemployment benefits verified with state Department of Labor								
Social Security income verified with SSA								
Utilize state directory of new hires								
Other - Describe:								
17.6. Protection of Privacy and Confidentiality  Describe the financial and operating controls in place to protect client information against improper use or disclosure. Select all that apply.								
Toncy in place promoting recease of information without written consent								
Grantee Efficial database includes privacy/confidentianty sareguards								
Employee training on confidentiality for:  Grantee employees								
Grance employees								
Employees must sign connucruancy agreement								
Grante empty-co								
Physical files are stored in a secure location								

Other - Describe: Mandatory cybersecurity training for all users of MaineHousing's centralized LIHEAP database system.

17.7. Verifying the Authenticity

What policies are in place for verifying vendor authenticity? Select all that apply.

All vendors must register with the State/Tribe.

All vendors must supply a valid SSN or TIN/W-9 form

Vendors are verified through energy bills provided by the household

Grantee and/or local agencies/district offices perform physical monitoring of vendors

Other - Describe and note any exceptions to policies above:

MaineHousing runs a background check for all new vendors to verify there are no civil or federal judgments or

bankruptcies.

Contracts are made only with vendors who possess the ability to perform successfully under the terms and conditions of a proposed procurement with consideration given to matters such as vendor integrity, record of past performance, financial and technical resources or accessibility to other necessary resources. All vendors must supply valid TIN number, or Social Security number, in the contracting process.

17.8. Benefits Policy - Gas and Electric Utilities  What policies are in place to protect against fraud when making benefit payments to gas and electric utilities on behalf of clients? Select all that								
apply.								
Applicants required to submit proof of physical residency								
Applicants must submit current utility bill								
Data exchange with utilities that verifies:								
Account ownership								
Consumption								
<b>✓</b> Balances								
Payment history								
Account is properly credited with benefit								
Other - Describe:								
Centralized computer system/database tracks payments to all utilities								
Centralized computer system automatically generates benefit level								
Separation of duties between intake and payment approval								
Payments coordinated among other energy assistance programs to avoid duplication of payments								
Payments to utilities and invoices from utilities are reviewed for accuracy								
Computer databases are periodically reviewed to verify accuracy and timeliness of payments made to utilities								
Direct payment to households are made in limited cases only								
Procedures are in place to require prompt refunds from utilities in cases of account closure								
Vendor agreements specify requirements selected above, and provide enforcement mechanism								
Other - Describe:								
17.9. Benefits Policy - Bulk Fuel Vendors								
What procedures are in place for averting fraud and improper payments when dealing with bulk fuel suppliers of heating oil, propane, wood, and other bulk fuel vendors? Select all that apply.								
<b>✓</b> Vendors are checked against an approved vendors list								
Centralized computer system/database is used to track payments to all vendors								
✓ Clients are relied on for reports of non-delivery or partial delivery								
Two-party checks are issued naming client and vendor								
Direct payment to households are made in limited cases only								
Vendors are only paid once they provide a delivery receipt signed by the client								
Conduct monitoring of bulk fuel vendors								
Bulk fuel vendors are required to submit reports to the Grantee								
<b>Vendor agreements specify requirements selected above, and provide enforcement mechanism</b>								
Other - Describe:								
17.10. Investigations and Prosecutions								
Describe the Grantee's procedures for investigating and prosecuting reports of fraud, and any sanctions placed on clients/staff/vendors found to have committed fraud. Select all that apply.								
Refer to state Inspector General								
Refer to local prosecutor or state Attorney General								
Refer to US DHHS Inspector General (including referral to OIG hotline)								
Local agencies/district offices or Grantee conduct investigation of fraud complaints from public								

Grantee attempts collection of improper payments. If so, describe the recoupment process

MaineHousing will investigate all reported Errors and Program Abuse. If there is documented information to indicate Errors and Program Abuse, MaineHousing will notify the Applicant and provide them an opportunity to respond. Based on the response, MaineHousing will determine what, if any, appropriate action should be taken.

Once Errors and Program Abuse is confirmed or if an Applicant fails to respond to inquiries regarding suspected Errors and Program Abuse, an overpayment will be calculated and communicated to the Applicant. In addition to the overpayment, the communication will include: 1) the facts surrounding the decision, 2) the reason for the decision, and 3) the manner by which the Applicant can request an appeal. MaineHousing may investigate the previous three (3) Program Years from the Date of Discovery. The overpayment may include any or all of those three (3) years.

- Applicant may pay MaineHousing the full amount of an overpayment.
- Applicant may enter into a payment arrangement. Minimum monthly payment allowed will be set at \$5.00 a month.
- Despite the existence of a repayment agreement, MaineHousing will recoup 50% of any current and future Benefits to offset against an overpayment balance.
- MaineHousing will recoup Benefits on account with the Applicant's Vendor to offset against an
  overpayment balance. When Applicant fails to repay overpayment, the case may be referred to
  other internal and external groups for additional action.

MaineHousing may close an overpayment for any of the following reasons:

- Overpayment has been paid in full;
- The overpayment is determined to be invalid based on a fair hearing decision or a court decision; or
- All adult persons(s) responsible for overpayment are deceased.

Clients found to have committed fraud are banned from LIHEAP assistance. For how long is a household banned?					
Contracts with local agencies require that employees found to have committed fraud are reprimanded and/or terminated					
Vendors found to have committed fraud may no longer participate in LIHEAP					
Other - Describe:					
If any of the above questions require further explanation or clarification that could not be made in the					
fields provided, attach a document with said explanation here.					

# Section 18: Certification Regarding Debarment, Suspension, and Other Responsibility Matters

Certification Regarding Debarment, Suspension, and Other Responsibility Matters- Primary Covered Transactions

Instructions for Certification

- 1. By signing and submitting this proposal, the prospective primary participant is providing the certification set out below.
- 2. The inability of a person to provide the certification required below will not necessarily result in denial of participation in this covered transaction. The prospective participant shall submit an explanation of why it cannot provide the certification set out below. The certification or explanation will be considered in connection with the department or agency's determination whether to enter into this transaction. However, failure of the prospective primary participant to furnish a certification or an explanation shall disqualify such person from participation in this transaction.
- 3. The certification in this clause is a material representation of fact upon which reliance was placed when the department or agency determined to enter into this transaction. If it is later determined that the prospective primary participant knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, the department or agency may terminate this transaction for cause or default.
- 4. The prospective primary participant shall provide immediate written notice to the department or agency to which this proposal is submitted if at any time the prospective primary participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
- 5. The terms covered transaction, debarred, suspended, ineligible, lower tier covered transaction, participant, person, primary covered transaction, principal, proposal, and voluntarily excluded, as used in this clause, have the meanings set out in the Definitions and Coverage sections of the rules implementing Executive Order 12549. You may contact the department or agency to which this proposal is being submitted for assistance in obtaining a copy of those regulations.
- 6. The prospective primary participant agrees by submitting this proposal that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is proposed for debarment under 48 CFR part 9, subpart 9.4, debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency entering into this transaction.

- 7. The prospective primary participant further agrees by submitting this proposal that it will include the clause titled ``Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion-Lower Tier Covered Transaction," provided by the department or agency entering into this covered transaction, without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
- 8. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not proposed for debarment under 48 CFR part 9, subpart 9.4, debarred, suspended, ineligible, or voluntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the List of Parties Excluded from Federal Procurement and Non-procurement Programs.
- 9. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
- 10. Except for transactions authorized under paragraph 6 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is proposed for debarment under 48 CFR part 9, subpart 9.4, suspended, debarred, ineligible, or voluntarily excluded from participation in this transaction, in addition to other remedies available to the Federal Government, the department or agency may terminate this transaction for cause or default.

Certification Regarding Debarment, Suspension, and Other Responsibility Matters--Primary Covered Transactions

- (1) The prospective primary participant certifies to the best of its knowledge and belief, that it and its principals:
- (a) Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded by any Federal department or agency;
- (b) Have not within a three-year period preceding this proposal been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;

- (c) Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State or local) with commission of any of the offenses enumerated in paragraph (1)(b) of this certification; and
- (d) Have not within a three-year period preceding this application/proposal had one or more public transactions (Federal, State or local) terminated for cause or default.
- (2) Where the prospective primary participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.

Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion--Lower Tier Covered Transactions

### Instructions for Certification

- 1. By signing and submitting this proposal, the prospective lower tier participant is providing the certification set out below.
- 2. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective lower tier participant knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.
- 3. The prospective lower tier participant shall provide immediate written notice to the person to which this proposal is submitted if at any time the prospective lower tier participant learns that its certification was erroneous when submitted or had become erroneous by reason of changed circumstances.
- 4. The terms covered transaction, debarred, suspended, ineligible, lower tier covered transaction, participant, person, primary covered transaction, principal, proposal, and voluntarily excluded, as used in this clause, have the meaning set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. You may contact the person to which this proposal is submitted for assistance in obtaining a copy of those regulations.
- 5. The prospective lower tier participant agrees by submitting this proposal that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is proposed for debarment under 48 CFR part 9, subpart 9.4, debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction originated.
- 6. The prospective lower tier participant further agrees by submitting this proposal that it will include this clause titled ``Certification Regarding Debarment,

Suspension, Ineligibility and Voluntary Exclusion-Lower Tier Covered Transaction," without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.

- 7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not proposed for debarment under 48 CFR part 9, subpart 9.4, debarred, suspended, ineligible, or voluntarily excluded from covered transactions, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the List of Parties Excluded from Federal Procurement and Non-procurement Programs.
- 8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
- 9. Except for transactions authorized under paragraph 5 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is proposed for debarment under 48 CFR part 9, subpart 9.4, suspended, debarred, ineligible, or voluntarily excluded from participation in this transaction, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.

Certification Regarding Debarment, Suspension, Ineligibility an Voluntary Exclusion--Lower Tier Covered Transactions

- (1) The prospective lower tier participant certifies, by submission of this proposal, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.
- (2) Where the prospective lower tier participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.
- ☑ By checking this box, the prospective primary participant is providing the certification set out above.

# Section 19: Certification Regarding Drug-Free Workplace Requirements

## Section 19: Certification Regarding Drug-Free Workplace Requirements

This certification is required by the regulations implementing the Drug-Free Workplace Act of 1988: 45 CFR Part 76, Subpart, F. Sections 76.630(c) and (d)(2) and 76.645(a)(1) and (b) provide that a Federal agency may designate a central receipt point for STATE-WIDE AND STATE AGENCY-WIDE certifications, and for notification of criminal drug convictions. For the Department of Health and Human Services, the central pint is: Division of Grants Management and Oversight, Office of Management and Acquisition, Department of Health and Human Services, Room 517-D, 200 Independence Avenue, SW Washington, DC 20201.

Certification Regarding Drug-Free Workplace Requirements (Instructions for Certification)

- By signing and/or submitting this application or grant agreement, the grantee is providing the certification set out below.
- The certification set out below is a material representation of fact upon which reliance is placed when the agency awards the grant. If it is later determined that the grantee knowingly rendered a false certification, or otherwise violates the requirements of the Drug-Free Workplace Act, the agency, in addition to any other remedies available to the Federal Government, may take action authorized under the Drug-Free Workplace Act.
- For grantees other than individuals, Alternate I applies.
- For grantees who are individuals, Alternate II applies.
- Workplaces under grants, for grantees other than individuals, need not be identified on the certification. If known, they may be identified in the grant application. If the grantee does not identify the workplaces at the time of application, or upon award, if there is no application, the grantee must keep the identity of the workplace(s) on file in its office and make the information available for Federal inspection. Failure to identify all known workplaces constitutes a violation of the grantee's drug-free workplace requirements.
- Workplace identifications must include the actual address of buildings (or parts of buildings) or other sites where work under the grant takes place. Categorical descriptions may be used (e.g., all vehicles of a mass transit authority or State highway department while in operation, State employees in each local unemployment office, performers in concert halls or radio studios).
- If the workplace identified to the agency changes during the performance of the grant, the grantee shall inform the agency of the change(s), if it previously

identified the workplaces in question (see paragraph five).

8. Definitions of terms in the Non-procurement Suspension and Debarment common rule and Drug-Free Workplace common rule apply to this certification. Grantees' attention is called, in particular, to the following definitions from these rules:

Controlled substance means a controlled substance in Schedules I through V of the Controlled Substances Act (21 U.S.C. 812) and as further defined by regulation (21 CFR 1308.11 through 1308.15);

Conviction means a finding of guilt (including a plea of nolo contendere) or imposition of sentence, or both, by any judicial body charged with the responsibility to determine violations of the Federal or State criminal drug statutes;

Criminal drug statute means a Federal or non-Federal criminal statute involving the manufacture, distribution, dispensing, use, or possession of any controlled substance;

Employee means the employee of a grantee directly engaged in the performance of work under a grant, including: (i) All direct charge employees; (ii) All indirect charge employees unless their impact or involvement is insignificant to the performance of the grant; and, (iii) Temporary personnel and consultants who are directly engaged in the performance of work under the grant and who are on the grantee's payroll. This definition does not include workers not on the payroll of the grantee (e.g., volunteers, even if used to meet a matching requirement; consultants or independent contractors not on the grantee's payroll; or employees of sub-recipients or subcontractors in covered workplaces).

Certification Regarding Drug-Free Workplace Requirements

Alternate I. (Grantees Other Than Individuals)
The grantee certifies that it will or will continue to provide a drug-free workplace by:

- (a) Publishing a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the grantee's workplace and specifying the actions that will be taken against employees for violation of such prohibition;
- (b) Establishing an ongoing drug-free awareness program to inform employees about-
- (1) The dangers of drug abuse in the workplace;
- (2) The grantee's policy of maintaining a drug-free workplace;
- (3) Any available drug counseling, rehabilitation, and employee assistance programs; and
- (4) The penalties that may be imposed upon employees for drug abuse violations occurring in the workplace;
- c) Making it a requirement that each employee to be engaged in the performance of the grant be given a copy of the statement required by paragraph (a);

- (d) Notifying the employee in the statement required by paragraph (a) that, as a condition of employment under the grant, the employee will --
- (1) Abide by the terms of the statement; and
- (2) Notify the employer in writing of his or her conviction for a violation of a criminal drug statute occurring in the workplace no later than five calendar days after such conviction;
- (e) Notifying the agency in writing, within ten calendar days after receiving notice under paragraph (d)(2) from an employee or otherwise receiving actual notice of such conviction. Employers of convicted employees must provide notice, including position title, to every grant officer or other designee on whose grant activity the convicted employee was working, unless the Federal agency has designated a central point for the receipt of such notices. Notice shall include the identification number(s) of each affected grant;
- (f)Taking one of the following actions, within 30 calendar days of receiving notice under paragraph (d)(2), with respect to any employee who is so convicted -(1) Taking appropriate personnel action against such an employee, up to and including termination, consistent with the requirements of the Rehabilitation Act of 1973, as amended: or
- (2) Requiring such employee to participate satisfactorily in a drug abuse assistance or rehabilitation program approved for such purposes by a Federal, State, or local health, law enforcement, or other appropriate agency;
- (g) Making a good faith effort to continue to maintain a drug-free workplace through implementation of paragraphs (a), (b), (c), (d), (e) and (f).
- (B) The grantee may insert in the space provided below the site(s) for the performance of work done in connection with the specific grant:

Place of Performance (Street address, city, county, state, zip code)

Address Line 3								
04330								

Check if there are workplaces on file that are not identified here.

Alternate II. (Grantees Who Are Individuals)

- (a) The grantee certifies that, as a condition of the grant, he or she will not engage in the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance in conducting any activity with the grant;
- (b) If convicted of a criminal drug offense resulting from a violation occurring during the conduct of any grant activity, he or she will report the conviction, in writing, within 10 calendar days of the conviction, to every grant officer or other

designee, unless the Federal agency designates a central point for the receipt of such notices. When notice is made to such a central point, it shall include the identification number(s) of each affected grant.

[55 FR 21690, 21702, May 25, 1990]

☑ By checking this box, the prospective primary participant is providing the certification set out above.

### Section 20: Certification Regarding Lobbying

# **Section 20: Certification Regarding Lobbying**

The submitter of this application certifies, to the best of his or her knowledge and belief, that:

- (1) No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
- (2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, ``Disclosure Form to Report Lobbying," in accordance with its instructions
- (3) The undersigned shall require that the language of this certification be included in the award documents for all sub-awards at all tiers (including subcontracts, sub-grants, and contracts under grants, loans, and cooperative agreements) and that all sub-recipients shall certify and disclose accordingly. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than

\$100,000 for each such failure.

Statement for Loan Guarantees and Loan Insurance

The undersigned states, to the best of his or her knowledge and belief, that:

If any funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this commitment providing for the United States to insure or guarantee a loan, the undersigned shall complete and submit Standard Form-LLL, ``Disclosure Form to Report Lobbying," in accordance with its instructions. Submission of this statement is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any

person who fails to file the required statement shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

☑ By checking this box, the prospective primary participant is providing the certification set out above.

### Assurances

Assurances (1) use the funds available under this title to--(A) conduct outreach activities and provide assistance to low income households in meeting their home energy costs, particularly those with the lowest incomes that pay a high proportion of household income for home energy, consistent with paragraph (5); (B) intervene in energy crisis situations; (C) provide low-cost residential weatherization and other cost-effective energy-related home repair; and (D) plan, develop, and administer the State's program under this title including leveraging programs, and the State agrees not to use such funds for any purposes other than those specified in this title; (2) make payments under this title only with respect to--(A) households in which one or more individuals are receiving--(i) assistance under the State program funded under part A of title IV of the Social Security Act; (ii) supplemental security income payments under title XVI of the Social Security Act; (iii) food stamps under the Food Stamp Act of 1977; or (iv) payments under section 415, 521, 541, or 542 of title 38, United States Code, or under section 306 of the Veterans' and Survivors' Pension Improvement Act of 1978; or (B) households with incomes which do not exceed the greater of -

- (i) an amount equal to 150 percent of the poverty level for such State; or
- (ii) an amount equal to 60 percent of the State median income;

(except that a State may not exclude a household from eligibility in a fiscal year solely on the basis of household income if such income is less than 110 percent of the poverty level for such State, but the State may give priority to those households with the highest home energy costs or needs in relation to household income.

- (3) conduct outreach activities designed to assure that eligible households, especially households with elderly individuals or disabled individuals, or both, and households with high home energy burdens, are made aware of the assistance available under this title, and any similar energy-related assistance available under subtitle B of title VI (relating to community services block grant program) or under any other provision of law which carries out programs which were administered under the Economic Opportunity Act of 1964 before the date of the enactment of this Act;(4) coordinate its activities under this title with similar and related programs administered by the Federal Government and such State, particularly low-income energy-related programs under subtitle B of title VI (relating to community services block grant program), under the supplemental security income program, under part A of title IV of the Social Security Act, under title XX of the Social Security Act, under the low-income weatherization assistance program under title IV of the Energy Conservation and Production Act, or under any other provision of law which carries out programs which were administered under the Economic Opportunity Act of 1964 before the date of the enactment of this Act; (5) provide, in a timely manner, that the highest level of assistance will be furnished to those households which have the lowest incomes and the highest energy costs or needs in relation to income, taking into account family size, except that the State may not differentiate in implementing this section between the households described in clauses 2(A) and 2(B) of this subsection;
- (6) to the extent it is necessary to designate local administrative agencies in order to carry out the purposes of this title, to give special consideration, in the designation of such agencies, to any local public or private nonprofit agency which was receiving Federal funds under any low-income energy assistance program or weatherization program under the Economic Opportunity Act of 1964 or any other provision of law on the day before the date of the enactment of this Act, except that -
- (A) the State shall, before giving such special consideration, determine that the agency involved meets program and fiscal requirements established by the State; and

- (B) if there is no such agency because of any change in the assistance furnished to programs for economically disadvantaged persons, then the State shall give special consideration in the designation of local administrative agencies to any successor agency which is operated in substantially the same manner as the predecessor agency which did receive funds for the fiscal year preceding the fiscal year for which the determination is made;
- (7) if the State chooses to pay home energy suppliers directly, establish procedures to --
- (A) notify each participating household of the amount of assistance paid on its behalf;
- (B) assure that the home energy supplier will charge the eligible household, in the normal billing process, the difference between the actual cost of the home energy and the amount of the payment made by the State under this title;
- (C) assure that the home energy supplier will provide assurances that any agreement entered into with a home energy supplier under this paragraph will contain provisions to assure that no household receiving assistance under this title will be treated adversely because of such assistance under applicable provisions of State law or public regulatory requirements; and
- (D) ensure that the provision of vendor payments remains at the option of the State in consultation with local grantees and may be contingent on unregulated vendors taking appropriate measures to alleviate the energy burdens of eligible households, including providing for agreements between suppliers and individuals eligible for benefits under this Act that seek to reduce home energy costs, minimize the risks of home energy crisis, and encourage regular payments by individuals receiving financial assistance for home energy costs;
- (8) provide assurances that,
- (A) the State will not exclude households described in clause (2)(B) of this subsection from receiving home energy assistance benefits under clause (2), and
- (B) the State will treat owners and renters equitably under the program assisted under this title;
- (9) provide that--
- (A) the State may use for planning and administering the use of funds under this title an amount not to exceed 10 percent of the funds payable to such State under this title for a fiscal year; and
- (B) the State will pay from non-Federal sources the remaining costs of planning

and administering the program assisted under this title and will not use Federal funds for such remaining cost (except for the costs of the activities described in paragraph (16));

- (10) provide that such fiscal control and fund accounting procedures will be established as may be necessary to assure the proper disbursal of and accounting for Federal funds paid to the State under this title, including procedures for monitoring the assistance provided under this title, and provide that the State will comply with the provisions of chapter 75 of title 31, United States Code (commonly known as the "Single Audit Act");
- (11) permit and cooperate with Federal investigations undertaken in accordance with section 2608;
- (12) provide for timely and meaningful public participation in the development of the plan described in subsection (c);
- (13) provide an opportunity for a fair administrative hearing to individuals whose claims for assistance under the plan described in subsection (c) are denied or are not acted upon with reasonable promptness; and
- (14) cooperate with the Secretary with respect to data collecting and reporting under section 2610.
- (15) \* beginning in fiscal year 1992, provide, in addition to such services as may be offered by State Departments of Public Welfare at the local level, outreach and intake functions for crisis situations and heating and cooling assistance that is administered by additional State and local governmental entities or community-based organizations (such as community action agencies, area agencies on aging and not-for-profit neighborhood-based organizations), and in States where such organizations do not administer functions as of September 30, 1991, preference in awarding grants or contracts for intake services shall be provided to those agencies that administer the low-income weatherization or energy crisis intervention programs.
- \* This assurance is applicable only to States, and to territories whose annual regular LIHEAP allotments exceed \$200,000. Neither territories with annual allotments of \$200,000 or less nor Indian tribes/tribal organizations are subject to Assurance 15.
- (16) use up to 5 percent of such funds, at its option, to provide services that encourage and enable households to reduce their home energy needs and thereby the need for energy assistance, including needs assessments, counseling, and assistance with energy vendors, and report to the Secretary concerning the impact of such activities on the number of households served, the level of direct benefits provided to those households, and the number of households that remain unserved.

Grantee Name: Maine State Housing Authority

Report Name: Detailed Model Plan (LIHEAP)

**Report Period**: 10/01/2023 to 09/30/2024

Section 2 Heating Assistance

# 2.1 Eligibility Guideline

Maine will use the following standards to determine income eligibility:

i. the greater of 150% of Federal poverty guidelines or 60% of State median income.

MaineHousing will establish eligibility guidelines based on the availability of federal funding for the programs during each program year. MaineHousing strives to provide an average benefit in an amount to purchase at least 100 gallons of fuel. MaineHousing reserves the right to lower the percent of poverty criteria for HEAP eligibility to manage funding, benefit levels, and eligibility.

Grantee Name: Maine State Housing Authority

**Report Name**: Detailed Model Plan (LIHEAP)

**Report Period**: 10/01/2023 to 09/30/2024

#### Section 5.5 Weatherization

Maine will allocate up to 15% of the FFY 2024 grant for HEAP Weatherization and other energy-related home repair, including the Central Heating Improvement Program (CHIP) and Heat Pump Program.

# **HEAP** Weatherization

- 1. The purpose of HEAP Weatherization is to reduce Eligible Households' need for Fuel Assistance, particularly those with the lowest Household Incomes that pay a high proportion of Household Income for Home Energy and those that include Priority Applicants.
- a. Using HEAP Weatherization in conjunction with DOE funds: If the HEAP Weatherization guidelines conflict with those required by 10 CFR Part 440, DOE requirements shall have precedence, with the exception to variations listed and approved in the LIHEAP State Model Plan: weatherization not subject to DOE WAP maximum statewide average cost per dwelling unit; and weatherization measures are not subject to DOE Savings to Investment Ration (SIR) standards. HEAP Weatherization funds may only be used to weatherize Dwelling Units occupied by HEAP income-eligible households.
- b. Weatherization measures must be installed in accordance with the Maine Weatherization Standards, as may be amended from time to time.
- c. A Household may be eligible for HEAP Weatherization if the Household:
  - i. is eligible for HEAP/fuel assistance;
  - ii. has a HEAP application certified-eligible within the twelve (12) months preceding the date of the Subgrantee's energy audit of the Dwelling Unit; and
  - iii. does not have a more recent Application that has been certified-denied.
- d. Income Eligibility. MaineHousing uses HEAP income eligibility to determine income eligibility for HEAP Weatherization.
- 2. Proof of Ownership. The Subgrantee shall verify ownership of all Dwelling Units and Rental Units prior to performing any work. Proof of ownership may include current property tax bill, statement from the local tax assessor, town clerk or similar municipal official, or documentation from electronic registry.

Life estates and leases require a copy of the document conferring the Applicant's rights.

The Subgrantee must obtain the written permission of the owner of the Rental Unit prior to performing any work.

- 3. A Dwelling Unit will not be eligible under HEAP Weatherization if:
  - a. Dwelling Unit received weatherization services under HEAP Weatherization or another MaineHousing program within the prior fifteen (15) year period.
  - b. Dwelling Unit has been designated for acquisition or clearance by a federal, state, or local program or order;
  - c. Dwelling Unit has been designated for foreclosure;
  - d. Dwelling Unit is for sale;
  - e. Dwelling Unit is vacant;
  - f. Dwelling Unit is uninhabitable as determined by a local municipality, State Agency, MaineHousing, or a Community Action Agency;
  - g. Dwelling Unit is in poor structural condition making the installation of HEAP Weatherization services impractical, impossible, or ineffective;
  - h. Dwelling Unit is in such poor structural condition that the proposed HEAP Weatherization services would have a longer life expectancy than the Dwelling Unit;
  - i. Dwelling Unit has been damaged by fire, flood or an act of God and repair of the damage is covered by insurance;
  - j. There are obvious discrepancies found between the information supplied on the Application and observed conditions during the HEAP Weatherization process. The Subgrantee must resolve any discrepancies before work can continue.

#### 4. Allowable Uses:

- a. Weatherization needs assessments/audits;
- b. Air sealing and insulation;
- c. Storm windows;
- d. Heating System modifications/repairs;
- e. Heating System replacements;
- f. Heating System cleaning, tuning, and evaluating;
- g. Compact fluorescent light bulbs;

- h. Energy related roof repairs;
- i. Major appliance repairs/replacements, up to two appliances, with one being a water heater;
- j. Incidental Repairs;
- k. Health and safety measures;
- l. Replacement windows and doors are allowable only under exceptional circumstances and only after all other reasonable repair options have been considered and rejected.
- 5. Fuel Switching: As a general guideline, the practice of fuel switching when replacing Heating Systems is not allowed. However, if the Subgrantee determines that the switching of a fuel source is warranted, then a written waiver request must be submitted to MaineHousing for review and consideration (on a case-by-case basis) prior to the installation.
- 6. Work on an eligible Dwelling Unit previously weatherized under a MaineHousing program may be reopened if:
  - a. the reopening occurs within six (6) months of completion of the original weatherization service; and
  - b. The reopening is required because the previous service is the proximate cause of an immediate threat to the health and safety of the occupants; or
  - c. The quality of weatherization material or its installation is deemed deficient by MaineHousing.
- 7. Subgrantees shall administer and operate HEAP Weatherization in their Service Areas, unless otherwise authorized by MaineHousing.
- 8. For the purposes of HEAP Weatherization, Subgrantees must conduct a public bid process to secure weatherization contractors at least annually as prescribed by MaineHousing.

# Central Heating Improvement Program (CHIP)

- 1. A Household may be eligible for CHIP services if the Household:
  - A. is eligible for HEAP/fuel assistance;
  - B. has a HEAP application certified-eligible within the prior twelve (12) months; and
  - C. does not have a more recent Application that has been certified-denied.

- 2. Subgrantees shall provide CHIP services based on the following priority order:
  - A. Eligible Households experiencing an Energy Crisis caused by Heating System malfunction or failure.
  - B. Non-wood Heating Systems that cannot achieve a minimum steady state efficiency of 70% (as determined by a CTE).
  - C. Preventative CTE and minor repairs on a non-emergency basis (owner-occupied dwelling units only). Date of the last CTE by a licensed technician must be more than 12 months prior to the initiation of services date.
- 3. Eligible Households shall be served on a first-come, first-served basis with respect to each level of priority except when the Subgrantee is providing weatherization services to a Dwelling Unit. In this case, CHIP activities to Eligible Households that enable the Subgrantee to leverage funds may be served first.
- 4. Subgrantees shall administer and operate CHIP in their Service Areas unless otherwise determined by MaineHousing.
- 5. Heating System Replacement. Household may be eligible for assistance to replace a Heating System if the Household is eligible for HEAP/fuel assistance benefits. The amount of assistance shall take into account the Household's and non-occupying co-owner's countable assets.
  - The overall purpose of these asset limitations is to encourage a Household's contribution to meeting their needs, when possible, and at the same time recognize that household assets represent needed income and insurance against financial calamities, and that it is prudent to retain these assets to some extent.
    - A. The Household will be required to contribute toward the cost of replacing the Heating System if the Household has countable assets in excess of \$5,000 or \$50,000 if a member of the Applicant Household is an Elderly Person. The same guidelines apply to Non-occupying Co-owner's Countable Assets. Countable assets are resources that are available to meet the immediate and urgent needs of the Household, and include:
      - ii. Cash and funds on prepaid debit cards;
      - iii. Money in a checking or savings account (health savings accounts, educational funds, and burial accounts are excluded);
      - iv. Stocks or bonds;
      - v. U.S. Treasury bills;
      - vi. Money market funds; and
      - vii. Retirement accounts if there are no penalties or fees for withdrawals.
    - B. A Household's contribution shall be determined by subtracting \$5,000 or \$50,000 (whichever is applicable) from its total countable assets. That difference will then be multiplied by the Household's percentage of ownership. A non-occupying co-owner's contribution shall be similarly calculated. The maximum CHIP benefit amount shall be determined by subtracting

the sum of the Household's and non-occupying co-owner's contributions from the total replacement costs.

- 6. Rental Units Occupied By An Eligible Household: A life-time maximum benefit of \$600 for an Eligible Household. The maximum allowed in a non-owner occupied multi-family building is the lesser of \$600 times the number of Heating Systems that provide heat to Eligible Households or \$2,400.
- 7. If an Eligible Household member holds a life estate or life lease interest in and occupies the Dwelling Unit, the Dwelling Unit may be eligible if:
  - the document conferring the Applicant's rights of the life estate or life lease states that the Eligible Household member is responsible for maintaining the Dwelling Unit, or is silent as to who is responsible for maintenance, or
  - the Dwelling Unit is owned by an Eligible Household.
- 8. Proof of Ownership. The Subgrantee shall verify ownership of all Dwelling Units and Rental Units prior to performing any work. Proof of ownership may include current property tax bill, statement from the local tax assessor, town clerk or similar municipal official, or documentation from electronic registry.
- 9. A Dwelling Unit will not be eligible under CHIP if:
  - A. Dwelling Unit is a Rental Unit that has received prior CHIP services to the life-time maximum benefit;
  - B. Dwelling Unit has been designated for acquisition or clearance by a federal, state, or local program or order;
  - C. Dwelling Unit has been designated for foreclosure:
  - D. Dwelling Unit is for sale;
  - E. Dwelling Unit is vacant;
  - F. Dwelling Unit is uninhabitable as deemed by a local municipality, State Agency, MaineHousing, or a Community Action Agency;
  - G. Dwelling Unit is in poor structural condition making the installation of CHIP services impractical, impossible, or ineffective;
  - H. Dwelling Unit is in such poor structural condition that the proposed CHIP services would have a longer life expectancy than the Dwelling Unit;
  - I. Dwelling Unit has been damaged by fire, flood or an act of God and repair of the damage is covered by insurance;

- J. There are obvious discrepancies found between the information supplied on the Application and observed conditions during the CHIP process. The Subgrantee must resolve any discrepancies before work can continue;
- K. Dwelling Unit has any other Heating System that is safe, operable, and is capable of heating the dwelling adequately during severe cold weather; or
- L. Subgrantee determines the Applicant failed to properly maintain a Heating System that was previously repaired or replaced under CHIP.

Eligible Households who apply for CHIP services for more than one Dwelling Unit will be subject to additional review to ensure the requested services are consistent with the intent of the program.

#### 10. CHIP Allowable Uses:

- A. Cleaning, tuning, and evaluating oil or gas systems;
- B. Cleaning, evaluating, and servicing solid fuel systems;
- C. Replacing oil or gas burners;
- D. Replacing cracked heat exchangers;
- E. Replacing oil, gas, electric or solid fuel Heating Systems;
- F. Sealing and insulating Heating System pipes or ducts in unconditioned spaces;
- G. Installing electrical or mechanical Heating System ignition systems;
- H. Replacing or relocating thermostats and anticipator adjustment;
- I. Baffling of the combustion chamber;
- J. Optimizing the firing rate;
- K. Cleaning of the chimney;
- L. Smoke Alarms;
- M. Fire extinguishers;
- N. Carbon Monoxide detectors;
- O. Gas detectors;
- P. Oil tanks;
- Q. Oil tank gauges;

- R. Temporary relocation provided the Eligible Household is experiencing a Life Threatening Crisis that cannot be adequately addressed through ECIP Measures;
- S. Other measures necessary to bring Heating Systems into compliance with applicable State and local codes and Maine Fuel Board requirements; and
- T. Other measures necessary to correct any Heating System problems that pose an immediate threat to the health and safety of the Eligible Household.

#### 11. CHIP Unallowable Uses:

- A. Reimbursement or payment for purchases made by or costs incurred by an Applicant.
- B. Replacement of a Heating System if the Dwelling Unit received a prior Heating System replacement funded by CHIP unless the Heating System is near the end of or beyond its estimated useful life as defined by EUL FOR CNA E TOOL.PDF (hud.gov)
- 12. Fuel Switching. As a general guideline, the practice of fuel switching is not allowed. However, if the Subgrantee determines that the switching of a fuel source is warranted, then a written waiver request must be submitted to MaineHousing for review and consideration (on a case-by-case basis) prior to the installation.
- 13. Subgrantee must perform a final inspection on all CHIP services for heating system replacement jobs. Inspections will include an evaluation to determine:
  - A. Compliance with applicable codes;
  - B. That all work performed was authorized by the Subgrantee; and
  - C. The combustion efficiency level of the Heating System where technically feasible.
- 14. Specific Procurement Requirements. Prior to the performance of CHIP services, the Subgrantee shall follow the procedures below:
  - A. Procurement less than or equal to \$10,000. Procurement of services, including materials, equipment and services from specialized trades, such as electricians, plumbers, masons and oil burner repair people shall be performed in accordance with the following procedures.
    - i. Solicit by telephone, email, vendor website, catalog, price list, or similar means one price quote for the required materials, equipment and services.
    - ii. Determine if the quoted price is reasonable based on one or more factors identified by Subgrantee, such as recent purchases of, or research on, goods or services of the

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same kind or related knowledge or expertise; otherwise, solicit two price quotes by similar means.

- iii. Copies of all procurement records, including basis for the contractor selection and factors used to determine if the quoted price is reasonable, must be retained in the Subgrantee files.
- B. Procurement over \$10,000. Procurement of services, including materials, equipment and services from specialized trades, such as electricians, plumbers, masons and oil burner repair people shall be performed in accordance with the following procedures.
  - i. Perform a price survey for the required materials, equipment and services.
  - ii. Make every reasonable attempt to receive price quotations or bids from at least three (3) reputable Contractors and fully document the bid process and all bids received on a survey sheet.
  - iii. Purchase the materials, equipment or services from the Contractor, whose bid or proposal is the lowest, taking into consideration the Contractor's performance record and other relevant factors. Fully document the selection process.
  - iv. Copies of all procurement records, including basis for contractor selection must be retained in the Subgrantee files.
- C. The Subgrantee must prepare an Invitation to Bid or a Request for Proposal, which:
  - i. Identifies all requirements which prospective bidders must fulfill, including the due dates for bids; and
  - ii. Identifies all factors which the Subgrantees will consider in evaluating and awarding bids.
- D. The Invitation to Bid or Request for Proposal must be mailed, faxed or emailed to no less than three (3) prospective contractors who may reasonably be expected to submit a bid.
- E. All bids must be received by the Subgrantee contact person via mail, fax or e-mail prior to a specified time for a bid opening at a specified time and location. All bids received must be kept in a secure location prior to all bids being received and tabulated. In addition, all correspondence relating to the procurement action must be retained in the bid files.
- F. Sole Source Procurement. Subgrantee may solicit a proposal from only one source for one of the following reasons.
  - i. Sole source procurement may be used in the following instances:

- ii. Emergency or Urgent Need. An emergency situation or other urgent need exists and only one known source can provide the required goods or services within the time needed. Emergency or urgent situations include, but are not limited to, natural disasters or a Life Threatening Crisis.
- iii. Uniqueness. The item or service is available from only one source, based on a reasonable, good faith review of the market for the type of item or service needed.
- iv. Inadequate Competitive Proposals. After evaluation of all proposals submitted in a competitive procurement, all proposals are determined to be inadequate.
- v. Subgrantee shall submit a written statement justifying the use and approval of all sole source procurements, in excess of \$10,000, to MaineHousing for its consideration prior to the installation of services.
- vi. Subgrantee will retain a copy of the solicitation and the proposal received in response, a record of the approval by MaineHousing in Subgrantee's records.

# Heat Pump Program (HPP)

- A. Eligibility. A Household may be eligible for the Heat Pump Program if the Household:
  - 1. is eligible for HEAP/fuel assistance;
  - 2. has an Application certified-eligible within the twelve (12) months preceding the date of the Subgrantee's energy audit of the Dwelling Unit;
  - 3. does not have a more recent Application that has been certified-denied; and
  - 5. has a working primary heating system.
- B. Proof of Ownership. Ownership of all Dwelling Units shall be verified prior to any work being performed. Proof of ownership may include current property tax bill, statement from the local tax assessor, town clerk or similar municipal official, or documentation from electronic registry.

Life estates and leases require a copy of the document conferring the Applicant's rights.

- C. A Dwelling Unit will not be eligible under the Heat Pump Program if:
  - 1. Dwelling Unit already is equipped with a heat pump;
  - 2. Dwelling Unit has been designated for acquisition or clearance by a federal, state, or local program or order;
  - 3. Dwelling Unit has been designated for foreclosure;
  - 4. Dwelling Unit is for sale;
  - 5. Dwelling Unit is vacant;

- 6. Dwelling Unit is uninhabitable as determined by a local municipality, State Agency, MaineHousing, or a Community Action Agency;
- 7. Dwelling Unit is in poor structural condition making the installation of a heat pump impractical, impossible, or ineffective;
- 8. Dwelling Unit is in such poor structural condition that the proposed Heat Pump Program services would have a longer life expectancy than the Dwelling Unit;
- 9. There are obvious discrepancies found between the information supplied on the Application and observed conditions during the HEAP Weatherization process. The Subgrantee must resolve any discrepancies before work can continue.

#### D. Allowable Uses:

- 1. Installation of a Heat Pump; and
- 2. Installation of electric subpanel for heat pump if needed.

Grantee Name: Maine State Housing Authority

Report Name: Detailed Model Plan (LIHEAP)

**Report Period**: 10/01/2023 to 09/30/2024

# Section 5 Multifamily Weatherization

MaineHousing's goal for the weatherization of multifamily units is for the low income tenants to receive a direct benefit. Multifamily properties are those with two or more units. If the owner occupies one of the units in a two to four unit rental property, the property will be considered a single family dwelling provided the owner is LIHEAP eligible.

MaineHousing allows for the weatherization of the entire building rather than just the low income units. If a property consists of more than one building, each building will need to qualify on its own.

The purpose of HEAP Weatherization is to reduce Eligible Households' need for Fuel Assistance, particularly those that include Priority Applicants and pay a high proportion of Household Income for Home Energy. Therefore, the primary focus is on properties where the low income tenants see a direct financial benefit. For these reasons, HEAP Weatherization funding may be used to weatherize multifamily units according to the following guidelines:

1. Not less than 66% (or 50% in the case of multi-family units of 2 or 4 dwelling units), must be LIHEAP eligible (all buildings if a multi-building property).

**Grantee Name**: Maine State Housing Authority

**Report Name**: Detailed Model Plan (LIHEAP)

**Report Period**: 10/01/2023 to 09/30/2024

## Section 5.5 Weatherization – Quality Assurance and Training Protocols

MaineHousing administers the HEAP Weatherization and other energy-related home repair, including the Central Heating Improvement Program (CHIP) mostly under LIHEAP rules. Pursuant to the requirements of the HEAP State Model Plan, MaineHousing has established quality control, training, inspection, and installation protocols to ensure program integrity and work quality.

#### 1. HEAP Weatherization Protocols:

a. Maine State Housing 2022 Maine Weatherization Standards ("Standards"): HEAP Weatherization work shall comply with all applicable codes and Standards. The Standards provide guidelines to local administering agencies and contractors regarding the proper delivery of weatherization services for residential buildings. The purpose of the Standards is to ensure that high quality service is given at a reasonable cost and is delivered uniformly throughout Maine. The success of this program depends upon agencies and contractors having a full understanding of these weatherization standards.

The objective of the Standards is twofold. First, it serves to define the appropriate application of weatherization measures for each residence serviced. The Standards delineate material specifications as well as the steps that should be followed to complete each measure. Alternative methods will be allowed, but whatever method is used must meet or exceed the standard described in the relevant section of this document. Second, the Standards set guides for the expectation of quality of the installed product. Procedures are included for evaluating the quality of each installed conservation measure and the overall quality of the completed job. Additionally, the Standards help ensure that weatherization program funds are used in the most cost-effective manner possible.

The Standards are intended to be a dynamic document, changing as necessary to reflect advances in best practices for weatherization and the health and safety of clients and weatherization personnel.

- b. **Final Inspection**: No dwelling unit may be billed under HEAP Weatherization until the subgrantee has performed a final inspection and certified that the applicable work was performed in an acceptable manner.
- c. **Desk Reviews**: MaineHousing staff performs a comprehensive compliance and technical (desk) review of jobs submitted for billing. This review verifies weatherization services were administered and installed in accordance with program requirements; verifies eligibility of dwelling unit and household, required documentation has been signed by the appropriate parties, and the pre- and post-weatherization testing and measures installed were consistent/compliant with program requirements. Any identified issues or questions must be addressed with and resolved by the subgrantee prior to payment.
- d. **Monitoring**: MaineHousing's Technical Service Specialists do quality control. At a minimum, 5% of all units billed as completed will receive State unit inspections. If the work does not comply with program requirements and Standards, the MaineHousing Technical Service Specialist will require the subgrantee to issue an add-work/rework order or de-bill the joba

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# e. Training:

- i. MaineHousing organizes specialized trainings as determined necessary.
- ii. MaineHousing conducts ongoing assessment of subgrantee training needs during onsite inspections, audits, desk reviews, and joint meetings. MaineHousing's Technical Service Specialists work in the field with subgrantee staff to provide training and support as needed.
- iii. Maine Community Action Partnership's (MeCAP) Building Technical Committee (BTC) meets on a monthly basis to discuss all aspects of the weatherization program. The committee consists of a technical representative from each subgrantee. MaineHousing participates in the monthly BTC meetings where production, training, and other programmatic developments and standards are discussed. Through this venue subgrantees are continually updated with information and techniques regarding energy conservation and health and safety issues. This ensures that all subgrantees are receiving the same information and creates consistency for a quality program across the state.
- iv. MaineHousing participates in monthly meetings with the MeCAP Housing Council. This council consists of weatherization managers from each subgrantee. This serves as a forum for discussing policy issues, identifying training needs, and for sharing information.

# 2. Central Heating Improvement Program (CHIP) Protocols:

- a. **Final Inspections**: Subgrantee must perform a final inspection on all CHIP services for heating system replacements. Inspections will include an evaluation to determine:
  - i. Compliance with applicable codes;
  - ii. That all work performed was authorized by the subgrantee; and
  - iii. The combustion efficiency level of the Heating System (when technically feasible).
- b. **Desk Reviews**: The EHS Weatherization Program Officer performs desk audits of 25% of the CHIP job billings. This review verifies i) services were procured, administered and installed in accordance with program requirements; ii) eligibility of dwelling unit and household; and iii) required documentation has been signed by the appropriate parties. Any identified issues or questions must be addressed with and resolved by the subgrantee prior to payment.
- c. **Monitoring**: MaineHousing performs onsite inspections as deemed necessary.

## 3. Heat Pump Program (HPP) Protocols:

- a. **Final Inspections**: Subgrantee must perform a final inspection on a minimum of 5% of all HPP jobs. Inspections will include an evaluation to determine:
  - i. Compliance with applicable standards and regulations; and
  - ii. That all work performed was authorized by the subgrantee.
- b. **Desk Reviews**: The EHS Weatherization Program Officer performs desk audits of 25% of the HPP job billings. This review verifies i) services were procured, administered and installed in accordance with program requirements; ii) eligibility of dwelling unit and household; and iii) required documentation has been signed by the appropriate parties. Any identified issues or questions must be addressed with and resolved by the subgrantee prior to payment.
- c. **Monitoring**: MaineHousing performs onsite inspections on a minimum of 5% of all HPP jobs.

Grantee Name: Maine State Housing Authority

Report Name: Detailed Model Plan (LIHEAP)

**Report Period:** 10/1/2023 to 9/30/2024

**Section 10:** Program Monitoring Schedule PY2024 (tentative)

Maine State Housing Authority – FFA 2024 LIHEAP Program Monitoring Schedule		
Subgrantee	From	To
Aroostook County Action Program	11/9/2023	11/10/2023
Community Concepts, Inc.	1/4/2024	1/5/2024
Downeast Community Partners	11/16/2023	11/17/2023
Kennebec Valley Community Action Program	12/14/2023	12/15/2023
Mid Maine Community Action Agency	9/5/23	9/6/23
Penquis Community Action Program	1/11/2024	1/12/2024
The Opportunity Alliance	11/30/2023	12/1/2023
Waldo Community Action Program	1/25/2024	1/26/2024
Western Maine Community Action	1/18/2024	1/19/2024
York County Community Action Corp.	12/7/2023	12/8/2023

Grantee Name: Maine State Housing Authority

Report Name: Detailed Model Plan (LIHEAP)

**Report Period:** 10/1/2023 to 9/30/2024

**Section 10:** Fiscal Monitoring Schedule PY2024 (tentative)

Maine State Housing Authority – FY 2024 LIHEAP Fiscal Monitoring Schedule		
Subgrantee	From	To
Aroostook County Action Program	8/14/2023	8/18/2023
Community Concepts, Inc.	9/11/2023	9/15/2023
Downeast Community Partners	9/25/2023	9/29/2023
Kennebec Valley Community Action Program	10/10/2022	10/13/2023
Penquis Community Action Program	11/6/2023	11/10/2023
The Opportunity Alliance	11/27/2023	12/1/2023
Waldo Community Action Program	2/5/2024	2/9/2024
Western Maine Community Action	2/26/2024	3/1/2024
York County Community Action Corp.	3/11/2024	3/15/2024
Mid Maine Community Action Agency	3/25/2024	3/29/2024

**Grantee Name**: Maine State Housing Authority

Report Name: Detailed Model Plan (LIHEAP)

**Report Period**: 10/01/2023 to 09/30/2024

**Section 17 Program Integrity** 

# 17.2 Identification Documentation Requirements

## **Social Security Numbers:**

All Applicants 24 months of age or older must provide proof of Social Security Number (SSN). Any document used to prove SSN must contain all nine (9) digits and the Applicant's full name. Acceptable documents are:

- a. Social Security Card issued by the Social Security Administration;
- b. SSA 1099 tax form;
- c. Non SSA-1099 tax form;
- d. Medicare card with number ending with the suffix "A";
- e. Valid U.S. Military documents such as DD 214 Certificate of Release or Discharge from Active Duty issued by the U.S. Department of Defense;
- f. Bank tax form; or
- g. W-2 (current wage and tax statement).

If the household includes a child under the age of 24 months old who has not received a SSN, the application is processed. However, the applicant must provide the child's SSN for subsequent program year applications, after the child reaches the age of 24 months old.

# Verification of Primary Applicant's Identity:

Subgrantees shall verify Primary Applicants' identities by requesting government-issued photo identification cards. One of the following can be provided to establish the identity of the Primary Applicant:

- Driver's license;
- State issued ID card;
- Passport or passport card;
- U.S. Military ID; or
- SNAP electronic benefit transfer (EBT) card with photo.

## Non-U.S. Citizens:

If a Household member is not a U.S. citizen, Applicant must provide a Social Security Card issued by the Social Security Administration or one of the following:

- 1. Permanent Resident Card (I-551)
- 2. Unexpired foreign passport with a valid unexpired U.S. Visa affixed accompanied by the approved I-94 form, documenting the Applicant's most recent admittance into the United States.
- 3. Permanent resident Re-entry Permit (I-327)

- 4. Arrival Departure Form I-94 with "Temporary I-551" stamp and holder's photograph affixed
- 5. Travel Document issued to Permanent Residents (I-327)
- 6. Travel Document issued to Refugees (I-571) Form
- 7. I-94 stamped with one of the following statuses: Asylee, Parolee or Parole, Refugee, Asylum, HP-humanitarian parolee, PIP-public interest parolee, or Cuban-Haitian Entrant

# 17.6 Protection of Privacy and Confidentiality

Any information obtained by grantee or Subgrantee, its employees, agents, contractors, or any other representatives in the administration of Programs, whether obtained from the applicant or household or from a third-party, shall be kept confidential and shall not be made available for public inspection or released to any person, entity or agency unless: there is written consent to do so; information is required for an audit or the like; applicant or household has released such information for participation in a fair hearing; or disclosure of said information is required by law.

Any statements of financial condition or information concerning LIHEAP or Energy Crisis Intervention Program (ECIP) applicants or recipients submitted to vendors, or its employees, agents, contractors or other representatives is kept confidential.

Contracts with Subgrantees and energy vendors include specific guidelines for protecting client confidentiality and personally identifiable information. Keeping protected information secure is an obligation mandated by contractual agreements between MaineHousing and its partners.

Additionally, MaineHousing has an Acceptable Use Policy in-place with Subgrantees.

#### 17.9 Benefits Policy

MaineHousing uses Vendor Agreements, annual reports provided by all contracted vendors, and onsite monitoring. LIHEAP household shall select vendor who has entered into a Vendor Agreement to provide Home Energy; HEAP benefits are paid directly to vendor.

Vendors must maintain records, including delivery tickets, for all customer deliveries. Each year MaineHousing audits a number of vendors on a rotating basis. MaineHousing verifies the vendor's compliance with LIHEAP policies and procedures and selects for review, at a minimum, a 10% sample of client accounts. Delivery tickets are verified to ensure that the vendor is making deliveries and is providing the required discount.

If significant problems are found, MaineHousing places the vendor on a "Watch List". The vendor will receive benefit payments post-delivery and will be closely monitored by MaineHousing.

MaineHousing investigates any and all client, Subgrantee, or third-party reports of vendor issues and pursues corrective action with the vendor as warranted (including placement on the Watch List).

# 17.10 Investigations and Prosecutions (Other description)

Primary Applicants will be required to refund any overpayment. A Household's eligibility to receive benefits from Programs is contingent on the resolution of any overpayment.

- 1. MaineHousing will recoup 50% of all outstanding overpayments from any current or future Benefits until the overpayment is paid in full.
- 2. The Household may be eligible for ECIP if they have entered into and are in compliance with the terms of a repayment agreement with MaineHousing to resolve the overpayment or the overpayment has been paid in full.
- 3. The Household will not be eligible to receive benefits under the Weatherization Assistance Program, CHIP, or the Heat Pump Program until the overpayment is paid in full.

"Overpayment" means any HEAP benefit paid to, or on behalf of, any Applicant or Household that exceeds the amount the Applicant or Household was eligible to receive.

#### BENEFIT DETERMINATION

1. The number of points assigned to an Eligible Household will be determined pursuant to the following:

Calculated or Reported Energy Cost	Points
\$0.01-\$400	5
\$401-\$800	10
\$801-\$1200	15
\$1201-\$1600	20
\$1601-\$2000	25
\$2001-\$2500	30
\$2501 and over	35

Calculated or Reported Energy Cost falling between brackets will be rounded to the next higher or lower dollar amount, as appropriate. For example: \$400.01-\$400.49 will be rounded to \$400; \$400.50-\$400.99 will be rounded to \$401.

Percentage of Points
130%
120%
110%
100%
90%
80%
70%

Calculated poverty level amounts falling between brackets will be rounded to the next higher or lower amount. For example: income at 75.1% will be rounded to 75%; income at 100.6% will be rounded to 101%.

All final point results that are fractional will be rounded up to the nearest whole number.

Final point results will be multiplied by a dollar-per-point value, which is set by MaineHousing upon confirmation of LIHEAP grant/award amount.

#### Section 2.6 of the Model Plan:

FFY 2023 minimum and maximum benefits were calculated using the tables above and point values for the Consumption based and Design Heat Load Calculation method, which were \$55 and \$44 per point respectively.

FFY 2023	Minimum Benefit = \$176	Maximum Benefit = \$2,530
Consumption	Lowest consumption $(\$.01-\$400) = 5$ points	Highest consumption $(\$2,501+) = 35$ points
Income	Highest income (greater of 150% FPL	Lowest income (0%-25% FPL) = 130% of
	or $60\%$ AMI) = $70\%$ of points	points
Final points	$5 \times 0.70 = 4 \text{ points}$	$35 \times 1.30 = 46 \text{ points}$
Benefit	\$44 x 4 points = \$176	\$46 x 46 = \$2,530

2. Calculating Energy Costs. Energy Costs are calculated by the DHLC method.

A.

- A. Design Heat Load Calculation. DHLC shall be used to estimate the Energy Costs for Eligible Households that do not meet the requirements of the Consumption Based method. Under the DHLC, the number of rooms occupied by the Eligible Household shall be multiplied by the number of BTUs needed to heat an average sized room in a Dwelling Unit. That product will then be multiplied by the number of square feet of an average sized room in a Dwelling Unit. Next, that second product will be multiplied by the number of heating degree days of the Service Area in which the Eligible Household's Dwelling Unit is located. That third product is then divided by one million BTUs. The quotient is then multiplied by the cost of the Eligible Household's selected Home Energy type per one million BTUs. That fourth product is then divided by the efficiency rate of the selected Home Energy type to arrive at the Eligible Household's amount of energy consumption. The cost per one million BTUs and efficiency rate of the Applicant's Home Energy type will be periodically established by MaineHousing. The DHLC is based on the following factors:
  - 1. The total number of rooms in the Dwelling Unit as listed on the Application. Hallways, bathrooms, and closets are not counted in the total number of rooms;
  - 2. An assumed standard room size for the Dwelling Unit type. Standard room sizes and BTUs required to heat a Dwelling Unit vary by Dwelling Unit type because average room size and surface area exposure to the elements vary by Dwelling Unit type. The standard room sizes and BTUs used for each Dwelling Unit type are as:

<b>Dwelling Unit Type</b>	Standard Room Size	BTUs
Stick-built/Modular	144 square feet	14.3
Manufactured Home/mobile home	100 square feet	13
Apartment	120 square feet	8.3

- 3. The heating degree days for the Service Area. Heating degree days are updated annually using data reported by National Weather Stations in Maine.
- 4. The estimated BTUs required to heat the Dwelling Unit;
- 5. Average cost per one million BTU. MaineHousing determines the average costs per one million BTU annually. Oil, kerosene, propane, electricity, natural gas, firewood, and wood pellet costs are obtained by averaging the costs reported by the Governor's Energy Office (GEO). Average costs for all other fuel types are based on a representative survey of Vendors' pricing.
- 6. The efficiency rate for the primary Home Energy type listed on the Application. The Energy Cost per one million BTU and efficiency rate are based on the primary Home Energy type specified on the Eligible Household's Application.

Home Energy Type	Efficiency Rate
Oil	65%
Kerosene	65%
Propane	65%
Natural Gas	65%
Biodiesel	65%
Electric	100%
Firewood	50%
Corn	60%
Wood Pellets	80%
Bio-bricks	80%



# Asset Management Department Memorandum

To: MaineHousing Board of Commissioners

From: Robert Conroy – Director, Asset Management

**Date:** May 16, 2023

Subject: May Board Report - Asset Management

#### Changes to Multifamily Inspection Protocols

HUD has published the National Standards for the Physical Inspection of Real Estate (NSPIRE) in the Federal Register. The final rule makes changes to inspections in response to public comments. These include:

- New Self-Inspection Requirement and Report. PHAs and Owners will be required to conduct self-inspections of all units at least annually and correct all identified deficiencies.
- Timeline for Deficiency Correction. HUD clarifies the timeline for the correction of health or safety deficiencies. For life-threatening and severe deficiencies, the PHA or Owner must correct the deficiency within 24 hours after the inspection report is received, and upload evidence of that correction within 72 hours to HUD.
- New Affirmative Requirements. HUD developed new "affirmative standards" for all units that participate in HUD's rental assistance programs. These include basic requirements for habitability like kitchens and flushable toilets but also important safety concerns like Ground Fault Circuit Interrupter (GFCI) outlets, a permanent heating source, and safe drinking water.
- **Tenant Involvement.** HUD will allow tenants to make recommendations regarding units to be inspected. HUD will require that the PHA or Owner correct all identified deficiencies within established timeframes and provide inspection results to residents.

The implementation date is October 1, 2023 for Housing Choice Voucher, Project-based Vouchers and Multifamily Housing and replaces the Uniform Physical Condition Standards (UPCS) and Housing Quality Standards (HQS) that have been the inspection standards for many years..



# Communications & Planning Department Memorandum

**To:** Board of Commissioners

From: Erik C. Jorgensen, Senior Director of Government Relations and Communication

**Date:** May 16 2023

**Subject:** May 2023 Board Report

The Communications and Planning Department is pleased to report on selected activities during late March and early April of 2023.

#### **CPD REORGANIZATION**

This will, in fact, be my final report as the leader of the Communications and Planning Department, as in late April the department began a transition from Communications and Planning to Planning and Research, with a new focus on those areas. Recruitment is underway for a new director of planning and research to lead the new department. In the interim, the department is being overseen by Senior Director of Operations Jamie Johnson. While the name has changed, the current activities of the department -- communications, website, data analysis and advertising—will continue. Dan has made this move in an effort both to reflect strategic priorities, and to better focus this part of the agency around housing research and information. I shall continue in my work leading the Government Relations and Communications functions of MaineHousing and expect to remain closely associated with the new department.

#### HOME FUND AND ANNUAL REPORT

The Biennial report to the Legislature on activities within the HOME fund has been submitted and is included here. This report, compiled by our inimitable and ever-talented Linnea Rogers, includes for the first time, a ten-year lookback on all home fund expenditures. There is a bill in the Legislature to require the agency to compile this report annually instead of biennially, and it requires us to include such a lookback. This is our attempt to prepare for that new requirement.

Last week, the 2022 Annual report arrived back from the printers, and reflects very hard work from Amanda Ouellette, Scott Thistle and the rest of the communications team. The design and production are really stunning, and the document really offers a nice reflection on the remarkable accomplishments of this agency over the past few years. We have provided copies to the

legislature, and will be distributing copies of the report at the board meeting. We are happy to make additional copies available to anyone wanting more.

#### **WEBSITE**

Attached are the web stats for April. Now that we have the Google Tag code installed on the Homeowner Assistance Fund (HAF) website (which, while it looks and feels like our site, is actually not part of it), we can better track progress in this program.

Webmaster Amanda Ouellette reports that there was a significant bump in traffic/visits this month, up 21% from March. We initially thought that this was due to HAF but it looks like it was an even split between HAF and the First Gen homeownership campaign. There was a spike in traffic on the 18th, the day the HAF tracking code was installed, the HAF campaign rolled out, and the Tuesday after the First Gen press release went out. The referring websites section indicates that we received about 2500 referrals from news sites, all due to the First Gen press release.

Other than HAF and First Gen, everything else is tracking as expected. ERA is still showing up in our top 25 hit pages but continues to move closer to the bottom of the list each month. Energy/HEAP has finally cooled down to about 25% of traffic instead of the nearly 40% it's been for most of the winter. Homeownership has taken over the lead program spot, as it usually does this time of the year but the release of the First Gen Program definitely helped this.

#### **MEDIA**

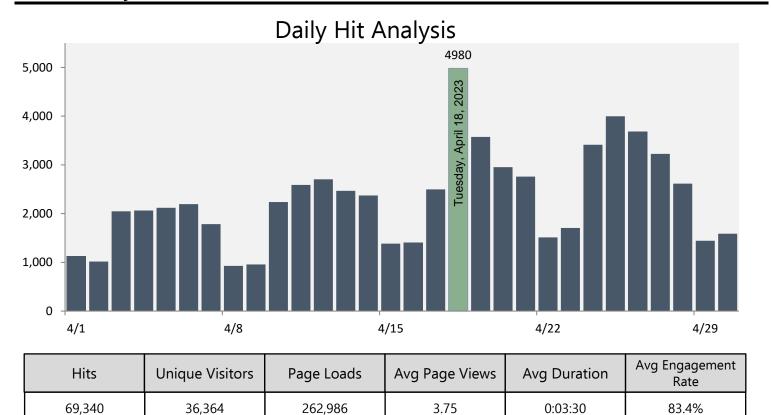
MaineHousing continues to be in the press on a daily basis. Director of Communications Scott Thistle reports that we have responded to press inquiries and have fielded questions from a dozen different outlets from print, radio and television over the past month.

In the last week alone MaineHousing Director Daniel Brennan has spent time talking to reporters from markets small and large including the *Wall Street Journal* and WAGM television in Aroostook County. Stories on grand openings of new affordable housing developments in Lewiston and Old Orchard Beach featured prominently in local news reports, while statewide interest in the ongoing response to those experiencing homelessness continues to grow.

Thursday, May 18, Director Brennan will be among a panel of guests to discuss the response to homelessness in Maine on the Maine Public radio show, Maine Calling. We will provide a link to that episode for the board as soon as it airs and becomes available.

# **April 2023 - MaineHousing Website Statistics**

# **Hit Summary**



# **Demographics Summary**

Demographic information collected by Google Analytics via a 3rd party collection tool. Age and gender are estimated numbers based upon several features present on a users mobile device, brower history, and other factors. Users must have previously allow this information to be collected through browser or app settings.









# **TOP CITIES**

Boston, Massachusetts	5,181
Portland, Maine	2,971
New York, New York	2,942
Augusta, Maine	2,154
Bangor, Maine	1,812
Lewiston, Maine	1,765
Hallowell, Maine	1,432
Ashburn, Virginia	1,209
Waterville, Maine	1,045
Sanford, Maine	874

Top Cities account for 30.84% of all website traffic.

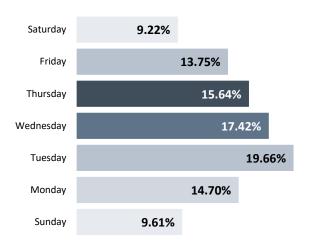
# **Visitor Engagement**

Demographic information collected by Google Analytics via a 3rd party collection tool. Age and gender are estimated numbers based upon several features present on a users mobile device, brower history, and other factors.

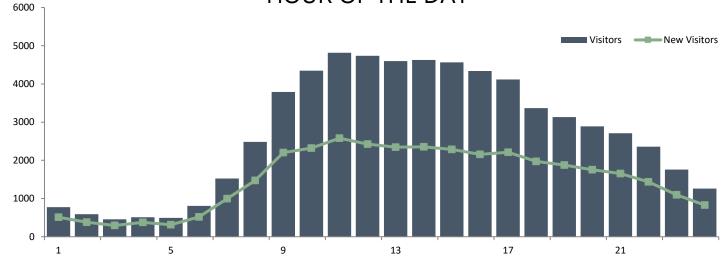




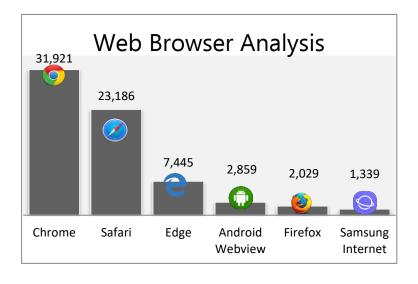
# DAYS OF THE WEEK



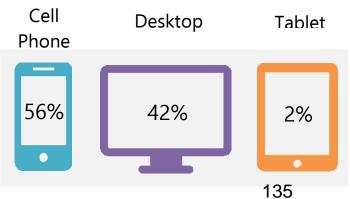
# HOUR OF THE DAY



# **Visitor Technology Summary**



# **DEVICE ANALYSIS**

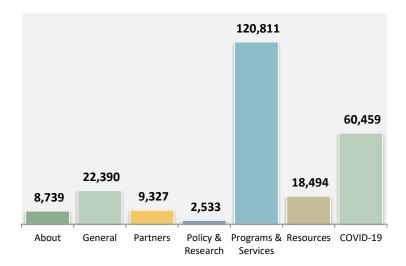


# **Popular Content**

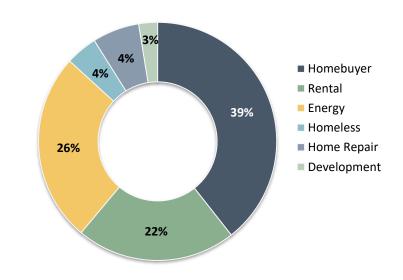
Popular content on our site is defined by pages and or sections of our site that have the highest visits. Below content has been categorized by page, program area and content sections. COVID-19 was added in March of 2020.

Page Title	Hits
Home	22,046
Maine HAF Landing Page	15,053
Maine HAF Application	12,145
First Home Loan Program	11,906
HEAP Program	10,894
MaineHousing Lenders	8,989
Rental Assistance	7,685
Maine HAF Portal Login	7,258
Subsidized Housing	6,579
First Generation Pilot Program	6,513
Housing Choice Vouchers	6,500
Maine HAF Message Center	6,475
Homebuyer Income & Purchase Limits	5,851
Maine Water Assistance Program	5,820
First Home Loan	5,108
Programs - Services	4,725
HEAP Income Eligibility	4,055
HEAP Agency Contacts	4,011
Emergency Rental Assistance Program	3,816
Homebuyer Programs	3,642
Maine HAF Validate Session	3,574
Current Interest Rates	3,499
Home Repair	3,291
Contact MaineHousing	3,128
hoMEworks Homebuyer Education Classes	3,034

#### **Popular Content By Program**

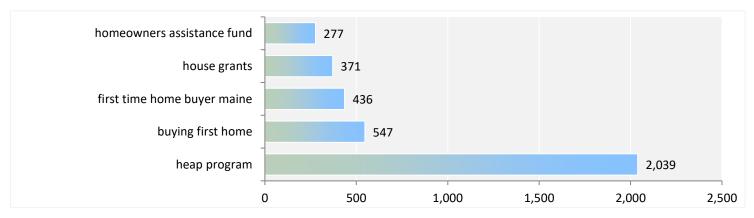


# **Popular Content By Section**



# **Search Keywords**

Below are some of the most popular phrases that people are typing into a search engine (such as google or bing) that then provide a search result for our site.



# **Referring Websites**

Referring websites are sites that link to our own website. When a visitor clicks on that link and visits our website, the site they came from becomes a referring site. Below are highlighted a few of the top referring sites.



# Housing Opportunities for Maine (HOME) Fund





A Report to the Maine Legislature on HOME Fund uses For Years 2021 and 2022 Maine Housing April, 2023

# About the HOME Fund

This report provides data and information on MaineHousing's use of the Housing Opportunities for Maine (HOME) Fund. These dedicated revenue funds are derived from the Real Estate Transfer Tax to meet the purpose of the Housing Opportunities for Maine (HOME) Fund. Maine's HOME Fund was created in 1982 to provide MaineHousing with a flexible financial resource to address the state's affordable housing needs. MaineHousing applies these funds directly to Maine's affordable housing challenges. The agency does not use money from the HOME Fund for salaries or the administrative costs of the agency. Title 36, Section 4641-N of the Maine Revised Statutes requires MaineHousing to submit a report every two years to the joint standing committee of the Legislature having jurisdiction over housing.

The key characteristic of the fund is its flexibility. MaineHousing can use the revenues for a wide variety of housing initiatives that might not otherwise have adequate funding. Funds are also used to meet emergency housing needs such as the numerous housing problems resulting from the COVID-19 pandemic.



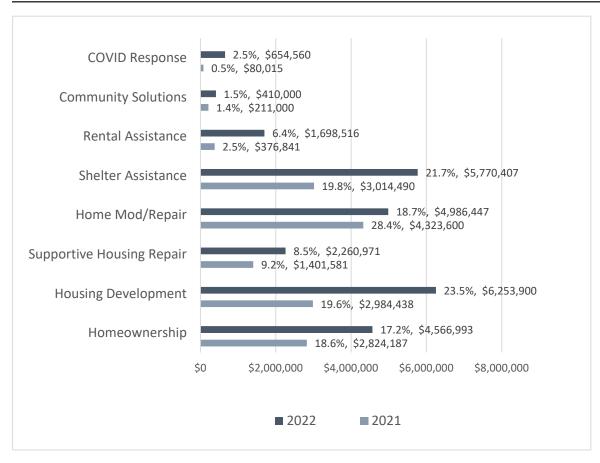
Lewis H. Emery Apartments in Westbrook, 30 new construction units for older adults, funded in part by the State HOME Fund.

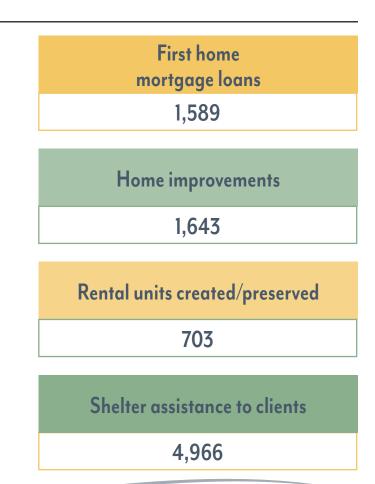
# BY THE NUMBERS:

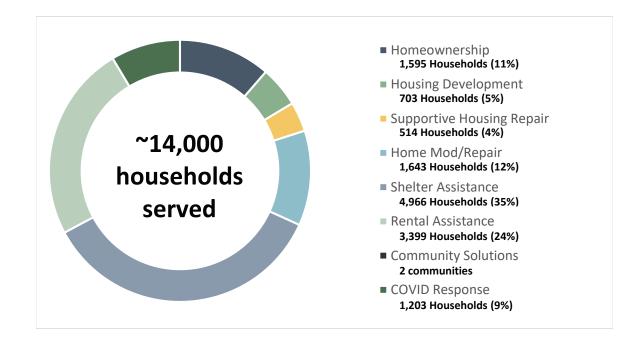
# A SNAPSHOT OF MAINEHOUSING'S USE OF THE HOME FUND

In 2021 and 2022, MaineHousing invested \$41,817,946 of HOME Funds to serve low and moderate income homeowners, homebuyers, and renters across Maine.

Assistance by Type of Program Area







Median homeowner income*		
Lowest	Highest	
\$51,905	\$96,386	

Median renter income*		
Lowest	Highest	
\$21,998	\$48,667	

\*by county

# Helping Maine Expand Affordable Housing Opportunities

2021

703 First Home Loans
340 Rental Units Created/Preserved

2022

886 First Home Loans
363 Rental Units Created/Preserved



# 1,589 First Homes Financed in Maine \$7.3 million from the HOME Fund

Loans with Down Payment and Closing Cost Assistance	Average Loan	Average Age of Homeowner	Average Household Size
97%	\$179,131	34	2

MaineHousing offers mortgage products that meet the needs of first-time homebuyers. Through its First Home Loan Advantage option, MaineHousing has helped Maine households purchase their first home by providing them with down payment and closing cost assistance funded by State HOME Funds. The Advantage option currently offers \$5,000 (increased from \$3,500 in April 2022) to MaineHousing borrowers with the only requirement being proof of completion of a hoMEworks-approved homebuyer education class.



# 703 Rental Units Created/Preserved in Maine \$9.1 million from the HOME Fund

Total Units Created/ Preserved*	Total Funding*
786	\$81 million

# \*All Funding Sources

MaineHousing offers several programs to encourage private development of affordable rental housing for families, seniors, and persons with special needs. Low income housing tax credits, development loans, direct development subsidies, affordable housing tax increment financing, and options to restructure debt are available. Developers are required to ensure that housing developed with MaineHousing financing remains affordable.

# Working to Improve and Preserve the Quality of Housing

# Home Improvements 2021 – 2022 Safe, Dry, and Warm Housing



# \$13,851/home (513 homes)

MaineHousing's home repair programs provide help to low-income homeowners who cannot afford

necessary home repairs. MaineHousing spent \$7.4 million in HOME funds to provide needed home repairs.



# \$6,664/home (113 homes)

Lead in homes is a public health issue. It causes learning disabilities and behavior disorders in children as

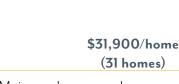
well as nerve damage in adults. MaineHousing spent \$393.458 in HOME funds for lead abatement assistance.



# \$960/home (811 homes)

Older adults value their independence and a fall can significantly reduce their ability to remain self-sufficent.

MaineHousing spent \$660,996 in HOME funds to modify homes to make them safer for older adults in Maine.



Mainers who own and occupy mobile homes built prior to 1976 may be spending too much money for structure upkeep and energy. MaineHousing spent \$998,250 in HOME funds to replace pre-1976 mobile homes.

# Upgrading properties to support aging in place, accessibility, and energy efficiency

Maine has an older, less energy efficient, and often unsafe housing stock. Many Maine homes have significant repair needs and low income residents are not able to afford necessary repairs. To address these issues, MaineHousing has implemented several programs funded through the HOME Fund. These programs are offered to low income homeowners by Community Action Agencies and local Public Housing Authorities to improve and preserve the quality of housing in Maine.

### Helping Maine People Attain Housing Stability

#### Innovative Efforts to Reduce Homelessness

As of January 2022 Maine had an estimated 4,411 people experiencing homelessness on any given day<sup>1</sup>.

### What is MaineHousing doing?

Through the Emergency Shelter and Housing Assistance Program (ESHAP),
MaineHousing has spent \$6.5 million in 2021–2022
to assist 39 Maine homeless shelters operate
and assist an estimated 4,966 homeless individuals.

Physical Plant Operations

Support continued operation of the homeless shelter facilities with assistance in staffing, physical plant maintenance, and operational costs.

Stabilization

Support shelter navigators to conduct housing search and placement activities, assist with basic needs, and other services needed to ensure housing stability.

Performance

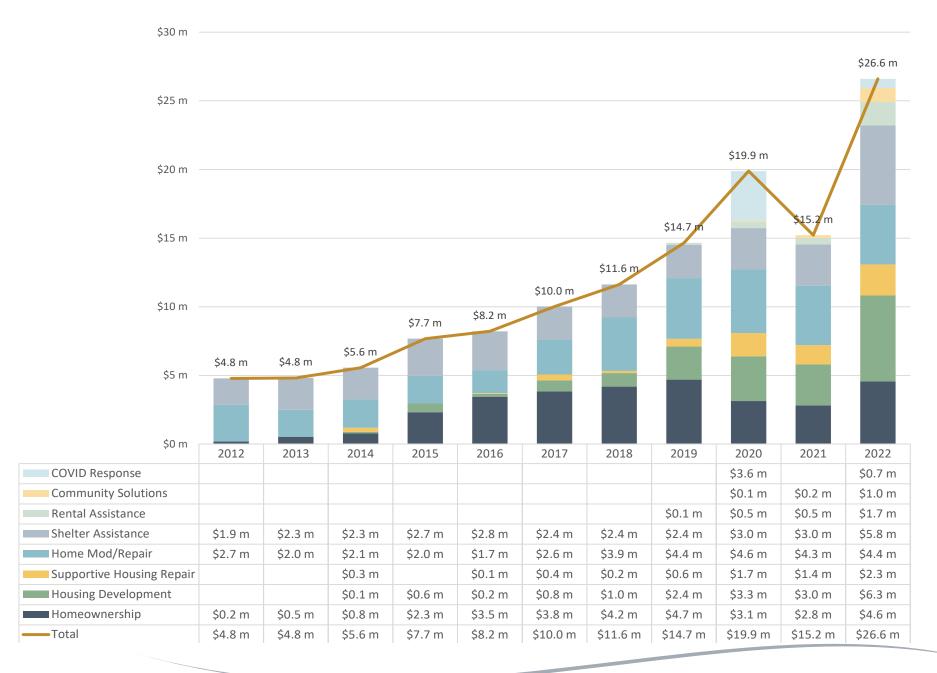
An incentive for shelters to achieve performance outcomes focused on the percentage of clients finding and maintaining permanent housing.

<sup>1</sup>Homeless in Maine Statistics 2018. Homeless Estimation by State | US Interagency Council on Homelessness.

### HOME Fund Investments: 2021 – 2022

HOME Fund Program Area	2021 Investment	2022 Investment	Households/Individuals Served	Programs
Homeownership	\$2,824,187	\$4,566,993	1,595	Single Family Advantage Program
				Multi Unit Advantage Program
				Mobile Home Replacement Program
				HomeOwnership Protection for unEmployment (HOPE) Program
				Home Affordable Modification Program (HAMP)
				Housing Counseling
Housing Development	\$2,984,438	\$6,253,900	703	LIHTC Program Subsidy
				Supportive Housing
				HOUSE - Pilot Recovery Housing
				New Housing Models Demonstration
				Subdivision Program
				Multifamily Loan Workouts/Preservation
Supportive Housing Repair	\$1,401,581	\$2,260,971	514	Supportive Housing Repair Program
Home Mod/Repair	\$4,323,600	\$4,986,447	1,643	Home Repair Program
				Lead Hazard Program
				Arsenic Abatement
				Landlord Repair Program
				Home Replacement Program
				Comfortably Home
				Community Aging in Place
Shelter Assistance	\$3,014,490	\$5,770,407	4,966	Emergency Shelter and Housing Assistance Program
				Youth Homeless Demonstration
				Eviction Protection
Rental Assistance	\$376,841	\$1,698,516	3,399	Rental Assistance
				Security Deposit Program
				TBRA Assistance
				Family Development Accounts
				Landlord Incentive Programs
				Asylum Families Rental Assistance
Community Solutions	\$211,000	\$410,000	2 communities	Building Community Together
COVID Response	\$80,015	\$654,560	1,203	Landlord Incentive Fees
				Eviction Protection
Totals	\$15,216,152	\$26,601,794	14,023	

### Historical Look: State HOME Fund Expenditures 2012-2022



### Historical Look: State HOME Fund Expenditures 2012-2022

	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012
Homeownership											
Maine HOPE Program	\$17,115	\$19,208	\$165,468	\$40,678	\$14,733	\$36,146	\$51,202	\$77,215	\$167,131	\$166,239	\$181,591
H.A.M.P. Program	\$331	\$380	\$21,278	\$15,771	\$61,362	\$74,599	\$109,128	\$230,573	\$238,972		
Single Family Advantage Program	\$3,572,500	\$2,360,500	\$2,643,000	\$3,752,000	\$4,053,000	\$3,703,000	\$3,297,000	\$2,012,500	\$368,000	\$356,953	
Foreclosure Prevention										\$14,410	\$8,005
Mobile Home Program	\$557,750	\$430,500	\$276,750	\$861,000	\$30,750						
Multi Unit Advantage Program	\$413,500										
Housing Counseling Program	\$1,389	\$9,059	\$21,259	\$30,145	\$25,917	\$23,271					
Recapture Tax Reimbursement	\$4,408	\$4,540	\$9,413								
Program											
	\$4,566,993	\$2,824,187	\$3,137,168	\$4,699,594	\$4,185,762	\$3,837,016	\$3,457,330	\$2,320,288	\$774,103	\$537,602	\$189,596
Housing Development											
9% Tax Credit	\$2,377,251	\$503,362	\$1,169,401	\$1,292,902	\$655,394						
4% Tax Credit	\$2,189,861	\$1,027,387	\$664,500								
New Housing Models demo	\$300,000		\$200,000								
Subdivision Program		\$585,000	\$112,500								
Supportive Housing	\$1,176,068	\$694,769									
HOUSE - Pilot Recovery Housing		\$173,920									
MF Workouts	\$210,720		\$1,108,435	\$1,111,860	\$327,000	\$800,000	\$194,747	\$630,486	\$113,435		
	\$6,253,900	\$2,984,438	\$3,254,836	\$2,404,762	\$982,394	\$800,000	\$194,747	\$630,486	\$113,435		
Supportive Housing Repair											
SHP - Repair Program	\$2,260,971	\$1,401,581	\$1,697,258	\$562,959	\$160,420	\$429,152	\$65,000		\$306,679		
	\$2,260,971	\$1,401,581	\$1,697,258	\$562,959	\$160,420	\$429,152	\$65,000		\$306,679		

(continued on next page)

### Historical Look: State HOME Fund Expenditures 2012-2022 (continued)

	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012
Home Mod/Repair											
Home Repair Program (HARP)	\$3,473,266	\$3,632,102	\$3,796,423	\$3,598,728	\$2,771,670	\$1,915,843	\$844,360	\$1,619,818	\$76,666	\$75,049	\$70,721
Arsenic Abatement	\$26,331										
Drought Relief Program						\$278,631	\$223,080				
Elderly Hardship Grants/		\$150,277	\$340,438	\$340,288		\$257,500		\$15,198	\$293,854	\$284,534	\$229,625
Aging in Place											
HomeRetro Program						\$14,536	\$120,328	\$55,328	\$232,679	\$245,495	\$146,632
Weatherization Supplemental							\$464,520		\$1,219,108	\$1,199,542	\$1,996,237
Repair Program											
Lead Program	\$640,196	\$112,858	\$119,674	\$273,784	\$198,175	\$84,508	\$20,473	\$328,158	\$243,519	\$158,178	\$221,293
Home Replacement Program		\$3,550	\$76,100	\$76,280	\$461,293						
Comfortably Home	\$20,000	\$365,089			\$349,000						
Landlord Repair	\$198,277	\$59,724	\$293,174	\$131,555	\$110,182						
	\$4,358,070	\$4,323,600	\$4,625,809	\$4,420,635	\$3,890,320	\$2,551,018	\$1,672,761	\$2,018,502	\$2,065,826	\$1,962,798	\$2,664,508
Shelter Assistance											
Shelter Operating	\$3,500,000	\$3,000,000	\$3,000,000	\$2,400,000	\$2,407,196	\$2,400,000	\$2,000,000	\$2,085,214	\$2,004,262	\$2,274,568	\$1,900,000
Shelter Operating - Incentive							\$825,005	\$624,995	\$300,000		
Homeless Advocacy Program										\$45,000	\$30,000
Youth Homeless Demo		\$14,490	\$13,072	\$7,439							
Family and Children Together				\$9,807							
Homeless System Hub Coordinators	\$726,188										
Expanded Rapid Re-Housing Program	\$585,442										
Supplemental to ARP Navigator Prog.	\$750,000										
Diversion Flexible Program	\$208,777										
	\$5,770,407	\$3,014,490	\$3,013,072	\$2,417,246	\$2,407,196	\$2,400,000	\$2,825,005	\$2,710,209	\$2,304,262	\$2,319,568	\$1,930,000

(continued on next page)

### Historical Look: State HOME Fund Expenditures 2012-2022 (continued)

	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012
Rental Assistance											
Security Deposit	\$238,216	\$20,994	\$197,145	\$134,508							
Maine TBRA Assistance/	\$36,800	\$52,112		\$12,876							
Landlord Incentive STEP/TBRA											
Asylum Families Rental Assistance		\$303,735	\$205,050								
Family Development Accounts	\$50,000		\$50,000								
Landlord Incentive Fees	\$1,373,500	\$80,015									
	\$1,698,516	\$456,856	\$452,195	\$147,384							
Community Solutions											
Building Community Together			\$75,000								
Community Solutions/	\$1,038,377	\$211,000									
Community Aging In Place											
	\$1,038,377	\$211,000	\$75,000								
COVID Response											
Eviction Protection	\$654,560										
C-19 Provider Hotel/shelter			\$53,200								
C-19 Rent relief			\$3,578,360								
	\$654,560		\$3,631,560								
Total Expenditures	\$26,601,794	\$15,216,152	\$19,886,898	\$14,652,580	\$11,626,092	\$10,017,186	\$8,214,843	\$7,679,485	\$5,564,305	\$4,819,968	\$4,784,104



#### **Contact MaineHousing**

26 Edison Drive, Augusta, Maine 04330 207-626-4600, 1-800-452-4668, Maine Relay 711

#### mainehousing.org

#### MaineHousing Administration

- Daniel Brennan, Director dbrennan@mainehousing.org
- Lauren Bustard, Senior Director of Homeless Initiatives Ibustard@mainehousing.org
- Jamie Johnson, Senior Director of Operations ijohnson@mainehousing
- Erik Jorgensen, Senior Director of Government Relations & Communications ejorgensen@mainehousing.org
- Adam Krea, Senior Director of Finance & Lending akrea@mainehousing.org

#### Mission

The mission of MaineHousing is to assist Maine people in obtaining and maintaining quality affordable housing and services suitable to their housing needs.

#### Vision of Success

All Maine people have the opportunity to live in quality affordable housing.

#### **Board of Commissioners 2022**

- Henry Beck, Treasurer of the State of Maine
- Noël Bonam, AARP Maine's State Director
- Daniel Brennan, Director of MaineHousing
- Laura Buxbaum, Senior Vice President, Public Policy and Resource Development for Coastal Enterprises, Inc.
- Elizabeth Dietz, former Finance Manager for the Bangor Area Homeless Shelter
- Nancy Harrison, Vice President and Regional Sales Manager for Bangor Savings Bank
- Deb Ibonwa, Attorney and a housing and legal advocate for Maine Equal Justice
- Renee Lewis, Principal and Managing Partner of Bloomfield Capital
- Frank O'Hara, Chair, Independent public policy consultant
- Paul Shepherd, co-owner of Penobscot Home Performance

Maine State Housing Authority ("MaineHousing") does not discriminate on the basis of race, color, religion, sex, sexual orientation, gender identity or expression, national origin, ancestry, physical or mental disability, age, familial status or receipt of public assistance in the admission or access to or treatment in its programs and activities. In employment, MaineHousing does not discriminate on the basis of race, color, religion, sex, sexual orientation, gender identity or expression, national origin, ancestry, age, physical or mental disability or genetic information. MaineHousing will provide appropriate communication auxiliary aids and services upon sufficient notice. MaineHousing will also provide this document in alternative formats upon sufficient notice. MaineHousing has designated the following person responsible for coordinating compliance with applicable federal and state nondiscrimination requirements and addressing grievances: Lauren Bustard, Maine State Housing Authority, 26 Edison Drive, Augusta, Maine 04330, Telephone Number 1-800-452-4668 (voice in state only), (207) 626-4600 (voice) or Maine Relay 711.



#### **Development Department Memorandum**

To: MaineHousing Board of Commissioners

From: Mark C. Wiesendanger, Director of Development

Date: May 23, 2023

Subject: Monthly Report

#### Supportive Housing Program

The winning applicants for 2023 Supportive Housing Program funding are:

Project Name	Developer	Location	# of Units
Charles Jordan House	Maine Prisoner Advocacy Coalition	Auburn	11
Lupine Landing	Safe Voices	Farmington	6
Seavey House	Biddeford Housing Authority	Saco	8

#### **Development Pipeline**

Below you will find the Development Pipeline updated as of May 16. We expect that a small number of these projects will not see completion, and that predicted construction starts and completions will change as projects move forward.

Project Name	Developer Program City		City	Family/ Senior	Total Units
	Comp	oleted in 2023			
Milliken Heights	Szanton	4%	OOB	Senior	55
The Uplands II	Bunker	4%	Scarborough	Senior	39
Sr Living at the Marketplace	Tim Gooch	9%	Augusta	Senior	42
Washington Gardens	Portland HA	9%	Portland	Senior	100
West End Apts. Phase II	Avesta	9%	So. Portland	Family	52
89 Olive Street	Penquis CAP	HTF	Bangor	Family	6
Tucker's House	LB Dev Part.	RHP	Bridgton	Supportive	4

Total Projects	7			Total Units	298
10141110)0010	•			Cinto	270
	Under Construction -	likely completed	in 2023		
Brunswick Landing	Developers Collaborative		Brunswick	Family	36
155 Danforth	Bunker	4%	Portland	Family	30
Blake & Walnut	Raise-Op	4%	Lewiston	Family	18
Blueberry Ridge	Bangor HA	4%	Bangor	Senior	32
Millbrook Estates	Westbrook HA/EBM	4%	Westbrook	Senior	100
Mountain View Apartments	Bateman	4%	Fairfield	Senior	28
The Schoolhouse	CHOM	4%	Bangor	Family	66
Snow School Apartments	Avesta	4%+HTF	Fryeburg	Senior	28
Mary Street Apartment Phoenix Flats (Middle St	KVCAP	4%+State	Skowhegan	Family	40
Apts)	CHOM	4%+State	Portland	Senior	45
Porter Station	Avesta	4%+State	Portland	Family	60
Front Street Re-Dev Phase 1	Portland HA	9%	Portland	Family	60
Theresa Bray Knowles Place	Penquis CAP	HOME-ARP	Bangor	Family	36
100 Ohio Street	CHOM	SHP	Bangor	Family	4
Total Projects	14			Total Units	583
	Under Construction -	•			
One Edgemont Drive	ACAP	SHP	Presque Isle	Family	13
Harrison Ridge	Developers Collaborative	4%	Bridgton	Senior	48
Hartland II	KVCAP	4%	Hartland	Senior	30
Jocelyn Place	SoPo HA	4%	Scarborough	Senior	60
Congress Square Commons	Developers Collaborative	9%	Belfast	Family	36
Front Street Re-Devt Phase 2	Portland HA	9%	Portland	Senior	45
The Uptown	Szanton	9%	Bath	Senior	60
Village Commons	Avesta	9%	Scarborough	Senior	31
Total Projects	8			Total Units	323
Total Projects	o			Units	323
		truction in 2023			
0 + 44 T00 W/	Mastway Development	40 /		ъ	•
9+41:709 Western Ave	LLC	4%	Augusta	Family	38
Berry Park Apartments	Northland Enterprises	4%	Biddeford	Family	46
Betsy Ross Crossing	SoPo HA	4%	So. Portland	Senior	52
Edgewater Village	Avesta	4%	Farmington	Senior	25
Fairview Commons	Brunswick HA	4%	Topsham	Family	38
Harbor Terrace	Portland HA	4%	Portland	Senior	120
Lambert Woods North	Maine Coop. Dev. Partners	4%	Portland	Family	74
Lockwood Mill	North River Co.	$4^{0}/_{0}$	Waterville	Family	65

Meadowview II	Arrests	4%	Carre	Senior	27
North Deering Gardens	Avesta Wingate Dev.	4% 4%	Gray Portland	Family	164
O	Westbrook HA	4% 4%	Westbrook	Senior	60
Stacy M. Symbol Apartments	Westbrook HA	4% 4%	Westbrook	Senior	55
Stroudwater Apartments		4% 4%	Lewiston		82
Wedgewood	Lewiston HA/Avesta CHOM	4% 4%+State	Portland	Family	62 43
The Equinox	CHOM	4%+State 4%+State		Family	43 52
Winter Landing		4%+State 9%	Portland	Senior	
Adams Point	Biddeford HA		Biddeford	Family	39
Landry Woods	South Portland Housing	9%	So. Portland	Senior	43
Milford Place	Penquis CAP	9%	Bangor	Senior	40
Oak Grove Commons	Realty Resources	9%	Bath	Family	34
Peasley Park	Developers Collaborative	9%	Rockland	Senior	49
Picker House Lofts	Szanton	9%	Lewiston	Family	72
Rumford Senior Living	Developers Collaborative	9%	Rumford	Senior	33
Sturgeon Landing	Augusta Housing	9%	Augusta	Family	32
Highpines Village Condos	Highpine Properties LLC	AHOP	Wells	Family	20
Stearns Farm	S.E. MacMillan Co, INC	AHOP	Hampden	Family	23
Wildlands	Greater Portland Habitat	AHOP	Standish	Family	12
22 Shapleigh Road	Fairtide	Home ARP	Kittery	Family	6
Colonial Valley & Mt Blue	WMCA	Home ARP	Farmington	Family	33
18 Green Street	Motivational Svs	HTF	Augusta	Family	8
55 Weston Ave	55 Weston Avenue LLC	Rural	Madison	Family	18
	20			Total	4.402
Total Projects	29			Total Units	1403
		Underwriting			1403
Total Projects		Underwriting 4%	Portland	Units	63
	Preliminary 1		Portland Lisbon Falls	Units Family	
Total Projects  45 Dougherty Farwell Mill	Preliminary I Szanton Realty Resources	4%		Units Family Family	63
Total Projects  45 Dougherty	Szanton Realty Resources Avesta	4% 4%	Lisbon Falls	Units Family	63 96 106
45 Dougherty Farwell Mill Munjoy South Place St. Marie	Preliminary I Szanton Realty Resources	4% 4% 4%	Lisbon Falls Portland	Family Family Family Family	63 96
45 Dougherty Farwell Mill Munjoy South Place St. Marie Riverton Park	Szanton Realty Resources Avesta Brisa Dev with Andy J Portland HA	4% 4% 4% 4% 4% 4%	Lisbon Falls Portland Lewiston Portland	Family Family Family Family Family	63 96 106 40 182
45 Dougherty Farwell Mill Munjoy South Place St. Marie	Preliminary I Szanton Realty Resources Avesta Brisa Dev with Andy J	4% 4% 4% 4% 4% 4% 4%	Lisbon Falls Portland Lewiston	Family Family Family Family	63 96 106 40 182 68
Total Projects  45 Dougherty Farwell Mill Munjoy South Place St. Marie Riverton Park Seton Tower Summer Block	Szanton Realty Resources Avesta Brisa Dev with Andy J Portland HA Kevin Mattson with Andy J Bateman	4% 4% 4% 4% 4% 4% 4%	Lisbon Falls Portland Lewiston Portland Waterville Saco	Family Family Family Family Family Family Family Senior	63 96 106 40 182 68 32
45 Dougherty Farwell Mill Munjoy South Place St. Marie Riverton Park Seton Tower Summer Block 89 Elm Apartments	Preliminary D Szanton Realty Resources Avesta Brisa Dev with Andy J Portland HA Kevin Mattson with Andy J Bateman Tom Watson & CO LLC	4% 4% 4% 4% 4% 4% 4% 4% 4% 4% 4% 4%	Lisbon Falls Portland Lewiston Portland Waterville Saco Portland	Family Family Family Family Family Family Family Family Family Senior Family	63 96 106 40 182 68 32 201
Total Projects  45 Dougherty Farwell Mill Munjoy South Place St. Marie Riverton Park Seton Tower Summer Block 89 Elm Apartments 19 Bodwell Street	Szanton Realty Resources Avesta Brisa Dev with Andy J Portland HA Kevin Mattson with Andy J Bateman Tom Watson & CO LLC Androscoggin Homes LLC	4% 4% 4% 4% 4% 4% 4% 4% PLA AHOP	Lisbon Falls Portland Lewiston Portland Waterville Saco Portland Sanford	Family Family Family Family Family Family Senior Family Family	63 96 106 40 182 68 32
45 Dougherty Farwell Mill Munjoy South Place St. Marie Riverton Park Seton Tower Summer Block 89 Elm Apartments 19 Bodwell Street Alexander Way	Preliminary D Szanton Realty Resources Avesta Brisa Dev with Andy J Portland HA Kevin Mattson with Andy J Bateman Tom Watson & CO LLC Androscoggin Homes LLC BH Land Trust	4% 4% 4% 4% 4% 4% 4% 4% PLA AHOP	Lisbon Falls Portland Lewiston Portland Waterville Saco Portland Sanford Boothbay Harbor	Family Family Family Family Family Family Senior Family Family Family	63 96 106 40 182 68 32 201 9
45 Dougherty Farwell Mill Munjoy South Place St. Marie Riverton Park Seton Tower Summer Block 89 Elm Apartments 19 Bodwell Street Alexander Way Beals Ave WF Housing	Szanton Realty Resources Avesta Brisa Dev with Andy J Portland HA Kevin Mattson with Andy J Bateman Tom Watson & CO LLC Androscoggin Homes LLC BH Land Trust LB Development Partners	4% 4% 4% 4% 4% 4% 4% 4 PLA AHOP AHOP	Lisbon Falls Portland Lewiston Portland Waterville Saco Portland Sanford Boothbay Harbor Ellsworth	Family Family Family Family Family Family Senior Family Family Family Family Family	63 96 106 40 182 68 32 201 9
45 Dougherty Farwell Mill Munjoy South Place St. Marie Riverton Park Seton Tower Summer Block 89 Elm Apartments 19 Bodwell Street Alexander Way Beals Ave WF Housing Clarks Bridge Crossing	Szanton Realty Resources Avesta Brisa Dev with Andy J Portland HA Kevin Mattson with Andy J Bateman Tom Watson & CO LLC Androscoggin Homes LLC BH Land Trust LB Development Partners Patco	4% 4% 4% 4% 4% 4% 4% 4 PLA AHOP AHOP AHOP	Lisbon Falls Portland Lewiston Portland Waterville Saco Portland Sanford Boothbay Harbor Ellsworth Waterboro	Family Family Family Family Family Family Senior Family Family Family Family Family Family	63 96 106 40 182 68 32 201 9 7 23 9
45 Dougherty Farwell Mill Munjoy South Place St. Marie Riverton Park Seton Tower Summer Block 89 Elm Apartments 19 Bodwell Street Alexander Way Beals Ave WF Housing Clarks Bridge Crossing Windward Estates	Preliminary Description of Szanton Realty Resources Avesta Brisa Dev with Andy J Portland HA Kevin Mattson with Andy J Bateman Tom Watson & CO LLC Androscoggin Homes LLC BH Land Trust LB Development Partners Patco Penquis CAP	4% 4% 4% 4% 4% 4% 4% 4% AHOP AHOP AHOP AHOP	Lisbon Falls Portland Lewiston Portland Waterville Saco Portland Sanford Boothbay Harbor Ellsworth Waterboro Searsport	Family Family Family Family Family Family Senior Family Family Family Family Family Family Family	63 96 106 40 182 68 32 201 9 7 23 9 7
45 Dougherty Farwell Mill Munjoy South Place St. Marie Riverton Park Seton Tower Summer Block 89 Elm Apartments 19 Bodwell Street Alexander Way Beals Ave WF Housing Clarks Bridge Crossing Windward Estates Great Cranberry Island	Szanton Realty Resources Avesta Brisa Dev with Andy J Portland HA Kevin Mattson with Andy J Bateman Tom Watson & CO LLC Androscoggin Homes LLC BH Land Trust LB Development Partners Patco Penquis CAP Cranberry Isles Realty Trust	4% 4% 4% 4% 4% 4% 4% 4% 4HOP AHOP AHOP AHOP AHOP	Lisbon Falls Portland Lewiston Portland Waterville Saco Portland Sanford Boothbay Harbor Ellsworth Waterboro Searsport Cranberry Island	Family Family Family Family Family Family Senior Family Family Family Family Family Family Family Family	63 96 106 40 182 68 32 201 9 7 23 9 7
45 Dougherty Farwell Mill Munjoy South Place St. Marie Riverton Park Seton Tower Summer Block 89 Elm Apartments 19 Bodwell Street Alexander Way Beals Ave WF Housing Clarks Bridge Crossing Windward Estates Great Cranberry Island NHSH Affordable	Szanton Realty Resources Avesta Brisa Dev with Andy J Portland HA Kevin Mattson with Andy J Bateman Tom Watson & CO LLC Androscoggin Homes LLC BH Land Trust LB Development Partners Patco Penquis CAP Cranberry Isles Realty Trust NH Sustainable Housing	4% 4% 4% 4% 4% 4% 4% 4% AHOP AHOP AHOP AHOP Islands Islands	Lisbon Falls Portland Lewiston Portland Waterville Saco Portland Sanford Boothbay Harbor Ellsworth Waterboro Searsport Cranberry Island New Haven	Family Family Family Family Family Family Senior Family	63 96 106 40 182 68 32 201 9 7 23 9 7 2 4
45 Dougherty Farwell Mill Munjoy South Place St. Marie Riverton Park Seton Tower Summer Block 89 Elm Apartments 19 Bodwell Street Alexander Way Beals Ave WF Housing Clarks Bridge Crossing Windward Estates Great Cranberry Island	Szanton Realty Resources Avesta Brisa Dev with Andy J Portland HA Kevin Mattson with Andy J Bateman Tom Watson & CO LLC Androscoggin Homes LLC BH Land Trust LB Development Partners Patco Penquis CAP Cranberry Isles Realty Trust	4% 4% 4% 4% 4% 4% 4% 4% 4HOP AHOP AHOP AHOP AHOP	Lisbon Falls Portland Lewiston Portland Waterville Saco Portland Sanford Boothbay Harbor Ellsworth Waterboro Searsport Cranberry Island	Family Family Family Family Family Family Senior Family Family Family Family Family Family Family Family	63 96 106 40 182 68 32 201 9 7 23 9 7

Berry's Block Apts.	Lake City Investments	Rural	Rockland	Family	9
520 Centre Street	Bath HA	Rural	Bath	Family	18
55 Elm Street	East Town Rentals	Rural	Presque Isle	Family	18
Mechanic Street	WLR Properties	Rural	Houlton	Family	18
Firefly Fields	Midcoast Habitat	Rural	Rockland	Family	10
Charles Jordan House	ME Prisoner Adv Coalition	SHP	Auburn	Supportive	11
Lupine Landing	Safe Voices	SHP	Farmington	Supportive	6
Seavey House	Biddeford Housing	SHP	Saco	Supportive	8
Western Maine Village	WMCA	SHP	Wilton	Supportive	4
H	•			Total	0.40
Total Projects	26			Units	969
					_
				Total	
Total Projects All Stages	84			Units	3576



#### Energy & Housing Services Department Memorandum

To: MaineHousing Board of Commissioners

**From:** Genevieve Soucy, Director Energy and Housing Services

**Date:** May 15, 2023

**Subject:** EHS Monthly Report – May 2023

#### HOME ENERGY ASSISTANCE PROGRAM (HEAP)

Number of Applications (program start July 18,2022)	PY 2023 (Week 43) End of Program	PY 2022 Total Program Year	% Change
Total Applications Taken	59,181	54,341	+ 9.0%
Confirmed Eligible/Paid	46,939	43,417	+ 8.1%
Pending (in process)	0	0	0 %
Other (ineligible, denied, void, etc.)	10,613	10,312	+ 18.7%
Applications taken but unable to be Paid	1,629		
Amount Distributed	\$50,362,228	\$32,046,030	
Applicants new to Program	19,178		
** Above table addition to reflect 20	22 Complete Prog	gram Year	

#### Additional information:

- **HEAP Advisory Group** The third meeting of the HEAP Advisory Group was held on May 3rd. This meeting focused on current planned program changes as well as suggestions from the Advisory group regarding changes they would like to see. The recording of the final session is located on the MaineHousing YouTube page. There was a camera issue the day of the session, we did not paint the room green.
- CAA Bar Harbor Meeting On Thursday May 4<sup>th</sup>, the EHS Leadership team attended the CAA working group planning sessions in Bar Harbor. The CAA representatives for the Energy and Housing councils meet to discuss prior year performance, program changes as well as share best practices. Maine Housing was invited to discuss upcoming changes and the future of the programs and had very productive conversations as well as solicited feedback on the prior program year as well as changes for the future of the program.
- Wood Benefit Direct Checks For the next Fuel Assistance program year we will be testing a new process of issuing direct checks to applicants in order to allow them to purchase fire wood from any vendor, for the specific product type they need, when they can accept the delivery. There have been a variety of questions, concerns and comments (both positive and negative) from this anticipated change.
  - There were 1,226 wood applicants in PY2023

- o 147 received direct checks because of no contracted vendor servicing their area.
- \$1,322,920 in benefits for cord wood provided in PY2023, this includes the duplicate benefit provided by the State funding.
- 36 contracted wood vendors down from 80+ in prior year (primarily due to vendors being unable to purchase wood to sell).
- 16 different cord wood products to choose, from 1ft split seasoned to 8ft unsplit green

During the contracting process, wood vendors will advise MH about the areas of the state that they will deliver to and what type of product they can provide. When a client is applying for Fuel Assistance, their options are limited to those vendors that serve their area which may also limit the type of product that they can receive.

Purchase orders were generated for the wood type and the dollar amount and submitted to the vendor that services the area where the client resides. The vendor would have 60 days to deliver the quantity of product to the client. If a client was unable to accept full delivery of their product, a second or third delivery would be scheduled.

Direct checks to the clients will allow them to purchase the type and quantity of wood that they need from a local provider of their choosing. We will be modifying the language in the benefit notification letter as well as the "Income Information, Confidentiality Waiver and Penalty Provision" document and the application signature section to include "You may be held civilly or criminally liable under federal or state law for knowingly making fraudulent statements or for using HEAP fuel in a manner that is inconsistent with MaineHousing or federal requirement". We will also be exploring the option of a 1/3 page stuffer with the check notifying the client of what the benefit can be used to purchase.

Because the recipients of Direct Checks for cord wood will now have the option to select from any local supplier rather than the 36 that are currently contracted, it would be difficult to track how much more, or less, volume the suppliers are seeing. However we will be monitoring the Emergency Crisis Intervention Program to analyze any changes in the number of clients presenting in an emergency situation who receive a wood benefit. Program Year 2023 saw 198 clients who use wood accessing the ECIP program, Program Year 2022 saw 122 clients, and Program Year 2021 was 98 clients. Please note, the majority of clients who are in an emergency situation would not be provided a second direct check but would still have a purchase order issued to a vendor of their choosing for the product. There is no change to this process.

We will also be exploring the option of an end of year survey regarding this process and soliciting responses from wood vendors, clients and the Community Action Agencies.

### **TANF** Heating Supplemental

Maine DHHS makes available \$3,000,000 of TANF (Temporary Assistance for Needy Families) block grant funds to MaineHousing to provide a supplemental heating assistance benefit for low-income families with children. Each HEAP eligible household with a child 17 years of age or under receives a credit for their fuel vendor.

Program Year 2022 has provided 7,857 households with an additional \$2,690,758 in heating assistance. Credit notification for Program Year 2022 may be redeemed until July 30, 2023.

Program Year 2023 will commence upon the finalization of the new contract, the contract for the PY2023 program year was submitted in November and is going through the contract review process. The benefit amount for Program Year 2023 will be reduced to \$300 due to the increased number of eligible households.

#### Home Accessibility and Repair Program (HARP)

The Home Accessibility and Repair Program (HARP) provides grants to income eligible homeowners for professional home repairs and accessibility modifications. The HARP is delivered statewide through the network of Community Action Agencies (CAAs).

PROJECT PROGRESS BY CAA								
Reporting Period: January 1, 2023 – April 30, 2023  Agency Home Repair Emergency					202	3 Weatherization		
ACAP	0	\$0	6	\$14,171	0	\$0		
CCI-ANDROSCOGGIN	8	\$81,891	1	\$18,000	0	\$0		
CCI-CUMBERLAND	3	\$450	3	\$17,820	0	\$0		
DCP	0	\$0	0	\$0	0	\$0		
KVCAP	4	\$85,016	4	\$38,016	0	\$19,709		
PCAP	3	\$300	3	\$19,125	0	\$0		
WCAP	0	\$0	0	\$0	0	\$0		
WMCA	1	\$13,024	1	\$14,575	0	\$0		
YCCAC	1	\$30,030	7	\$117,124	0	\$0		
TOTAL	20	\$210,711	25	\$238,831	0	\$19,709		
2022 Program	117	\$2,070,223	121	\$2,092,903				

### Low Income Water Assistance Program (MEWAP)

MaineHousing's Low Income Water Assistance Program launched in September. The funding for this program comes from HHS and is currently considered a one-time program set to run through September 30, 2023. The MEWAP is being administered in-house, and to date there have been over 1,200 applicants. An applicant may have any arrears for a water or waste water provider paid in full as well as be provided a benefit to cover future expenditures.

MH implemented program changes that will enable Maine to spend the majority of the funding provided. Effective April 1<sup>st</sup>, a second benefit was provided on behalf of households to either their waste water or water provider.

Water Assistance Program							
Reporting Period: September 1, 2022 – April 30, 2023							
Type of Benefit Households Amount Provided							
Arrears paid	756	\$	466,281.00				
Benefit Provided	1,219	\$	2,538,203.00				
		\$	3,004,484.00				

#### Weatherization Assistance Programs (WAP)

	PROJECT PROGRESS BY CAA											
Reporting Period: January 1, 2023 – April 30, 2023												
Agency	Agency Projects Readiness Jobs Total Cost DOE Funded Weatherization Readiness											
ACAP	16	2	\$313,867.14	\$61,952.36	\$25,000.00	\$226,914.78						
CCI- ANDROSCOGGIN	18	3	\$312,829.65	\$117,333.24	\$19,997.90	\$175,498.51						
CCI-CUMBERLAND	10	0	\$114,916.57	\$18,103.61	\$0.00	\$96,812.96						
DCP	10	1	\$205,947.73	\$105,774.09	\$10,000.00	\$90,173.64						
KVCAP	21	1	\$358,153.02	\$188,500.57	\$6,600.00	\$163,052.45						
PCAP	14	2	\$263,722.16	\$192,332.75	\$9,300.00	\$62,089.41						
WCAP	2	0	\$64,782.67	\$52,196.41	\$0.00	\$12,586.26						
WMCA	8	2	\$189,422.26	\$33,582.43	\$16,525.00	\$139,314.83						
YCCAC	12	2	\$435,225.47	\$155,348.46	\$33,530.00	\$246,347.01						
TOTAL	111	13	\$2,258,866.67	\$925,123.92	\$120,952.90	\$1,212,789.85						
2022 TOTAL	316		\$6,442,853.00	\$2,973,800.00		\$3,469,053.00						

#### Additional information:

- HEAP Wx Each year, a portion of the HEAP grant is budgeted to the HEAP Weatherization program. This program braids funding with the DOE Weatherization program to be able perform Weatherization services on clients homes. DOE has a Per Unit average of \$8,009 for this current program year, the Per Unit average for a home to be weatherized is \$12,000-\$16,000 and projects exceeding the DOE Per Unit average must have a different funding source cover the remaining expenses. CAA and Maine Housing staff are working on re-budgeting prior program year funding for the CAA's to be able to continue to use HEAP funding to braid with DOE in order to complete units.
- **DOE-BIL State Plan** Maine Housing's BIL plan has been **approved** by Department of Energy. Allocations for the Single Family weatherization component, administered through the CAA's, has been contracted and workplans and required documentation are being reviewed. CAA's will be provided with two years of program funding and have the opportunity to submit future training plans to ensure their have adequate staff and that they are receiving the training and equipment necessary. Planning continues for the Multi-Family weatherization component and an RFP is being developed and will be posted to solicit interested organizations who are either currently involved with Multi-Family weatherization or who are interested in participation.

Planning for Workforce Development as well as for a Training Center in collaboration with other New England states are also in process.

• **DOE Annual State Plan** - Maine Housing has received our allocation for the 2023 program year. We will received \$4,302,290.00 with \$403,527 allocated to the Weatherization Readiness component and \$693,510 for Training and Technical Assistance. The 2023 Annual program commenced 4/1/2023.

#### Central Heating Improvement Program

The Central Heating Improvement Program (CHIP) provides grants to households that are HEAP eligible to assist with Heating system repairs or replacements, Chimney and Oil Tank repairs or replacements. Funding for the CHIP program is from the DHHS LIHEAP grant. To be determined eligible, Households must have an approved Fuel Assistance Application in the prior 12 months to qualify for service.

PROJECT PROGRESS BY CAA										
Reporting Period: January 1, 2023 – April 30, 2023										
Agency	Repair or Replacement									
ACAP	130	\$369,966.10	111	\$307,622.10	19	\$62,325.00				
CCI-ANDRO	145	\$327,612.51	133	\$297,117.51	12	\$30,483.00				
CCI-CUMBERLAND	63	\$134,531.20	55	\$105,883.95	8	\$28,639.25				
DCP	44	\$102,354.24	43	\$98,725.24	1	\$3,628.00				
KVCAP	126	\$305,752.34	115	\$276,364.97	11	\$29,376.37				
PCAP	183	\$361,161.23	169	\$314,879.58	14	\$46,267.65				
WCAP	20	\$71,886.84	19	\$67,685.84	1	\$4,200.00				
WMCA	64	\$199,168.98	47	\$151,526.58	17	\$47,625.40				
YCCAC	194	\$380,423.38	147	\$289,141.38	47	\$91,235.00				
TOTAL 2022 TOTAL	969 1,227	\$2,252,856.82 \$3,320,556.66	839 1,065	\$1,908,947.15 \$2,582,577.22	130 162	\$343,779.67 \$737,979.45				

### Lead Abatement Program

Maine Housing works with two Community Action Agencies to deliver the Lead Abatement Programs across the State. Currently there are two funding sources used to abate units, HUD's three year Lead Abatement Program and the State HOME funded Lead Abatement Program.





#### Finance Department Memorandum

To: Board of Commissioners

From: Darren R. Brown

Date: May 15, 2023

Subject: Monthly Activity Report - Finance Department

#### ACCOUNTING AND FINANCIAL REPORTING (AFR):

• Work continued on the federal compliance audit for the year ended December 31, 2022. This is an annual audit of MaineHousing's federally funded programs to determine whether the programs have been administered in compliance with federal requirements. The AFR staff are coordinating activities between the auditors and program departments. They are also preparing and compiling requested information.

MaineHousing administered and disbursed approximately \$450 million through thirty-four different federal programs in 2022. Major programs are audited on a rotating basis. The major programs identified for the 2022 audit are the Emergency Rental Assistance Programs (ERA 1 and ERA 2), Grant for Homeless Shelters (State & Local Fiscal Recovery Fund), and the Emergency Solution Grant Program. The compliance audit needs to be completed and filed with the federal Single Audit Clearinghouse and the HUD Real Estate Assessment Center (REAC) within nine months after the fiscal year end, which is September 30<sup>th</sup> for MaineHousing.

- The AFR staff also completed the financial close for the first fiscal quarter of 2023 and the financial statements for the period ended March 31, 2023. The financial results for the quarter-ended March 31, 2023 are presented in the Financial and Budget Report section.
- Since relaunching the Homeowner Assistance Fund (HAF) program on March 6<sup>th</sup>, The AFR staff have processed a total of 877 benefit payments totaling \$4.7 million. Benefit payments are currently averaging 130 per week for a total of \$785,000. The HAF program is designed to provide homeowners impacted by COVID-19 with financial support to address delinquent housing payments, property taxes, sewage or water bills, utility charges, condo and co-op fees, and manufactured home loan payments.

A total of forty-seven (47) MaineHousing's First Home borrowers have applied for assistance under the HAF program; twenty-two (22) have received mortgage payment assistance, two (2) were denied due to the cure amount exceeding the eligibility limits, one (1) was denied due to the borrower executing a loan modification instead, two (2) were denied due to the borrower reinstating their account on their own, one (1) was denied because the borrower was eligible for loss mitigation, and eleven (11) are still pending review from prior month's activity, while eight (8) are new application requests.

#### LOAN ADMINISTRATION:

• Loan Administration staff are in the process of revising their procedural manual, which is referred to as the Loan Servicing Survival Guide, to ensure that it is up-to-date, accurate and reflective of changes that were incorporated when the department migrated to a paperless environment. They are also working on developing training material that will be used for onboarding new staff members. The Loan Servicing

Survival Guide is a comprehensive and in depth procedural guide for the agency's entire loan servicing operations. It provides instructions for each loan servicing procedure and it helps to ensure that all functions are consistently and properly performed. The manual also serves as an invaluable reference guide and training tool for staff.

• Barbara Stanley, the Multi-family Accounting Officer, announced that she will be retiring effective Friday, June 2, 2023. Barbara has been a steadfast and essential part of MaineHousing's Loan Administration department for the past 26 years. She's been instrumental in helping to bring about significant changes and process improvements to the agency's servicing operations. We are truly grateful to have had Barbara as member of our team. We congratulate her on her retirement and wish her the very best in all her future endeavors. Finding a replacement for Barbara will be a challenge and the recruitment process is underway.



#### Finance Department Memorandum

To: Board of Commissioners

From: Darren R. Brown

Date: May 9, 2023

Subject: Monthly Financial and Budget Report

#### FINANCIAL RESULTS

Attached are the Balance Sheets and Statements of Revenues, Expenses, and Changes in Net Assets for the three-month period ended March 31, 2023.

MaineHousing's programs are accounted for in Fund Groups, based on funding sources. For financial reporting purposes, each Fund Group is a separate and standalone entity. There are seven Fund Groups and the individual Balance Sheets and Statements of Revenues, Expenses and Changes in Net Assets for each are presented in columns on the attachments (pages 1 and 2). The following is a summary of MaineHousing's total combined financial position and operating results for the current year, and a brief explanation for the changes between the current and prior year net operating results.

Total combined assets are approximately \$2.4 billion and total combined liabilities approximate \$1.98 billion. Total net assets amount to approximately \$418 million. Total combined revenues approximate \$112.7 million and total expenses amount to approximately \$109.8 million, which results in net operating income of \$2.9 million. Total combined net operating income for this period in 2022 was \$1.8 million. Net operating income is \$1.1 million higher in 2023 due primarily to the activities and operating results of the Mortgage Purchase Fund (MPP), MaineHousing's largest fund group.

The MPP has net operating income of approximately \$7.2 million. This is a \$9.9 million increase compared to the net operating loss of \$2.7 million in 2022. The increase is partly due to the recognition of a large paper gain associated with adjusting the carrying values of non-mortgage investments. A paper gain of \$3.7 million has been recorded for 2023, which is a \$7 million increase over the paper loss of \$3.3 million recorded in 2022. The increase is attributed to interest rate changes during the year.

The recording of paper gains and losses is required for accounting purposes. However, because MaineHousing does not actively buy and sell related investments, actual gains and losses will not occur and these amounts are ignored by the rating agencies, bond analysts, and management when assessing profitability.

Excluding the paper gains and losses, the MPP's net operating income is \$3.5 million at the end of March 2023. This is an increase of \$2.9 million compared to \$0.6 million in 2022. This net operating income improvement is due to the higher interest rate environment and a \$3.3 million increase in net interest income. Although interest expense on bonds increased \$2.8 million, interest income from mortgages and investments are higher in 2023 by a combined amount of \$6.1 million.

The HOME Fund has net operating income of \$0.9 million, which is a decrease of \$2.9 million compared with net operating income of \$3.8 million in 2022. MaineHousing's portion of the real estate

transfer taxes received from the State are accounted for in this Fund Group. The decrease in net operating income is due primarily to lower real estate transfer tax receipts at this point in 2023.

#### **BUDGET RESULTS**

Also attached are the budget variance results for the period ended March 31, 2023. These results are summarized and presented on the attachment described below:

#### OPERATING REVENUES AND EXPENSES BUDGET

MaineHousing has two primary business segments, which consist of mortgage lending activities and the administration of federal and state funded programs. All operating and program administrative costs are paid by either the net interest income from mortgage lending activities, which is the difference between interest income earned from mortgage and non-mortgage investment assets and the interest paid on bonds, or fee income received for the administration of programs.

The Operating Revenues and Expenses Budget, **Attachment A**, presents the revenues available to pay operating and program administrative expenses. It also presents the aggregate operating and program administrative expenses. Total budgeted revenues for 2023 are \$92.1 million and total expenses are budgeted at \$83.5 million. Total actual revenues as of March 31, 2023 amount to \$24.9 million, while total expenses amount to \$20.9 million. For the three-month period ended March 31, 2023, revenues exceed expenses by approximately \$4 million. Total revenues and expenses are in line with amounts anticipated for the period.

The operating and other program administration expenses (the first two expense lines) are detailed on **Attachment B** and summarized below:

#### **OPERATING AND OTHER PROGRAM ADMINISTRATIVE EXPENSES**

MaineHousing's overhead and operational costs for the year as well as other program administrative expenses, which are costs that are specifically and exclusively related to a particular program, are itemized on **Attachment B**.

Total 2023 operating expenses are budgeted at approximately \$24.3 million. As of March 31, 2023, approximately \$6.8 million or 28% of the total operating budget has been used. Total other program administrative expenses are budgeted at \$8.9 million and actual expenses amount to \$1.8 million as of March 31, 2023. Overall, expenditures in these areas are consistent with amounts expected for the period.

#### **CAPITAL BUDGET**

The Capital Budget, **Attachment C**, presents items that provide an economic benefit to MaineHousing over a period of time. Items are recorded as assets and depreciated over an estimated useful life. The total authorized capital budget for 2023 is \$1.3 million. Expenditures amounted to approximately \$204,000 as of March 31, 2022 and were mainly for the acquisition of the new multifamily loan system.

#### MEMBERSHIPS, DUES AND SPONSORSHIPS

In accordance with MaineHousing's Contributions Policy, all payments for memberships, dues and sponsorship are required to be reported to the Commissioners each month as part of the budget variance reports. **Attachment D** presents an itemized listing of the membership, dues, and sponsorship expenses as of March 31, 2023.

#### MAINE STATE HOUSING AUTHORITY BALANCE SHEETS MARCH 31, 2023

MARCH 31, 2023 (IN THOUSANDS OF DOLLARS)	Memorano Combine	dum Only ed Totals	Mortgage	Bondholder			Federal		Maine Energy Housing & Economic
	2022	2023	Purchase Fund Group	Reserve Fund	General Fund	HOME Fund	Programs Fund	Other Funds	Recovery Funds
ASSETS:									
Cash, principally time deposits	45,484	109,538	18,301	0	85,074	1	5,999	163	0
Investments	525,822	616,900	519,607	8,126	18,511	27,435	0	7,527	35,694
Accounts receivable - Government	54,518	14,438	0	0	. 0	1,065	13,097	276	0
Accrued interest and other assets	9,149	11,342	10,669	18	277	90	184	11	93
Mortgage notes receivable, net	1,428,762	1,607,646	1,549,452	0	5,760	33,999	0	1,050	17,385
Other notes receivable, net	59	30	0	0	30	0	0	0	0
Land, equipment and improvements, net	17,752	17,918	22	0	17,896	0	0	0	0
Other real estate owned	94	0	0	0	. 0	0	0	0	0
Derivative instrument - interest rate swaps	638	18,560	18,560	0	0	0	0	0	0
Net pension asset	217	0	0	0	0	0	0	0	0
Deferred pension expense	1,123	959	509	3	102	0	0	345	0
Deferred amount on debt refundings	2,563	2,246	2,246	0	0	0	0	0	0
Total Assets	2,086,181	2,399,577	2,119,366	8,147	127,650	62,590	19,280	9,372	53,172
LIABILITIES AND NET ASSETS:	40.074	00.107	10.744		0	2	٥	0	200
Accrued interest payable	13,974	20,126	19,744	0	0	0	0	0	382
Accounts payable - Federal	353	451	0	0	0	0	451	0	0
Accounts payable & accrued liabilities	6,874	14,035	381	1	13,084	57	512	0	0
Unearned income	50,806	62,829	0	0	0	625	20,530	41,674	0
Net pension liability	0	1,780	945	5	189	0	0	641	0
Deferred pension credit	3,159	798	424	3	84	0	0	287	0
Accumulated increase in fair value									
of hedging derivatives	638	18,560	18,560	0	0	0	0	0	0
Interfund	0	0	3,403	39	60,355	(23,446)	(6,962)	(33,389)	0
Mortgage bonds and notes payable, net	1,603,194	1,857,224	1,788,883	0	14,102	0	0	0	54,239
Deferred grant income	0	0	0	0	0	0	0	0	0
Deferred loan origination points	15	18	18	0	0	0	0	0	0
Total Liabilities	1,679,013	1,975,821	1,832,358	48	87,814	(22,764)	14,531	9,213	54,621
NET ASSETS:									
Restricted Net Assets	369,216	383,920	287,008	8,099	0	85,354	4,749	159	(1,449)
Unrestricted Net Assets	37,952	39,836	0	0	39,836	0	0	0	0
Total Net Assets	407,168	423,756	287,008	8,099	39,836	85,354	4,749	159	(1,449)
Total Liabilities and Net Assets	2,086,181	2,399,577	2,119,366	8,147	127,650	62,590	19,280	9,372	53,172

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#### MAINE STATE HOUSING AUTHORITY STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS FOR THE PERIOD ENDED MARCH 31, 2023

(IN THOUSANDS OF DOLLARS)	Memorandı	ım Only							Maine Energy Housing &
	Combined		Mortgage	Bondholder			Federal		Economic
_	2022	2023	Purchase Fund Group	Reserve Fund	General Fund	HOME Fund	Programs Fund	Other Funds	Recovery Funds
REVENUES:									
Interest from mortgages and notes	14,580	16,225	16,114	0	71	30	0	0	10
Income from investments	467	6,135	4,954	89	302	308	6	83	393
Net increase (decrease) in the fair									
value of investments	(3,335)	3,742	3,742	0	0	0	0	0	0
Fee income	3,267	3,291	375	0	366	0	2,428	122	0
Other revenue	1	0	0	0	0	0	0	0	0
Grant income	80,662	92,941	0	0	0	3	38,796	54,142	0
Income from State	6,959	4,386	0	0	0	4,386	0	0	0
Federal rent subsidy income	27,177	27,948	0	0	0	0	27,948	0	0
Gain on bond redemption	4	0	0	0	0	0	0	0	0
Total Revenues	129,782	154,668	25,185	89	739	4,727	69,178	54,347	403
EXPENSES:									
Operating expenses	6,204	6,785	0	0	6,785	0	0	0	0
Other program administrative expenses	1,310	1,278	1,124	0	(3)	0	92	65	0
Mortgage servicing fees	435	476	473	0	3	0	0	0	0
Provision for losses on loans	0	0	0	0	0	0	0	0	0
Losses on foreclosed real estate	0	0	0	0	0	0	0	0	0
Interest expense	9,872	12,675	12,419	0	1	0	0	0	255
Grant expense	83,989	96,462	0	0	0	3,850	38,803	53,809	0
Federal rent subsidy expense	27,163	28,109	0	0	0	0	28,109	0	0
Allocated operating costs	0	0	3,924	23	(6,003)	0	2,026	30	0
Total Expenses	128,973	145,785	17,940	23	783	3,850	69,030	53,904	255
Net Operating Income (Loss)	809	8,883	7,245	66	(44)	877	148	443	148
Transfers between funds, net	0	0	0	0	0	0	27	(27)	0
Change in net assets	809	8,883	7,245	66	(44)	877	175	416	148
Net assets at beginning of year	406,359	414,873	279,763	8,033	39,880	84,477	4,574	(257)	(1,597)
Net assets at end of period	407,168	423,756	287,008	8,099	39,836	85,354	4,749	159	(1,449)

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# MAINE STATE HOUSING AUTHORITY OPERATING REVENUES AND EXPENSES BUDGET VARIANCE REPORT FOR THE PERIOD ENDED MARCH 31, 2023

(IN THOUSANDS OF DOLLARS)

	Mortgage Lending Activities Actual	Federal & Other Program Administration Actual	Total Combined Actual	Total Annual Budget	Total Under/(Over)	% Variance
REVENUES:						
Interest from mortgages and notes	16,185	0	16,185	66,400	50,215	76%
Income from investments	5,345	89	5,434	11,390	5,956	52%
Fee income	741	2,550	3,291	14,153	10,862	77%
Other revenue	0	0	0	160	160	100%
Total Revenues	22,271	2,639	24,910	92,103	67,193	73%
EXPENSES:						
Operating expenses	4,729	2,056	6,785	24,294	17,509	72%
Other program administrative expenses	1,598	157	1,755	8,864	7,109	80%
Interest expense	12,419	0	12,419	50,325	37,906	75%
Total Expenses	18,746	2,213	20,959	83,483	62,524	75%
Excess Revenues Over Expenses	3,525	426	3,951	8,620	4,669	54%

# MAINE STATE HOUSING AUTHORITY ATTACHMENT B OPERATING AND OTHER PROGRAM ADMINISTRATIVE EXPENSES FOR THE PERIOD ENDED MARCH 31, 2023

	Total Annual Budget	Total Year to Date Actual	Budget Available	Percentage of Budget Available
Operating Expenses				
Salaries	13,517,480	4,111,836	9,405,644	70%
Payroll Taxes	994,335	310,032	684,303	69%
Retirement	1,273,244	340,680	932,564	73%
Medical and Life Insurance	3,116,854	735,089	2,381,765	76%
Other Fringe Benefits	10,000	1,950	8,050	81%
Office Supplies	51,365	13,488	37,877	74%
Printing	75,560	17,540	58,020	77%
Membership and Dues	63,811	16,131	47,680	75%
Subscriptions	32,077	7,609	24,468	76%
Sponsorships	14,600	2,500	12,100	83%
Staff Educ/Train/Conf	180,131	31,261	148,870	83%
Travel/Meals - Staff Educ/Train/Conf	197,859	32,462	165,397	84%
Partner/Client Train/Meetings	138,510	20,273	118,237	85%
Travel/Meals - Partner/Client Training	112,546	7,245	105,301	94%
Staff Events	28,580	9,268	19,312	68%
Meals - Staff Events	33,130	8,240	24,890	75%
Leased Vehicles	177,773	41,289	136,484	77%
Computer Supplies	39,812	4,778	35,034	88%
Computer License SAAS	254,048	88,404	165,644	65%
Rent-Other	39,430	10,028	29,402	75%
Computer Maintenance	789,721	157,130	632,591	80%
Depreciation	1,200,000	283,165	916,835	76%
Telephone	125,584	31,797	93,787	75%
Employment Advertising	1,000	0	1,000	100%
Postage and Shipping	141,022	48,852	92,170	65%
Insurance	105,748	451	105,297	100%
Recording Fees	1,000	98	902	90%
Payroll Services	49,418	13,837	35,581	72%
Audit Services	172,000	74,000	98,000	57%
Property Expenses	522,435	153,403	369,032	71%
Professional Services	376,108	98,914	277,194	74%
Building Interest Expense	458,669	113,261	345,408	75%
Total Operating Expenses	24,293,851	6,785,011	17,508,839	72%
Other Branch A Institute Conf.				
Other Program Administrative Expenses	200,000	7.000	400 707	000/
Loan foreclosure expenses	200,000	7,263	192,737	96%
REO expenses	50,000	3,373	46,627	93%
Mortgage Servicing fees	1,850,000	476,056	1,373,944 125,000	74%
Provision for losses on loans & REOs	125,000	620.254	•	100%
Loan Origination expenses	3,230,000	620,254 146,131	2,609,746	81%
Bond Issuance Costs Trustee/Bank fees	900,000	•	753,869	84%
	170,000	43,411	126,589	74%
Program advertising/printing	343,450	27,086	316,364	92%
Bond and mortgagee insurance	19,550	120 247	19,550	100%
Variable rate bond remarket/liquidity facilities	710,000	138,247	571,753	81%
Cash flow/arbitrage/swap consultants/legal	675,000	129,444	545,556	81%
Homebuyer education	135,000 455,610	13,650	121,350	90% 67%
Program administrator fees  Total Other Program Administration Expenses	455,610 8,863,610	149,602 1,754,517	306,008 7,109,093	67% 80%
Total Other Frogram Administration Expenses	0,000,010	1,704,017	7,100,000	00 /0

#### ATTACHMENT C

#### MAINE STATE HOUSING AUTHORITY CAPITAL BUDGET FOR THE PERIOD ENDED MARCH 31, 2023

	2023	2023	Budget	_ %
Description	Budget	Actual	Available	Expended
Computer Hardware:				
Network backup hardware - Data Domain	15,000	0	15,000	
Laptop replacements	55,000	0	55,000	
Total computer hardware	70,000	0	70,000	0%
Computer Software:				
Enterprise multi-family housing system	240,679	183,037	57,643	
Amplifund grant management software	45,600	0	45,600	
Mobile device management software	8,000	0	8,000	
Website redesign	7,000	0	7,000	
Single Family loan servicing system modifications	10,000	0	10,000	
Single Family lender & loan tracking systems mods	10,000	0	10,000	
Hancock systems mods (LIHEAP & Wx Programs)	100,442	0	100,442	
Salesforce software upgrades	120,000	0	120,000	
New LIHEAP & Wx system	575,000	0	575,000	
Total computer software	1,116,721	183,037	933,685	16%
Office Building:				
Additional workstations & furnitures	24,460	14,671	9,789	
Patio repair/resurface	46,000	0	46,000	
Employee stairwell repair	0	6,290	(6,290)	
	70,460	20,961	49,499	30%
Total	1,257,181	203,997	1,053,184	16%

### MAINE STATE HOUSING AUTHORITY MEMBERSHIPS, DUES, AND SPONSORSHIPS FOR THE PERIOD ENDED MARCH 31, 2023

Description	Amount
lemberships and Dues	
Urban Land Institute - employee annual membership	264
Maine Real Estate & Development Association - annual membership	1,200
Maine Public Relations Council - employee annual membership	75
Project management Institute - employee membership	164
Information Systems Audit and Control Association - employee annual membership	45
Association of Government Accountants - (1) employee annual memberships	110
American College of Mortgage Attorneys - employee dues	225
Maine Bankers Association - annual affiliate membership	950
Kennebec Board of Realtors - employee dues	196
Maine Association of Mortgage Professional - employee annual membership	395
Construction Specifications Institute - employee annual membership	375
NCHM Accounting Office Employee Certification dues	125
Maine Real Estate Management Association - annual membership	125
National Affordable Housing Management Association - affiliate membership	1,300
National Energy & Utility Affordability Coalition - annual membership	500
National Energy Assistance Directors' Association - annual membership	6,817
National Energy Assistance Directors' Association - annual LIHWAA membership	1,088
National Association for State Community Services Programs - annual membership	1,627
Notary Public - (1) employee renewal fee	50
Maine Indoor Air Quality Council - annual membership	500
Total	\$ 16,131
onsorships	
Maine Resident Service Coordinator Association - annual sponsor	2,500
Total	\$ 2,500



#### Finance Department Memorandum

**To:** Board of Commissioners

From: Darren Brown

**Date:** May 8, 2023

Subject: Monthly Delinquencies Report

#### **MULTI-FAMILY DELINQUENCIES**

The Multi-Family portfolio totals \$829 million with 1,277 loans as of April 30, 2023. There are four delinquent loans, as shown in *Exhibit 1*. The Multi-Family delinquency rate is benchmarked against MaineHousing's historical rates, as shown in *Exhibit 2*.

#### SINGLE-FAMILY DELINQUENCIES

The Single-Family portfolio totals \$976 million with 9,778 loans as of March 31, 2023. The over 60-day delinquencies decreased from 2.30% to 1.98%, and the in-foreclosures increased from 0.59% to 0.64%. The over 60-day delinquencies amount to \$19 million, with approximately \$6 million representing accounts in foreclosure. The over 60-day and in-foreclosure historic rates are shown in *Exhibit 4.* MaineHousing's overall delinquency rate by loan dollars is 1.98%; and the overall delinquency rate by loan count is 2.23%. As reflected in *Exhibit 5,* the overall delinquency rate by loan count is below the delinquency rate for all Maine Loans.

**Servicer Delinquencies** – As of March 2023, Bank of America (BOA) had the highest overall delinquency rate of 11.26%, with an in-foreclosure rate of 3.39%. BOA no longer originates loans for MaineHousing and they're servicing an old portfolio of loans. The average age of the loans in their portfolio is 16 years. There have been no new loans added to this portfolio since 2011 and the high delinquency rate is attributed mainly the decreasing portfolio balance and its small size.

Bank of America's portfolio consists of 100 loans totaling \$5.8 million. There were two 60-day delinquent accounts reported during the month of March. The 90+day delinquencies consisted of 10 loans in the amount of \$587,000; of which three loans in the amount of \$195,000 are in-foreclosure; four loans in the amount of \$267,000 are in an active COVID-19 forbearance, and three loans in the amount of \$87,000 have right to cure notices issued. BOA has not consistently issued right to cure notices in a timely manner, which has contributed to their high delinquent rates.

Delinquencies for our largest servicer, Mortgage Servicing Solutions, decreased from 2.72% to 2.32%, while the in-foreclosure rate increased from 0.63% to 0.65%. Bangor Savings Bank QS portfolio had a rate of 0.00%, which was the lowest rate for the month. Delinquency rates for each servicer are shown in *Exhibit 3*.

**Delinquencies by Insurance Type** – In March 2023, FHA insured loans had the highest delinquency rate by total insurance type of 3.10%, with in-foreclosures at 0.96%. When compared to the total loan portfolio, RD insured loans had the highest delinquency rate of 1.13%, with inforeclosures at 0.40%. Delinquencies by insurance type and the portfolio as a whole are shown in *Exhibit 6*.

FHA insured loans comprise 17% of the Single-Family portfolio and 26% of delinquencies, while RD insured loans comprise 57% of the portfolio and represent 57% of all delinquent loans. The current composition of the Single-Family portfolio by insurance type, along with the percentage of delinquencies by insurance type, is shown in *Exhibit 7*.

**Foreclosure Prevention Activities** – *Exhibit 8* summarizes our foreclosure prevention activities, as well as the number of completed foreclosures. As of the end of month March 2023, we have assisted 260 borrowers with various foreclosure prevention options. There were two HAF reinstatements as of March and there were 13 HAF reinstatements approved for April.

# **Multi-Family Delinquent Loans**

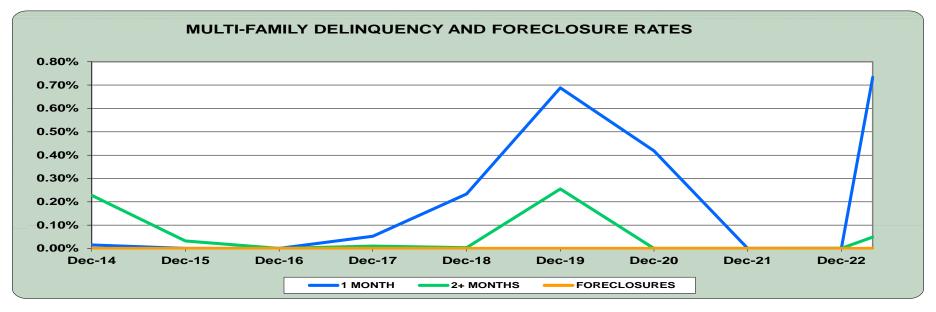
#### MAINE STATE HOUSING AUTHORITY MULTI-FAMILY DELINQUENCIES 4/30/2023

Section 8 BORROWER	LEVEL PMT	PTD	LOCATION	PROJECT OWNER	ORIGINATION DATE	1 MONTH	DELINQUENT 2 MONTHS	3+ MONTHS
AVIGNON APARTMENTS	2,024.97	02/01/23	BIDDEFORD	COMMONS HOUSING CORP	06/07/19	0.00	401,647.00 401,647.00	0.00
Rental Housing BORROWER	LEVEL PMT	PTD	LOCATION	PROJECT OWNER	ORIGINATION DATE	1 MONTH	DELINQUENT	
MOUNTAIN VIEW APARTMENTS*	16,333.33	04/15/23	FAIRFIELD	MOUNTAIN VIEW APARTMENTS LP	12/15/21	5,600,000.00	0.00	0.00
MOUNTAIN VIEW APARTMENTS*	1,311.94	04/15/23	FAIRFIELD	MOUNTAIN VIEW APARTMENTS LP	12/15/21	476,275.49 6,076,275.49	0.00	0.00
Supportive Housing & Other BORROWER	LEVEL PMT	PTD	LOCATION	PROJECT OWNER	ORIGINATION DATE	1 MONTH		3+ MONTHS
MOUSAM ST, 5*	761.20	04/01/23	SANFORD	YORK COUNTY SHELTER PROGRAM II	02/20/92	0.00	0.00	1,520.00
						0.00	0.00	1,520.00
Grand Total						6,076,275.49	401,647.00	1,520.00
% of Portfolio Delq 60+ days Total Number of Loans	0.05% 1,277							



\*past maturity date.

# **Multi-Family Delinquency & Foreclosure Trends**



	OUTSTANDING	<u>1 MONTH</u>			2+ MC	<u>NTHS</u>	<b>FORECLOSURES</b>		
	PRINCIPAL	OOLLARS	RATE		OLLARS	RATE	DO	OLLARS	RATE
Apr-23	\$ 828,803,607	\$ 6,076,275	0.73%	\$	403,167	0.05%	\$	-	0.00%
Dec-22	\$ 796,448,381	\$ -	0.00%	\$	4,553	0.00%	\$	-	0.00%
Dec-21	\$ 696,004,882	\$ -	0.00%	\$	-	0.00%	\$	-	0.00%
Dec-20	\$ 666,678,177	\$ 2,791,073	0.42%	\$	-	0.00%	\$	-	0.00%
Dec-19	\$ 635,961,774	\$ 4,379,009	0.69%	\$	1,620,600	0.25%	\$	-	0.00%
Dec-18	\$ 630,936,475	\$ 1,473,376	0.23%	\$	20,600	0.00%	\$	-	0.00%
Dec-17	\$ 608,939,257	\$ 319,836	0.05%	\$	60,624	0.01%	\$	-	0.00%
Dec-16	\$ 579,916,852	\$ -	0.00%	\$	-	0.00%	\$	-	0.00%
Dec-15	\$ 573,932,384	\$ -	0.00%	\$	185,320	0.03%	\$	-	0.00%
Dec-14	\$ 513,937,525	\$ 77,568	0.02%	\$	1,169,620	0.23%	\$	-	0.00%



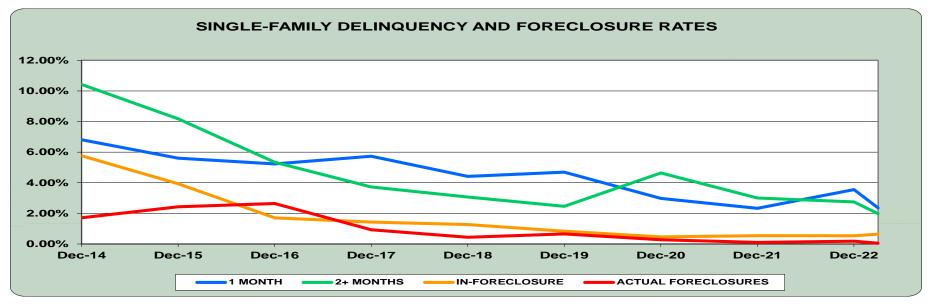
# **Single-Family Delinquent Loans**

# Maine State Housing Authority Single-Family Delinquencies by Servicer 3/31/2023

SERVICER	% OF PORTFOLIO	% of Portfolio Delq 60 + days	OUTSTANDING PRINCIPAL	1 MONTH	DELINQUENT 2 MONTHS	3+ MONTHS	IN- FORECLOSURE
MORTGAGE SERVICING SOLUTIONS	66.66%	2.32%	650,266,250.77	17,450,009.85	3,528,512.66	7,281,798.68	4,250,763.50
BANGOR SAVINGS BANK	12.20%	0.87%	118,983,899.98	1,623,194.06	593,647.52	167,404.43	270,492.11
CAMDEN NATIONAL BANK UK	8.42%	1.13%	82,123,678.41	2,380,851.05	102,358.17	398,355.13	424,350.24
MACHIAS SAVINGS BANK	6.97%	2.45%	67,978,550.33	827,871.42	74,515.94	458,882.34	1,132,927.65
BANGOR SAVINGS BANK QS	5.13%	0.00%	50,065,679.43	171,693.42	0.00	0.00	0.00
BANK OF AMERICA NA	0.59%	11.26%	5,755,875.59	473,125.58	61,569.99	391,390.54	195,143.85
SALEM FIVE MORTGAGE CORP	0.04%	3.84%	374,645.95	35,284.15	0.00	0.00	14373.60
TOTAL	100.00%	1.98%	975,548,580.46	22,962,029.53	4,360,604.28	8,697,831.12	6,288,050.95



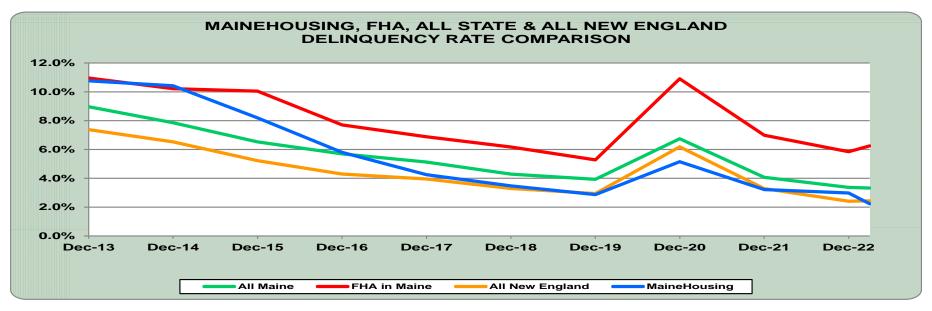
# Single-Family Delinquency & Foreclosure Trends



	OUTSTANDING		1 MONTH		2+ MONTHS		<b>IN-FORECLOSURE</b>		<b>ACTUAL FORECLO</b>		OSURES		
_		PRINCIPAL	DOLLARS RA		DOLLARS		RATE DOLLARS		RATE		DOLLARS	RATE	
Mar-23	\$	975,548,580	\$ 22,962,030	2.35%	\$	19,346,486	1.98%	\$	6,288,051	0.64%	\$	525,115	0.05%
Dec-22	\$	958,984,521	\$ 33,996,366	3.55%	\$	26,378,301	2.75%	55	5,183,906	0.54%	\$	1,733,447	0.18%
Dec-21	\$	887,303,920	\$ 20,685,547	2.33%	\$	26,645,647	3.00%	\$	4,806,968	0.54%	\$	941,490	0.11%
Dec-20	\$	960,761,414	\$ 28,645,024	2.98%	\$	44,603,599	4.64%	55	4,471,656	0.47%	\$	2,617,001	0.27%
Dec-19	\$	967,171,381	\$ 45,399,415	4.69%	\$	23,774,547	2.46%	\$	8,037,512	0.83%	\$	6,357,994	0.66%
Dec-18	\$	916,608,577	\$ 40,526,473	4.42%	\$	28,155,105	3.07%	\$	11,647,401	1.27%	\$	4,056,247	0.44%
Dec-17	\$	844,497,676	\$ 48,457,930	5.74%	\$	31,454,643	3.72%	\$	12,099,518	1.43%	\$	7,847,858	0.93%
Dec-16	\$	799,557,471	\$ 41,780,468	5.23%	\$	42,682,410	5.34%	\$	13,625,991	1.70%	\$	21,142,137	2.64%
Dec-15	\$	790,409,905	\$ 44,303,365	5.61%	\$	64,656,769	8.18%	\$	31,066,182	3.93%	\$	20,797,314	2.43%
Dec-14	\$	810,139,060	\$ 55,171,703	6.81%	\$	84,385,397	10.42%	\$	46,711,687	5.77%	\$	13,904,155	1.72%



## **Single-Family Delinquency Comparison Trends**



MAINEHOUSING LOAN COUNT COMPARISON						
	Loan Count	2 Months	3+ Months	In-Foreclosure	<u>Totals</u>	
All State*	121,505	0.57%	1.54%	1.22%	3.33%	
FHA for State*	16,459	1.53%	3.09%	1.63%	6.25%	
All New England*	1,717,967	0.57%	1.25%	0.62%	2.44%	
MaineHousing**	9,778	0.51%	0.94%	0.78%	2.23%	

\*This information is obtained from MBA's National Delinquency Survey for the fourth quarter of 2022.

<sup>\*\*</sup>MaineHousing's overall delinquency rate based on loan dollars is 1.98%, whereas rates in this exhibit are based on loan count.



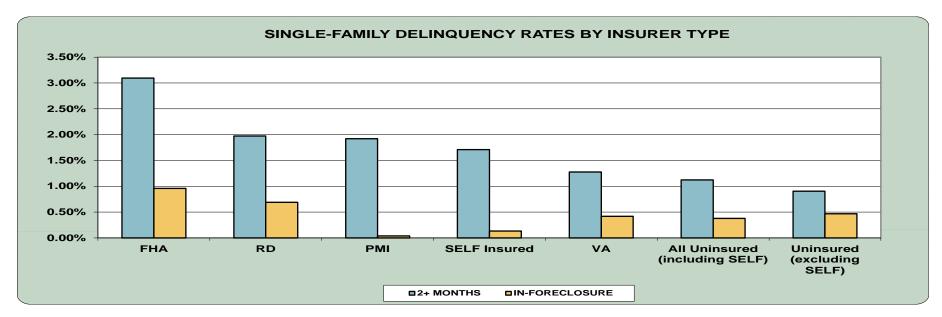
## Single-Family Delinquencies by Mortgage Insurer

As A Percent of Total Insurance Type 3/31/2023

TYPE	2+ MONTHS	IN-FORECLOSURE
FHA	3.10%	0.96%
RD	1.97%	0.69%
PMI	1.92%	0.04%
SELF Insured	1.71%	0.13%
VA	1.27%	0.42%
All Uninsured (including SELF)	1.12%	0.38%
Uninsured (excluding SELF)	0.90%	0.47%

As A Percent of Total Loan Portfolio 3/31/2023

TYPE	2+ MONTHS	IN-FORECLOSURE
RD	1.13%	0.40%
FHA	0.52%	0.16%
All Uninsured (including SELF)	0.19%	0.06%
Uninsured (excluding SELF)	0.11%	0.06%
SELF Insured	0.08%	0.01%
PMI	0.07%	0.00%
VA	0.06%	0.02%

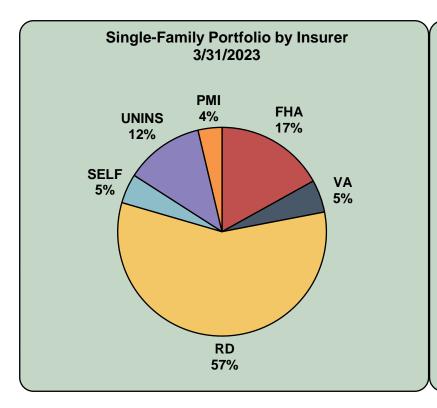


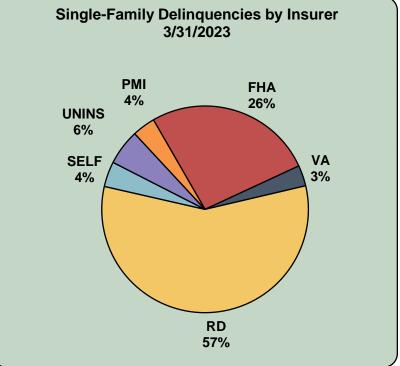


## Single-Family Delinquencies by Mortgage Insurer

The following charts show the composition of MaineHousing loans by mortgage insurer. Self insured loans are mainly mobile homes. Uninsured loans are those not needing mortgage insurance (i.e. for loans under 80% property value).

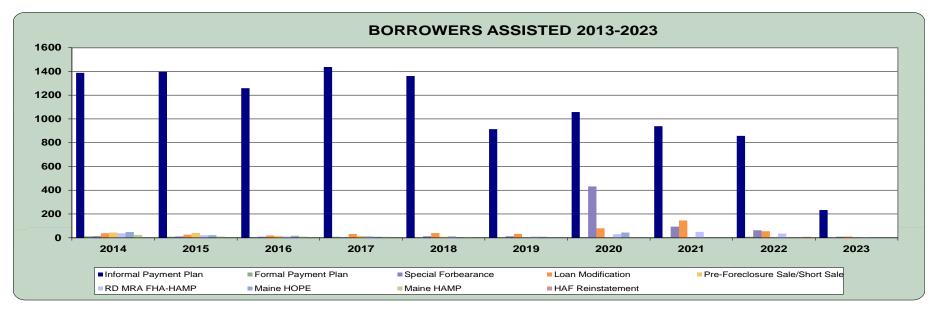
The following charts are in dollar amounts.







# **Single-Family Foreclosure Prevention Activities**



١	lumb	er	of	Borrowers A	Approved	for	Assistance
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	Informal	Formal			Pre- Foreclosure					
	Payment	Payment	Special	Loan	Sale/Short	RD MRA			HAF	Total
	Plan	Plan	Forbearance	Modification	Sale	FHA-HAMP	Maine HOPE	Maine HAMP	Reinstatement	Workouts
Mar-23	233	2	8	10	0	5	0	0	2	260
Dec-22	857	8	63	54	0	35	4	0	7	1028
Dec-21	939	5	94	146	2	50	2	0	0	1238
Dec-20	1058	5	432	79	3	29	44	2	0	1652
Dec-19	914	3	12	32	4	10	8	0	0	983
Dec-18	1361	4	12	39	8	15	3	6	0	1448
Dec-17	1437	8	4	31	14	14	8	7	0	1523
Dec-16	1259	6	8	19	15	10	16	9	0	1342
Dec-15	1397	8	11	26	40	21	22	10	0	1535
Dec-14	1388	12	13	38	44	38	48	24	0	1605

**Actual Foreclosures** 

	Number of Foreclosures	Number of Loans in Portfolio	Percentage of Portfolio
Mar-23	7	9,778	0.07%
Dec-22	21	9,739	0.22%
Dec-21	14	9,750	0.14%
Dec-20	38	10,668	0.36%
Dec-19	86	10,904	0.79%
Dec-18	57	10,673	0.53%
Dec-17	97	10,332	0.94%
Dec-16	258	10,097	2.56%
Dec-15	233	10,258	2.27%
Dec-14	162	10,526	1.54%





#### Homeless Initiatives Department Memorandum

**To:** Board of Commissioners

From: Lauren Bustard, Senior Director of Homeless Initiatives

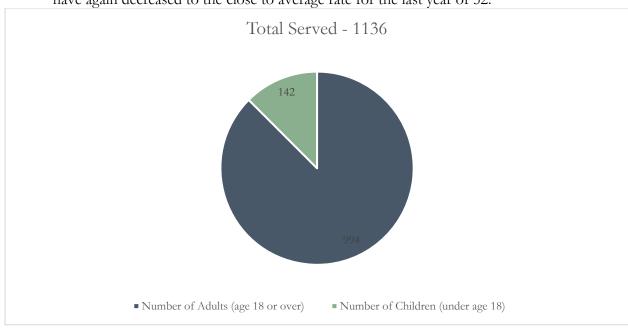
**Date:** May 16, 2023

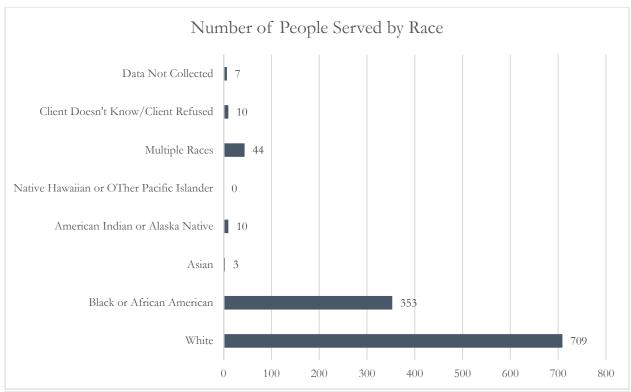
**Subject:** Homeless Initiatives Report

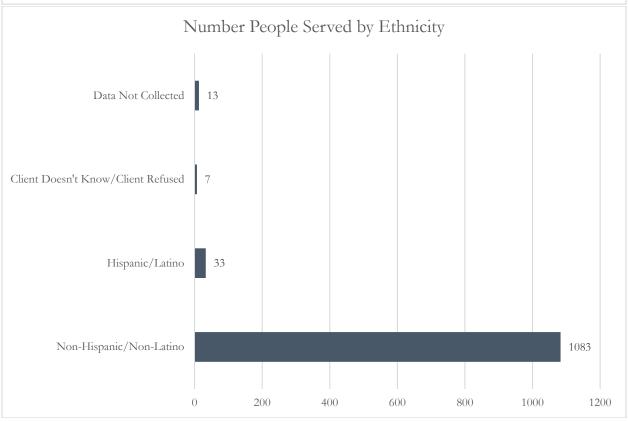
#### Homeless Data - April 2023

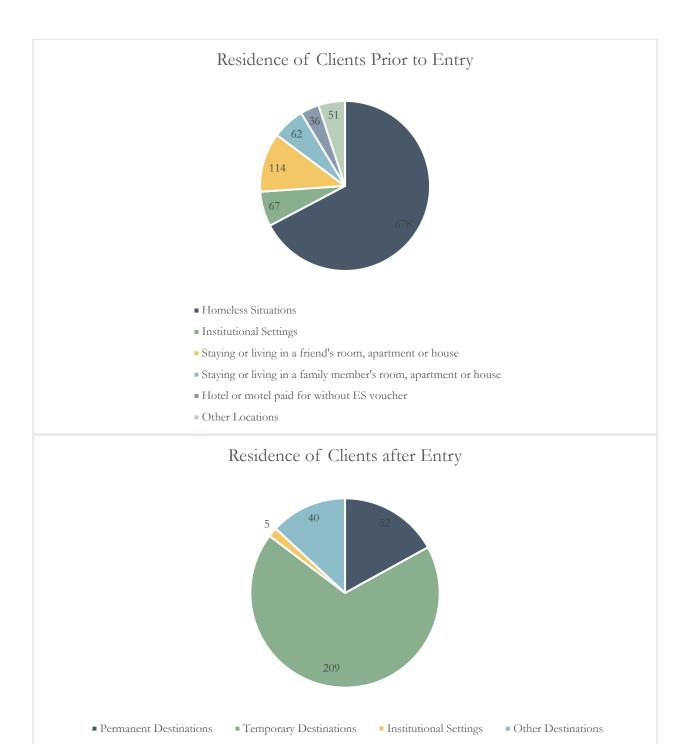
The following are the monthly statistics for April:

- 1. Total number of people served (1136) decreased by 151 individuals. This does not necessarily indicate a decrease in homelessness. We have seen the number of unsheltered individuals increase in many areas of the state over the last month. As the weather warms some individuals will choose an encampment over a shelter environment. This number also does not include many of the Asylum Seekers in Portland as well as many served in hotels through GA and ERA.
- 2. Racial equity the percentage of people of color served decreased- from 42.9% in March to 36.6% in April. This is most likely due to a drop in the number of Asylum Seekers recorded in the HMIS system rather than an actual decrease in the percentage of people of color within the homeless population. The number for those who identify as Hispanic/Latino decreased by 7 to 33 individuals.
- 3. After an encouraging increase in the number of Exits to Permanent Housing last month they have again decreased to the close to average rate for the last year of 52.









#### **Hotels and Warming Shelters**

The two hotels that were funded by FEMA in South Portland have been decommissioned. Although most of the original 290 occupants have moved on to other housing or shelter there was a group of about 30 individuals who were discharged with no clear housing plan.

For those individuals in hotels funded through ERA/GA the deadline has been extended from April 30<sup>th</sup> to June 30<sup>th</sup>.

Three-month extensions were provided to two of the LD 3 – funded warming shelters in Portland that are housing asylum seekers – those operated by Maine Immigrant Rights Coalition and Greater Portland Family Promise. It is hoped that a newly funded shelter will be opening in Portland within 3 months that will be able to absorb those staying at these two locations. All other warming shelters closed by the April 30<sup>th</sup> deadline. Two were provided with no-cost extensions to complete planned renovations that will allow them to operate as warming shelters on an ongoing basis.

#### Service Hub Implementation – Built for Zero Initiative

Hub 2 (Cumberland) has a new coordinator and Hub 9 (Aroostook) is finishing up the hiring process – at which point all hubs will be fully staffed! Hub Coordinators are working on how to reach quality data in various ways. A few examples:

- Hub 1 (York) is working to develop and test a process on how track actively homeless individuals who have not consented to services and/or assessment.
- Hub 7 (Penquis) is working to flesh out a 90-day inactivity policy to be adopted statewide.
- Hub 8 (Downeast) is working with the Connection Initiative and Hub 3 (Midcoast) with 211 to test a process for ways to connect people experiencing literal homelessness who are calling into the agencies for resources to an access point via the Hub Coordinator.

Most hubs have conducted a housing process mapping session with their local providers to identify barriers and bottlenecks that impact housing people quickly. That information will be compiled and shared at the next State Strategy Team meeting in June for the state level partners to hear and consider.

Planning is underway for the transition of the State Strategy Team to the Statewide Homeless Council (SHC). Shawn Yardley, Chair of the SHC, will be facilitating meetings with the voting members of the council to develop strategies to enable the most efficient transition of the work.



## Homeownership Department Memorandum

**To:** MaineHousing Board of Commissioners

From: Craig Reynolds, Director of Homeownership

**Date:** May 15, 2023

**Subject:** Monthly Report – Homeownership Department

### PRODUCTION UPDATE

	Homeownership Loan Purchase Report						
2023 Loan Goal			Total 2023		Total 2022		
1,000	) \$1.	50M		#	\$	#	\$
			2-Jan	46	8,394,738	32	5,119,097
1,000 -			15-Jan	34	6,554,929	28	4,686,266
			1-Feb	35	6,669,512	29	4,733,848
900 -			15-Feb	22	4,481,169	16	3,173,279
900 -			1-Mar	15	3,217,846	22	3,291,971
			15-Mar	25	4,436,937	25	3,996,765
800 -			Q-1	177	33,755,131	152	25,001,226
			1-Apr	32	5,997,862	36	6,797,846
700 -			15-Apr	17	3,291,204	20	3,147,373
700			1-May	16	3,035,112	29	5,284,332
			15-May	0	0	35	6,767,521
600 -			1-Jun	0	0	33	6,684,794
			15-Jun	0	0	32	6,527,129
500 -			Q-2	65	12,324,178	185	35,208,995
300			1-Jul	0	0	54	12,194,136
			15-Jul	0	0	30	6,512,884
400 -			1-Aug	0	0	57	11,171,612
			15-Aug	0	0	29	5,853,032
300 -			1-Sep	0	0	69	14,284,479
555			15-Sep	0	0	33	6,294,970
		<b>'</b>	Q-3	0	0	272	56,311,113
200 -			1-Oct	0	0	62	12,318,672
			15-Oct	0	0	47	9,701,533
100 -			1-Nov	0	0	65	12,730,040
			15-Nov	0	0	36	6,210,146
242 24%		1-Dec	0	0	55	11,273,433	
		15-Dec	0	0	44	8,956,766	
		Q-4	0	0	309	61,190,590	
		Totals	242	\$ 46,079,309	918	\$ 177,711,924	

Monthly Loan Reservations: 05/01/23			
#	\$ Volume		
68	\$ 13,738,891		

Loan Pipeline as of: 05/01/23			
#	\$ Volume		
184	\$ 35,746,	188	

Loan Reservation Comparison					
April 2022		April 2023		2022 vs 2023	
#	\$ Volume	#	\$ Volume	#	\$ Volume
280	\$55,228,628	184	\$ 35,746,188	-34%	-35%

#### **PROGRAM HIGHLIGHTS**

#### **Loan Production & Market Status**

The number of First Home Loan purchases thus far in 2023 is slightly ahead of 2022 at this same time, however 2023 loan volume of approximately \$46M is roughly \$6M greater than that in 2022. New loan reservations have increased in recent weeks but are still lagging behind numbers seen in 2022. The arrival of the traditional spring market should give an indication of what to expect for real estate activity in the months that follow.

The rate of sales price increases has slowed in some areas, excluding much of southern and coastal Maine and greater Portland, while some other areas are actually showing a modest decline in sales prices. The shortage of homes for sale that has plagued the market for the past several years continues to frustrate potential homebuyers and is preventing a faster and more substantial decrease in sales prices from taking place. Home sellers are still reaping the benefits of the low inventory, however they too are faced with the challenge of finding a new home to buy and then face having to pay a high price for it in a still highly competitive marketplace.

Building material costs and labor shortages are hampering new home construction and renovation projects in the housing sector as ongoing supply issues, further exacerbated by a series of natural disasters in the U.S. that are consuming significant amounts of available materials needed to re-build the devastated areas.

Mortgage interest rates remain relatively stable in the mid-6% range despite another recent Federal Reserve rate hike of .25%, as its battle to lower the rate of inflation continues. A slowdown in home sales nationwide may result in interest rates staying relatively flat for the foreseeable future. MaineHousing's First Home Loan interest rate continues to be offered at an attractive 5.50%.

The following is an excerpt from the Maine Association of REALTORS® monthly press release in April regarding Maine's real estate market activity and related regional and national statistics provided by the National Association of REALTORS®.

# MAINE HOME VALUES UP 3.85 PERCENT IN MARCH; SALES EASE DUE TO INVENTORY ISSUES

AUGUSTA - Interest rates and lower-than-normal inventory led to a single-family existing home sales decline of 16.78 percent in March. According to Maine Listings, 858 homes changed hands last month, compared to 1,031 homes in March 2022. The median sales price for homes sold rose 3.85 percent to \$337,500 comparing March 2023 to March 2022. The MSP indicates that half of the homes were sold for more and half sold for less.

"As spring arrives, potential buyers are adjusting to the increased mortgage interest rates and returning to actively searching for their next home," says Carmen McPhail, 2023 President of the Maine Association of REALTORS® and Associate Broker at family-owned United Country Lifestyle Properties of Maine with offices in Lincoln, Bangor and Lubec. "However, the low inventory of for- sale homes continues to be a challenge.

"The tight for-sale inventory, while bolstering sales prices overall, has contributed to the rate of statewide price growth slowing. In some counties, median sales prices have declined during the first quarter," adds McPhail.

The National Association of Realtors reported a home sales decline nationwide of 21.1 percent in March 2023 compared to March 2022. Prices also eased 1.4 percent to a national MSP of \$380,000. Regionally, home prices in the Northeast rose 1.0 percent to \$395,400, while sales dipped 21.2 percent comparing March 2023 to March 2022.

"To navigate the challenging market, sellers and buyers should partner with a Realtor for expert counsel. Now is a terrific time to list your property for sale. Buyers are searching for and finding new property options every day and purchasing the right home for their needs," says McPhail.

#### Realtor CEU Credit Course

Mortgage Lending Team Leader, Lisa McKenna recently conducted a training for 35 real estate licensees sponsored by Bangor Savings Bank and held at Jeff's Catering and Event Center in Brewer. Lisa was assisted at the event by Consumer Education Coordinator, Jessica Gurney and Mortgage Lending Officer, Matt Berube. The training course entitled 'MaineHousing - Affordable Home Financing for ME!' is approved by the Maine Real Estate Commission for 3 continuing education credit hours toward the license renewal requirements of real estate professionals.



Class instructor Lisa McKenna (standing) hard at work

#### MAMP Expo

Mortgage Lending Coordinator, Dawn Libby-Lynch and Consumer Education Coordinator, Jessica Gurney attended the annual Maine Association of Mortgage Professionals (MAMP) Expo event held at the Harraseeket Inn in Freeport. The Maine Association of Mortgage Professionals was founded in 1958 by a group of Maine mortgage brokers and bankers and has since been joined by several affiliate members including MaineHousing. Dawn and Jessica staffed a display table to promote the First Home Loan program, including the recently launched 'First Generation Pilot Program'.

MaineHousing was one of several vendors attending the event. The event was well attended and the day was filled with guest speakers presenting a wide variety of topics including new banking regulations, the economy and pending legislation that could impact the mortgage lending industry.



Jessica Gurney (L) and Dawn Libby-Lynch at the MaineHousing display table.



Jessica (R) presents an LL Bean gift certificate to raffle winner Kelly Sturmer, of Norway Savings Bank

#### **Lender Partner Training**

Mortgage Lending Team Leader, Lisa McKenna conducted a "MaineHousing Closing and Post-Closing" training for 34 loan processing staff members from several of our First Home Loan program partners. The training allowed lenders to review the procedures of closing a MaineHousing loan and packaging it for delivery and compliance review. As part of the training, the various required closing documents were reviewed and the file uploading process was also demonstrated.

### **State House Realtor Rally**

MaineHousing and the Homeownership department were honored to be invited by the Maine Association of Realtors (MAR) as the only exhibitor at their first Realtor Rally to be held in person at the State House Hall of Flags since the Covid-19 pandemic began. The annual event gives MAR members the opportunity to meet with legislators to discuss pending legislation of interest and a variety of housing and real estate industry related topics. Maine State Senate President, Troy Jackson was on hand to address the many Realtors attending the rally from all over Maine. Also appearing at the event from MaineHousing were Director, Dan Brennan, Senior Director of Government Relations & Communications, Erik Jorgensen and Homeownership Director, Craig Reynolds. The MaineHousing display table was staffed by Mortgage Lending Manager, Tina Partridge and Consumer Education Coordinator, Jessica Gurney.







MaineHousing Director Brennan and Jessica Gurney

#### hoMEworks Spring Educator Meeting

The hoMEworks board of directors held its spring Educator meeting in April, one of two yearly meetings bringing the board and homebuyer educators together to discuss important topics related to the class curriculum and educator practices. The agenda for this meeting included discussion of new educator standards, manufactured homes, a guest classroom presenter policy, certificates of class completion expiration, and a Realtor panel.

The mission of hoMEworks is to develop a standardized, comprehensive, homebuyer education program to be delivered by a network of industry professionals in neutral environments throughout Maine. MaineHousing's Consumer Education Coordinator, Jessica Gurney also serves on the hoMEworks board of directors.

#### First Gen Homebuyer Program Update

Approximately one month after program launch, the First Gen program now has 9 loan reservations totaling a potential loan value of just under \$2M. Reports from several of our lender partners indicate that many are receiving frequent calls from interested individuals, and are meeting with potential applicants to explain the program in more detail. Call volume coming into the Homeownership department from consumers regarding the program has been very high since it was announced. Homeownership is pleased to say that it has been also been contacted by the National Fair Housing Alliance which has become aware of our First Gen program and has requested a virtual meeting on May 9<sup>th</sup> to gather more detailed information on its structure, implementation and the various considerations that were involved in the program development process.



#### Housing Choice Vouchers Department Memorandum

To: MaineHousing Board of Commissioners

From: Allison Gallagher - Director of HCV Programs

**Date:** May 23, 2023

**Subject:** Monthly Report – Housing Choice Voucher Program

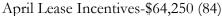
### **Program Updates:**

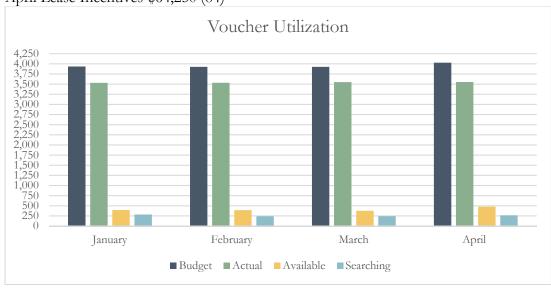
On April 27, 2023, MaineHousing received a letter from the U.S. Department of Housing and Urban Development designating Maine State Housing Authority as a High Performer for the Section 8 Management Assessment Program (SEMAP) for fiscal year ending 12/31/2022. SEMAP assesses the HCV program by identifying MaineHousing's capabilities and deficiencies related to the administration of the Section 8 Program.

#### Internal HCV staff news:

Staff participated in a communications style exercise and shared the best ways to communicate and collaborate with each other. The styles include driver, amiable, analytical and expressive.

HCV Managers and Team leaders provided the team with a taco bar to acknowledge Administrative Professionals day and thank the team for a productive first quarter of 2023.

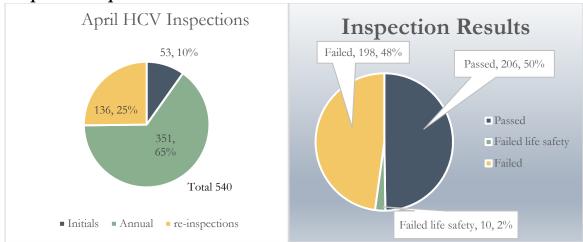




#### **HCV** (homeless initiatives)

	Leased	Searching
STEP	93	60
Home to Stay	195	74
Homeless Priority	287	63
EHV	57	20

# **Inspection Updates:**



### Landlord Repair Program: \$99,197.84/Damage Reimbursement Program: \$22,843.79



# **Emergency Rental Assistance:**

Administrators of Maine's ERA program are processing final payments on behalf of eligible ERA applicants staying in hotels through June 30, 2023. The program stopped accepting new applications effective September 29, 2022.



#### Human Resources and Facilities Department Memorandum

**To:** Board of Commissioners

From: Jane Whitley, Director of Human Resources & Facilities

**Date:** May 2023

**Subject:** Board Report

### Human Resources – as of May 15









Turnover Rate ① 3.2%



### Fair Housing Training for Partners

MaineHousing is offering a free Understanding of Fair Housing training program. This program is on demand and self-paced. It is available through our online learning portal. To register for the training, please visit our website: <a href="https://www.mainehousing.org/education/fair-housing-education">https://www.mainehousing.org/education/fair-housing-education</a>

# Facilities Updates

✓ The Moxie Café outdoor patio demolition and resurfacing has begun. The project should be complete midsummer so staff can enjoy having lunch outside.



#### Information Technology Department Memorandum

**To:** Board of Commissioners

From: Craig Given, Director of IT

**Date:** May 15, 2023

**Subject:** Monthly Report

# **Information Technology Updates:**

- Completed a digital spring cleaning initiative to improve file management practices and address file storage and retention needs. 13.2% of the available disk space was cleared, extending the available resources across the organization.
- Launched a quarterly anti Phishing-campaign providing experience and education in recognizing socially engineered attacks.
- Launched Proof of Concept (POC) testing of Microsoft365 environment including data migration and security requirements.
- Began preparations for RFP to address Printers, Copiers and Print Services for MaineHousing.
- Expanded availability of cell phones to additional identified users, and started hardware refresh for aging desktop and laptop inventory.
- Prepared technology for trainings in preparations for the launch of the development and asset management software to be launched in June.
- RFP for software to support Heating and Weatherization programs posted, with questions and demo to be scheduled in coming months.
- Provided MaineHousing asset inventory for Maine Broadband Working Group's initiative addressing digital inclusion.
- Applied security patches to critical systems to address identified vulnerabilities.
- Technology and application team members involved in software implementations, including grant management software, and development & asset management software.

#### **Board Calendar 2023**

JANUARY 17	FEBRUARY 21
Board Business:	Board Business:
QAP discussion (30 minutes)	Introduce HEAP Rule
Legislative Preview	Legislative Update
Program Presentations:	Droom Proportations
HUB Coordinator update	Program Presentations:  • QAP (if needed)
	Homeownership – 2022 Review, 2023 Preview
NCSHA HFA Institute Washington, DC (Jan 8 – Jan 13)	Fromeownership – 2022 Keview, 2023 Preview
MARCH 21	APRIL 18
Board Business:	Board Business:
HEAP Rule Discussion	Commence Rulemaking HEAP Rule (VOTE)
Legislative update	Legislative Update
Updates from the Governor's office (Greg Payne)	Executive Session – Personnel followed by a (VOTE)
Executive Session – Personnel	
	Program Presentations:
Program Presentations:	2022 Budget and Audit results
QAP (if needed)	
MCCHAI L. C. C. W. L DC Of 1 27 M. 1 20	
NCSHA Legislative Conf. Washington, DC (March 27- March 29)	
MAY 23	JUNE 20
Board Business:	Board Business:
HEAP Rule Public Hearing	Updates from the Governor's office (Greg Payne)
Legislative Update	Adopt HEAP Rule (VOTE)
	Legislative Final Report
Program Presentations:	
2022 Financial Overview	Program Presentations:
	Housing Choice Voucher Dept. presentation
TTT \$7.40	NCSHA Housing Credit Connect Seattle, WA (June 13 – June 16)
JULY 18	AUGUST 15 Board Business:
If necessary	
11 necessary	• 2024 Goal Setting
	Program Presentations:
NCSHA Exe Directors Workshop Nashville, TN (July 16-July 19)	•
SEPTEMBER 19	OCTOBER 17
Board Business:	Board Business:
<ul> <li>Updates from the Governor's office (Greg Payne)</li> </ul>	Homeless Rule Public Hearing
Commence Homeless Rule Revision	Adopt PHA Plan (VOTE)
PHA Plan Public Hearing	2024 Goal Setting
• 2024 Goal Setting	Decouse Descentations
Program Procentations	Program Presentations:
Program Presentations:	•
	NCSHA Annual Conference & Showplace Boston, MA (Oct 14 – Oct 17)
NOVEMBER 21	DECEMBER 19
Board Business:	Board Business:
Review Preliminary 2024 Budget	Updates from the Governor's office (Greg Payne)
Resource Allocation	Approve 2024 Budget (VOTE)
Adopt Homeless Rule (VOTE)	• Elect Officers (VOTE)
2024 Goal Setting	MPP Series Resolution (VOTE)
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Program Presentations:	Program Presentations:
•	MCCHA Casaid David of Diseases Maries and E. C. D. C. D.
	NCSHA Special Board of Directors Meeting and Executive Directors Forum
	New Orleans, LA (Dec 3 – Dec 5)