Homeownership Affordability Is	Median Home	Median	Income Needed to Afford	Home Price Affordable to		
Brunswick Micropolitan Housing Market	ick Micropolitan Housing Year		Price ¹	Income ²	Median Home Price	Median Income
	2012	0.99	\$175,000	\$49,880	\$50,153	\$174,050
	2013	1.02	\$187,500	\$54,077	\$52,938	\$191,534
	2014	1.16	\$179,500	\$56,916	\$49,234	\$207,509
	2015	1.04	\$192,500	\$55,691	\$53,429	\$200,649
	2016	0.91	\$212,500	\$54,971	\$60,153	\$194,195
Arrowsic		0.57	\$377,500	\$57,188	\$100,696	\$214,393
West Bath		0.60	\$326,000	\$52,432	\$87,508	\$195,328
Harpswell		0.74	\$380,000	\$71,196	\$96,439	\$280,534
Phippsburg		0.78	\$305,000	\$61,749	\$79,257	\$237,625
Westport		0.80	\$285,000	\$60,041	\$75,446	\$226,806
Brunswick		0.81	\$219,000	\$53,534	\$65,810	\$178,149
Bath		0.82	\$149,574	\$37,893	\$46,138	\$122,844
Georgetown		0.86	\$261,700	\$57,813	\$67,612	\$223,770
Topsham		0.86	\$220,000	\$55,908	\$64,657	\$190,232
Brunswick Micropolitan Housing Man	rket	0.91	\$212,500	\$54,971	\$60,153	\$194,195
Maine		0.97	\$184,000	\$50,990	\$52,545	\$178,552
Dresden		0.98	\$180,000	\$51,734	\$52,689	\$176,738
Bowdoin		0.98	\$211,750	\$58,585	\$59,638	\$208,011
Bowdoinham		1.10	\$190,000	\$60,537	\$55,107	\$208,722
Woolwich		1.17	\$190,000	\$63,054	\$53,784	\$222,748
Wiscasset		1.25	\$158,000	\$57,885	\$46,249	\$197,752
Richmond		1.42	\$140,000	\$59,696	\$42,130	\$198,372

The Homeownership Affordability Index is the ratio of Home Price Affordable at Median Income to Median Home Price. An index of less than 1 means the area is generally unaffordable - i.e., a household earning area median income could not cover the payment on a median priced home (30 year mortgage, taxes and insurance) using no more than 28% of gross income.



Households Unable to Afford Median Home

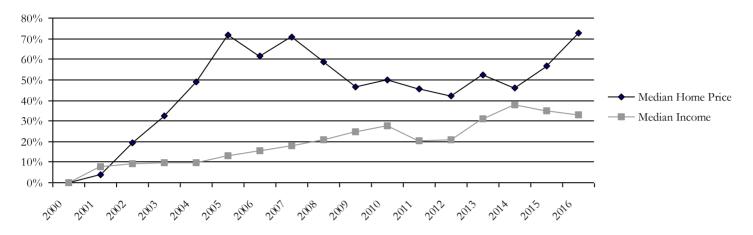
Households						Income Needed	
		o Afford	to Afford				
	Median Home		Total	Median	<u>Median</u>		
Location	<u>Percent</u>	<u>Number</u>	<u>Households</u>	Home Price 1	<u>Annual</u>	<u>Hourly</u>	
West Bath	79.5%	672	845	\$326,000	\$87,508	\$42.07	
Arrowsic	77.6%	159	205	\$377,500	\$100,696	\$48.41	
Harpswell	65.9%	1,511	2,292	\$380,000	\$96,439	\$46.36	
Phippsburg	64.8%	651	1,005	\$305,000	\$79,257	\$38.10	
Georgetown	63.2%	290	459	\$261,700	\$67,612	\$32.51	
Brunswick	63.2%	5,538	8,768	\$219,000	\$65,810	\$31.64	
Westport	61.5%	200	325	\$285,000	\$75,446	\$36.27	
Topsham	57.7%	2,215	3,843	\$220,000	\$64,657	\$31.08	
Bath	56.8%	2,202	3,880	\$149,574	\$46,138	\$22.18	
Brunswick Micropolitan Housing Market	54.3%	15,682	28,884	\$212,500	\$60,153	\$28.92	
Maine	52.5%	296,838	564,989	\$184,000	\$52,545	\$25.26	
Bowdoin	51.0%	588	1,153	\$211,750	\$59,638	\$28.67	
Dresden	50.8%	351	691	\$180,000	\$52,689	\$25.33	
Bowdoinham	46.5%	557	1,197	\$190,000	\$55,107	\$26.49	
Woolwich	40.7%	510	1,254	\$190,000	\$53,784	\$25.86	
Wiscasset	38.6%	584	1,513	\$158,000	\$46,249	\$22.24	
Richmond	36.7%	534	1,454	\$140,000	\$42,130	\$20.25	

Unattainable Homes as a Percentage of Homes Sold

Lagation	Percentage of	Affordable	Unattainable
Location	<u>Unattainable Homes</u>	<u>Homes Sold</u>	<u>Homes Sold</u>
West Bath	83.3%	4	20
Arrowsic	80.0%	2	8
Westport	73.7%	5	14
Bath	72.0%	51	131
Harpswell	71.7%	41	104
Georgetown	68.8%	5	11
Phippsburg	62.2%	14	23
Topsham	61.8%	52	84
Brunswick	60.2%	127	192
Brunswick Micropolitan Housing Market	54.9%	512	623
Maine	52.8%	9,555	10,689
Dresden	52.4%	10	11
Bowdoin	50.0%	14	14
Woolwich	43.9%	23	18
Bowdoinham	40.5%	22	15
Wiscasset	29.2%	46	19
Richmond	29.1%	39	16



Relative Increases in Income and Home Price ³



Rental Affordability Index			Average 2 BR Rent	Renter Household Median	Income Needed to Afford	2 BR Rent Affordable to
Brunswick Micropolitan Housing Market	Year	<u>Index</u>	(with utilities) ⁴	Income ²	Average 2 BR Rent	Median Income
	2012	0.95	\$878	\$33,437	\$35,135	\$836
	2013	0.92	\$896	\$33,108	\$35,832	\$828
	2014	0.86	\$969	\$33,193	\$38,767	\$830
	2015	0.84	\$966	\$32,402	\$38,635	\$810
	2016	0.98	\$796	\$31,029	\$31,823	\$776
Bath		0.80	\$811	\$25,937	\$32,455	\$648
Maine		0.85	\$872	\$29,588	\$34,873	\$740
Brunswick Micropolitan Housing Mark	xet	0.98	\$796	\$31,029	\$31,823	\$776
Brunswick		1.03	\$746	\$30,654	\$29,858	\$766

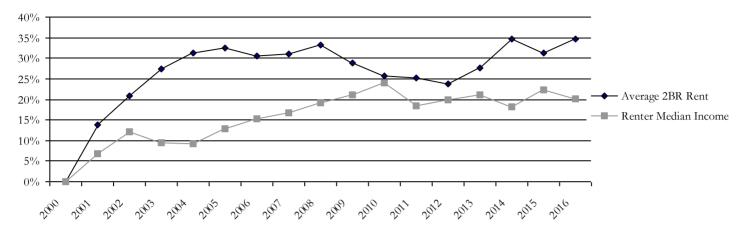
The Rental Affordability Index is the ratio of 2-Bedroom Rent Affordable at Median Renter Income to Average 2-Bedroom Rent. An index of less than 1 means the area is generally unaffordable – i.e., a renter household earning area median renter income could not cover the cost of an average 2-bedroom apartment (including utilities) using no more than 30% of gross income.

Renter Households Unable to Afford Average 2 Bedroom Rent

	Households					
	Unable to Afford Average 2 BR Rent		Total	Average	to Afford Average 2 BR Rent	
			Renter	2 BR Rent		
Location	<u>Percent</u>	<u>Number</u>	<u>Households</u>	(with utilities) ⁴	<u>Annual</u>	<u>Hourly</u>
Bath	59.0%	1,025	1,737	\$811	\$32,455	\$15.60
Maine	57.4%	92,705	161,601	\$872	\$34,873	\$16.77
Brunswick Micropolitan Housing Market	51.3%	3,881	7,569	\$796	\$31,823	\$15.30
Brunswick	48.7%	1,361	2,792	\$746	\$29,858	\$14.35



Relative Increases in Renter Income and Average 2BR Rent³



Demographics

	% Change <u>1990-2016</u>	<u>1990</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
Population	2.5%	64,781	66,550	65,987	66,219	66,116	66,398
Households	18.4%	24,398	28,583	28,436	28,639	28,722	28,884

Endnotes



¹This data is derived from Maine Real Estate Information System ("MREIS") and MREIS reserves all rights including all proprietary rights in the data set forth herein and any use or publication of this data or any portion thereof without the express written consent of MREIS is prohibited. Any reproduction, sale or exchange of this data, in whole or in part, is likewise prohibited. All rights to the data remain the exclusive property of MREIS to the extent owned by MREIS.

²Source: Claritas

³The Y axis is an index defined as the ratio of the annual value to the year 2000 value.

⁴Source: MaineHousing Quarterly Rent Survey. All rent data reported adjusted to include the cost of utilities (heat, hot water, and electricity).