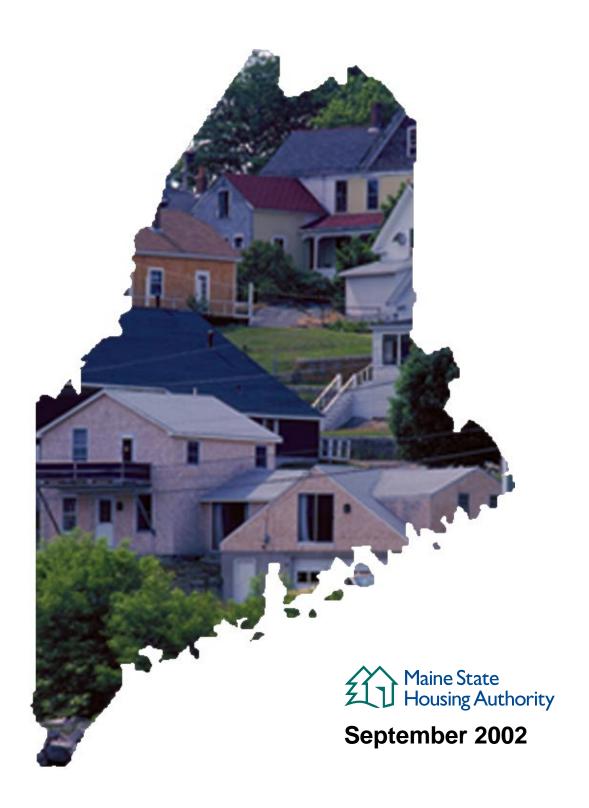
The State of Maine's Housing 2002





Dear Reader,

Three years ago the Maine State Housing Authority published <u>The State of Maine's Housing: 1999</u>. It is now 2002, and housing issues in Maine have changed. Where in 1999 housing was just emerging from a decade-long slump, today many parts of Maine are riding a wave of record home prices and rental inflation. The York-Kittery area leads the pack, having been identified by the National Association of Homebuilders as being the least affordable housing market in the United States outside of California for the first quarter of 2002. On the other hand, there are still parts of rural Maine where good houses are abandoned because of the lack of demand.

Because change is occurring so rapidly, the Maine State Housing Authority decided to update and reissue the report this year. The purposes of the report remain unchanged:

- to inform the public about changing housing issues,
- to provide a common foundation of data and trends for policy-makers, and
- to help investors identify promising areas for new development.

The format has been slightly altered. The introductory section is shorter, and the photographs in the regional narratives have been replaced by regional maps developed by Mitchell Geographics, Inc., of Portland.

The content of this report speaks for itself. Maine faces an unprecedented challenge in developing affordable housing for its young people and retirees at a time when federal resources for housing are at a low ebb. The people of Maine spoke this past year by passing a \$12 million affordable housing bond. We will leverage this with other resources and help hundreds of Maine individuals and families, but this will only scratch the surface of the need.

Beyond the question of resources, we must deal with the problem of attitude. The Not-In-My-Back-Yard (NIMBY) syndrome is, unfortunately, alive and well in Maine. We at Maine State Housing Authority are working closely with the State Planning Office to promote "sensible growth" alternatives to providing affordable housing that reduce the need for automobile use and preserve open space and environmental quality.

I would like to thank the people whose work made this report possible: consultants Frank O'Hara of Planning Decisions and Will Mitchell of Mitchell Geographics, as well as Linnea Rogers, John Wainer, Dan Simpson, Margaret Bean, and Peter Merrill of our own staff.

We hope you find this report informative and useful. We look forward to hearing your comments and suggestions. And we look forward to working with you to create an affordable Maine future.

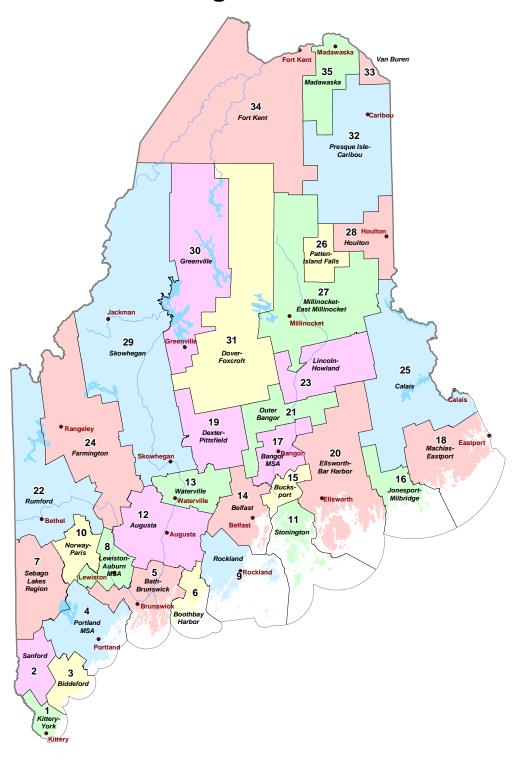
Sincerely,

Michael L. Finnegan

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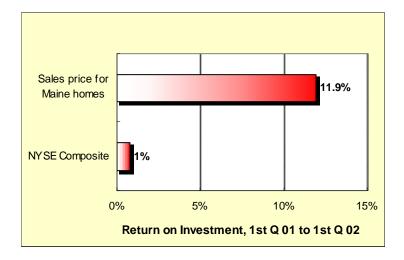
Maine Housing Market Areas 2002



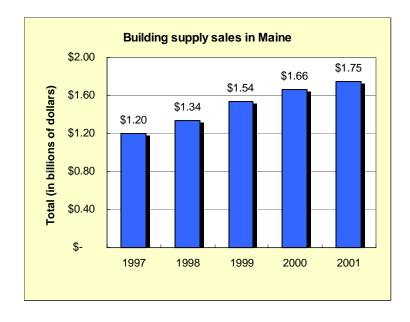
Introduction

Where would you rather have placed an investment last year – in Maine real estate or in the stock market?

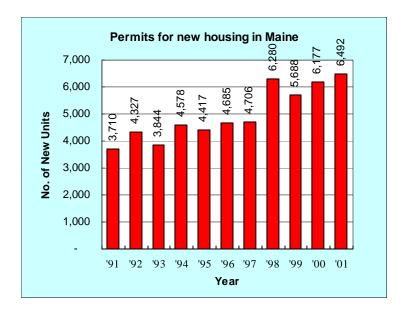
Shrewd investors last year did move investments into Maine real estate. And given what happened in the second quarter of 2002, more people may do the same in the coming year. More money into a fixed stock equals housing inflation.



The investments aren't just in buying homes. They are also in fixing homes up. In the last five years Mainers increased their annual investment in building supplies over \$500 million, or nearly 50%. Adding a bathroom is a better investment than putting the equivalent into mutual funds.

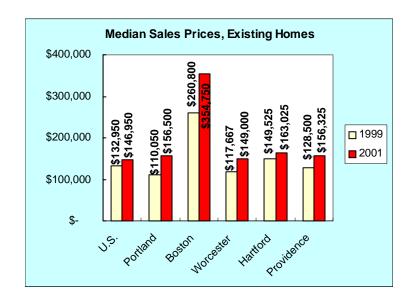


This is not to say home building is not going on. Even though population growth has been slow in recent years, housing construction hit a new high in 2001, with nearly 6,500 permits issued. People are upgrading by building new homes or by buying manufactured housing.

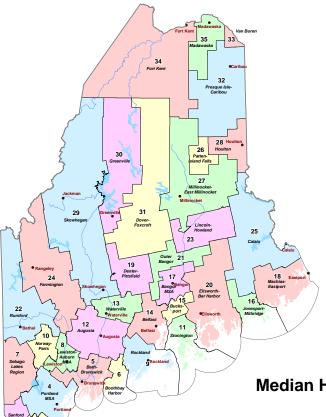


To see just how hot Maine markets have become, consider how the City of Portland compares with other communities in New England. The Federal Reserve Bank of Boston reports that Portland's housing inflation in the last two years - from 1999 to 2001 - was much higher than the United States as a whole, and much higher as well than Worcester, Hartford, or Providence. Only Boston itself outstripped Portland's price rise.

Or to take another example - in July the National Association of Homebuilders identified the Portsmouth-Kittery area (which includes York, Eliot, Berwick, South Berwick, and Kittery) as one of the ten least affordable housing markets in the United States - the only region outside of California to make the list.



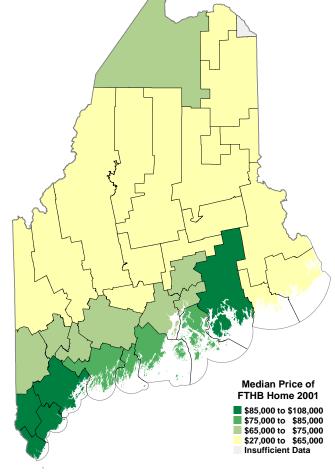
Maine Housing Market Areas 2002



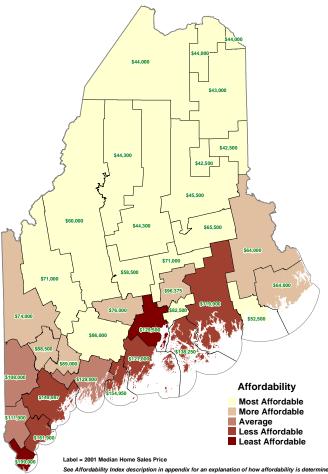
Not every community in Maine, of course, has housing inflation like Portland or Kittery-York. Maine's nearly 500 communities are part of very different economic areas, or housing markets, from rural Dexter to coastal Bar Harbor to urban Lewiston. Each housing market is a cluster of towns which shares common employers, retail centers, and government services. The Maine Department of Labor, through an analysis of commuting patterns, identifies 35 markets in the state. These are the areas that this report refers to.

Median Home Price for First Time Homebuyers

The markets with the highest prices for the basic house - the kind bought by first-time homebuyers - are in southern Maine and along the coast. This is where the most jobs have been created in the past decade, and also where attractive ocean retirement housing is located.

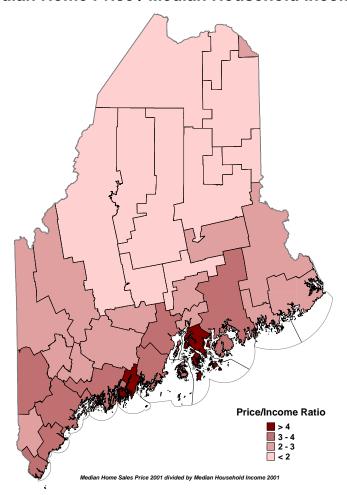


Housing Affordability



When it comes to all kinds of houses and all kinds of buyers, median prices vary around the state from a low of \$31,000 in Patten-Island Falls to \$204,000 in Kittery. The greatest affordability problems happen in those locations where housing costs are most out of line with incomes. Housing costs more in Cumberland County than in Waldo County, but because Waldo County incomes are lower, there is more of an affordability problem there. Likewise, even though the Jonesport area housing is inexpensive, low incomes there make it harder to afford.

Median Home Price / Median Household Income



Another way of looking at the same issue is by directly relating household incomes to home prices. In Boothbay Harbor and Stonington the median home price is more than four times higher than median household income. The further inland one goes, the more incomes and housing prices come into line.

Mortgage and interest costs are not the only factors to take into account with regard to housing affordability. Property taxes are increasingly an issue. According to the nonprofit national Tax Foundation, as of 1997 (the latest year for which data is available), Maine ranked among the top states in the nation for its property tax burden. That year property tax collections per person in Maine came to \$1,190 - the seventh highest in the country. For every \$10,000 of personal income, Mainers paid \$55 in property taxes - this ranked second among all states.

Part of the property tax burden problem is its unequal application. The

Maine Municipal Association calculated property tax burdens on average homeowners for 1999. Homeowners in older "service center" municipalities paid the most - in Lewiston an average homeowner family paid 9% of its income for property taxes. Homeowners along the coast also paid a lot - in Swan's Island and Yarmouth and Old Orchard Beach, 7%. The median burden for Maine communities was 3.4%.

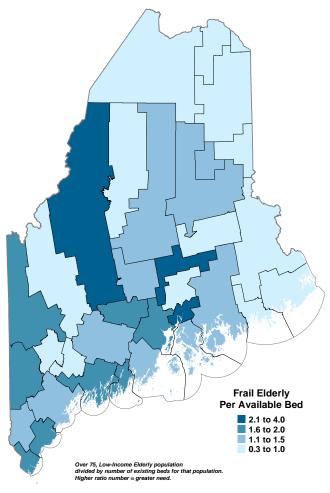
These are just comparisons *among* communities. *Within* a given community, the variation on burden can be even greater. The elderly resident living in a small cottage along the shore may be making 10 times the tax effort of another family living inland.

Frail Elderly Population by Bed

Because of these inequities, property tax reform has moved to the top of the Maine political agenda for the coming year.

Property taxes are a major problem for "younger" elderly. As retirees age and pass the 75 year mark, they become more frail. Then a new housing challenge presents itself; namely, how to live in a home or residential setting and still get the personal care one needs. The answer found in the private market has been "assisted living" complexes. These provide varying levels of activities and personal care in attractive, home-like settings. Maine has wonderful examples of private assisted living developments all along its coastline.

For people without the income to afford private assisted living, options are fewer. Although Maine ranks fourth in the nation for its provision of government-assisted beds for frail elderly people, many are still in need. The Bureau of Maine's Elderly and Maine State Housing Authority have identified those areas where frail elderly with lower incomes outnumber available government-subsidized assisted living units. Somerset County and the area around Bangor have the most low income elderly in need of this housing.



At the other end of the age scale, Maine lacks sufficient apartments for young people. Maine is third in the nation with regard to the proportion of households who own their own home. However it lags behind other states in building new apartments. In 2001 only 27 multi-unit (5 or more apartments) structures in the entire state were given building permits. Maine is one of the bottom performers in the country with regard to private construction of multi-family housing.

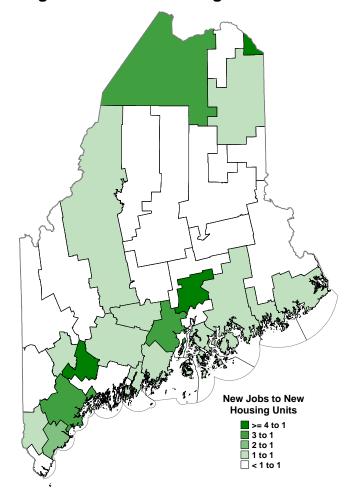
These figures do not take into account the fact that much of our older multifamily housing stock is being lost to fires and demolition. From 1990 to 2000 a total of 1,655 new multifamily units were built in Maine. During the same period 1,347 multifamily units were lost to fire or demolition. In other words, during a decade in which the single family stock was increased by 40,000 units, multifamily housing virtually stood still.

Maine's success in retaining its young talent during the last 30 years is directly related to its construction of new apartments.

This is not surprising. Young people are mobile, move from job to job, and prefer renting to owning. From 1970 to 1990, when more than 25,000 rental units were added each decade, Maine had a net inmigration of people under 35. In the last ten years Maine added only 8,000 rental units, and experienced an outmigration of people under 35. Housing is not the only reason young people don't stay in Maine, but it is part of the overall picture.

During the 1990s, Maine added only half as many housing units as the economy added jobs. In markets stretching from Sanford to Fort Kent, housing lagged behind job creation. This is a formula for squeezing economic growth to a standstill - as well as for increasing housing inflation. There can be no new jobs without new people, and there can be no new people without new housing. In Greater Portland and southern Maine especially, new affordable housing is a necessity in order to allow healthy future economic gains. At this point the popular reaction to disorganized and unplanned growth - or sprawl - has generated resistance to new affordable housing proposals in York and Cumberland Counties. Addressing this problem is one of the major public policy challenges in Maine in the coming years.

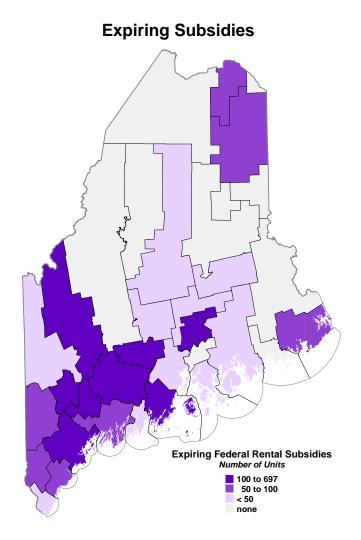
Change in Jobs vs. Housing Units 1993-2000



The tight housing market and lack of apartments affects young people in many ways. One way is homelessness. A July newspaper article quoted a social worker in Oxford County as saying that there is an "epidemic in teen homelessness." The Preble Street Resource Center in Portland is serving 500 young people a year. Most don't show up in shelters and established places. They stay in cars, with friends, or in campgrounds.

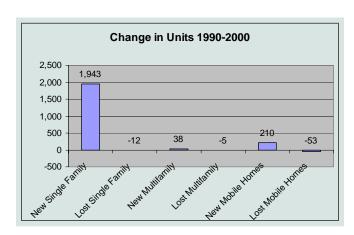
In decades past the federal government played a more significant role in providing affordable housing. Much of the decline in multi-family production, for example, is a result of cutbacks in federal housing programs. The continuing low subsidy levels are leading to a new problem. Many projects built in the 1980s had twenty-year fixed subsidy contracts. Those contracts will come to an end in the coming decade. The Maine State Housing Authority has been largely successful in negotiating with apartment owners to extend their subsidy arrangements. But as private rents continue to go up, some landlords may be tempted to discontinue the subsidized arrangement and try their luck on the private market. Hundreds of apartments will have their subsidies expire in the coming decade.

All of the issues raised above have been a focus of the Maine State Housing Authority activities in the last two years. In 2000, Director Michael Finnegan announced that the Maine State Housing Authority (MSHA) would concentrate on six "emerging issues": affordable housing in highgrowth areas, housing for the frail elderly, homelessness, housing in downtowns, preserving existing federal subsidized housing, and increasing the capacity of nonprofit organizations to meet the challenges. In 2002 the people of Maine passed an affordable housing bond issue to support MSHA's efforts. This may be just the beginning of a new state commitment to address housing.



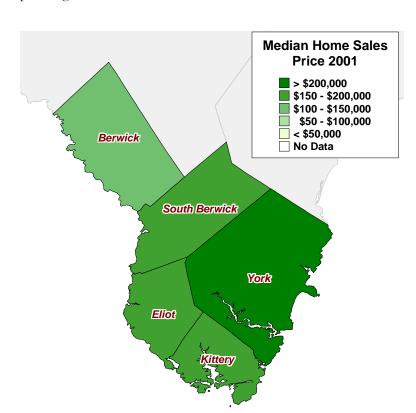
1 Kittery-York Market

In summer of 2002 the National Association of Homebuilders proclaimed the Portsmouth-Kittery area - which includes Berwick, Eliot, Kittery, South Berwick, and York - as one of the ten least affordable regions in the country - and the only one in the top ten outside of California. Boston-style housing inflation has taken a foothold in Maine. The median existing home in the area cost \$204,000 in 2001, and the median new home cost \$240,000. The average two-bedroom rent - when it can be found - is over \$1,000 a month. Prices are rising at double-digit rates.



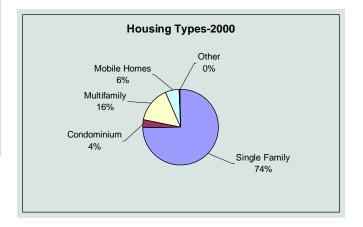
There is a healthy rate of new construction, far in excess of jobs, but here numbers can be deceiving. Many York-Kittery area residents commute to jobs in southern New Hampshire and the northern suburbs of Boston. For this reason job growth within the labor market area is not the primary economic driver at work. The institution of AMTRAK daily service will make it easier for southern York County to become integrated into the larger Boston metropolitan area growth. The upward pressure on prices and rents can be expected to continue.

One promising note is that employers and housing advocates in this area have set up a Workforce Housing Coalition to promote affordable housing. The Coalition organizes support for affordable development proposals in front of planning boards and town councils. For more information on the Coalition check their web site at http://

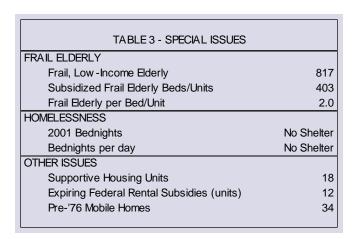


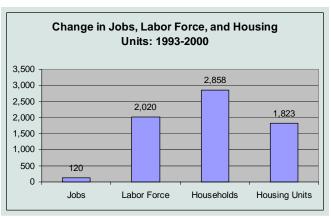
www.housingpartnership.org/ WorkforceHousingCoalition.htm.

TABLE 1 - PEOPLE	
PEOPLE	
2000 Population	41,375
Change in Population 1990-2000	4,984
% Change in Population 1990-2000	13.7%
HOUSEHOLDS	
2000 Households	16,342
Change in Households 1990-2000	2,858
% Change in Households 1990-2000	21.2%
INCOME	
2000 Median Income	\$ 51,014
Change in Income 1990-2000	\$ 14,250
% Change in Median Income 1990-2000	38.8%



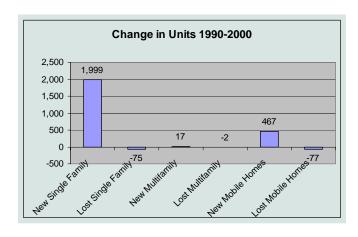
TAE	BLE 2 - OWNERS A	AND RENTERS	
OWNERS	F	RENTERS	
2000 % Ow ners	76.2%	2000 % Renters	23.8%
2000 Owner Households	12,455	2000 Renter Households	3,887
Overall Median Price	\$ 204,000	2001 Average 2-Bedroom Rent	\$ 1,025
2001 Median Sales Price-New	\$ 240,000		
-Existing	\$ 199,000		
-First Time Homebu	uyer \$ 105,000		
% Annual Increase in Median Sales Price	12.7%	% Annual Increase in 2-Bedroom Rent	N/
Home Affordability Index	0.69	Rental Affordability Index	0.70
1990 Owner Vacancy Rate	1.8%	1990 Rental Vacancy Rate	12.6%
2000 Owner Vacancy Rate	0.7%	2000 Rental Vacancy Rate	2.29
Market Turnover	3.2%		
% Housing Cost Burdened for 2000	21.3%	% Housing Cost Burdened for 2000	31.79
% Units Built Pre-1940	22.5%		
% Seasonal Housing	14.7%		





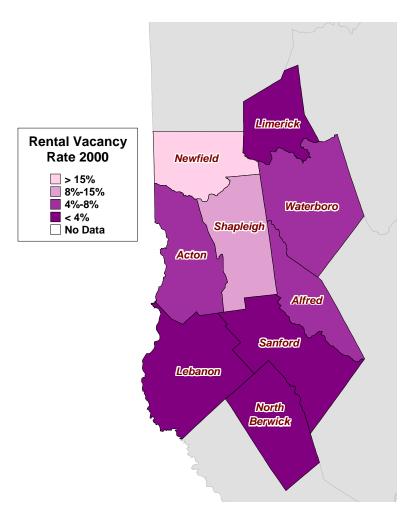
2 Sanford Market

The closings of Tenneford
Weaving Co. and Vishay Sprague
Inc. have raised unemployment to
nearly 6% in the Sanford area as of
spring. Still, the area had gained more than
2,000 jobs in the 1990s, mostly in retail and
service employment. Household incomes increased to \$38,700, remaining just over the state
average. Households grew by nearly 3,000, most moving
to small towns like Waterboro rather than to Sanford
itself.



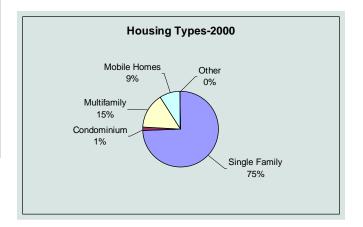
Housing did not grow as fast as the labor force, and the labor force did not grow as fast as jobs. No large new

multi-family projects were built. Thus the housing market remained tight. The rental vacancy rate dropped by two-thirds from nearly 8% in 1990 to just under 3% in 2000. Rent levels are growing at a rate of 18% a year. Over a third of renters are cost-burdened. The owner market is better. Nearly 2,000 single family homes were added in the decade, as well as about 400 mobile homes. The reason for the construction rate is easily explained - new homes are being

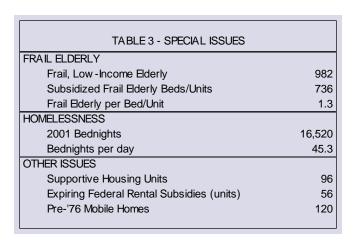


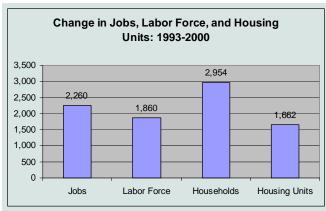
built here for an average price of \$130,000, which is about \$100,000 less than in neighboring Kittery-York and Biddeford-Saco. Much of the new demand represents working families moving away from expensive coastal real estate markets. As the Sanford region is now providing affordable housing for people throughout southern York County, the pent-up demand remains high. "Listings are going as fast as we can get them," one agent said.

TABLE 1 - PEOPLE	
PEOPLE	
2000 Population	46,932
Change in Population 1990-2000	5,339
% Change in Population 1990-2000	12.8%
HOUSEHOLDS	
2000 Households	18,000
Change in Households 1990-2000	2,954
% Change in Households 1990-2000	19.6%
INCOME	
2000 Median Income	\$ 38,657
Change in Income 1990-2000	\$ 8,523
% Change in Median Income 1990-2000	28.3%



TAE	BLE 2 -	OWNERS	AND RENTERS	
OWNERS			RENTERS	
2000 % Owners		75.5%	2000 % Renters	24.5%
2000 Owner Households		13,593	2000 Renter Households	4,407
Overall Median Price	\$	112,900	2001 Average 2-Bedroom Rent	\$ 646
2001 Median Sales Price-New	\$	131,122		
-Existing	\$	111,900		
-First Time Homebu	ıyer \$	87,950		
% Annual Increase in Median Sales Price		7.5%	% Annual Increase in 2-Bedroom Rent	18.0%
Home Affordability Index		1.04	Rental Affordability Index	0.93
1990 Owner Vacancy Rate		1.2%	1990 Rental Vacancy Rate	7.7%
2000 Owner Vacancy Rate		0.9%	2000 Rental Vacancy Rate	2.8%
Market Turnover		4.3%		
% Housing Cost Burdened for 2000		21.2%	% Housing Cost Burdened for 2000	37.2%
% Units Built Pre-1940		21.9%		
% Seasonal Housing		16.9%		

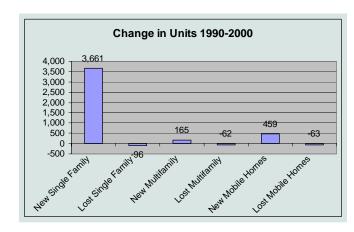




3 Biddeford Market

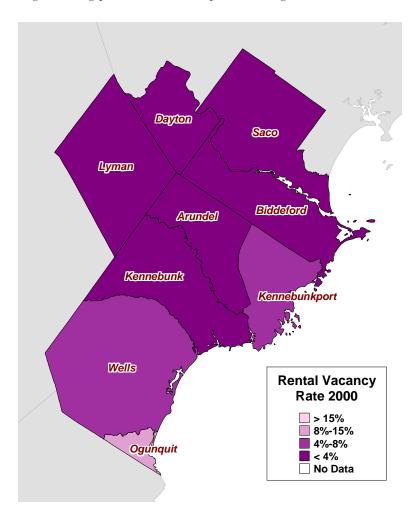
The Biddeford region's economy is successfully making the transition from old mill jobs to new jobs in technology, tourism, and services. The area's workers are benefitting from the prosperity to the south (Greater Portsmouth) and to the north (Greater Portland).

But as the unemployment rate falls, so does the housing vacancy rate. The rate for apartments, for example, has dropped from 13.2 % in 1990 to just 1.7 % in 2000. With the tighter market, rents are increasing 17% a year. Homes are also priced high, especially along the coast. A modest three-bedroom home in Kennebunk, for



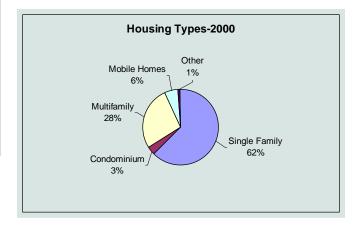
instance, might sell for as much as \$200,000. "There's almost nothing on the market for \$150,000," one local broker explained. "We have an affordable housing shortage."

High housing prices on the coast push working families inland, toward small, rural communities such as Waterboro,

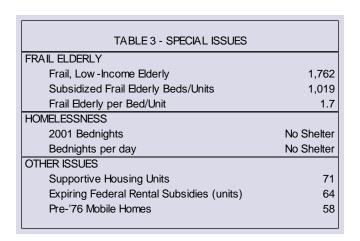


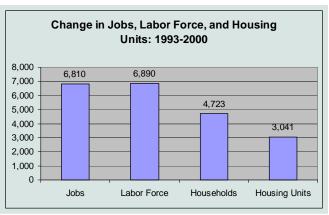
where land is cheaper. This creates problems of sprawl and taxes. Meanwhile jobs in the region are increasing at twice the rate of housing, and the outlook is for more inflation and more rural growth pressure.

TABLE 1 - PEOPLE	
PEOPLE	
2000 Population	71,757
Change in Population 1990-2000	8,456
% Change in Population 1990-2000	13.4%
HOUSEHOLDS	
2000 Households	29,320
Change in Households 1990-2000	4,723
% Change in Households 1990-2000	19.2%
INCOME	
2000 Median Income	\$ 44,193
Change in Income 1990-2000	\$ 11,541
% Change in Median Income 1990-2000	35.3%



TAB	LE 2 -	OWNERS	AND RENTERS	
OWNERS			RENTERS	
2000 % Ow ners		68.8%	2000 % Renters	31.2%
2000 Owner Households		20,163	2000 Renter Households	9,157
Overall Median Price	\$	166,000	2001 Average 2-Bedroom Rent	\$ 699
2001 Median Sales Price-New	\$	224,072		
-Existing	\$	161,900		
-First Time Homebuy	yer \$	94,900		
% Annual Increase in Median Sales Price		11.1%	% Annual Increase in 2-Bedroom Rent	16.6%
Home Affordability Index		0.77	Rental Affordability Index	0.91
1990 Owner Vacancy Rate		1.7%	1990 Rental Vacancy Rate	13.2%
2000 Owner Vacancy Rate		0.8%	2000 Rental Vacancy Rate	1.7%
Market Turnover		3.6%		
% Housing Cost Burdened for 2000		21.6%	% Housing Cost Burdened for 2000	36.7%
% Units Built Pre-1940		25.2%		
% Seasonal Housing		20.1%		





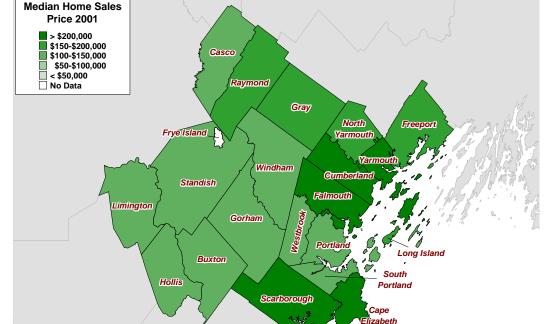
4 Portland Market

How important is the Portland area to Maine? Greater Portland has fewer than 1 of every 5 people living in the state. However this region accounted for more than 1 in 3 of the state's new jobs during the 1990s. For Maine as a whole to do well economically, Greater Portland must lead the way.

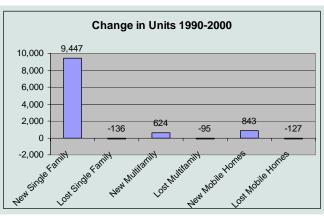
Greater Portland did do well in the last ten years. But will it continue to grow and prosper in the next decade? Housing is critical to the answer.

From 1993 to 2000 Greater Portland's labor force grew by 10,000 less than total job growth. Greater Portland's housing, in turn, grew by about 10,000 less than its labor force. The implications are plain. The region cannot have continued job growth unless there are people - a labor force - to fill those jobs. And people cannot increase in the region unless there are houses and apartments to live in.

Right now the squeeze is on. In the rental market, very few apartments were added during the past decade. The vacancy rate has dropped from 8% to 1%, rents are high, and at the current rate of rental inflation (18%), will soon top \$1,000 a month for an average two-bedroom unit. For homes, real estate agents report that it is a sellers' market. First-time homebuyers pay over \$100,000, average existing homes cost more than \$150,000, and new homes average over \$200,000. It is common for sellers to receive multiple offers within days of listing a house, often for more than their asking price. The high-end market for expensive suburban homes is beginning to soften, but this has not



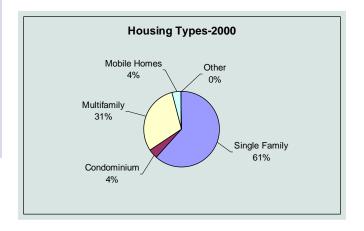
Old Orchard



affected other segments of the market.

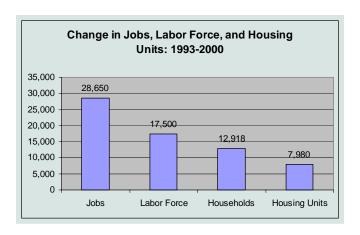
All around the City of Portland, suburban towns are debating growth controls and ways to divert new housing elsewhere. Unless the region as a whole comes up with a coherent strategy to add significant numbers of affordable houses over the next decade, economic growth in this area and Maine as a whole - may be blocked.

TABLE 1 - PEOPLE	
PEOPLE	
2000 Population	243,537
Change in Population 1990-2000	22,242
% Change in Population 1990-2000	10.1%
HOUSEHOLDS	
2000 Households	99,706
Change in Households 1990-2000	12,918
% Change in Households 1990-2000	14.9%
INCOME	
2000 Median Income	\$ 45,979
Change in Income 1990-2000	\$ 12,673
% Change in Median Income 1990-2000	38.1%



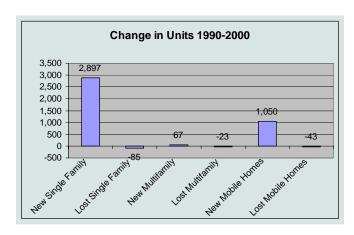
TAE	BLE 2 - OWNERS A	AND RENTERS	
OWNERS	F	RENTERS	
2000 % Ow ners	66.0%	2000 % Renters	34.0%
2000 Owner Households	65,806	2000 Renter Households	33,900
Overall Median Price	\$ 151,000	2001 Average 2-Bedroom Rent	\$ 875
2001 Median Sales Price-New	\$ 197,000		
-Existing	\$ 149,986		
-First Time Homebu	ıyer \$ 108,000		
% Annual Increase in Median Sales Price	7.7%	% Annual Increase in 2-Bedroom Rent	18.4%
Home Affordability Index	0.93	Rental Affordability Index	0.85
1990 Owner Vacancy Rate	1.1%	1990 Rental Vacancy Rate	7.7%
2000 Owner Vacancy Rate	0.7%	2000 Rental Vacancy Rate	1.3%
Market Turnover	4.0%		
% Housing Cost Burdened for 2000	21.7%	% Housing Cost Burdened for 2000	36.1%
% Units Built Pre-1940	29.1%		
% Seasonal Housing	7.2%		

TABLE 3 - SPECIAL ISSUES	
FRAIL ELDERLY	
Frail, Low-Income Elderly	5,814
Subsidized Frail Elderly Beds/Units	5,284
Frail Elderly per Bed/Unit	1.1
HOMELESSNESS	
2001 Bednights	116,027
Bednights per day	317.9
OTHER ISSUES	
Supportive Housing Units	409
Expiring Federal Rental Subsidies (units)	697
Pre-'76 Mobile Homes	120



5 Bath-Brunswick Market

Housing prices are high and getting higher in the Bath-Brunswick region. Last year the median home price registered at \$129,000. This year real estate agents report that modest homes are going for \$160,000 to \$170,000. Likewise, rents for two-bedroom apartments are rising at a rate of 17.5 % per year. Some working families are moving inland to places like Lisbon Falls. The communities in the region are organizing to study solutions to the problem.



For the elderly, the news is mixed. There is strong growth in assisted living communities, led by facilities such as

The Highlands in Topsham that cater to well-off retirees. But no such housing options exist for the poor elderly. For every two low-income elderly over age 75, there is only one subsidized assisted-living bed.

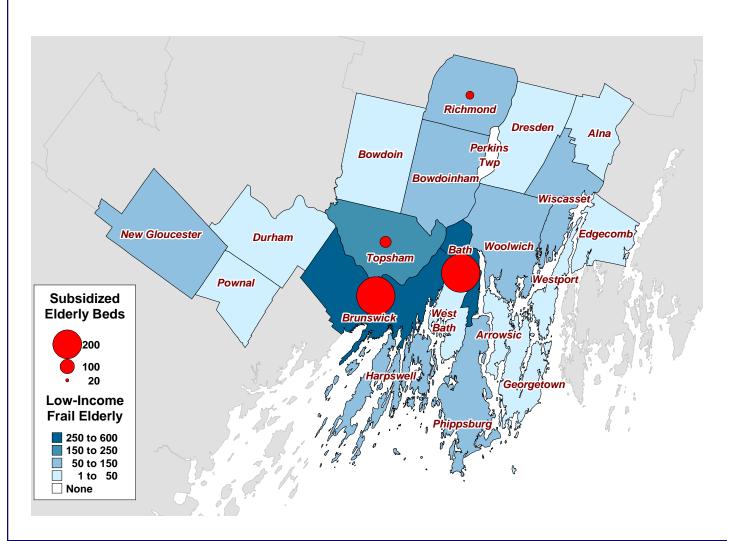
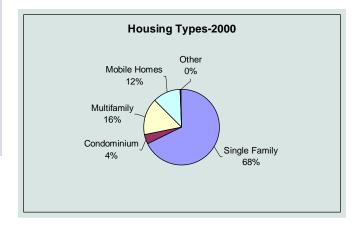
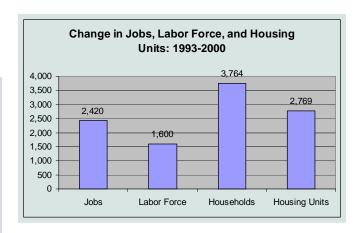


TABLE 1 - PEOPLE	
PEOPLE	
2000 Population	79,038
Change in Population 1990-2000	4,656
% Change in Population 1990-2000	6.3%
HOUSEHOLDS	
2000 Households	31,318
Change in Households 1990-2000	3,764
% Change in Households 1990-2000	13.7%
INCOME	
2000 Median Income	\$ 42,531
Change in Income 1990-2000	\$ 10,559
% Change in Median Income 1990-2000	33.0%



TAB	LE 2 -	OWNERS	AND RENTERS	
OWNERS			RENTERS	
2000 % Owners		73.2%	2000 % Renters	26.8%
2000 Owner Households		22,935	2000 Renter Households	8,383
Overall Median Price	\$	130,500	2001 Average 2-Bedroom Rent	\$ 675
2001 Median Sales Price-New	\$	169,900		
-Existing	\$	129,000		
-First Time Homebu	yer \$	75,000		
% Annual Increase in Median Sales Price		4.3%	% Annual Increase in 2-Bedroom Rent	17.5%
Home Affordability Index		0.98	Rental Affordability Index	0.98
1990 Owner Vacancy Rate		1.0%	1990 Rental Vacancy Rate	5.5%
2000 Owner Vacancy Rate		1.1%	2000 Rental Vacancy Rate	2.9%
Market Turnover		2.9%		
% Housing Cost Burdened for 2000		20.6%	% Housing Cost Burdened for 2000	32.4%
% Units Built Pre-1940		27.1%		
% Seasonal Housing		10.0%		

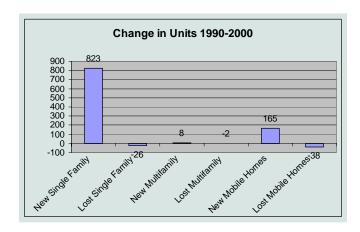
TABLE 3 - SPECIAL ISSUES	
FRAIL ELDERLY	
Frail, Low-Income Elderly	1,818
Subsidized Frail Elderly Beds/Units	947
Frail Elderly per Bed/Unit	1.9
HOMELESSNESS	
2001 Bednights	10,005
Bednights per day	27.4
OTHER ISSUES	
Supportive Housing Units	119
Expiring Federal Rental Subsidies (units)	81
Pre-'76 Mobile Homes	122



6 Boothbay Harbor Market

Tourism jobs tend to be seasonal and lower-paying. Housing in tourist areas tends to be more expensive. This is a formula for trouble in places like the Boothbay Harbor region.

Here successful economic development efforts have created new jobs at twice the rate of new houses and apartments. A survey of local businesses revealed that most were finding it difficult to recruit and hire qualified new employees and that a lack of affordable housing was part of the problem. The lack of housing means that many jobs are going unfilled - four employers responding to the survey said that they would hire new people immediately if housing were available.



The numbers are daunting. The median price of a newly built home was nearly \$300,000 in 2001. Nearly one in four homeowners in the region pays at least 30 percent of the family's income for housing. One in three renters now pays at least one-third of the family income for housing.

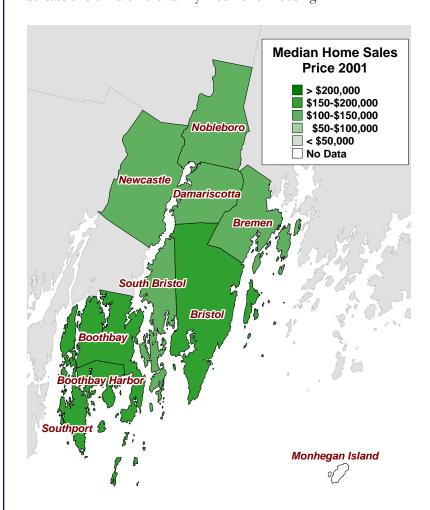
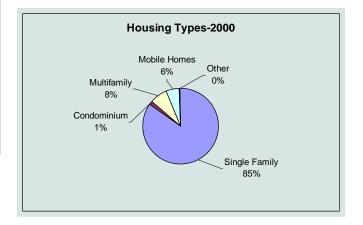
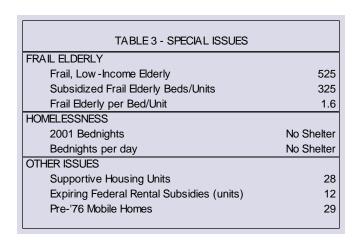
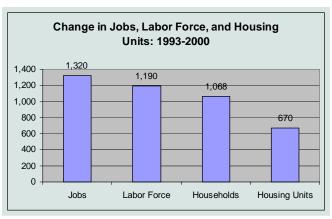


TABLE 1 - PEOPLE					
PEOPLE					
2000 Population		15,791			
Change in Population 1990-2000		1,436			
% Change in Population 1990-2000		10.0%			
HOUSEHOLDS					
2000 Households		7,019			
Change in Households 1990-2000					
% Change in Households 1990-2000		17.9%			
INCOME					
2000 Median Income	\$	38,525			
Change in Income 1990-2000	\$	9,990			
% Change in Median Income 1990-2000		35.0%			



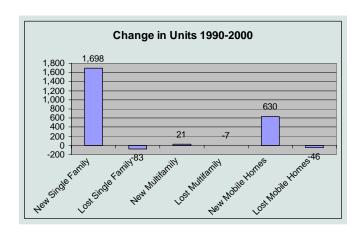
TAI	3LE 2 -	OWNERS	AND RENTERS	
OWNERS			RENTERS	
2000 % Ow ners		82.3%	2000 % Renters	17.7%
2000 Owner Households		5,775	2000 Renter Households	1,244
Overall Median Price	\$	155,000	2001 Average 2-Bedroom Rent	\$ 651
2001 Median Sales Price-New	\$	292,500		
-Existing	\$	154,950		
-First Time Homebu	uyer \$	75,000		
% Annual Increase in Median Sales Price		5.4%	% Annual Increase in 2-Bedroom Rent	N/
Home Affordability Index		0.76	Rental Affordability Index	0.89
1990 Owner Vacancy Rate		2.2%	1990 Rental Vacancy Rate	11.9%
2000 Owner Vacancy Rate		1.7%	2000 Rental Vacancy Rate	7.3%
Market Turnover		3.1%		
% Housing Cost Burdened for 2000		23.6%	% Housing Cost Burdened for 2000	36.3%
% Units Built Pre-1940		37.2%		
% Seasonal Housing		38.4%		





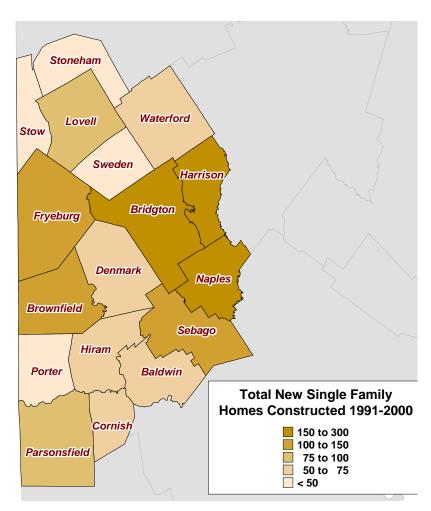
7 Sebago Lakes Region Market

The fastest growing employment sector in the Sebago Lake region in the 1990s was construction, a fact that reveals as much about the housing market as it does about the economy. Construction employment doubled from 240 to 500 from 1993 to 2000. These jobs were created to serve the housing demand created by Greater Portland households seeking lower land and housing prices in the lakes region. The median price new home costs \$130,000 in the Sebago region compared to nearly \$200,000 in Greater Portland. The median first-time homebuyer house costs \$71,500 in the Sebago area compared to \$106,000 in the Portland area. These



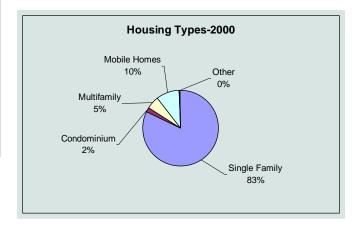
numbers explain why almost 2,000 new households moved to an area where very few new jobs were being created in the 1990s.

Prices are rising. Median home prices are increasing at the same rate as Greater Portland - about 8%. Rents are

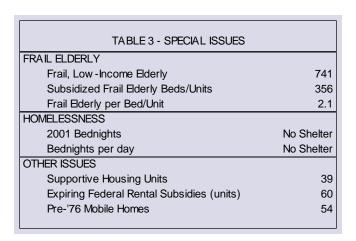


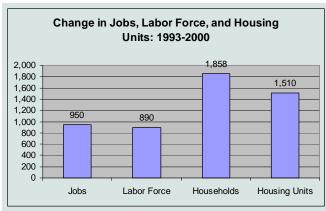
growing at the same rate as Greater Portland - about 18%. About 2,300 new units were added in the 1990s, of which 1,600 were single family homes, and the remainder mobile homes. Some of the new demand is being met by the conversion of seasonal housing (about a third of the stock today) to year round housing. The growth in this area will create new pressures on schools, traffic, and municipal infrastructure, and consequently property taxes.

TABLE 1 - PEOPLE		
PEOPLE		
2000 Population		27,543
Change in Population 1990-2000		3,156
% Change in Population 1990-2000		12.9%
HOUSEHOLDS		
2000 Households	10,986	
Change in Households 1990-2000		1,858
% Change in Households 1990-2000		20.4%
INCOME		
2000 Median Income	\$	35,654
Change in Income 1990-2000	\$	8,929
% Change in Median Income 1990-2000		33.4%



TAB	LE 2 -	OWNERS	AND RENTERS	
OWNERS			RENTERS	
2000 % Owners		82.0%	2000 % Renters	18.0%
2000 Owner Households		9,005	2000 Renter Households	1,981
Overall Median Price	\$	110,000	2001 Average 2-Bedroom Rent	\$ 686
2001 Median Sales Price-New	\$	129,126		
-Existing	\$	108,000		
-First Time Homebu	yer \$	71,500		
% Annual Increase in Median Sales Price		7.9%	% Annual Increase in 2-Bedroom Rent	18.6%
Home Affordability Index		1.00	Rental Affordability Index	0.82
1990 Owner Vacancy Rate		1.8%	1990 Rental Vacancy Rate	10.9%
2000 Owner Vacancy Rate		1.7%	2000 Rental Vacancy Rate	7.3%
Market Turnover		4.1%		
% Housing Cost Burdened for 2000		24.1%	% Housing Cost Burdened for 2000	34.6%
% Units Built Pre-1940		25.4%		
% Seasonal Housing		35.1%		

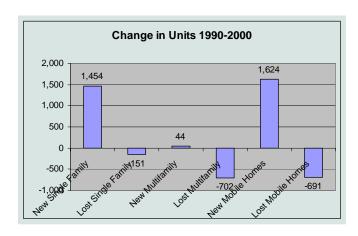




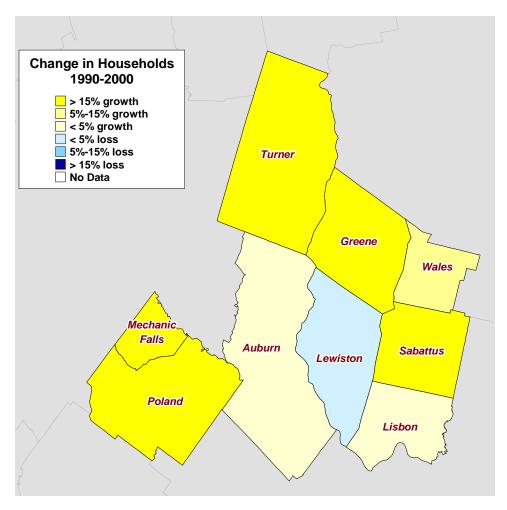
8 Lewiston-Auburn Market

The Lewiston-Auburn area is making a rapid transition from the world of red brick mills to the world of computerized manufacturing processes, health care, and back office services. Although many jobs were lost in the 1990s, enough new jobs were created to increase total employment by 6,000.

Households remained roughly stable in the 90s, and many more apartments were torn down than were built. Thus the rental vacancy rate dropped from 9.5% in 1990 to 2.1% in 2000. Many new single family homes were built in towns surrounding Lewiston and Auburn. Here

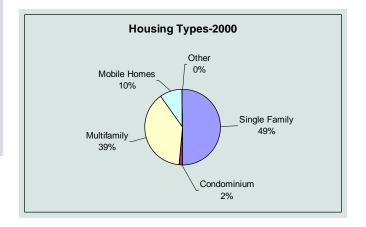


the excess of supply meant that prices remained reasonable - \$89,000 price for the median home - and owner vacancy rates inched up. The housing stock continues to age. More than one-third of the homes in the area were built before 1940. This means that maintenance and repair remain a major need.



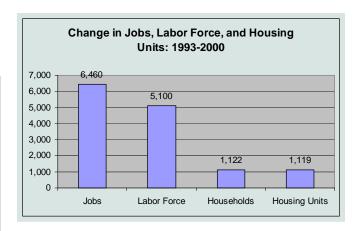
Lewiston and Auburn continue to change. Increasing numbers of Somali immigrants are arriving in the area, in part because the housing is much more affordable here than in Portland. The market for single family homes is also starting to heat up after a long slow decade. A three-bedroom ranch now sells for about \$100,000, normally within one month.

		1		
Т	ABLE 1 - PEOPLE			
PEOPLE				
2000 Population		90,830		
Change in Population	on 1990-2000	-2,840		
% Change in Popul	ation 1990-2000	-3.0%		
HOUSEHOLDS				
2000 Households		37,108		
Change in Househo	Change in Households 1990-2000			
% Change in House	eholds 1990-2000	3.1%		
INCOME				
2000 Median Incom	ne \$	35,213		
Change in Income 1	1990-2000 \$	8,478		
% Change in Media	ın Income 1990-2000	31.7%		



TAB	LE 2 -	OWNERS	AND RENTERS	
OWNERS			RENTERS	
2000 % Ow ners		60.7%	2000 % Renters	39.3%
2000 Owner Households		22,529	2000 Renter Households	14,579
Overall Median Price	\$	89,900	2001 Average 2-Bedroom Rent	\$ 538
2001 Median Sales Price-New	\$	136,500		
-Existing	\$	89,000		
-First Time Homebu	yer \$	73,000		
% Annual Increase in Median Sales Price		4.2%	% Annual Increase in 2-Bedroom Rent	17.3%
Home Affordability Index		1.09	Rental Affordability Index	1.01
1990 Owner Vacancy Rate		0.8%	1990 Rental Vacancy Rate	9.5%
2000 Owner Vacancy Rate		1.4%	2000 Rental Vacancy Rate	2.1%
Market Turnover		3.4%		
% Housing Cost Burdened for 2000		19.4%	% Housing Cost Burdened for 2000	32.2%
% Units Built Pre-1940		35.3%		
% Seasonal Housing		2.8%		

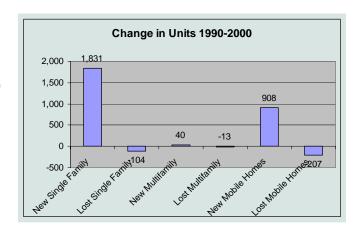
TABLE 3 - SPECIAL ISSUES	
FRAIL ELDERLY	
Frail, Low -Income Elderly	2,688
Subsidized Frail Elderly Beds/Units	2,465
Frail Elderly per Bed/Unit	1.1
HOMELESSNESS	
2001 Bednights	15,827
Bednights per day	43.4
OTHER ISSUES	
Supportive Housing Units	190
Expiring Federal Rental Subsidies (units)	183
Pre-'76 Mobile Homes	75



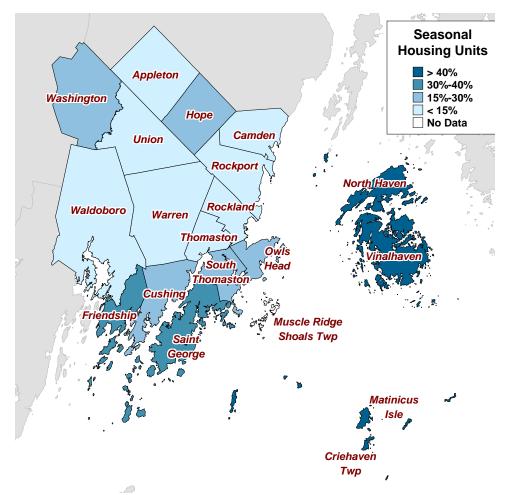
9 Rockland Market

Rockland and Thomaston are changing. Employment is now found in art stores and back office operations rather than on fish boats and in quarries. The State Prison is now a park. Over 3,000 jobs were added from 1993 to 2000 in sectors like business services and health care.

The signs of economic renewal can also be seen in the houses being newly repainted and repaired. On the other hand, where once a reliable supply of affordable housing could be found in Rockland and Thomaston, rents are now scarcer and prices are higher. The rental vacancy dropped by half in the 90s. The average two-bedroom

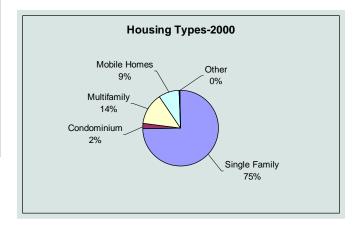


rent is now more than \$600 a month. One in three renters is cost-burdened. Meanwhile, most new housing is single family and mobile homes, much of it inland where land is cheaper. The average price of a new home approaches \$200,000.

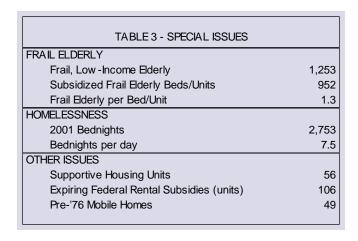


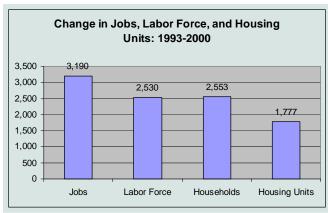
Real estate agents report that homes priced at \$150,000 or less now sell within days - "It's a really bad scene for first-time home buyers." With new housing lagging well behind new job creation, the market is likely to get tighter in the near future.

TABLE 1 - PEOPLE						
PEOPLE						
2000 Population		44,455				
Change in Population 1990-2000		3,584				
% Change in Population 1990-2000		8.8%				
HOUSEHOLDS						
2000 Households	2000 Households					
Change in Households 1990-2000		2,553				
% Change in Households 1990-2000		16.0%				
INCOME						
2000 Median Income	\$	37,068				
Change in Income 1990-2000	\$	11,522				
% Change in Median Income 1990-2000		45.1%				



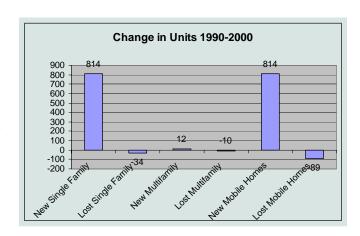
TAI	3LE 2 -	OWNERS	AND RENTERS	
OWNERS			RENTERS	
2000 % Ow ners		74.8%	2000 % Renters	25.2%
2000 Owner Households		13,887	2000 Renter Households	4,672
Overall Median Price	\$	125,000	2001 Average 2-Bedroom Rent	\$ 619
2001 Median Sales Price-New	\$	196,625		
-Existing	\$	121,000		
-First Time Homebu	uyer \$	78,200		
% Annual Increase in Median Sales Price		5.3%	% Annual Increase in 2-Bedroom Rent	N/
Home Affordability Index		0.86	Rental Affordability Index	0.87
1990 Owner Vacancy Rate		1.7%	1990 Rental Vacancy Rate	9.1%
2000 Owner Vacancy Rate		1.5%	2000 Rental Vacancy Rate	4.3%
Market Turnover		2.8%		
% Housing Cost Burdened for 2000		21.7%	% Housing Cost Burdened for 2000	34.0%
% Units Built Pre-1940		38.8%		
% Seasonal Housing		17.4%		





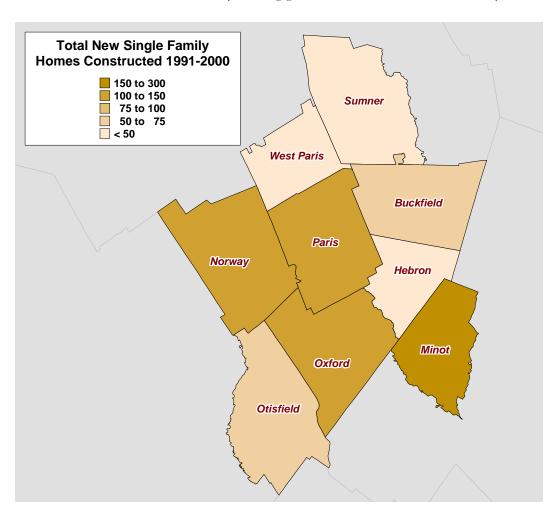
10 Norway-Paris Market

The Norway-Paris area is one of the quiet economic success stories in Maine. Even while losing jobs in the wood products sector, the region ended up with a net growth of 1,600 jobs from 1993 to 2000 - or almost 25%. The growth came from diversified sectors such as construction, trucking, and business services. Median household income grew faster than the state as a whole, and now, at \$35,600, approaches the statewide figure of \$37,200.



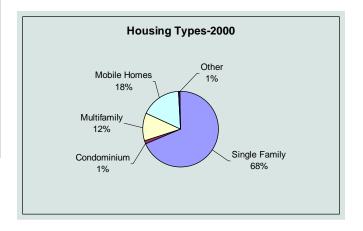
New housing has kept pace with the growth in the labor force, and only lags total job growth by a few hundred.

About half of the new units are mobile homes, and half single family homes. Although prices are rising, the area has a lower proportion of owners and renters with high housing cost burdens. Local observers report that existing homes are selling this year for about \$90,000, new homes for a little more than \$100,000, and that properties can be sold in a month. There has been no multifamily housing growth in the area, and rental vacancy rates dropped in half in the

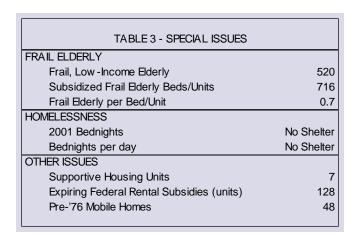


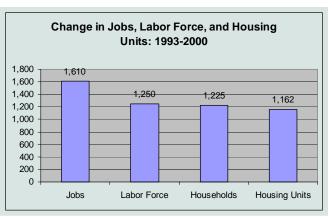
1990s. With continued economic growth, new apartments will be needed.

TABLE 1 - PEOPLE	
PEOPLE	
2000 Population	22,524
Change in Population 1990-2000	2,047
% Change in Population 1990-2000	10.0%
HOUSEHOLDS	
2000 Households	8,856
Change in Households 1990-2000	1,225
% Change in Households 1990-2000	16.1%
INCOME	
2000 Median Income	\$ 35,587
Change in Income 1990-2000	\$ 10,327
% Change in Median Income 1990-2000	40.9%



TABI	_E2-	OWNERS	AND RENTERS	
OWNERS			RENTERS	
2000 % Ow ners		77.8%	2000 % Renters	22.2%
2000 Ow ner Households		6,893	2000 Renter Households	1,963
Overall Median Price	\$	88,750	2001 Average 2-Bedroom Rent	\$ 474
2001 Median Sales Price-New	\$	106,250		
-Existing	\$	88,500		
-First Time Homebuy	er \$	68,450		
% Annual Increase in Median Sales Price		4.5%	% Annual Increase in 2-Bedroom Rent	-6.9%
Home Affordability Index		1.12	Rental Affordability Index	1.12
1990 Owner Vacancy Rate		0.8%	1990 Rental Vacancy Rate	8.2%
2000 Owner Vacancy Rate		1.5%	2000 Rental Vacancy Rate	4.8%
Market Turnover		2.6%		
% Housing Cost Burdened for 2000		19.6%	% Housing Cost Burdened for 2000	26.2%
% Units Built Pre-1940		25.8%		
% Seasonal Housing		13.0%		

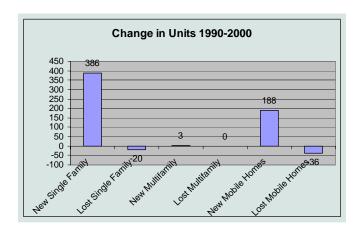




11 Stonington Market

In the Stonington area the granite industry is gone, the fishing industry is struggling, and the retirement and tourism industries are expanding. The new residents are reflected in household growth (17%) and in income growth - median household incomes rose at a rate 50% above the state average during the 1990s.

Although 358 new housing units were added from 1993 to 2000, this did not keep pace with job growth (670) or labor force growth (720). Home prices are generally high in the area - the average of \$138,00 is \$40,000 above the next-door region of Bucksport. It is also harder to buy a first home here. Prices for first-time home purchases in



2001 were \$84,000, a level \$12,000 above Bucksport and \$16,000 above Greater Bangor.

Of the new units built during the 1990s, about 390 were single family homes, and 190 were mobile homes. The single family homes are generally aimed at better-off retirees, and the mobile homes are the affordable housing for existing

residents. This dual market is likely to continue in the future.

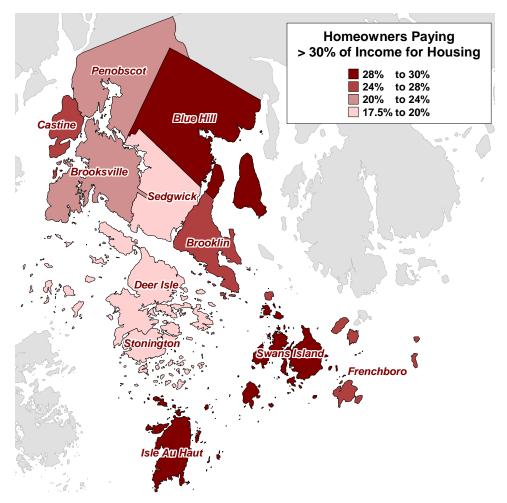
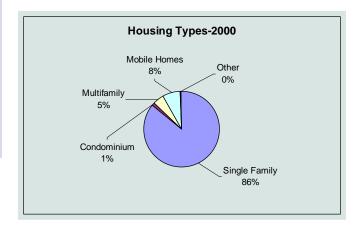
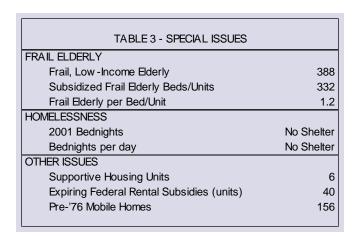


TABLE 1 - PEOPLE		
PEOPLE		
2000 Population		11,403
Change in Population 1990-2000		1,208
% Change in Population 1990-2000		11.8%
HOUSEHOLDS		
2000 Households		4,707
Change in Households 1990-2000		676
% Change in Households 1990-2000		16.8%
INCOME		
2000 Median Income	\$	34,331
Change in Income 1990-2000	\$	11,075
% Change in Median Income 1990-2000		47.6%



TABL	.E2-	OWNERS	AND RENTERS	
OWNERS			RENTERS	
2000 % Ow ners		81.3%	2000 % Renters	18.7%
2000 Owner Households		3,827	2000 Renter Households	880
Overall Median Price	\$	138,250	2001 Average 2-Bedroom Rent	\$ 551
2001 Median Sales Price-New		NA		
-Existing	\$	138,250		
-First Time Homebuy	er \$	84,200		
% Annual Increase in Median Sales Price		11.9%	% Annual Increase in 2-Bedroom Rent	N/
Home Affordability Index		0.76	Rental Affordability Index	0.97
1990 Owner Vacancy Rate		2.0%	1990 Rental Vacancy Rate	6.7%
2000 Owner Vacancy Rate		2.0%	2000 Rental Vacancy Rate	8.1%
Market Turnover		2.8%		
% Housing Cost Burdened for 2000		23.1%	% Housing Cost Burdened for 2000	31.19
% Units Built Pre-1940		40.4%		
% Seasonal Housing		37.7%		

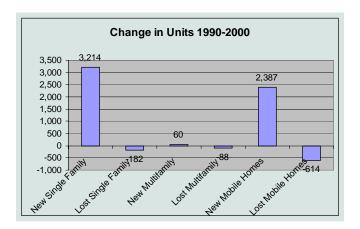




12 Augusta Market

Greater Augusta recovered slowly from the recession of the early 1990s. The Tree Free Fiber plant closed, putting more than 100 people out of work. Central Maine Power Company was sold and workers laid off. Even state government lost jobs.

Overall, however, the number of jobs in Greater Augusta rose by nearly 4,000, fueled by a retail and service-based job boom. The Marketplace at Augusta expanded and the Turnpike Mall underwent a major renovation, adding new outlets for retail chains.



The housing market was even slower than the economy to turn around. In the last two years the market finally began to show some life. Homes in the \$85,000 to \$90,000 range now sell within two or three months. "It's as strong as it's been since the late 1980s," one broker reports.

The short term outlook is shaky. This past summer SCI-Samina, a major computer parts manufacturer, closed its doors with a loss of 440 good-paying jobs. Meanwhile state government is facing another round of financial belt-tightening. In the medium term, housing demand in the area will get a lift from the imminent retirement of thousands of "baby boomer" state workers, and their replacement by younger households, some of whom will be interested in different kinds of riverfront and urban housing.

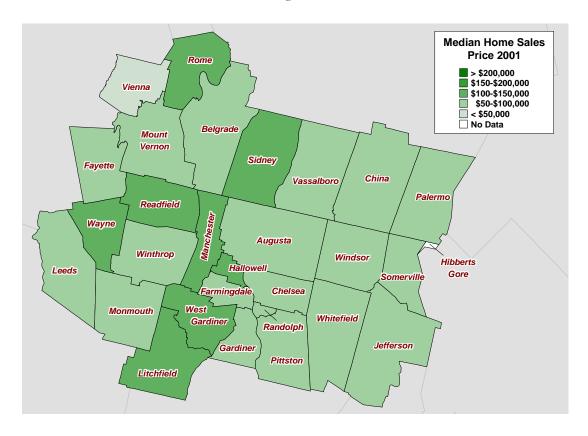
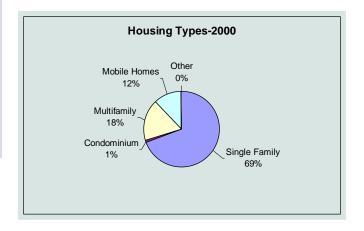
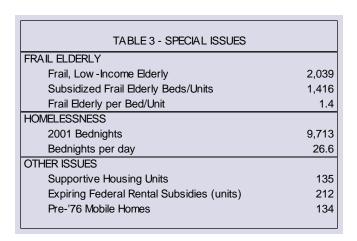
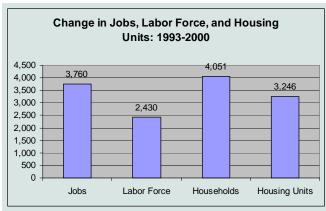


TABLE 1 - PEOPLE				
PEOPLE				
2000 Population		88,325		
Change in Population 1990-2000		3,406		
% Change in Population 1990-2000		4.0%		
HOUSEHOLDS				
2000 Households		36,039		
Change in Households 1990-2000		4,051		
% Change in Households 1990-2000		12.7%		
INCOME				
2000 Median Income	\$	37,863		
Change in Income 1990-2000	\$	8,009		
% Change in Median Income 1990-2000		26.8%		



TABI	_E 2 -	OWNERS	AND RENTERS	
OWNERS			RENTERS	
2000 % Ow ners		74.5%	2000 % Renters	25.5%
2000 Owner Households		26,854	2000 Renter Households	9,185
Overall Median Price	\$	86,900	2001 Average 2-Bedroom Rent	\$ 455
2001 Median Sales Price-New	\$	146,750		
-Existing	\$	86,000		
-First Time Homebuy	er \$	68,700		
% Annual Increase in Median Sales Price		2.7%	% Annual Increase in 2-Bedroom Rent	8.9%
Home Affordability Index		1.31	Rental Affordability Index	1.30
1990 Owner Vacancy Rate		0.8%	1990 Rental Vacancy Rate	8.2%
2000 Owner Vacancy Rate		1.7%	2000 Rental Vacancy Rate	4.6%
Market Turnover		3.1%		
% Housing Cost Burdened for 2000		19.0%	% Housing Cost Burdened for 2000	34.2%
% Units Built Pre-1940		27.3%		
% Seasonal Housing		13.6%		

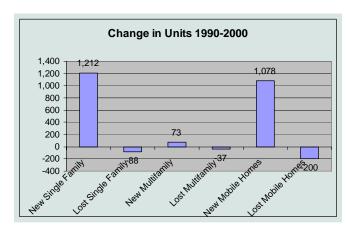




13 Waterville Market

The manufacturing sector is struggling in the Waterville area. In the 1990s the old economy Kimberly-Clark paper mill in Winslow closed, while the new economy biotechnology start-up Avian Farms departed. As of the summer of 2002, the Hathaway Shirt company is looking for its third owner in six years to help save its 300 jobs. Overall, manufacturing employment fell by a third during the decade, to 2,200. However, strong performance in the retail and service sectors helped to create a net job gain of 1,500 from 1993 to 2000. The shift from manufacturing to services hurt incomes. Income growth was less than the state average during the 1990s, and by

2000 median household income was \$5,000 behind other regions.



Housing construction kept pace with employment growth from 1993 to 2000. About half of the housing added consisted of single family homes, with most of the remainder mobile homes. Fewer than 100 new multi-family units were built. As a result rental vacancy rates declined over the decade, and rents, though still relatively low compared to

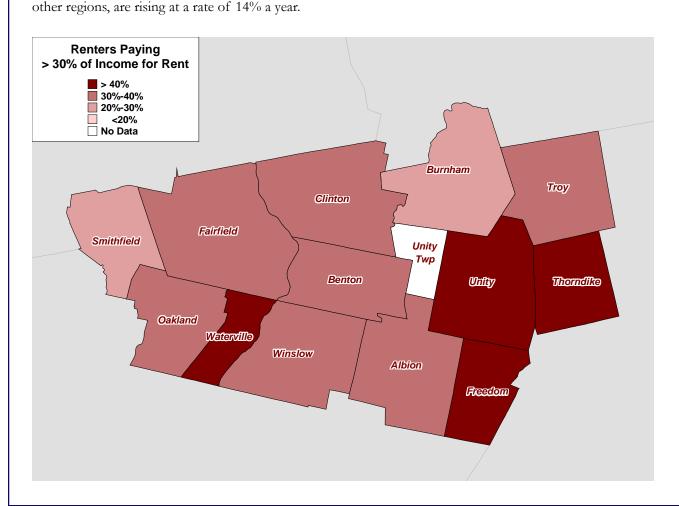
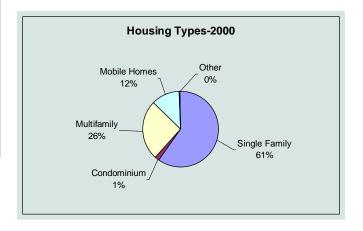
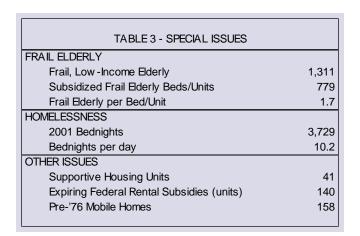
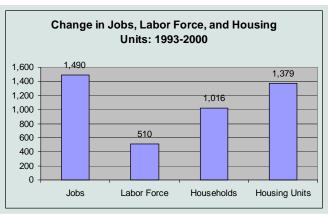


TABLE 1 - PEOPLE	
PEOPLE	
2000 Population	50,035
Change in Population 1990-2000	-652
% Change in Population 1990-2000	-1.3%
HOUSEHOLDS	
2000 Households	19,879
Change in Households 1990-2000	1,016
% Change in Households 1990-2000	5.4%
INCOME	
2000 Median Income	\$ 32,831
Change in Income 1990-2000	\$ 7,097
% Change in Median Income 1990-2000	27.6%



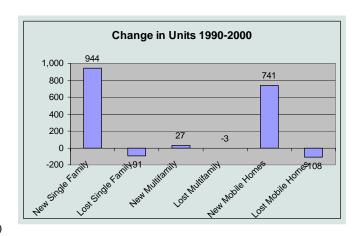
TABL	E2-	OWNERS	AND RENTERS	
OWNERS			RENTERS	
2000 % Ow ners		69.3%	2000 % Renters	30.7%
2000 Owner Households		13,780	2000 Renter Households	6,099
Overall Median Price	\$	76,000	2001 Average 2-Bedroom Rent	\$ 463
2001 Median Sales Price-New	\$	346,000		
-Existing	\$	76,000		
-First Time Homebuy	er \$	60,900		
% Annual Increase in Median Sales Price		2.5%	% Annual Increase in 2-Bedroom Rent	14.3%
Home Affordability Index		1.21	Rental Affordability Index	1.07
1990 Owner Vacancy Rate		0.8%	1990 Rental Vacancy Rate	6.0%
2000 Owner Vacancy Rate		1.9%	2000 Rental Vacancy Rate	4.1%
Market Turnover		2.7%		
% Housing Cost Burdened for 2000		18.2%	% Housing Cost Burdened for 2000	37.4%
% Units Built Pre-1940		28.8%		
% Seasonal Housing		5.8%		





14 Belfast Market

The economic boom in Belfast arrived with MBNA. Now the housing market effects are starting to be felt. The rent for a two-bedroom apartment is rising at 18 % a year, and the median home price of \$129,000 now exceeds the state average. Some waterfront homes sell in two or three days, and most in-town properties go within a couple of weeks. All this in a region that, for many years, had much less expensive housing than surrounding areas along the coast. The reason for the inflation is not complicated. Housing demand is growing faster than housing supply. The region added 3,700 jobs from 1993 to 2000. In the same period it added just 1,100



housing units. The affordability problem is likely to get worse before it gets better.

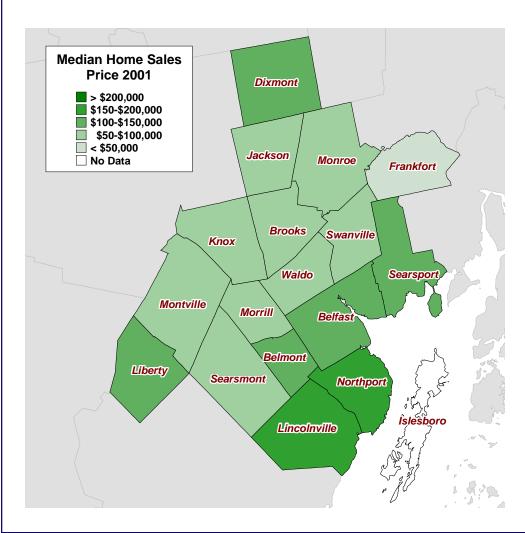
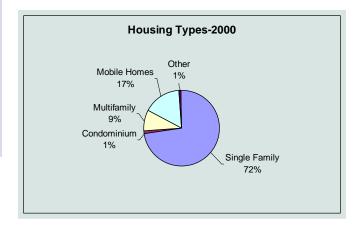
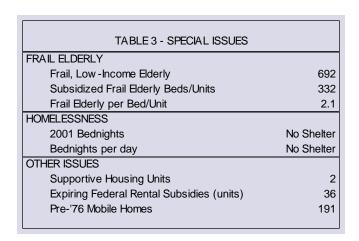
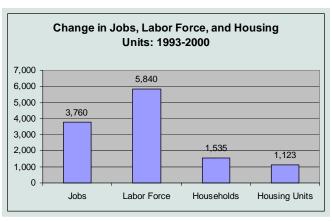


TABLE 1 - PEOPLE							
PEOPLE							
2000 Population		25,049					
Change in Population 1990-2000		2,032					
% Change in Population 1990-2000		8.8%					
HOUSEHOLDS	HOUSEHOLDS						
2000 Households		10,328					
Change in Households 1990-2000		1,535					
% Change in Households 1990-2000		17.5%					
INCOME							
2000 Median Income	\$	33,650					
Change in Income 1990-2000	\$	11,535					
% Change in Median Income 1990-2000		52.2%					



TAB	LE 2 -	OWNERS	AND RENTERS	
OWNERS			RENTERS	
2000 % Owners		79.2%	2000 % Renters	20.8%
2000 Owner Households		8,181	2000 Renter Households	2,147
Overall Median Price	\$	129,500	2001 Average 2-Bedroom Rent	\$ 675
2001 Median Sales Price-New		NA		
-Existing	\$	129,500		
-First Time Homebu	yer \$	69,000		
% Annual Increase in Median Sales Price		12.6%	% Annual Increase in 2-Bedroom Rent	18.2%
Home Affordability Index		0.64	Rental Affordability Index	0.66
1990 Owner Vacancy Rate		1.6%	1990 Rental Vacancy Rate	6.5%
2000 Owner Vacancy Rate		1.8%	2000 Rental Vacancy Rate	6.6%
Market Turnover		2.1%		
% Housing Cost Burdened for 2000		21.8%	% Housing Cost Burdened for 2000	31.4%
% Units Built Pre-1940		30.4%		
% Seasonal Housing		17.4%		

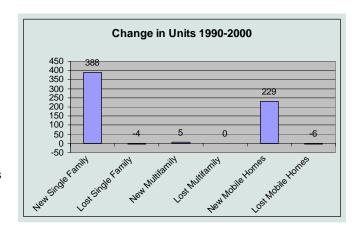




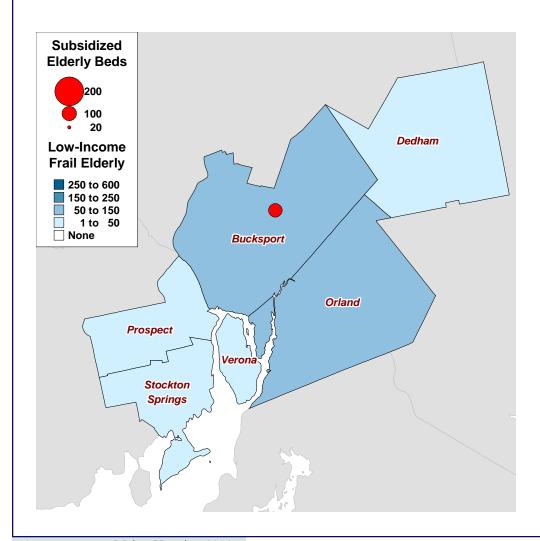
15 Bucksport Market

The International Paper
Company mill is the 800 pound
gorilla of the Bucksport area
economy. Today the mill is doing well,
and the region enjoys stable employment
and high incomes. Median household income
in the area is at \$38,000, a very high level for
eastern Maine, and it grew by more than a third in
the 1990s.

Jobs are not increasing in the region, however - but this is good news for housing. There are more new houses than new jobs in the Bucksport area. Vacancy rates are healthy (6.5% for rentals), and rental rates are actually trending



downward. One group whose needs are not being met is the very old, frail, low-income elderly. Affordable assisted living for this group is lacking.



	1
TABLE 1 - PEOPLE	
PEOPLE	
2000 Population	11,120
Change in Population 1990-2000	821
% Change in Population 1990-2000	8.0%
HOUSEHOLDS	
2000 Households	4,597
Change in Households 1990-2000	748
% Change in Households 1990-2000	19.4%
INCOME	
2000 Median Income	\$ 38,005
Change in Income 1990-2000	\$ 9,402
% Change in Median Income 1990-2000	32.9%

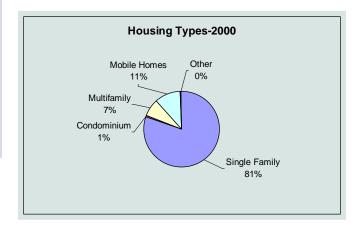
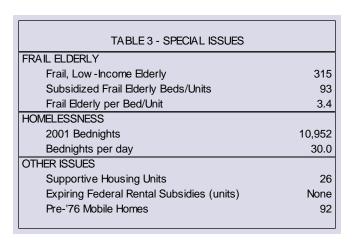
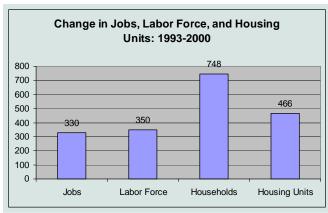


TABLE 2	· - (OWNERS A	AND RENTERS	
OWNERS			RENTERS	
2000 % Ow ners		80.6%	2000 % Renters	19.4%
2000 Owner Households		3,707	2000 Renter Households	890
Overall Median Price	\$	82,500	2001 Average 2-Bedroom Rent	\$ 513
2001 Median Sales Price-New		NA		
-Existing	\$	82,500		
-First Time Homebuyer	\$	73,850		
% Annual Increase in Median Sales Price		2.9%	% Annual Increase in 2-Bedroom Rent	-6.4%
Home Affordability Index		1.45	Rental Affordability Index	1.21
1990 Owner Vacancy Rate		1.0%	1990 Rental Vacancy Rate	6.6%
2000 Owner Vacancy Rate		1.7%	2000 Rental Vacancy Rate	6.7%
Market Turnover		3.5%		
% Housing Cost Burdened for 2000		18.4%	% Housing Cost Burdened for 2000	30.3%
% Units Built Pre-1940		28.8%		
% Seasonal Housing		17.7%		

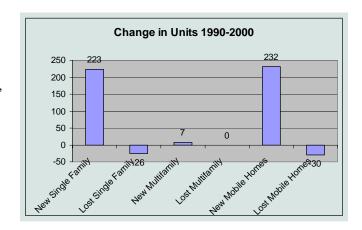




16 Jonesport-Milbridge Market

Jonesport and Milbridge had a healthy job growth of 440 jobs in the 1990s, reflecting growth across the board - from manufacturing to retail to health care. Still, incomes remain very low, with the household median under \$25,000, more than \$12,000 below the state average.

Housing units grew at roughly apace with employment, increasing by 300 units during the decade. About half of the growth was in mobile homes. Home prices for year-round buyers - off the coast - are relatively low, as are rents. Even so, because of low incomes, many families still pay a high proportion of income for rent and



homeownership. Much of the housing stock is old, vacancy rates are high, and there is a very high proportion of old and unsafe mobile homes in the market, all of which indicate a high need for repair and upgrading in the area.

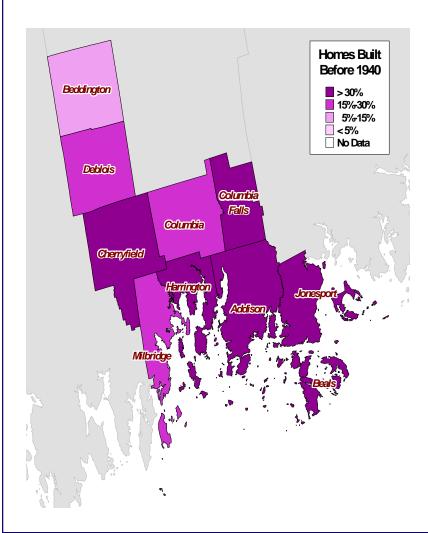


TABLE 1 - PEOPLE	
PEOPLE	
2000 Population	7,689
Change in Population 1990-2000	-93
% Change in Population 1990-2000	-1.2%
HOUSEHOLDS	
2000 Households	3,206
Change in Households 1990-2000	179
% Change in Households 1990-2000	5.9%
INCOME	
2000 Median Income	\$ 24,771
Change in Income 1990-2000	\$ 7,212
% Change in Median Income 1990-2000	41.1%

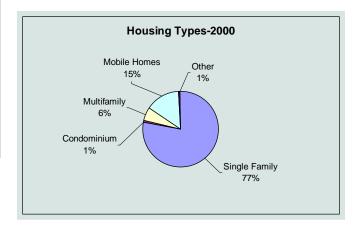
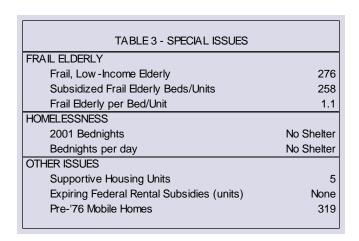
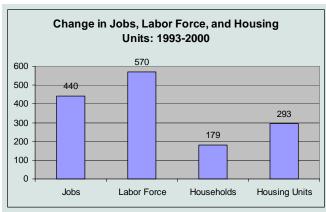


TABLE	2 -	OWNERS	AND RENTERS	
OWNERS			RENTERS	
2000 % Ow ners		81.2%	2000 % Renters	18.8%
2000 Owner Households		2,603	2000 Renter Households	603
Overall Median Price	\$	52,500	2001 Average 2-Bedroom Rent	\$ 459
2001 Median Sales Price-New		NA		
-Existing	\$	52,500		
-First Time Homebuyer	\$	55,000		
% Annual Increase in Median Sales Price		NA	% Annual Increase in 2-Bedroom Rent	N
Home Affordability Index		1.25	Rental Affordability Index	0.79
1990 Owner Vacancy Rate		1.8%	1990 Rental Vacancy Rate	10.19
2000 Owner Vacancy Rate		3.4%	2000 Rental Vacancy Rate	12.9%
Market Turnover		0.8%		
% Housing Cost Burdened for 2000		24.5%	% Housing Cost Burdened for 2000	34.6%
% Units Built Pre-1940		32.9%		
% Seasonal Housing		25.1%		

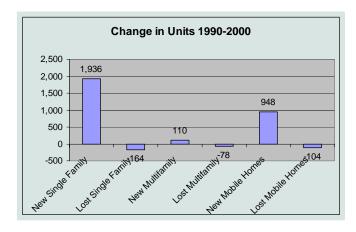




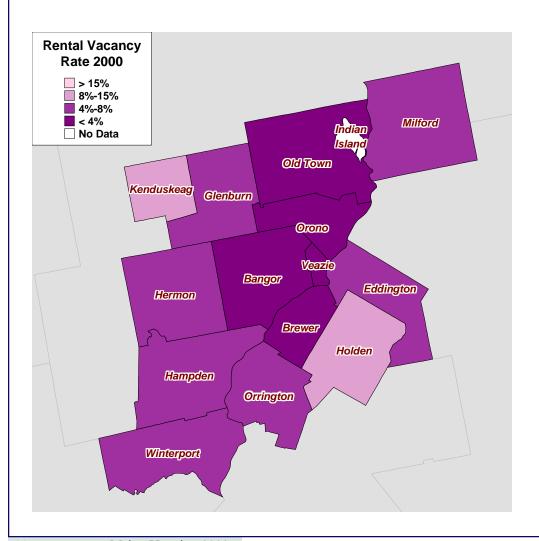
17 Bangor Market

Growth in the retail and health sectors led a modest economic recovery in Greater Bangor with the creation of 8,000 jobs. Median household income rose to \$36,000, an increase of 32 percent from 1990. Households increased by 2,500, even though actual population declined.

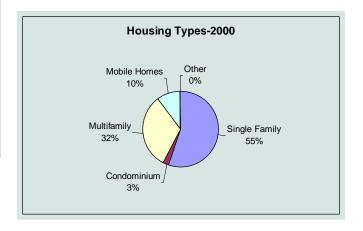
Some mobile homes and single family homes were added to the market in the decade, but virtually no multifamily housing was built. Consequently the rental vacancy rate dropped to a third of its 1990 rate, rents rose, and as of 2000 almost 40% of renters in the market were cost-burdened. In the past year the overall housing



market has heated up. During the first three months of 2002, sales for the region grew by 16 percent over the previous year. A "decent little home," according to one local agent, will sell for \$75,000 to \$85,000 within one to two months of going on the market.

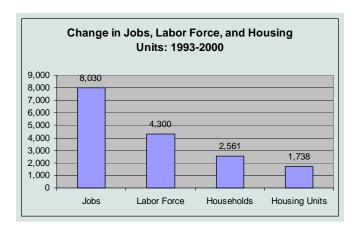


1		
	TABLE 1 - PEOPLE	
	PEOPLE	
	2000 Population	90,302
	Change in Population 1990-2000	-869
	% Change in Population 1990-2000	-1.0%
	HOUSEHOLDS	
	2000 Households	36,375
	Change in Households 1990-2000	2,561
	% Change in Households 1990-2000	7.6%
	INCOME	
	2000 Median Income	\$ 36,025
	Change in Income 1990-2000	\$ 8,782
	% Change in Median Income 1990-2000	32.2%



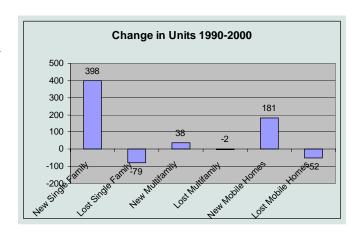
TAB	BLE 2 -	OWNERS	AND RENTERS	
OWNERS			RENTERS	
2000 % Ow ners		62.7%	2000 % Renters	37.3%
2000 Owner Households		22,820	2000 Renter Households	13,555
Overall Median Price	\$	98,250	2001 Average 2-Bedroom Rent	\$ 571
2001 Median Sales Price-New	\$	171,000		
-Existing	\$	96,375		
-First Time Homebu	yer \$	68,210		
% Annual Increase in Median Sales Price		5.0%	% Annual Increase in 2-Bedroom Rent	13.4%
Home Affordability Index		1.09	Rental Affordability Index	0.97
1990 Owner Vacancy Rate		0.9%	1990 Rental Vacancy Rate	6.9%
2000 Owner Vacancy Rate		1.5%	2000 Rental Vacancy Rate	2.5%
Market Turnover		3.8%		
% Housing Cost Burdened for 2000		18.2%	% Housing Cost Burdened for 2000	39.0%
% Units Built Pre-1940		32.2%		
% Seasonal Housing		2.1%		

TABLE 3 - SPECIAL ISSUES	
FRAIL ELDERLY	
Frail, Low -Income Elderly	1,888
Subsidized Frail Elderly Beds/Units	1,771
Frail Elderly per Bed/Unit	1.1
HOMELESSNESS	
2001 Bednights	30,928
Bednights per day	84.7
OTHER ISSUES	
Supportive Housing Units	291
Expiring Federal Rental Subsidies (units)	245
Pre-'76 Mobile Homes	240

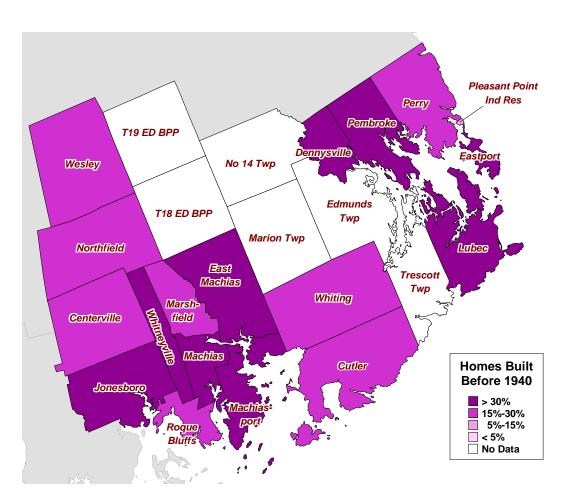


18 Machias-Eastport Market

The Machias-Eastport region has lost a naval base at Cutler, and has lost some of its food processing jobs, but these losses have been offset by gains in health, government, and durable goods manufacturing. Housing kept pace with the job gains - 315 new homes to 320 new jobs. Two-thirds of the new units were single-family homes, and one-third mobile homes. Even with virtually no new multifamily housing, the rental vacancy rate remained one of the highest in the state at nearly 16 percent. The vacancy rate, coupled with a very high number of old mobile homes and relatively low incomes, indicate that substandard housing is an issue in this area.



This area is changing in another respect as well. An increasing percentage of the stock is being bought by out-of-state households. This will create an inflationary push on the coastal part of the housing stock which has historically been very affordable. The Town of Eastport, for example, has seen many of its long-time year-round houses in the town center – especially those with good ocean views - convert to seasonal occupancy. The out-of-state market has picked



up since September 11. Lately, homes priced between \$89,000 and \$100,000 have sold in three to four months, much shorter than normal.

	1
TABLE 1 - PEOPLE	
PEOPLE	
2000 Population	13,086
Change in Population 1990-2000	-644
% Change in Population 1990-2000	-4.7%
HOUSEHOLDS	
2000 Households	5,463
Change in Households 1990-2000	205
% Change in Households 1990-2000	3.9%
INCOME	
2000 Median Income	\$ 25,602
Change in Income 1990-2000	\$ 5,806
% Change in Median Income 1990-2000	29.3%

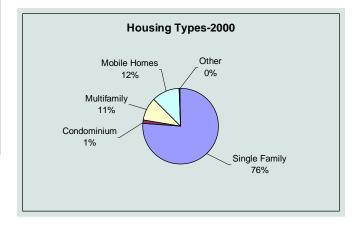
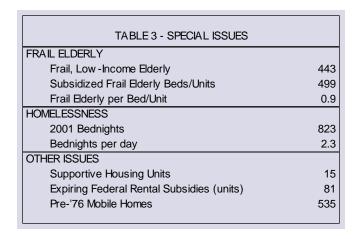
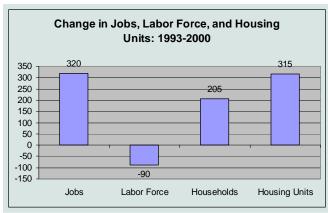


TABLE 2	2 - (OWNERS .	AND RENTERS	
OWNERS			RENTERS	
2000 % Owners		75.8%	2000 % Renters	24.2%
2000 Owner Households		4,143	2000 Renter Households	1,320
Overall Median Price	\$	64,000	2001 Average 2-Bedroom Rent	\$ 525
2001 Median Sales Price-New		NA		
-Existing	\$	64,000		
-First Time Homebuyer	\$	59,650		
% Annual Increase in Median Sales Price		NA	% Annual Increase in 2-Bedroom Rent	N/
Home Affordability Index		1.15	Rental Affordability Index	0.75
1990 Owner Vacancy Rate		2.6%	1990 Rental Vacancy Rate	7.0%
2000 Owner Vacancy Rate		6.0%	2000 Rental Vacancy Rate	15.8%
Market Turnover		0.8%		
% Housing Cost Burdened for 2000		21.0%	% Housing Cost Burdened for 2000	29.9%
% Units Built Pre-1940		38.7%		
% Seasonal Housing		17.4%		



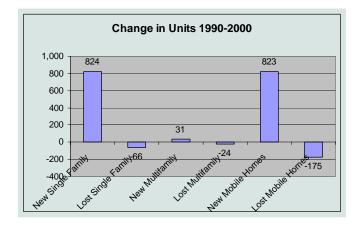


19 Dexter-Pittsfield Market

Cianbro, the general contractor, remains a solid cornerstone of the regional economy. Although construction employment remains strong, the area lost many mill jobs in the 1990s.

Low incomes and sluggish population growth have reduced the demand for new housing.

Home prices remain very low, with the median sale price in 2001 below \$60,000. On the other hand, low incomes make even modest rent levels difficult to afford. Over a third of area renters pay more than 30% for rents averaging around \$500 a month. As housing units increased at three times the pace of new jobs in the



1990s, this region should continue to be a buyers market for the foreseeable future.

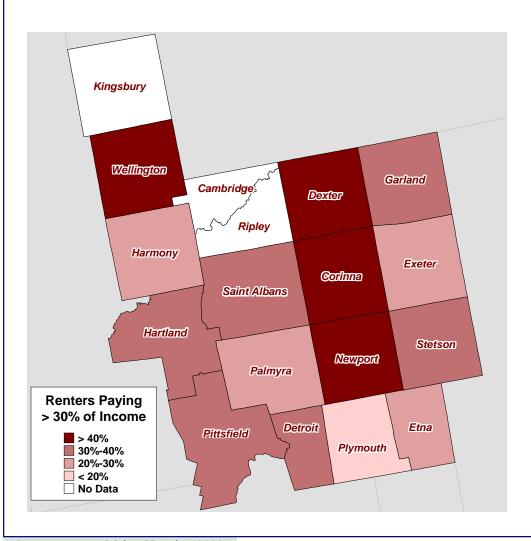


TABLE 1 - PEOPLE	
PEOPLE	
2000 Population	27,089
Change in Population 1990-2000	61
% Change in Population 1990-2000	0.2%
HOUSEHOLDS	
2000 Households	10,768
Change in Households 1990-2000	909
% Change in Households 1990-2000	9.2%
INCOME	
2000 Median Income	\$ 29,969
Change in Income 1990-2000	\$ 7,408
% Change in Median Income 1990-2000	32.8%

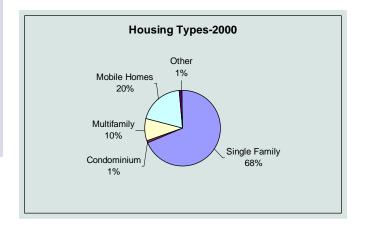
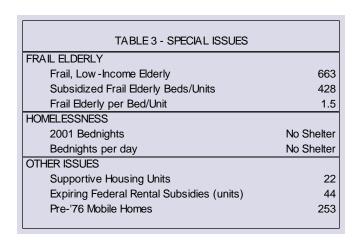
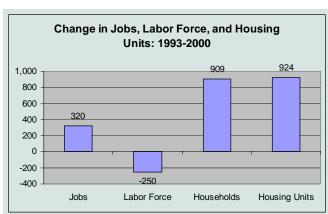


TABLE	2 -	OWNERS	AND RENTERS	
OWNERS			RENTERS	
2000 % Ow ners		79.9%	2000 % Renters	20.1%
2000 Owner Households		8,607	2000 Renter Households	2,16
Overall Median Price	\$	58,500	2001 Average 2-Bedroom Rent	\$ 517
2001 Median Sales Price-New		NA		
-Existing	\$	58,500		
-First Time Homebuyer	\$	57,975		
% Annual Increase in Median Sales Price		1.1%	% Annual Increase in 2-Bedroom Rent	16.3%
Home Affordability Index		1.48	Rental Affordability Index	0.88
1990 Owner Vacancy Rate		0.9%	1990 Rental Vacancy Rate	7.5%
2000 Owner Vacancy Rate		2.9%	2000 Rental Vacancy Rate	10.4%
Market Turnover		1.8%		
% Housing Cost Burdened for 2000		17.7%	% Housing Cost Burdened for 2000	36.9%
% Units Built Pre-1940		26.8%		
% Seasonal Housing		14.3%		

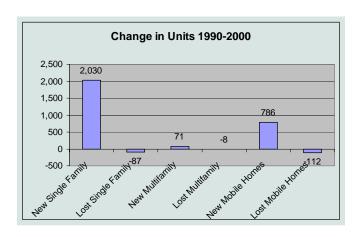


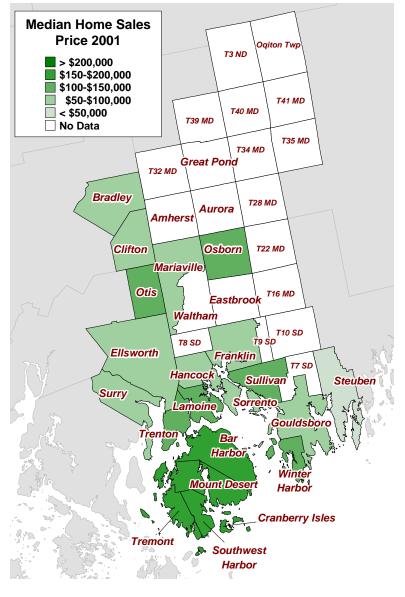


20 Ellsworth-Bar Harbor Market

The Ellsworth-Bar Harbor economy was strong in the 1990s.
Biomedical research at The Jackson
Laboratory and the Mount Desert Island
Biological Laboratory increased at doubledigit annual rates. Retail growth in Ellsworth
continued apace. Second home and tourism
activity also increased.

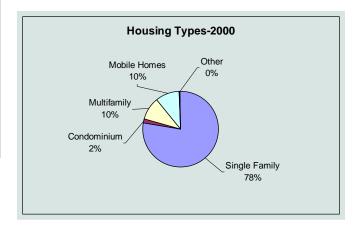
The area gained over 3,500 jobs and 3,400 new employees from all of this activity. However, new housing only increased by 1,900 units. Consequently rental vacancy rates dropped, and apartment costs increased at a 16%



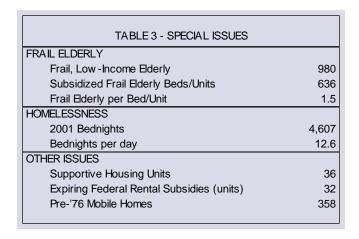


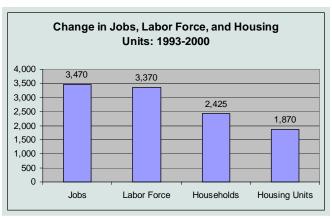
annual rate. Home prices also rose. First-time homebuyers in the Maine State Housing Authority program paid a median price of \$93,000 for a home in 2001, \$20,000 more than the statewide average. Meanwhile, existing households must compete with seasonal buyers for nicer homes. Agents report that "nice properties are few and far between," and that a shorefront home costing \$300,000 or more can be expected to sell in less than a month. Affordability is a growing problem. One in five owners, and one in three renters, pays more than 30% of income for housing costs.

TABLE 1 - PEOPLE							
PEOPLE							
2000 Population		34,581					
Change in Population 1990-2000	Change in Population 1990-2000						
% Change in Population 1990-2000		10.6%					
HOUSEHOLDS							
2000 Households		14,749					
Change in Households 1990-2000		2,425					
% Change in Households 1990-2000		19.7%					
INCOME							
2000 Median Income	\$	35,664					
Change in Income 1990-2000	\$	10,253					
% Change in Median Income 1990-2000		40.3%					



TAB	LE 2 -	OWNERS	AND RENTERS	
OWNERS			RENTERS	
2000 % Owners		73.8%	2000 % Renters	26.2%
2000 Owner Households		10,879	2000 Renter Households	3,870
Overall Median Price	\$	121,750	2001 Average 2-Bedroom Rent	\$ 559
2001 Median Sales Price-New	\$	158,900		
-Existing	\$	119,900		
-First Time Homebu	yer \$	93,056		
% Annual Increase in Median Sales Price		2.3%	% Annual Increase in 2-Bedroom Rent	15.8%
Home Affordability Index		0.88	Rental Affordability Index	0.97
1990 Owner Vacancy Rate		1.3%	1990 Rental Vacancy Rate	8.5%
2000 Owner Vacancy Rate		2.0%	2000 Rental Vacancy Rate	5.4%
Market Turnover		2.4%		
% Housing Cost Burdened for 2000		22.3%	% Housing Cost Burdened for 2000	34.6%
% Units Built Pre-1940		26.9%		
% Seasonal Housing		31.4%		

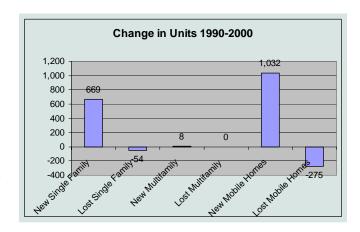




21 Outer Bangor Market

The towns surrounding Bangor experienced a 24% increase in household growth during the past decade. Many of the newcomers sought more affordable housing - the median cost of a home is a third less in this area than in the Bangor market next door. Nevertheless, costs for first-time homebuyers are the same in the two areas, and rents are actually higher in Outer Bangor.

The majority of new units added in the region during the 1990s were mobile homes, and the remainder were single family homes. Most of the newcomers still commute back to the Bangor area to work - few new jobs were



added in the region. This is a suburban pattern of growth, and if patterns established elsewhere are followed here, the outlook is for higher home costs and property taxes in the future.

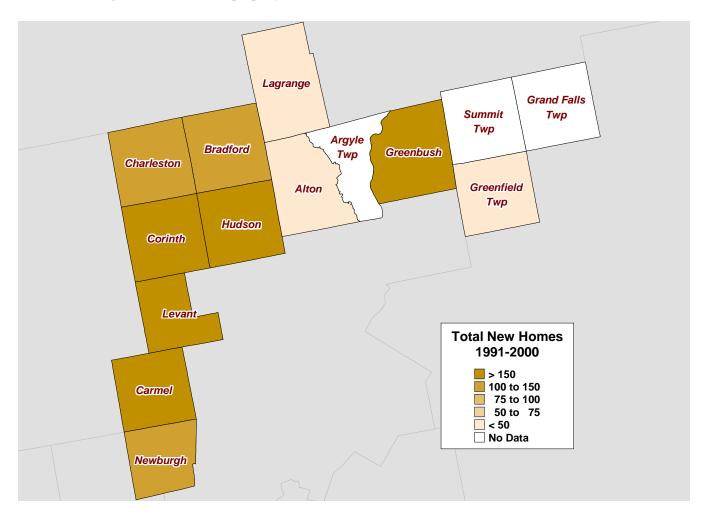


TABLE 1 - PEOPLE	
PEOPLE	
2000 Population	16,267
Change in Population 1990-2000	2,386
% Change in Population 1990-2000	17.2%
HOUSEHOLDS	
2000 Households	6,031
Change in Households 1990-2000	1,170
% Change in Households 1990-2000	24.1%
INCOME	
2000 Median Income	\$ 36,688
Change in Income 1990-2000	\$ 10,334
% Change in Median Income 1990-2000	39.2%

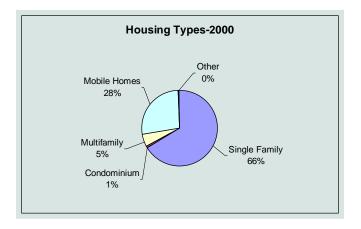
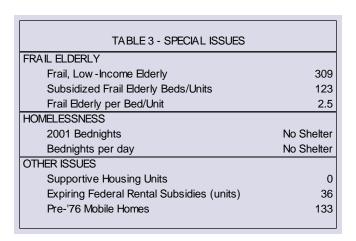
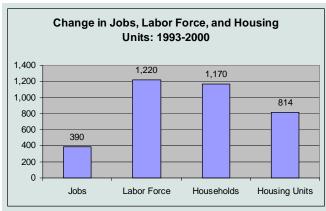


TABLE 2	- OWNERS	AND RENTERS	
OWNERS		RENTERS	
2000 % Owners	85.1%	2000 % Renters	14.9%
2000 Owner Households	5,134	2000 Renter Households	897
Overall Median Price	71,000	2001 Average 2-Bedroom Rent	\$ 705
2001 Median Sales Price-New	NA		
-Existing	71,000		
-First Time Homebuyer \$	61,900		
% Annual Increase in Median Sales Price	0.4%	% Annual Increase in 2-Bedroom Rent	17.8%
Home Affordability Index	1.58	Rental Affordability Index	0.82
1990 Owner Vacancy Rate	0.3%	1990 Rental Vacancy Rate	3.6%
2000 Owner Vacancy Rate	2.3%	2000 Rental Vacancy Rate	11.5%
Market Turnover	1.7%		
% Housing Cost Burdened for 2000	19.8%	% Housing Cost Burdened for 2000	25.7%
% Units Built Pre-1940	16.7%		
% Seasonal Housing	5.6%		

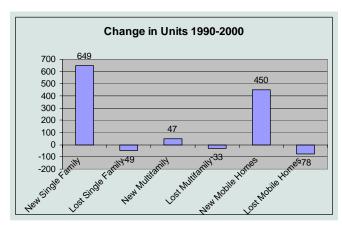


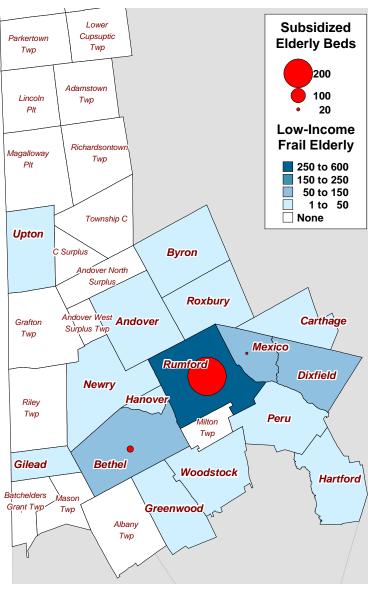


22 Rumford Market

The employment center in northern Oxford County is slowly shifting from the paper mill in Rumford west toward the Sunday River resort near Bethel. Manufacturing lost 160 jobs in the past decade, while services (mostly related to tourism) increased by 480. Second home building also helped construction employment increase by 50% to 270.

The new housing going up is a combination of mobile homes for local residents and more expensive single family homes, many for seasonal residents. The median



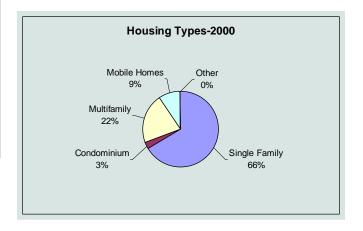


price of a new home is \$177,000, quite a stiff price in a region with a median household income of \$32,000. But first-time buyers can find homes for under \$60,000, so away from the tourist areas inexpensive housing can still be found.

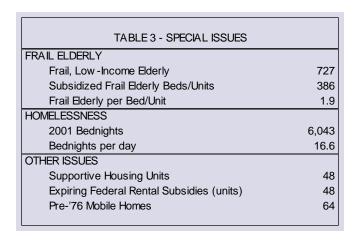
Overall, the region is losing population and labor force. Thus vacancy rates remain healthy, and costs are relatively low. But the market is active. Real estate agents report this year that waterfront camps are moving quickly, with units priced at \$120,000 selling in just a few days, and that there is also a demand for homes in the \$75,000 to \$85,000 range.

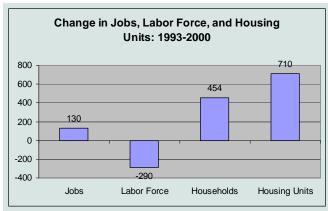
The future of the housing construction and housing demand in this area is very dependent upon the success of the Sunday River resort in meeting its expansion plans.

TABLE 1 - PEOPLE	
PEOPLE	
2000 Population	22,383
Change in Population 1990-2000	-571
% Change in Population 1990-2000	-2.5%
HOUSEHOLDS	
2000 Households	9,437
Change in Households 1990-2000	454
% Change in Households 1990-2000	5.1%
INCOME	
2000 Median Income	\$ 32,163
Change in Income 1990-2000	\$ 8,042
% Change in Median Income 1990-2000	33.3%



TAE	BLE 2 -	OWNERS	AND RENTERS	
OWNERS			RENTERS	
2000 % Owners		74.5%	2000 % Renters	25.5%
2000 Owner Households		7,034	2000 Renter Households	2,403
Overall Median Price	\$	74,700	2001 Average 2-Bedroom Rent	\$ 428
2001 Median Sales Price-New	\$	177,000		
-Existing	\$	74,000		
-First Time Homebu	yer \$	59,900		
% Annual Increase in Median Sales Price		5.0%	% Annual Increase in 2-Bedroom Rent	N/
Home Affordability Index		1.15	Rental Affordability Index	1.04
1990 Owner Vacancy Rate		1.0%	1990 Rental Vacancy Rate	9.3%
2000 Owner Vacancy Rate		2.2%	2000 Rental Vacancy Rate	6.0%
Market Turnover		2.1%		
% Housing Cost Burdened for 2000		16.8%	% Housing Cost Burdened for 2000	29.7%
% Units Built Pre-1940		33.1%		
% Seasonal Housing		27.4%		

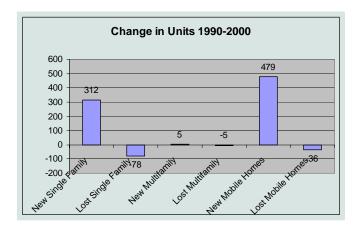




23 Lincoln-Howland Market

Although the news reports in Lincoln-Howland feature fires and dramatic change, in fact the region has been extraordinarily stable in most respects over the past ten years. Manufacturing jobs have grown slightly, health care and service jobs have increased as well, and the region has gained nearly 400 jobs since 1993. Incomes, however, increased by only \$7,000 per household in the 1990s, \$2,000 less than the statewide average.

New housing starts - mostly mobile homes - kept pace with the job growth. Home costs are low (\$49,000 is the median first-time buyer purchase price), rents are below



\$500 a month for a two-bedroom apartment. Even with vacancies growing and prices low, a third of renters and a fifth of owners pay more than 30% of their incomes for housing.

The story remains unchanged in 2002. Local real estate agents report that homes are currently selling for between \$55,000 and \$65,000, and that the homes move slowly (taking four to six months to sell).

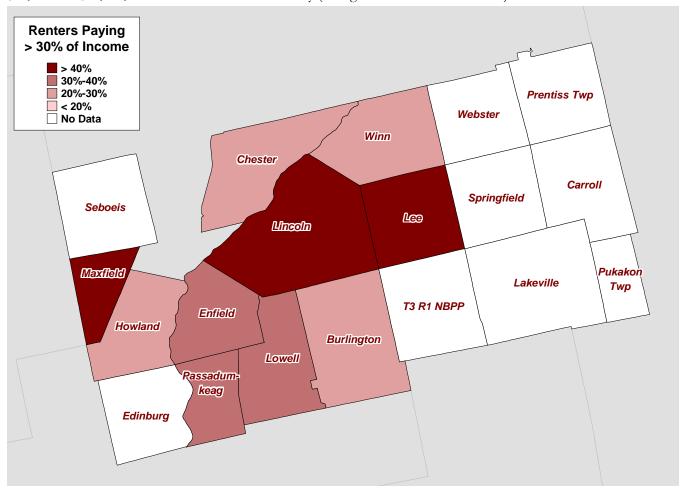


TABLE 1 - PEOPLE	
PEOPLE	
2000 Population	12,180
Change in Population 1990-2000	-418
% Change in Population 1990-2000	-3.3%
HOUSEHOLDS	
2000 Households	4,824
Change in Households 1990-2000	179
% Change in Households 1990-2000	3.9%
INCOME	
2000 Median Income	\$ 31,548
Change in Income 1990-2000	\$ 7,260
% Change in Median Income 1990-2000	29.9%

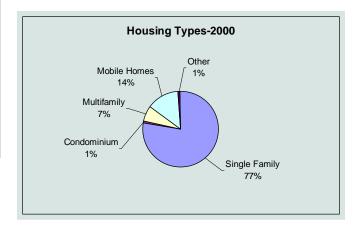
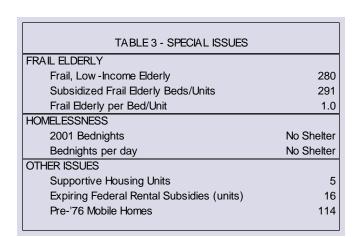
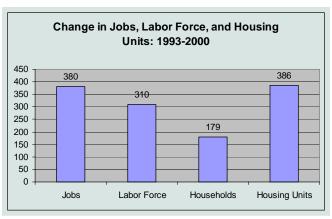


TABLE	2 -	OWNERS	AND RENTERS	
OWNERS			RENTERS	
2000 % Owners		82.3%	2000 % Renters	17.7%
2000 Ow ner Households		3,970	2000 Renter Households	854
Overall Median Price	\$	65,500	2001 Average 2-Bedroom Rent	\$ 485
2001 Median Sales Price-New		NA		
-Existing	\$	65,500		
-First Time Homebuye	r \$	48,750		
% Annual Increase in Median Sales Price		5.9%	% Annual Increase in 2-Bedroom Rent	-3.4%
Home Affordability Index		1.43	Rental Affordability Index	1.01
1990 Owner Vacancy Rate		1.0%	1990 Rental Vacancy Rate	9.2%
2000 Owner Vacancy Rate		3.0%	2000 Rental Vacancy Rate	12.1%
Market Turnover		1.6%		
% Housing Cost Burdened for 2000		19.8%	% Housing Cost Burdened for 2000	35.5%
% Units Built Pre-1940		23.2%		
% Seasonal Housing		23.0%		

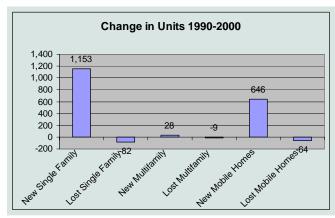


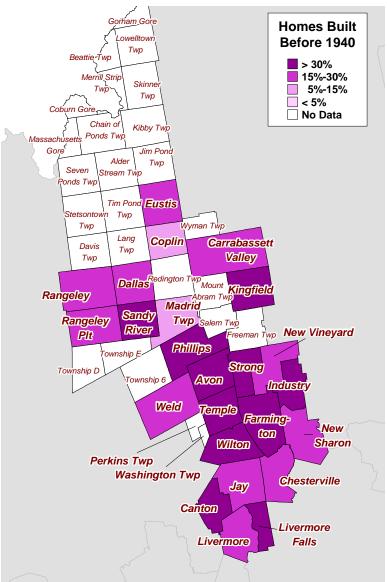


24 Farmington Market

The Farmington area suffered from the loss of forest products-related jobs in the 1990s. Manufacturing declined by 1,500 jobs, or a third.

The jobs were offset by gains in retail sales and service jobs, which on average pay less than manufacturing. Although employment was flat, 1,200 new housing units were built or added in the decade. As a result, the region has healthy vacancy rates, and modest home prices and rent levels. Even so, almost 2 in 5 renters pay more than 30% of their income for their apartments. And there are many old mobile





homes and substandard homes that are not being maintained.

The real estate market picked up during the past year. Agents report that homes priced at \$80,000 to \$90,000 in Farmington village are selling within one to two months. Older homes in more rural communities are still sitting on the market for six months to a year.

TABLE 1 - PEOPLE	
PEOPLE	
2000 Population	35,401
Change in Population 1990-2000	499
% Change in Population 1990-2000	1.4%
HOUSEHOLDS	
2000 Households	14,172
Change in Households 1990-2000	1,136
% Change in Households 1990-2000	8.7%
INCOME	
2000 Median Income	\$ 32,160
Change in Income 1990-2000	\$ 7,720
% Change in Median Income 1990-2000	31.6%

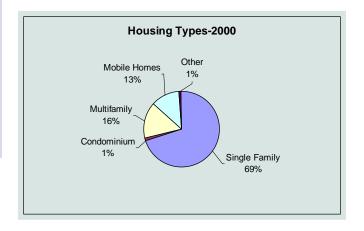
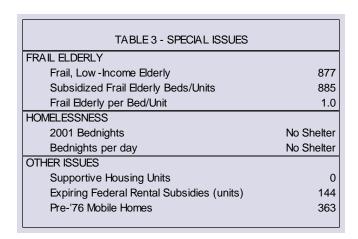
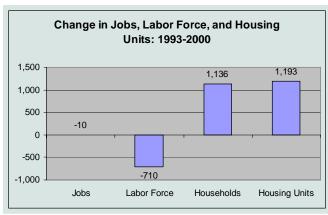


TABLE 2	2 -	OWNERS .	AND RENTERS	
OWNERS			RENTERS	
2000 % Ow ners		76.1%	2000 % Renters	23.9%
2000 Owner Households		10,778	2000 Renter Households	3,394
Overall Median Price	\$	71,000	2001 Average 2-Bedroom Rent	\$ 449
2001 Median Sales Price-New		NA		
-Existing	\$	71,000		
-First Time Homebuyer	\$	62,000		
% Annual Increase in Median Sales Price		2.7%	% Annual Increase in 2-Bedroom Rent	-2.2%
Home Affordability Index		1.26	Rental Affordability Index	1.05
1990 Owner Vacancy Rate		1.4%	1990 Rental Vacancy Rate	8.2%
2000 Owner Vacancy Rate		2.0%	2000 Rental Vacancy Rate	5.9%
Market Turnover		1.8%		
% Housing Cost Burdened for 2000		21.1%	% Housing Cost Burdened for 2000	37.6%
% Units Built Pre-1940		28.8%		
% Seasonal Housing		30.3%		

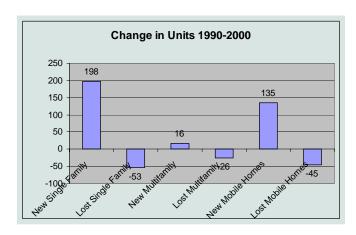




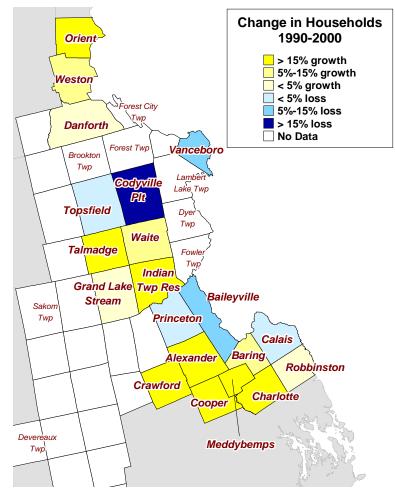
25 Calais Market

The weak Canadian dollar kept the Calais area depressed throughout the last decade. Employment fell by 60 jobs from 1993 to 2000. Incomes, already low, grew at only half the state rate. By 2000 median income was only \$26,800, nearly \$11,000 behind households in the rest of Maine. Many people moved away, causing population to decline by 668.

Paradoxically, a weak economy often means that houses are very affordable. And that is the case in Calais. Calais has low home sale values. First-time homebuyers in the Maine State Housing Authority mortgage program paid a



median price of \$27,000 for their first home - and that number is not a misprint. On the other side of the scale waterfront homes priced at \$600,000 can sell within days, a local real estate agent reports, even as rural homes needing work can take months to sell even at prices as low as \$25,000. Most homes still sell for less than asking price. "Prices have had to drop," the broker said. With vacancies high, and prices low, maintenance is being neglected and some properties are in disrepair.



	1
TABLE 1 - PEOPLE	
PEOPLE	
2000 Population	12,388
Change in Population 1990-2000	-668
% Change in Population 1990-2000	-5.1%
HOUSEHOLDS	
2000 Households	5,140
Change in Households 1990-2000	251
% Change in Households 1990-2000	5.1%
INCOME	
2000 Median Income	\$ 26,792
Change in Income 1990-2000	\$ 3,281
% Change in Median Income 1990-2000	14.0%

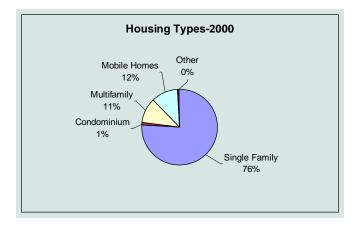
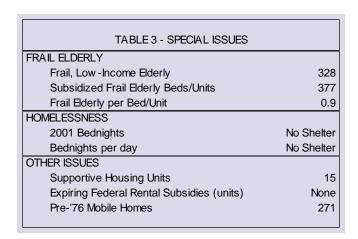
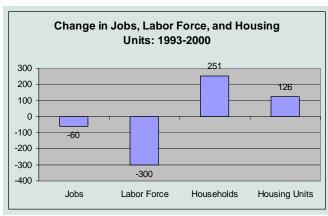


TABLE 2	2 - (OWNERS A	AND RENTERS	
OWNERS			RENTERS	
2000 % Owners		77.0%	2000 % Renters	23.0%
2000 Owner Households		3,956	2000 Renter Households	1,184
Overall Median Price	\$	62,000	2001 Average 2-Bedroom Rent	\$ 486
2001 Median Sales Price-New		NA		
-Existing	\$	62,000		
-First Time Homebuyer	\$	27,000		
% Annual Increase in Median Sales Price		NA	% Annual Increase in 2-Bedroom Rent	N/
Home Affordability Index		1.15	Rental Affordability Index	0.92
1990 Owner Vacancy Rate		1.4%	1990 Rental Vacancy Rate	12.4%
2000 Owner Vacancy Rate		3.7%	2000 Rental Vacancy Rate	11.19
Market Turnover		0.1%		
% Housing Cost Burdened for 2000		18.3%	% Housing Cost Burdened for 2000	29.1%
% Units Built Pre-1940		29.7%		
% Seasonal Housing		32.7%		

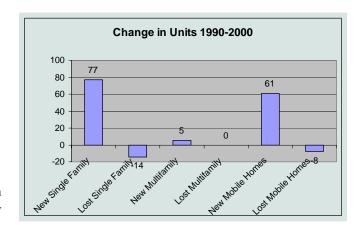




26 Patten-Island Falls Market

The Patten-Island Falls area economy is struggling. Wood products employment fell in half during the 1993-2000 period - from 300 to 150. Small gains in the services and government sectors made up the difference so that there was no net job change during the period. Population fell by 10%, and median household income grew little, and now trails the statewide median by \$10,000.

About 130 single family and mobile homes were added in the decade. With new housing, and fewer people, vacancy rates have risen - to 6% for owner housing, to 20% for



rental housing. High vacancies, old housing, and low incomes are a formula for low maintenance and repair and a high rate of substandard housing.

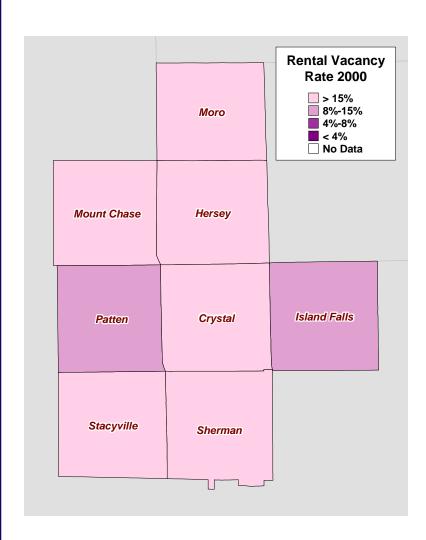


TABLE 1 - PEOPLE	
PEOPLE	
2000 Population	3,904
Change in Population 1990-2000	-435
% Change in Population 1990-2000	-10.0%
HOUSEHOLDS	
2000 Households	1,619
Change in Households 1990-2000	6
% Change in Households 1990-2000	0.4%
INCOME	
2000 Median Income	\$ 27,270
Change in Income 1990-2000	\$ 5,841
% Change in Median Income 1990-2000	27.3%

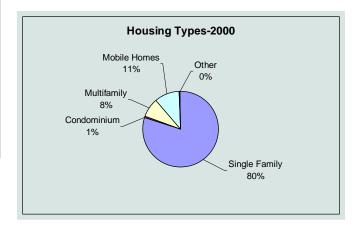
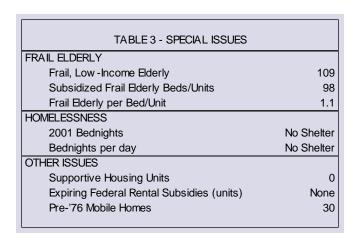
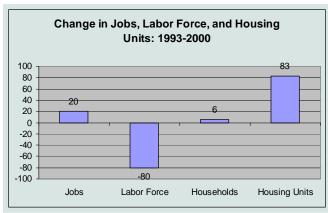


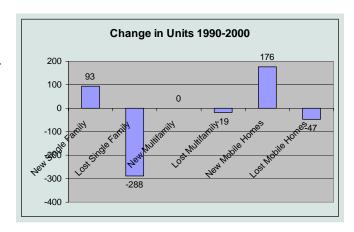
TABLE 2	2 -	OWNERS .	AND RENTERS	
OWNERS			RENTERS	
2000 % Owners		81.8%	2000 % Renters	18.2%
2000 Owner Households		1,324	2000 Renter Households	29
Overall Median Price	\$	31,500	2001 Average 2-Bedroom Rent	NA
2001 Median Sales Price-New		NA		
-Existing	\$	31,500		
-First Time Homebuyer	\$	53,500		
% Annual Increase in Median Sales Price		-8.9%	% Annual Increase in 2-Bedroom Rent	N
Home Affordability Index		1.70	Rental Affordability Index	NA
1990 Owner Vacancy Rate		1.3%	1990 Rental Vacancy Rate	9.6%
2000 Owner Vacancy Rate		5.7%	2000 Rental Vacancy Rate	20.5%
Market Turnover		0.5%		
% Housing Cost Burdened for 2000		13.3%	% Housing Cost Burdened for 2000	25.49
% Units Built Pre-1940		34.1%		
% Seasonal Housing		21.8%		





27 Millinocket-East Millinocket Market

In July of this year, Great
Northern Paper announced that
two paper machines at its Millinocket
mill would shut down, causing a loss of
200 jobs. This is only the latest in a series of
job reductions that has hurt the area economy
over the last decade. From 1993 to 2000, manufacturing jobs in the Millinocket region fell by 500, or
about 25%. As jobs decline, people are leaving. The
population of the area is 2,000 below the 1990 Census.
As a result, the homeowner vacancy rate increased
fivefold to 4.9%, and the rental vacancy rate jumped to
15.4% by the year 2000. More single family homes were
lost during the 1990s than built, although there were



nearly 200 mobile homes added in the region. Even with the low costs, people found it difficult to pay the rent, as median income dropped during the decade. Nearly two in five renters were cost-burdened in 2000.

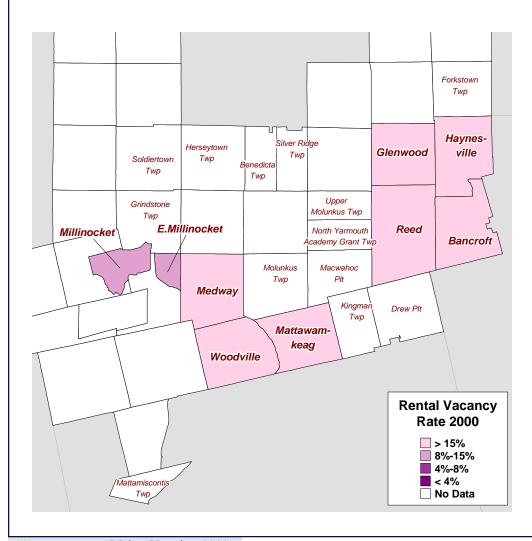


TABLE 1 - PEOPLE	
PEOPLE	
2000 Population	10,945
Change in Population 1990-2000	-2,313
% Change in Population 1990-2000	-17.4%
HOUSEHOLDS	
2000 Households	4,639
Change in Households 1990-2000	-373
% Change in Households 1990-2000	-7.4%
INCOME	
2000 Median Income	\$ 30,029
Change in Income 1990-2000	\$ (515)
% Change in Median Income 1990-2000	-1.7%

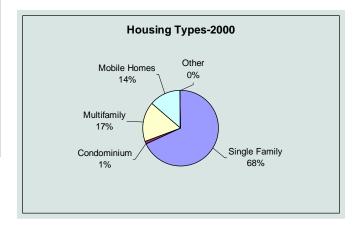


TABLE 2	- OWNERS	AND RENTERS	
OWNERS		RENTERS	
2000 % Owners	78.7%	2000 % Renters	21.3%
2000 Owner Households	3,652	2000 Renter Households	987
Overall Median Price	45,500	2001 Average 2-Bedroom Rent	\$ 395
2001 Median Sales Price-New	NA		
-Existing	45,500		
-First Time Homebuyer \$	39,345		
% Annual Increase in Median Sales Price	-6.2%	% Annual Increase in 2-Bedroom Rent	NA
Home Affordability Index	2.37	Rental Affordability Index	1.47
1990 Owner Vacancy Rate	0.9%	1990 Rental Vacancy Rate	9.9%
2000 Owner Vacancy Rate	4.9%	2000 Rental Vacancy Rate	15.4%
Market Turnover	1.3%		
% Housing Cost Burdened for 2000	17.7%	% Housing Cost Burdened for 2000	38.2%
% Units Built Pre-1940	27.3%		
% Seasonal Housing	19.2%		

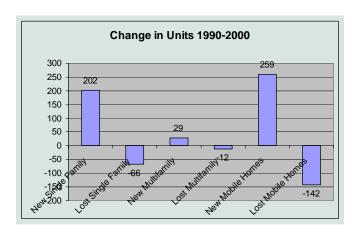
TABLE 3 - SPECIAL ISSUES	
FRAIL ELDERLY	
Frail, Low-Income Elderly	287
Subsidized Frail Elderly Beds/Units	256
Frail Elderly per Bed/Unit	1.1
HOMELESSNESS	
2001 Bednights	No Shelter
Bednights per day	No Shelter
OTHER ISSUES	
Supportive Housing Units	0
Expiring Federal Rental Subsidies (units)	None
Pre-'76 Mobile Homes	79

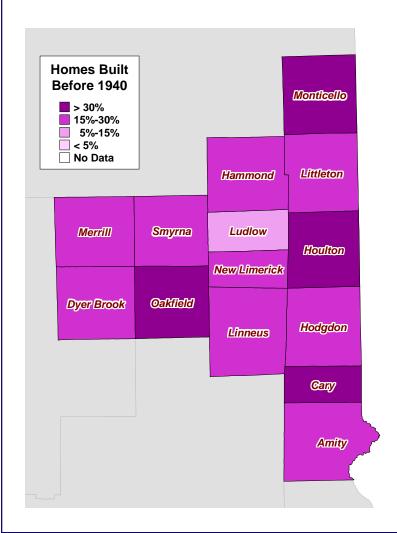


28 Houlton Market

Houlton's economy held steady in the 1990s, not gaining any, but not losing either. Employment rose by 70 jobs, households increased by 200, and 185 houses were built - resulting in a rough equilibrium.

Housing remains a bargain in the Houlton area. First-time homebuyers find homes for a median price of under \$50,000. But because incomes are low - half of households earn less than \$27,300 - there is little money for home maintenance and repairs, and even average rent levels are hard to afford.





	1
TABLE 1 - PEOPLE	
PEOPLE	
2000 Population	13,600
Change in Population 1990-2000	-386
% Change in Population 1990-2000	-2.8%
HOUSEHOLDS	
2000 Households	5,472
Change in Households 1990-2000	211
% Change in Households 1990-2000	4.0%
INCOME	
2000 Median Income	\$ 27,362
Change in Income 1990-2000	\$ 6,193
% Change in Median Income 1990-2000	29.3%

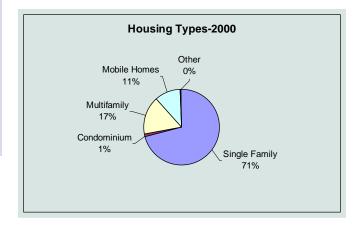
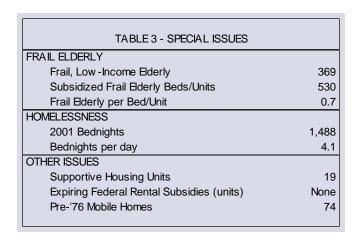
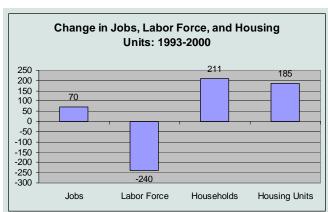


TABLE	2 -	OWNERS .	AND RENTERS	
OWNERS			RENTERS	
2000 % Ow ners		73.9%	2000 % Renters	26.1%
2000 Owner Households		4,042	2000 Renter Households	1,430
Overall Median Price	\$	42,500	2001 Average 2-Bedroom Rent	\$ 407
2001 Median Sales Price-New		NA		
-Existing	\$	42,500		
-First Time Homebuyer	\$	47,000		
% Annual Increase in Median Sales Price		-5.6%	% Annual Increase in 2-Bedroom Rent	N/
Home Affordability Index		1.70	Rental Affordability Index	0.98
1990 Owner Vacancy Rate		1.3%	1990 Rental Vacancy Rate	7.2%
2000 Owner Vacancy Rate		3.5%	2000 Rental Vacancy Rate	8.9%
Market Turnover		0.8%		
% Housing Cost Burdened for 2000		15.5%	% Housing Cost Burdened for 2000	36.4%
% Units Built Pre-1940		35.1%		
% Seasonal Housing		10.1%		

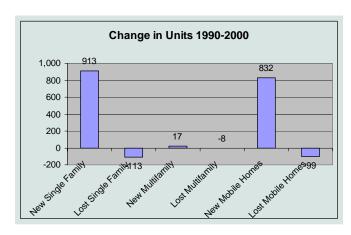




29 Skowhegan Market

The Skowhegan area economy had a strong and balanced job growth performance in the 1990s - a particularly significant achievement in light of the economic problems encountered by other northern Maine regions during the same decade. Manufacturing increased by 130 jobs, and retail and service jobs grew as well. Income growth kept pace with the state average, although it still ended up \$7,000 per household lower in 2000.

Overall, employment grew by 1,370 jobs between 1993 and 2000. Housing growth nearly kept pace, at 1,160 new



units. Half of new units were single family houses, half mobile homes. Prices for new single family homes, for first-time homebuyers, Moose Rive and for 2-bedroom rents remained well below Dennistown state averages. The average monthly rent on a two-bedroom apartment last year was just lackman \$419, and a typical home sells for \$60,000 to Attean \$80,000.

The housing stock is aging. Nearly one-third of all homes were built before 1940, and the area has a high number of mobile homes that are more than 25 years old. In addition, frail elderly residents face a shortage of care. For every two low-income elderly residents older than 75, there is just one subsidized assisted living bed. Low incomes, low housing costs, and old units are usually a formula for substandard housing problems.

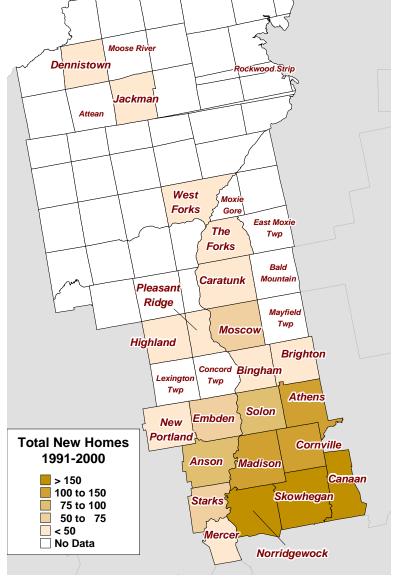
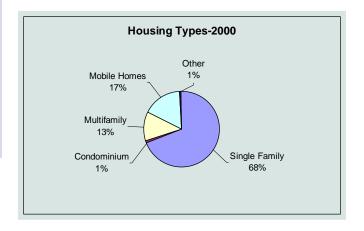
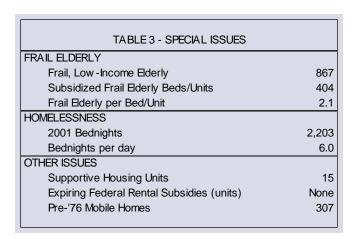
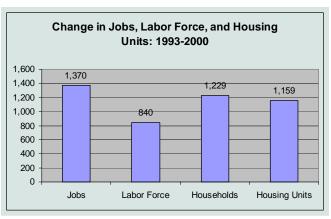


TABLE 1 - PEOPLE	
PEOPLE	
2000 Population	30,807
Change in Population 1990-2000	812
% Change in Population 1990-2000	2.7%
HOUSEHOLDS	
2000 Households	12,605
Change in Households 1990-2000	1,229
% Change in Households 1990-2000	10.8%
INCOME	
2000 Median Income	\$ 30,059
Change in Income 1990-2000	\$ 7,642
% Change in Median Income 1990-2000	34.1%



TABI	LE 2 -	OWNERS	AND RENTERS	
OWNERS			RENTERS	
2000 % Ow ners		77.1%	2000 % Renters	22.9
2000 Ow ner Households		9,718	2000 Renter Households	2,88
Overall Median Price	\$	60,500	2001 Average 2-Bedroom Rent	\$ 41
2001 Median Sales Price-New	\$	149,500		
-Existing	\$	60,000		
-First Time Homebuy	er \$	57,500		
% Annual Increase in Median Sales Price		1.8%	% Annual Increase in 2-Bedroom Rent	14.5
Home Affordability Index		1.29	Rental Affordability Index	0.9
1990 Owner Vacancy Rate		1.0%	1990 Rental Vacancy Rate	7.1
2000 Owner Vacancy Rate		3.3%	2000 Rental Vacancy Rate	10.0
Market Turnover		1.3%		
% Housing Cost Burdened for 2000		18.2%	% Housing Cost Burdened for 2000	36.0
% Units Built Pre-1940		28.8%		
% Seasonal Housing		24.1%		

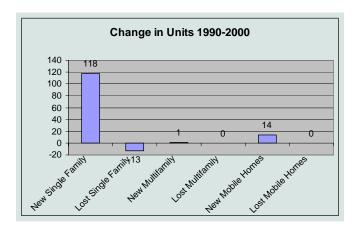




30 Greenville Market

Greenville is a story of two markets. Two out of three units in the area are owned by seasonal dwellers. Here prices are skyrocketing. Waterfront properties on Moosehead Lake priced between \$500,000 and \$900,000 sell quickly.

Meanwhile, year-round residents struggle. The number of forest-products jobs was cut in half during the 1990s, dropping from 140 to 70. The median household income is below \$30,000. The population fell by 14%, households fell by 6%.



Still, over 100 housing units were added to the market. As a result, vacancy rates are healthy, and a typical two- to three-bedroom home can be found for about \$70,000. If you can find a job, and you don't want to live on the water, there's a house for you in the Greenville area.

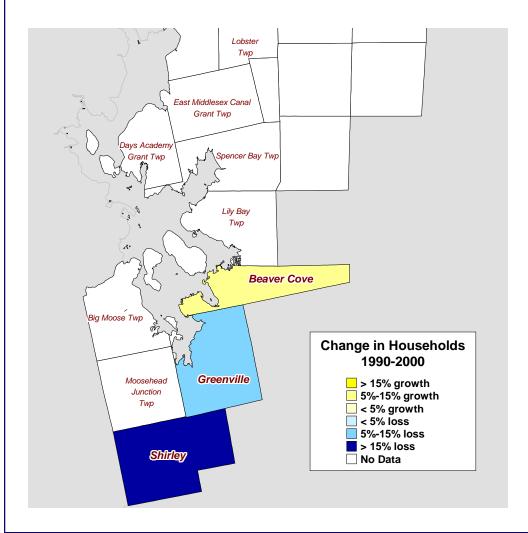


TABLE 1 - PEOPLE			
PEOPLE			
2000 Population	2,101		
Change in Population 1990-2000		-345	
% Change in Population 1990-2000		-14.1%	
HOUSEHOLDS			
2000 Households		960	
Change in Households 1990-2000		-66	
% Change in Households 1990-2000		-6.4%	
INCOME			
2000 Median Income	\$	29,693	
Change in Income 1990-2000	\$	8,036	
% Change in Median Income 1990-2000		37.1%	

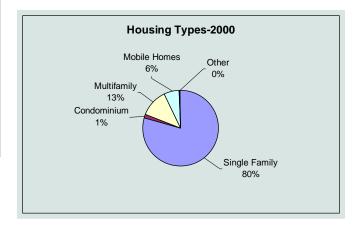
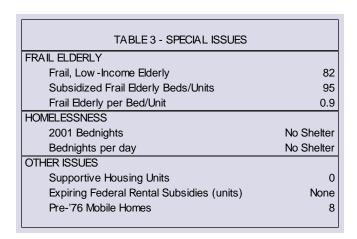
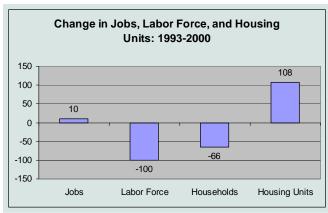


TABLE 2 - OWNERS AND RENTERS				
OWNERS		RENTERS		
2000 % Ow ners	72.2%	2000 % Renters	27.8%	
2000 Owner Households	693	2000 Renter Households	26	
Overall Median Price	NA	2001 Average 2-Bedroom Rent	\$ 558	
2001 Median Sales Price-New	NA			
-Existing	NA			
-First Time Homebuyer \$	59,900			
% Annual Increase in Median Sales Price	NA	% Annual Increase in 2-Bedroom Rent	N	
Home Affordability Index	1.84	Rental Affordability Index	0.70	
1990 Owner Vacancy Rate	4.0%	1990 Rental Vacancy Rate	10.19	
2000 Owner Vacancy Rate	3.8%	2000 Rental Vacancy Rate	8.9%	
Market Turnover	0.0%			
% Housing Cost Burdened for 2000	18.4%	% Housing Cost Burdened for 2000	28.7%	
% Units Built Pre-1940	26.5%			
% Seasonal Housing	63.7%			

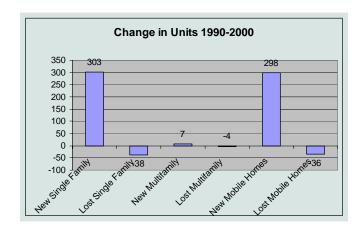




31 Dover-Foxcroft Market

This rural area is dependent on Maine's traditional natural resource-based industries - farming, forest products, leather, and textile. All were weak during the 1990s. The region experienced slow income growth and a loss of population.

The region had a net growth of 400 housing units, about half mobile homes and half single family homes. At the same time jobs grew by 160, and the labor force by 30 people. With more new housing than people or jobs, owner vacancy rates tripled and rental vacancy rates jumped from 10% to 15%.



The housing stock in the area is old. There are many old mobile homes in need of replacement or repair. In the last year the real estate market has improved. Homes priced in the high \$60,000 range usually sell within one month, a faster turnover than a year ago. Higher-priced properties continue to move slowly.

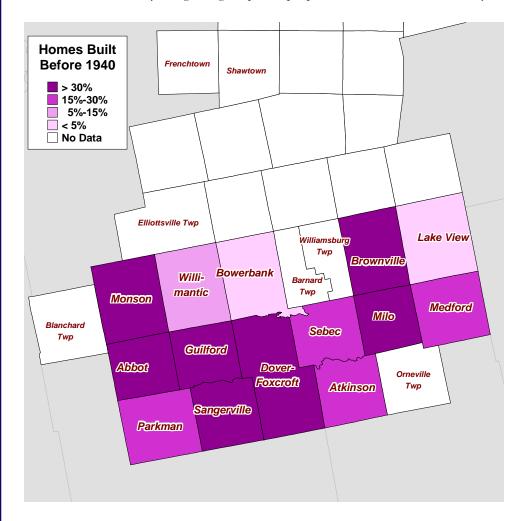


TABLE 1 - PEOPLE	
PEOPLE	
2000 Population	14,912
Change in Population 1990-2000	-1,016
% Change in Population 1990-2000	-6.4%
HOUSEHOLDS	
2000 Households	6,221
Change in Households 1990-2000	268
% Change in Households 1990-2000	4.5%
INCOME	
2000 Median Income	\$ 28,365
Change in Income 1990-2000	\$ 5,892
% Change in Median Income 1990-2000	26.2%

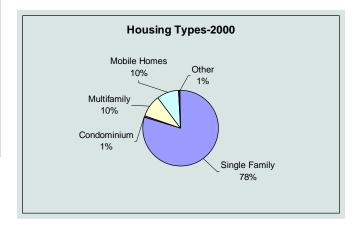
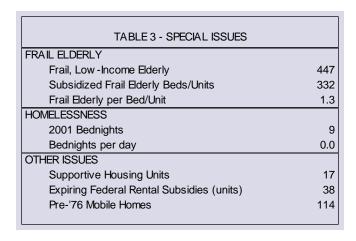
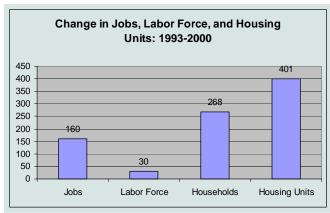


TABLE 2	TABLE 2 - OWNERS AND RENTERS					
OWNERS			RENTERS			
2000 % Owners		80.5%	2000 % Renters		19.5%	
2000 Owner Households		5,009	2000 Renter Households		1,212	
Overall Median Price	\$	44,300	2001 Average 2-Bedroom Rent	\$	407	
2001 Median Sales Price-New		NA				
-Existing	\$	44,300				
-First Time Homebuyer S	\$	50,000				
% Annual Increase in Median Sales Price		-1.2%	% Annual Increase in 2-Bedroom Rent		N/	
Home Affordability Index		1.88	Rental Affordability Index		1.07	
1990 Owner Vacancy Rate		1.5%	1990 Rental Vacancy Rate		10.4%	
2000 Owner Vacancy Rate		4.4%	2000 Rental Vacancy Rate		15.2%	
Market Turnover		0.9%				
% Housing Cost Burdened for 2000		17.8%	% Housing Cost Burdened for 2000		31.0%	
% Units Built Pre-1940		34.8%				
% Seasonal Housing		33.8%				





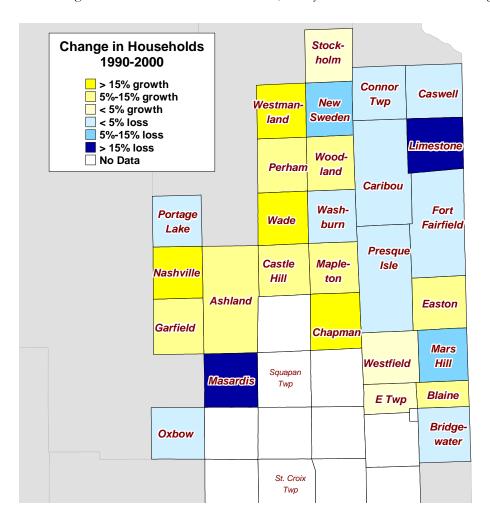
32 Presque Isle-Caribou Market

The Presque Isle-Caribou region has successfully weathered the storm of the closing of the Loring Air Force Base, and emerged in 2000 with 880 more jobs than it had in 1993. Back office accounting and telephone service jobs have helped fill the gaps. Still, population and households fell by significant numbers during the decade.

Even so, over 1,000 single family homes and mobile homes were added in the area as people upgraded their housing conditions. The combination of a loss of 1,700 households and a gain of 1,000 housing units means that

there are a lot of vacant units available. It remains a buyer's market in central Aroostook County, as it has been for some time.

The average two bedroom unit rents for \$417, nearly \$200 less than the state average. Median home sale figures are



less than half of the state average. First time home purchases are a third below the state average. Even so, because incomes are low in the area, many owners and renters remain cost-burdened.

The market has begun to stabilize, and agents describe current conditions as "spotty." Most homes priced between \$65,000 and \$80,000 sell within three months. "The cutoff is \$85,000," one broker said. Anything priced higher than that could take a year or longer to sell. If the economic recovery continues, population and housing growth could resume in the region in the coming decade.

TABLE 1 - PEOPLE	
PEOPLE	
2000 Population	39,020
Change in Population 1990-2000	-11,053
% Change in Population 1990-2000	-22.1%
HOUSEHOLDS	
2000 Households	16,000
Change in Households 1990-2000	-1,699
% Change in Households 1990-2000	-9.6%
INCOME	
2000 Median Income	\$ 29,965
Change in Income 1990-2000	\$ 7,349
% Change in Median Income 1990-2000	32.5%

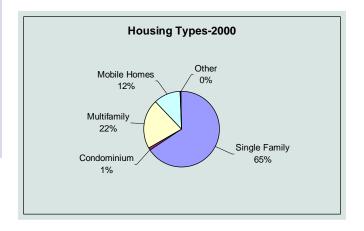
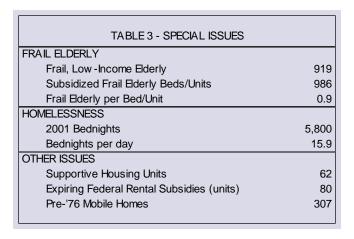
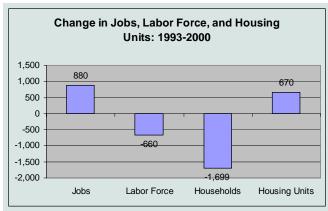


TABLE 2	2 -	OWNERS .	AND RENTERS	
OWNERS			RENTERS	
2000 % Ow ners		71.8%	2000 % Renters	28.3%
2000 Owner Households		11,480	2000 Renter Households	4,520
Overall Median Price	\$	43,000	2001 Average 2-Bedroom Rent	\$ 417
2001 Median Sales Price-New		NA		
-Existing	\$	43,000		
-First Time Homebuyer	\$	54,000		
% Annual Increase in Median Sales Price		5.7%	% Annual Increase in 2-Bedroom Rent	N/
Home Affordability Index		1.75	Rental Affordability Index	0.99
1990 Owner Vacancy Rate		1.2%	1990 Rental Vacancy Rate	6.7%
2000 Owner Vacancy Rate		2.6%	2000 Rental Vacancy Rate	6.1%
Market Turnover		0.2%		
% Housing Cost Burdened for 2000		17.4%	% Housing Cost Burdened for 2000	29.3%
% Units Built Pre-1940		31.2%		
% Seasonal Housing		4.5%		

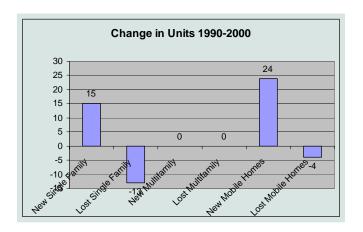


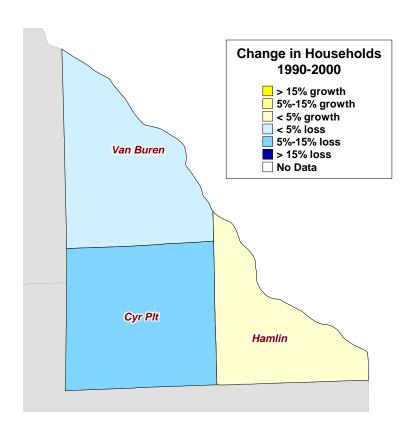


33 Van Buren Market

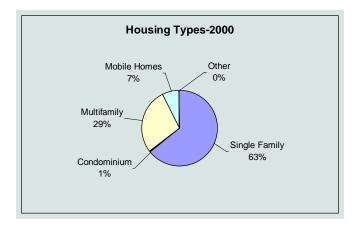
Van Buren continues to experience an outmigration of people and households and workers, but its job situation stabilized between 1993 and 2000. Losses in retail jobs (due to the weak Canadian dollar) were offset by gains in trucking and health services. Manufacturing employment held steady.

A couple of dozen mobile homes and 15 single family homes were added during the 1990s. Home prices and rents are low. Still, a third of renters are cost-burdened. The reason is plain to see. At \$21,500, the median household income here is the lowest of any of the 35 housing markets in Maine.



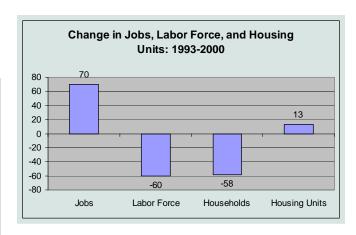


	1
TABLE 1 - PEOPLE	
PEOPLE	
2000 Population	3,005
Change in Population 1990-2000	-320
% Change in Population 1990-2000	-9.6%
HOUSEHOLDS	
2000 Households	1,240
Change in Households 1990-2000	-58
% Change in Households 1990-2000	-4.5%
INCOME	
2000 Median Income	\$ 21,474
Change in Income 1990-2000	\$ 5,809
% Change in Median Income 1990-2000	37.1%



TA	BLE 2 -	OWNERS	AND RENTERS		
OWNERS			RENTERS		
2000 % Ow ners		64.3%	2000 % Renters	35.7	7%
2000 Ow ner Households		797	2000 Renter Households	4	443
Overall Median Price	\$	69,900	2001 Average 2-Bedroom Rent	\$ 39	97
2001 Median Sales Price-New		NA			
-Existing	\$	69,900			
-First Time Homeb	uyer \$	-			
% Annual Increase in Median Sales Price		NA	% Annual Increase in 2-Bedroom Rent	ı	NΑ
Home Affordability Index		1.71	Rental Affordability Index	0.7	76
1990 Owner Vacancy Rate		0.6%	1990 Rental Vacancy Rate	4.9	9%
2000 Owner Vacancy Rate		3.0%	2000 Rental Vacancy Rate	5.1	1%
Market Turnover		0.4%			
% Housing Cost Burdened for 2000		18.0%	% Housing Cost Burdened for 2000	34.6	6%
% Units Built Pre-1940		30.1%			
% Seasonal Housing		2.3%			

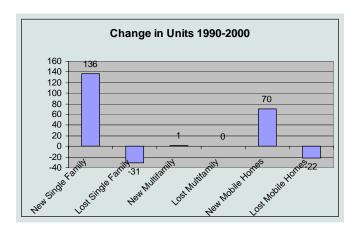
TABLE 3 - SPECIAL ISSUES	
FRAIL ELDERLY	
Frail, Low-Income Elderly	78
Subsidized Frail Elderly Beds/Units	235
Frail Elderly per Bed/Unit	0.3
HOMELESSNESS	
2001 Bednights	No Shelter
Bednights per day	No Shelter
OTHER ISSUES	
Supportive Housing Units	0
Expiring Federal Rental Subsidies (units)	None
Pre-'76 Mobile Homes	25



34 Fort Kent Market

The Fort Kent economy depends on potatoes, lumber, education, and health care. The latter two provide a measure of economic stability to the region. Still, incomes are low, and population is declining.

On the positive side, nearly 400 new jobs were created from 1993 to 2000, mostly in retail trade and services. This outpaced both household growth and new housing additions. Housing costs remain low in the area. Most homes are selling within the \$65,000 to \$85,000 range, a relative bargain compared to southern and coastal regions. But when incomes are taken into account, still nearly a third of renters pay 30% or more of their incomes for housing.



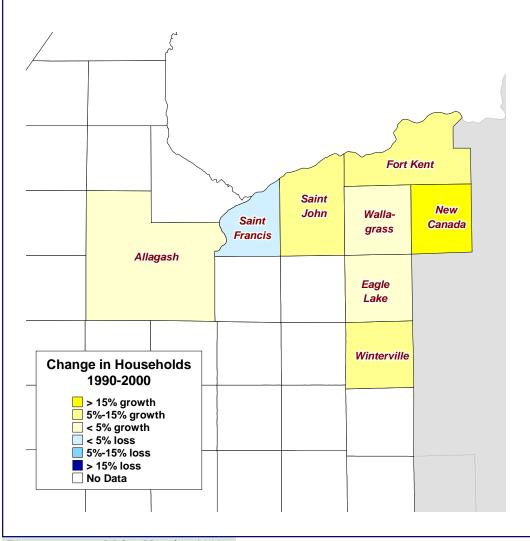


TABLE 1 - PEOPLE	
PEOPLE	
2000 Population	7,855
Change in Population 1990-2000	-242
% Change in Population 1990-2000	-3.0%
HOUSEHOLDS	
2000 Households	3,199
Change in Households 1990-2000	284
% Change in Households 1990-2000	9.7%
INCOME	
2000 Median Income	\$ 28,036
Change in Income 1990-2000	\$ 5,873
% Change in Median Income 1990-2000	26.5%

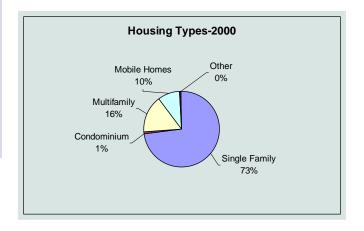
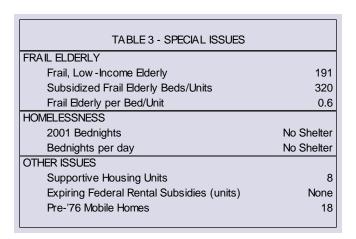
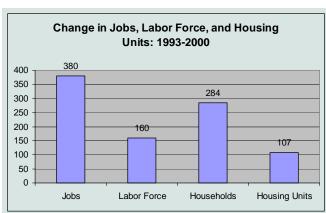


TABLE 2 -	TABLE 2 - OWNERS AND RENTERS					
OWNERS		RENTERS				
2000 % Owners	74.5%	2000 % Renters		25.5%		
2000 Owner Households	2,384	2000 Renter Households		81		
Overall Median Price	NA	2001 Average 2-Bedroom Rent	\$	476		
2001 Median Sales Price-New	NA					
-Existing	NA					
-First Time Homebuyer \$	65,000					
% Annual Increase in Median Sales Price	NA	% Annual Increase in 2-Bedroom Rent		N		
Home Affordability Index	1.71	Rental Affordability Index		0.84		
1990 Owner Vacancy Rate	1.1%	1990 Rental Vacancy Rate		3.9%		
2000 Owner Vacancy Rate	2.9%	2000 Rental Vacancy Rate		7.9%		
Market Turnover	0.0%					
% Housing Cost Burdened for 2000	17.5%	% Housing Cost Burdened for 2000		31.29		
% Units Built Pre-1940	27.2%					
% Seasonal Housing	30.5%					



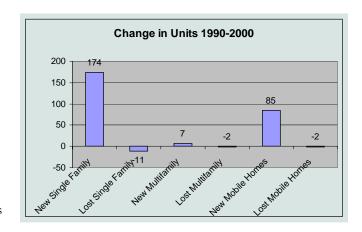


35 Madawaska Market

The Madawaska region is holding steady economically.

Manufacturing is down by just 100 jobs during the 1990s - a good record considering the soft paper economy. Retail jobs are down by 200, due in part to the weak Canadian dollar. But growth in health care employment and other services has mostly taken up the slack. Incomes, however, grew very slowly, at less than a third of the statewide rate of growth.

Still, the last State of Maine's Housing Report in 1999 found that "few regions in Maine have a housing stock as affordable and decent as the Madawaska area," and the



new data does not change that conclusion. A lower percent of owners and renters are cost-burdened here compared to the rest of the state. Most of the units are newer than the rest of Maine, there are fewer old mobile homes, and vacancy rates are healthy. The outlook here is for continued affordable housing.

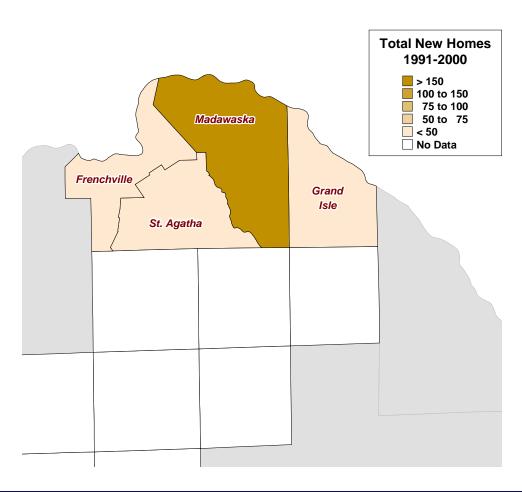
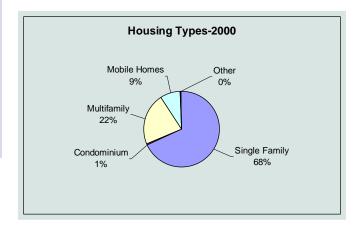
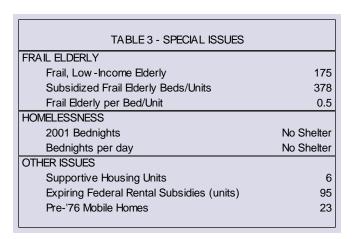
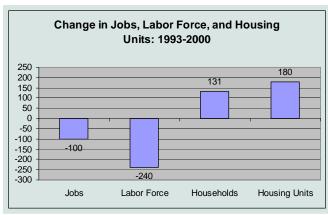


TABLE 1 - PEOPLE	
PEOPLE	
2000 Population	7,694
Change in Population 1990-2000	-574
% Change in Population 1990-2000	-6.9%
HOUSEHOLDS	
2000 Households	3,316
Change in Households 1990-2000	131
% Change in Households 1990-2000	4.1%
INCOME	
2000 Median Income	\$ 31,127
Change in Income 1990-2000	\$ 3,450
% Change in Median Income 1990-2000	12.5%



TAB	BLE 2 -	OWNERS	AND RENTERS	
OWNERS			RENTERS	
2000 % Owners		75.2%	2000 % Renters	24.8%
2000 Owner Households		2,492	2000 Renter Households	824
Overall Median Price	\$	147,000	2001 Average 2-Bedroom Rent	\$ 409
2001 Median Sales Price-New		NA		
-Existing	\$	147,000		
-First Time Homebu	yer \$	39,500		
% Annual Increase in Median Sales Price		NA	% Annual Increase in 2-Bedroom Rent	N/
Home Affordability Index		1.71	Rental Affordability Index	1.18
1990 Owner Vacancy Rate		1.2%	1990 Rental Vacancy Rate	10.2%
2000 Owner Vacancy Rate		2.6%	2000 Rental Vacancy Rate	7.3%
Market Turnover		0.0%		
% Housing Cost Burdened for 2000		18.8%	% Housing Cost Burdened for 2000	25.4%
% Units Built Pre-1940		25.1%		
% Seasonal Housing		22.9%		





Appendix A — Map Notes

General notes on how to read and use the thematic maps contained in this report:

For the LMA-specific maps, data range breaks were set based on all maps sharing a common theme. This technique enables the user to compare color shading and data trends across the maps as well as within each map. Please note that because of the range consistency, many maps will have ranges with no entries. For example, comparing median home sales prices requires ranges below 100,000 and above 200,000 – LMA01 has no towns falling in the lower ranges, and LMA14 has no towns in the highest range.

The data sources for these thematic maps vary and are detailed in a separate appendix. All data was compiled by MSHA at either the town-level, the LMA-level, or both.

Maps were made with MapInfo Professional GIS Software, version 7.0.

Statewide Maps Showing data by LMA

THEME	DESCRIPTION
Reference	Labor Market Area boundaries are also used as Housing Market Areas. Labeled
	with LMA number and LMA name.
Affordability	Homeownership affordability is a MSHA index based on median incomes and median home prices with taxes and mortgage payments factored in.
	An index value of .95 means that a family making the median area income could afford a house selling at 95% of the median sales price. A value of 1.25 means that the family making median income can afford a house at 25% higher price than the area median sales price. For this map, the breaks are:
	Most affordable = >1.25
	More affordable = 1.05 to 1.25
	Average = 0.95 to 1.05
	Less affordable = 0.75 to 0.95
	Least affordable = < 0.75
Frail Elderly	Number of Frail, Low-Income Elderly people divided by available subsidized housing units or beds for this population.
Homeless Bed	Number of homeless shelter bed nights divided by total population. Data is
Nights per	reflective of shelter locations and not indicative of total homeless population or
Capita	their origins.
Jobs to Housing	Change in jobs from 1993 to 2000 divided by change in Housing Units over the
Units	same period.
Expiring	Expiring Federal Rental Subsidies
Subsidies	
First Time	Median purchase price for First Time Home Buyers (FTHB) Program, 2001
Homebuyers	
Price/Income	Median sales price (MLS 2001) divided by Median Income (Census 2000) –
Ratio	another affordability ratio/indicator. LMAs with fewer than 5 MLS sales were excluded.

LMA-Specific Maps

LMA	MAP	THEME	DESCRIPTION
Kittery-York	LMA01	Home Sales Prices	Median home sales price for 2001 from MLS records. Towns with fewer than 4 MLS sales were excluded.
Portland	LMA04		
Boothbay Harbor	LMA06		
Augusta	LMA12		
Belfast	LMA14		
Ellsworth-Bar Harbor	LMA20		
Sanford	LMA02	Rental	Rental unit vacancy rate from Census 2000
Biddeford	LMA03	Vacancy Rate	
Bangor	LMA17		
Patten-Island Falls	LMA26		
Millinocket-East Millinocket	LMA27		
Bath-Brunswick	LMA05	Frail Elderly	Low-income frail elderly population by town shown with number of subsidized units serving this population
Bucksport	LMA15		
Rumford	LMA22		
Sebago Lakes Region	LMA07	Household Change	Percent change in household count from 1990 to 2000, based on Census
Calais	LMA25		
Greenville	LMA30		
Presque Isle-Caribou	LMA32		
Van Buren	LMA33		
Fort Kent	LMA34		
Lewiston-Auburn	LMA08	New Single Family Construction	New Single Family Homes built from 1991- 2000
Norway-Paris	LMA10		
Rockland	LMA09	Seasonal Housing	Percentage of housing units that are seasonal – from Census 2000
Stonington	LMA11	Homeowner Burdened	Percentage of homeowners paying more than 30% of their income for housing
Waterville	LMA13	Renter	Percentage of renters paying more than 30% of their income for housing
Dexter-Pittsfield	LMA19	Burdened	
Lincoln-Howland	LMA23		
Jonesport-Milbridge	LMA16	Age of	Percent of homes built before 1940
Machias-Eastport	LMA18	Housing	
Farmington	LMA24		
Houlton	LMA28		
Dover-Foxcroft	LMA31		
Outer Bangor	LMA21	New	Total new homes built from 1991-2000 including mobile homes
Skowhegan	LMA29	Construction	
Madawaska	LMA35		

Appendix B — Sources of Data

Population 2000; Census 2000 Summary File 1

Population 1990; Census 1990 Summary File 1

Households 2000; Census 2000 Summary File 1

Households 1990; Census 1990 Summary File 1

Median Household Income 2000; Census 2000 Demographic Profile Table 3 (weighted average of town values)

Median Household Income 1990; Census 1990 Summary File 1 (weighted average of town values)

Housing Units 2000; Census 2000 Summary File 1

Owner Households 2000; Census 2000 Summary File 1

Median Sales Price New Homes 2001; Maine State Housing Authority, from Multiple Listing Service files

Median Sales Price Existing Homes 2001; Maine State Housing Authority, from Multiple Listing Service

Median Sales Price First-Time Homebuyer Homes 2001; Maine State Housing Authority program

Median Sales Price 1997; Maine State Housing Authority, from Multiple Listing Service files

Home Affordability Index 2000; Maine State Housing Authority calculation

Owner Vacancy Rate 1990; Census 1990 Summary File 1

Owner Vacancy Rate 2000; Census 2000 Summary File 1

Total Number of Multiple Listing Service Sales: Maine State Housing Authority

Market Turnover (defined as Total MLS Sales divided by Total Number of Owners)

Percentage of Households Paying More than 30% of Monthly Income for Owner Costs; Census 2000 Demographic Profile Table 4

Renter Households 2000; Census 2000 Summary File 1

Median Two-Bedroom Rent 2001; Maine State Housing Authority survey

Median Two-Bedroom Rent 1999; Maine State Housing Authority survey

Rental Affordability Index; Maine State Housing Authority calculation (for a hh at 60% of median income)

Rental Vacancy Rate 1990; Census 1990 Summary File 1

Rental Vacancy Rate 2000; Census 2000 Summary File 1

Percentage of Households Paying More than 30% of Monthly Income for Gross Rent; Census 2000 Demographic Profile Table 4

Structure Built Pre-1940; Census 2000 Demographic Profile Table 4

Total Housing Units; Census 2000 Summary File 1

Vacant Units For Seasonal, Recreational, or Occasional Use; Census 2000 Summary File 1

Frail, Low-Income Elderly (Over Age 75 and At or Below 60% of Area Median Income); Maine State Housing Authority

Subsidized Frail Elderly Units or Beds; Maine State Housing Authority: Includes subsidized assisted living facilities, independent apartments, residential care beds, nursing care beds, and adult family care homes.

Homeless Bednights 2001; Maine State Housing Authority survey

Supportive Housing Units; Maine State Housing Authority

Expiring Federal Rental Subsidies; Maine State Housing Authority

Pre 1976 Mobile Homes; Low Income Heating Assistance Program (LIHEAP) data, 2001

New Single Family Homes; Maine State Housing Authority, from the Bureau of Property Taxation. Includes modular homes.

Lost Single Family Homes; Maine State Housing Authority, from the Bureau of Property Taxation. Includes homes lost to fire or demolition, but not homes lost to conversions.

New Multifamily Homes; Maine State Housing Authority, from the Bureau of Property Taxation

Lost Multifamily Homes; Maine State Housing Authority, from the Bureau of Property Taxation. Includes homes lost to fire or demolition, but not homes lost to conversions

New Mobile Homes; same as above. Covers only mobile homes, not modular or stick-built homes.

Lost Mobile Homes; same as above.

Change in Jobs 1993-2000; Maine Department of Labor, Maine Employment Statistical Handbooks of 1993 and 2000, nonfarm wage and salary employment (by location of job)

Change in Labor Force; Maine Department of Labor, Maine Employment Statistical Handbooks of 1993 and 2000, labor force (by location of worker)

Single Family Homes; Census 2000 Demographic Profile Table 4

Condominiums; Census 2000 Demographic Profile Table 4

Multifamily Homes; Census 2000 Demographic Profile Table 4

Mobile Homes; Census 2000 Demographic Profile Table 4



Planning Decisions, Inc.

Planning Decisions is a 20-year old Maine research firm with offices in South Portland, Hallowell, and York. The two principals, Mark Eyerman and Frank O'Hara, have a combined total of over 50 years of Maine planning experience. The firm has expertise in housing and community development, economic development, smart growth, downtown revitalization, workforce development, community visioning, and strategic planning.



Mitchell Geographics, Inc.

Mitchell Geographics, Incorporated (MGI) is a full-service Geographic Information Systems consulting firm, located in Portland, Maine. MGI specializes in helping organizations explore the geography of their work, and leverage that geography for improved information management and decision support systems. MGI operates with a small full-time staff, and has a number of highly talented analysts and programmers throughout the country.



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The mission of the Maine State Housing Authority is to assist Maine people to obtain and maintain decent, safe, affordable housing and services suitable to their unique housing needs.

In carrying out this mission, MSHA will provide leadership, maximize resources, and promote partnerships to develop and implement sound housing policy.