Homeownership Affordability Index			Median Home Median		Income Needed to Afford	Home Price Affordable to	
York County Yes		<u>Index</u>	Price ¹	Income ²	Median Home Price	Median Income	
	2012	0.94	\$205,000	\$52,860	\$56,482	\$191,853	
	2013	0.91	\$210,000	\$54,180	\$59,666	\$190,693	
	2014	1.07	\$204,100	\$61,083	\$57,045	\$218,544	
	2015	0.98	\$215,000	\$58,311	\$59,503	\$210,693	
	2016	0.93	\$228,900	\$60,271	\$64,542	\$213,754	
Ogunquit		0.58	\$432,500	\$64,890	\$112,327	\$249,850	
York		0.71	\$369,500	\$70,542	\$99,845	\$261,058	
Biddeford		0.71	\$207,450	\$44,369	\$62,585	\$147,069	
Kennebunkport		0.71	\$446,950	\$82,424	\$115,872	\$317,931	
Old Orchard Beach		0.74	\$215,500	\$45,579	\$61,768	\$159,018	
Kittery		0.75	\$302,875	\$65,268	\$87,055	\$227,074	
Saco		0.82	\$236,500	\$57,329	\$69,809	\$194,219	
Newfield		0.84	\$159,000	\$36,645	\$43,475	\$134,020	
Wells		0.91	\$248,200	\$60,020	\$66,004	\$225,699	
York County		0.93	\$228,900	\$60,271	\$64,542	\$213,754	
Kennebunk		0.94	\$287,850	\$76,059	\$81,333	\$269,183	
Acton		0.94	\$223,000	\$57,885	\$61,461	\$210,026	
Berwick		0.96	\$230,000	\$64,442	\$67,466	\$219,691	
Buxton		0.96	\$230,000	\$61,549	\$63,792	\$221,911	
Maine		0.97	\$184,000	\$50,990	\$52,545	\$178,552	
Alfred		0.98	\$219,000	\$60,675	\$61,954	\$214,479	
Sanford		0.98	\$153,950	\$46,910	\$47,771	\$151,175	
Eliot		0.98	\$298,262	\$82,400	\$83,897	\$292,939	
Cornish		0.99	\$146,450	\$40,948	\$41,173	\$145,651	
Parsonsfield		1.00	\$143,000	\$41,094	\$41,063	\$143,108	
Lebanon		1.04	\$200,000	\$59,429	\$57,043	\$208,365	
Arundel		1.05	\$251,575	\$74,831	\$71,394	\$263,687	
Limington		1.08	\$190,000	\$55,844	\$51,477	\$206,120	
Hollis		1.09	\$213,250	\$63,743	\$58,233	\$233,429	
North Berwick		1.11	\$222,600	\$68,017	\$61,541	\$246,023	
South Berwick		1.11	\$239,950	\$78,876	\$70,837	\$267,181	
Lyman		1.14	\$224,500	\$70,202	\$61,826	\$254,915	
Shapleigh		1.14	\$179,900	\$55,308	\$48,557	\$204,911	
Dayton		1.21	\$236,000	\$85,714	\$70,920	\$285,230	
Limerick		1.23	\$165,250	\$57,565	\$46,689	\$203,743	
Waterboro		1.38	\$160,000	\$62,366	\$45,115	\$221,183	

The Homeownership Affordability Index is the ratio of Home Price Affordable at Median Income to Median Home Price. An index of less than 1 means the area is generally unaffordable - i.e., a household earning area median income could not cover the payment on a median priced home (30 year mortgage, taxes and insurance) using no more than 28% of gross income.



Households Unable to Afford Median Home

T	Households Unable to Afford Median Home Total			Median	Income to Al <u>Median</u>	ford <u>Home</u>
Location	Percent	Number	<u>Households</u>	Home Price ¹	Annual	Hourly
Ogunquit	65.4%	291	445	\$432,500	\$112,327	\$54.00
York	64.8%	3,673	5,669	\$369,500	\$99,845	\$48.00
Kittery	64.8%	2,909	4,492	\$302,875	\$87,055	\$41.85
Biddeford	63.4%	5,495	8,667	\$207,450	\$62,585	\$30.09
Old Orchard Beach	63.4%	2,973	4,689	\$215,500	\$61,768	\$29.70
Saco	63.1%	5,077	8,049	\$236,500	\$69,809	\$33.56
Wells	60.5%	2,603	4,3 00	\$248,200	\$66,004	\$31.73
Kennebunkport	59.9%	971	1,620	\$446,950	\$115,872	\$55.71
Berwick	59.0%	1,705	2,888	\$230,000	\$67,466	\$32.44
Newfield	57.9%	382	661	\$159,000	\$43,475	\$20.90
York County	53.8%	45,241	84,098	\$228,900	\$64,542	\$31.03
Acton	53.6%	589	1,098	\$223,000	\$61,461	\$29.55
Kennebunk	53.3%	2,705	5,077	\$287,850	\$81,333	\$39.10
Maine	52.5%	296,838	564,989	\$184,000	\$52,545	\$25.26
Buxton	51.9%	1,660	3,199	\$230,000	\$63,792	\$30.67
Eliot	51.2%	1,318	2,576	\$298,262	\$83,897	\$40.34
Alfred	51.1%	636	1,244	\$219,000	\$61,954	\$29.79
Sanford	50.8%	4,375	8,620	\$153,950	\$47,771	\$22.97
Cornish	50.2%	328	653	\$146,450	\$41,173	\$19.79
Arundel	50.1%	806	1,608	\$251,575	\$71,394	\$34.32
Parsonsfield	50.0%	422	844	\$143,000	\$41,063	\$19.74
Lebanon	48.0%	1,080	2,248	\$200,000	\$57,043	\$27.42
South Berwick	47.3%	1,329	2,809	\$239,950	\$70,837	\$34.06
Limington	46.2%	682	1,477	\$190,000	\$51,477	\$24.75
Hollis	45.4%	766	1,687	\$213,250	\$58,233	\$28.00
North Berwick	44.9%	808	1,802	\$222,600	\$61,541	\$29.59
Lyman	44.3%	770	1,738	\$224,500	\$61,826	\$29.72
Shapleigh	42.9%	472	1,100	\$179,900	\$48,557	\$23.34
Dayton	42.1%	320	760	\$236,000	\$70,920	\$34.10
Limerick	38.6%	438	1,134	\$165,250	\$46,689	\$22.45
Waterboro	34.2%	1,005	2,944	\$160,000	\$45,115	\$21.69

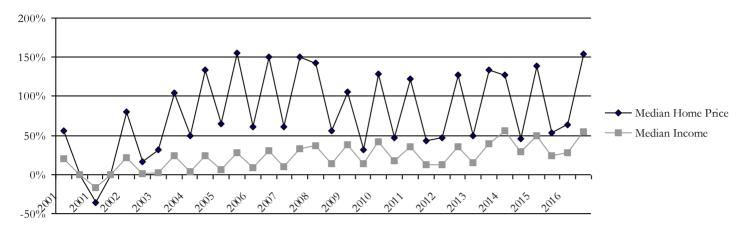


Unattainable Homes as a Percentage of Homes Sold

	Percentage of	Affordable	Unattainable
Location	<u>Unattainable Homes</u>	Homes Sold	<u>Homes Sold</u>
Biddeford	84.5%	40	218
Ogunquit	80.3%	15	61
York	79.6%	65	254
Old Orchard Beach	74.7%	69	204
Kennebunkport	72.0%	23	59
Kittery	70.7%	46	111
Saco	70.7%	98	236
Newfield	63.4%	15	26
Alfred	62.8%	16	27
Wells	60.5%	147	225
Acton	57.6%	28	38
York County	57.6%	1,641	2,225
Berwick	57.5%	54	73
Eliot	56.6%	43	56
Kennebunk	56.4%	130	168
Buxton	54.5%	51	61
Maine	52.8%	9,555	10,689
Sanford	51.5%	160	170
Cornish	50.0%	16	16
Parsonsfield	48.1%	14	13
Lebanon	44.9%	49	40
North Berwick	42.1%	33	24
Limington	40.4%	28	19
Arundel	40.4%	28	19
Shapleigh	37.6%	53	32
Hollis	33.3%	54	27
South Berwick	32.4%	69	33
Lyman	32.1%	38	18
Limerick	25.0%	42	14
Waterboro	22.1%	134	38
Dayton	21.4%	22	6



Relative Increases in Income and Home Price ³



Rental Affordability Index				Renter		
•			Average	Household	Income Needed	2 BR Rent
			2 BR Rent	Median	to Afford	Affordable to
York County	<u>Year</u>	<u>Index</u>	(with utilities) ⁴	Income ²	Average 2 BR Rent	Median Income
	2012	0.95	\$886	\$33,781	\$35,436	\$845
	2013	0.85	\$1,008	\$34,313	\$40,335	\$858
	2014	0.87	\$1,063	\$37,067	\$42,531	\$927
	2015	0.82	\$1,064	\$34,754	\$42,572	\$869
	2016	0.93	\$946	\$35,151	\$37,830	\$879
Biddeford		0.79	\$986	\$31,118	\$39,445	\$778
Maine		0.85	\$872	\$29,588	\$34,873	\$740
Old Orchard Beach		0.91	\$974	\$35,301	\$38,949	\$883
York County		0.93	\$946	\$35,151	\$37,830	\$879
York		0.94	\$993	\$37,357	\$39,739	\$934
Sanford		1.01	\$711	\$28,635	\$28,440	\$716
Saco		1.06	\$923	\$39,270	\$36,936	\$982

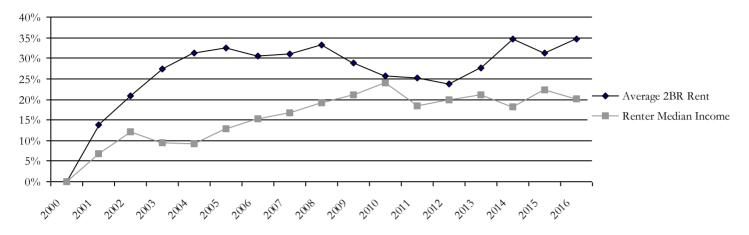
The Rental Affordability Index is the ratio of 2-Bedroom Rent Affordable at Median Renter Income to Average 2-Bedroom Rent. An index of less than 1 means the area is generally unaffordable – i.e., a renter household earning area median renter income could not cover the cost of an average 2-bedroom apartment (including utilities) using no more than 30% of gross income.

Renter Households Unable to Afford Average 2 Bedroom Rent

	U					
	House	eholds			Income Needed to Afford Average 2 BR Rent	
	Unable t	o Afford	Total Renter	Average 2 BR Rent		
	Average 2	2 BR Rent				
<u>Location</u>	Percent	<u>Number</u>	<u>Households</u>	(with utilities) ⁴	<u>Annual</u>	<u>Hourly</u>
Biddeford	61.8%	2,709	4,381	\$986	\$39,445	\$18.96
Maine	57.4%	92,705	161,601	\$872	\$34,873	\$16.77
Old Orchard Beach	54.5%	1,023	1,876	\$974	\$38,949	\$18.73
York County	52.8%	11,725	22,199	\$946	\$37,830	\$18.19
York	52.6%	613	1,165	\$993	\$39,739	\$19.11
Sanford	49.7%	1,523	3,062	\$711	\$28,440	\$13.67
Saco	46.8%	1,205	2,573	\$923	\$36,936	\$17.76



Relative Increases in Renter Income and Average 2BR Rent³



Demographics

	% Change <u>1990-2016</u>	<u>1990</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
Population	22.8%	164,587	199,102	199,396	200,065	200,230	202,118
Households	36.0%	61,848	82,149	82,437	82,902	83,126	84,098

Endnotes



¹This data is derived from Maine Real Estate Information System ("MREIS") and MREIS reserves all rights including all proprietary rights in the data set forth herein and any use or publication of this data or any portion thereof without the express written consent of MREIS is prohibited. Any reproduction, sale or exchange of this data, in whole or in part, is likewise prohibited. All rights to the data remain the exclusive property of MREIS to the extent owned by MREIS.

²Source: Claritas

 $^{^3}$ The Y axis is an index defined as the ratio of the annual value to the year 2000 value.

⁴Source: MaineHousing Quarterly Rent Survey. All rent data reported adjusted to include the cost of utilities (heat, hot water, and electricity).